



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

September 13, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *K. Goodman*

RE: Bid #10-044-GF Grounds Maintenance  
Second Year Renewal of a Three-Year Contract  
Charles R. Rushe Middle and Sunlake High School –  
American Lawn and Landscape  
Trinity Oaks Elementary School – A Team Lawn Service, Inc.

On October 19, 2010, official action (attached) was taken to award the above-referenced bid for Charles R. Rushe Middle and Sunlake High School to American Lawn and Landscape and Trinity Oaks Elementary School to A Team Lawn Service, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of the parties. The first year of the agreement will expire on November 7, 2011.

Considering services have been satisfactory, Andrew Hurst, President, American Lawn and Landscape and Rocco Ambrogio, Owner, A Team Lawn Service, Inc. were contacted to determine their willingness to enter into the second year of the agreement. As such, they have agreed in writing (attached) to enter into the second year of the agreement.

It is my recommendation at this time to enter into the second year of the agreement with the vendors noted above. The second year of the contract will cover the period of November 8, 2011 through November 7, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam  
Attachments



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August 16, 2011

### BID RENEWAL REQUEST

**BID #: 11-044-GF**

**BID TITLE: Grounds Maintenance / Sunlake High and Charles R. Rushe Middle Schools**

Yes, I agree to renew for the second year of a three year agreement for 11-044-GF under the same terms and conditions for the period of November 18, 2011 and expire on November 17, 2012.

No, I do not agree to extend 11-044-GF.

Company Name: American Lawn and Landscape

Signature: [Signature] Date: Aug 31, 11

Typed Name and Title: Andrew H Hurst President

Telephone (w/area code): 727-381-2050 Fax Number (w/area code): 727-381-5087

**DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN ASAP.**

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must be** Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: [http://election.dos.state.fl.us/laws/0511laws/ch\\_2005-028.pdf](http://election.dos.state.fl.us/laws/0511laws/ch_2005-028.pdf). This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: Deb Mateo, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2227 (PHONE) (813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools



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August 16, 2011

## BID RENEWAL REQUEST

**BID #:** 11-044-GF

**BID TITLE:** Grounds Maintenance / Trinity Oaks Elementary School

Yes, I agree to renew for the second year of a three year agreement for 11-044-GF under the same terms and conditions for the period of November 18, 2011 and expire on November 17, 2012.

No, I do not agree to renew 11-044-GF.

Company Name: A Team Lawn Service, Inc.

Signature: Rocco C. Ambrogio Date: 8/24/11

Typed Name and Title: Rocco C. Ambrogio OWNER

Telephone (w/area code): 727-868-7202 Fax Number (w/area code): 727-863-7788

**DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN ASAP.**

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ATTN: Deb Matco, Buyer Assistant  
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(813) 794-2227 (PHONE) (813) 794-2111 (FAX)

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Grounds Maintenance – SLHS, CRMS & TOES– Maintenance		<b>Number of Vendors Notified</b>	168
<b>Bid Number</b>	11-044-GF		<b>Number of Bids Distributed</b>	25
<b>Date Solicited</b>	August 30, 2010		<b>Number of Vendors Bidding</b>	7
<b>Date Opened</b>	September 23, 2010		<b>Number of “No Bid” Responses</b>	18
<b>Date Board Presentation</b>	October 19, 2010		<b>Funding Source</b>	General
<b>Total Savings</b>	\$12,817.75		<b>Grand Total of Bid Estimate</b>	\$47,200.00

**Recommendation:** Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid for Project A from American Lawn and Landscape and Project B from A Team Lawn Service, Inc. meeting written specifications.

**Term of Contract:** This bid is for Project A grounds maintenance at Sunlake High and Chuck Rushe Middle Schools and Project B grounds maintenance at Trinity Oaks Elementary School. Grand total is an estimate only, unit prices will prevail. This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year of the contract period is November 8, 2010 through November 7, 2011.

**Notations and Exceptions:** Savings determined by averaging all non-awarded vendor prices and subtracting from recommended vendor’s pricing.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Edward Flicker, Custodial Coordinator

