



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

September 6, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #09-048-AF – Computer Support Services & Repairs
One (1) year extension request – Florida Technical Operations

On September 16, 2008 official action (attached) was taken to award the above-referenced bid to Florida Technical Operations as the primary vendor and BLM Technologies, Inc. as the secondary vendor. This bid is a three-year contract, renewable annually, based upon mutual consent of both parties. The third year of the agreement will expire on September 16, 2011.

At this time, we are requesting permission to extend the term of the current agreement for one (1) year with the primary vendor only, due to low volume of services needed. The approximate dollar amount for 2011-2012 is \$18,000 and will come out of non-discretionary funds. Mr. Matthew C. Lyman, Co-owner of Florida Technical Operations has agreed in writing (attached) to enter into the one (1) year extension under the existing terms and conditions. The extended term will cover the period of September 17, 2011 through September 16, 2012.

Should you have any questions regarding this matter or if I can provide further clarification, please do not hesitate to contact me.

Attachments

KDG/dam

District School Board of Pasco County

Bid Recommendation

Bid Title	Computer Support Services and Repair		Number of Vendors Notified	81
Bid Number	09-048-AF		Number of Proposals Distributed	37
Date Solicited	August 11, 2008		Number of Vendors Bidding	4
Date Opened	September 3, 2008		Number of Formal "No Bid" Responses	0
Date Board Presentation	September 16, 2008		Funding Source	General
Total Savings	\$5,039.00		Grand Total of Proposal	Estimated \$25,000 1st Year

Recommendation:

Recommend acceptance of bid from Florida Technical Operations as the primary award and BLM Technologies, Inc., as the secondary award contingent upon completion of successful references, as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible bids meeting written specifications.

Term of Contract:

The intent of this bid is to establish pricing for Dell computer support services and repair of Dell computers on an "as needed" basis to be used throughout the District. This is a three-year bid renewable annually based upon mutual agreement of the parties. The first year of this contract shall be effective from September 17, 2008 through September 16, 2009.

Notations and Exceptions:

Award of this bid was based on the average of straight time hourly rate for desktop and laptop computers. Work will be awarded to Florida Technical Operations as needed; if they are unable to meet the District's required timelines we are asking for permission to contact BLM Technologies, Inc. as outlined in the bid specifications.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined as the difference between the average straight time hourly rates for desktop and laptop computers for the highest-bidding vendor and the lowest-bidding vendor for a one-year period.

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Bid # 09-048-AF
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Bids Evaluated By:

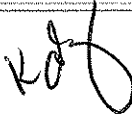
Barbara Donaghy, Supervisor, Career and Technical Education
Craig Coile, Supervisor, Information Services

Bids Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent



District School Board
of Pasco County

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Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 3, 2008 @ 2:30 PM	BLM Technologies, Inc.	Florida Technical Operations
BID TITLE: Computer Support Services and Repairs	4370 SW 36th St, Ste 700	36716 Thomas Jefferson Road
BID # 09-048-AF	Ft. Lauderdale, FL 33314	Dade City, FL 33525-5117
Board Meeting September 16, 2008		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Straight time hour rates:		
7:00 AM to 5:00 PM Monday through Friday (Desktop) Rate per hour:	\$74.00	\$55.00
7:00 AM to 5:00 PM Monday through Friday (Laptop) Rate per hour:	\$74.00	\$60.00
TOTAL AVERAGE HOURLY RATE:	\$74.00	\$57.50
Additional rates and fees: (not scored)		
5:00 PM to 7:00 AM Monday through Friday (Overtime) Rate per hour:	\$111.00	\$65.00
Saturday, Sunday and Holidays Rate per hour:	\$111.00	\$65.00
Trip Charge Rate per day:	\$50.00	\$15.00
Repair Parts Percentage of Mark-up:	22%	10%
*Note: Added pricing for server (see original bid)		

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 3, 2008 @ 2:30 PM	Integrity Computer Essentials, Inc.	Office Management Systems DBA: Logista
BID TITLE: Computer Support Services and Repairs	4776 Basswood St.	4710 Eisenhower Blvd., Suite C-8
BID # 09-048-AF	Land O' Lakes, FL 34639	Tampa, FL 33634
Board Meeting September 16, 2008		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Straight time hour rates:		
7:00 AM to 5:00 PM Monday through Friday (Desktop) Rate per hour:	\$75.00	\$80.00
7:00 AM to 5:00 PM Monday through Friday (Laptop) Rate per hour:	\$75.00	\$80.00
TOTAL AVERAGE HOURLY RATE:	\$75.00*	\$80.00
Additional rates and fees: (not scored)		
5:00 PM to 7:00 AM Monday through Friday (Overtime) Rate per hour:	\$112.50	\$160.00
Saturday, Sunday and Holidays Rate per hour:	\$112.50	\$160.00
Trip Charge Rate per day:	N/A	\$300.00
Repair Parts Percentage of Mark-up:	25%	20%
*Note: Added pricing for server (see original bid)		

Board Approved
 SEP 16 2008
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BID EXTENSION REQUEST **Bid #09-048-AF - Computer Support Services and Repair**

✓

Yes, I agree to extend Bid #09-048-AF, under the same terms and conditions. The extension period shall be from **September 17, 2011 through September 16, 2012.**

No, I do not agree to extend Bid #09-048-AF.

COMPANY NAME: Florida Technical Operations
SIGNATURE: Matthew C. Lyman
TYPED NAME AND TITLE: Matthew C. Lyman
TELEPHONE (WITH AREA CODE): (352) 206-0326
FAX NUMBER (WITH AREA CODE): N/A
E-MAIL: matlyman@fltechops.com
DATE: 8/8/2011

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Deb Mateo, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LAND
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE)
(813) 794-2111 (FAX)

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