



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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August 16, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 10-069-DR: USDA Commodity Pork Processing  
Food and Nutrition Services  
Additional Pork Products  
JTM Provisions Company

On January 19, 2010, official action was taken to award the above-referenced bid to JTM Provisions Company for Group B "all-or-none" line items for USDA Commodity Pork Processing and renewed on April 5, 2011 for the 2011-2012 school year. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

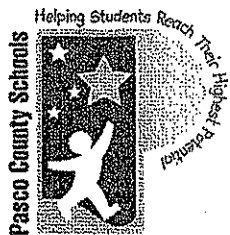
JTM Provisions Company has submitted pricing for three (3) new products using USDA A632 Boneless, Picnic: (1) Pork Sausage Pancake Sandwich, (2) Pork Sausage English Muffin Sandwich, and (3) Pork Sausage Mini Bun Sandwich. Please refer to the fee for service price information (attached) for the new pork products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000, Special Revenue Funds. It is my recommendation that these products be added to our USDA Commodity Pork Processing bid for the remainder of the 2011-2012 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dsr

Attachments



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Food and Nutrition Services  
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### MEMORANDUM

FNS-9-12

July 26, 2011

**TO:** Stephanie Bunford, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

**SUBJECT:** USDA Commodity Pork Processing Bid Additions

The USDA Commodity Pork Processing Bid #10-069 -DR Group B line items were awarded to JTM Provisions Co. on January 19, 2010 and renewed on April 5, 2011 for the 2011-2012 school year. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

JTM has submitted pricing for new products using USDA A632 Boneless, Picnic. Attached you will find the fee for service price information for the new pork products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Pork Processing bid.

Thank you for your assistance with this matter.


cc: Kendra Goodman, Purchasing Agent, Purchasing

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Commodity Pork Processing Bid # 10-069-DR

Item No.	Description	Required Information	Required information to be completed by bidder	
08/11 A	Pork Sausage Pancake Sandwich: Fully cooked pork sausage patty between two whole-grain maple-flavored pancakes, individually wrapped, 2.75 oz to equal 1 oz meat/meat alternate and 1.5 bread servings, CN Label.	Brand	JTM	
		Commodity Code #	CP5817	
		Commercial Code #	5817CE	
		Portion Size	2.75 oz	
		Portions / Case	150	
		Case Size	25.78	
		Pounds DF / Case	11.34	
		USDA Commodity Used: A632 Boneless Picnic	Fee for Service / Case	\$72.30
			Net (NOI) Price / Case	N/A
			DF \$ Value / Case	\$12.31
		Total Price (Includes DF \$ Value) / Case	\$84.61	
		Net (NOI) Price / Portion	N/A	
		Total Price / Portion (Includes DF \$ Value)	\$0.5641	
		Distribution Cost / Portion	\$0.0084	
	Total Delivered Price / Portion	\$0.5725		
	For comparison purposes only: Commercial Price / Case Without USDA Commodities	\$85.00		
08/11 B	Pork Sausage English Muffin Sandwich: Fully cooked pork sausage patty between two whole-grain English muffins, individually wrapped, 2.75 oz to equal 1 oz meat/meat alternate and 2.25 bread servings, CN Label.	Brand	JTM	
		Commodity Code #	CP5815	
		Commercial Code #	5815CE	
		Portion Size	3.25	
		Portions / Case	80	
		Case Size	16.25	
		Pounds DF / Case	6.05	
		USDA Commodity Used: A632 Boneless Picnic	Fee for Service / Case	\$39.84
		Net (NOI) Price / Case	N/A	
		DF \$ Value / Case	\$6.57	
		Total Price (Includes DF \$ Value) / Case	\$46.41	
	Size of serving to equal 2 oz meat/meat alternate: _____ oz.	Net (NOI) Price / Portion	N/A	
		Total Price / Portion (Includes DF \$ Value)	\$0.5801	
		Distribution Cost / Portion	\$0.0158	
	Total Delivered Price / Portion	\$0.5959		
	For comparison purposes only: Commercial Price / Case Without USDA Commodities	\$50.00		

Pricing good September 1, 2011 through June 30, 2012.

 National Sales Mgr., SFS  
Signature / Title  
J.T.M. Provisions Co., Inc.


July 27, 2011  
Date

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Commodity Pork Processing Bid # 10-069-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
08/11 C	Pork Sausage Mini Bun Sandwich: Fully cooked pork sausage patty between two mini buns, individually wrapped, 2.45 oz to equal 1 oz meat/meat alternate and 1 bread serving, CN Label.	Brand	JTM
		Commodity Code #	CP5818
		Commercial Code #	5818CE
		Portion Size	2.35
		Portions / Case	150
		Case Size	22.03
		Pounds DF / Case	11.34
	USDA Commodity Used: A632 Boneless Picnic	Fee for Service / Case	\$58.93
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$12.31
		Total Price (Includes DF \$ Value) / Case	\$71.24
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	\$0.4749
		Distribution Cost / Portion	\$0.0084
		Total Delivered Price / Portion	\$0.4833
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$73.00

Pricing good September 1, 2011 through June 30, 2012.

  
National Sales Mgr., SFS  
Signature / Title  
J.T.M. Provisions Co., Inc.

July 27, 2011  
Date