**Bids Prepared By:** Gail Fowler, CPPB, Buyer

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent

District School Board  
of Pasco County

OCT 19 2010

DATE/TIME: October 13, 2010 11:52:00

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 23, 2010 @ 2:30 PM		A and G Lawncare and Landscaping		A Team Lawn Service, Inc.		American Lawn and Landscape		Barick Land Management, Inc.	
BID TITLE: GROUNDS MAINTENANCE - TES, SLHS & CSRMS		4218 Whittnew Dr.		8610 Jolly Roger Drive		6188 3rd Ave. S.		14803 Clarendon Drive	
BID #: 08-066-GF		Land O'Lakes, FL 34639		Port Richey, FL 34667		St. Petersburg, FL 33707		Tampa, FL 33624	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROJECT A									
GROUNDS MAINTENANCE - SLHS									
	Mowing, Weeding & String Trimming 38	300.00	11400.00	NC	NC	NC	NC	540.00	20,520.00
	Edging 38	110.00	4180.00	NC	NC	NC	NC	100.00	3,800.00
	Hedge Trimming (annual basis) 1	1080.00	1080.00	36000.00	36000.00	16800.00	16800.00	1,280.00	1,280.00
	Pruning (Palms) 2	200.00	400.00	NC	NC	NC	NC	NC	NC
	Pruning (non-Palms) 1	200.00	200.00	NC	NC	NC	NC	NC	NC
	Mulching 2	1500.00	3000.00	NC	NC	1,000.00	2,000.00	700.00	1,400.00
	GRAND TOTAL		20,260.00		36,000.00		18,800.00		27,000.00
	Additional Mulch: Per Cubic Yard Price:		50.00		40.00		40.00		50.00
	10' x 10' Bedding Area:		50.00		50.00		40.00		50.00
GROUNDS MAINTENANCE - CSRMS									
	Mowing, Weeding & String Trimming 38	330.00	12,540.00	NC	NC	NC	NC	480.00	18,240.00
	Edging 38	100.00	3,800.00	NC	NC	NC	NC	100.00	3,800.00
	Hedge Trimming (annual basis) 1	1,080.00	1,080.00	28000.00	28000.00	16800.00	16800.00	1,260.00	1,260.00
	Pruning (Palms) 2	100.00	200.00	NC	NC	NC	NC	300.00	300.00
	Pruning (non-Palms) 1	150.00	150.00	NC	NC	NC	NC	NC	NC
	Mulching 2	1,200.00	2,400.00	NC	NC	1,000.00	2,000.00	700.00	1,400.00
	GRAND TOTAL		20,170.00		28,000.00		18,800.00		25,000.00
	Additional Mulch: Per Cubic Yard Price:		50.00		40.00		40.00		50.00
	10' x 10' Bedding Area:		50.00		50.00		40.00		50.00
	GRAND TOTAL SLHS & CRMS PROJECT A:		40,430.00		48,000.00		37,600.00		52,000.00
PROJECT B									
GROUNDS MAINTENANCE - TOES									
	Mowing, Weeding & String Trimming 38	300.00	11,400.00	NC	NC	NC	NC	235.00	8,930.00
	Edging 38	30.00	1,140.00	NC	NC	NC	NC	20.00	760.00
	Hedge Trimming (annual basis) 1	180.00	180.00	9,600.00	9,600.00	12,000.00	12,000.00	NC	NC
	Pruning (Palms) 2	NC	NC	NC	NC	NC	NC	NC	NC
	Pruning (non-Palms) 1	200.00	200.00	NC	NC	NC	NC	200.00	200.00
	Mulching 2	350.00	700.00	NC	NC	500.00	1,000.00	585.00	1,170.00
	GRAND TOTAL		13,620.00		9,600.00		13,000.00		11,060.00
	Additional Mulch: Per Cubic Yard Price:		50.00		40.00		40.00		50.00
	10' x 10' Bedding Area:		50.00		50.00		40.00		50.00

District School Board  
of Pasco County

OCT 19 2010

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 23, 2010 @ 2:30 PM		Central Florida Landscaping, Inc.		Evolve Professional Landscaping Mgmt.		Ultimate Lawn Care	
BID TITLE: GROUNDS MAINTENANCE - TES, SLHS & CSRMS		6109 Orient Rd.		P.O. Box 2362		13335 SW 77th Ave	
BID #: 08-066-GF		Tampa, FL 33610		Bartow, FL 33830		Ocala, FL 34473	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROJECT A							
GROUNDS MAINTENANCE - SLHS							
	Mowing, Weeding & String Trimming 38	581.25	22,087.50	NC	NC	650.00	24,700.00
	Edging 38	38.75	1,472.50	NC	NC	50.00	1,900.00
	Hedge Trimming (annual basis) 1	6,990.00	6,990.00	25777.00	25777.00	NC	NC
	Pruning (Palms) 2	NC	NC	NC	NC	NC	NC
	Pruning (non-Palms) 1	NC	NC	NC	NC	NC	NC
	Mulching 2	1,680.00	3,360.00	NC	NC	NC	NC
	<b>GRAND TOTAL</b>		<b>33,910.00</b>		<b>25,777.00</b>		<b>26,600.00</b>
	Additional Mulch: Per Cubic Yard Price:		50.00		50.00		50.00
	10' x 10' Bedding Area:		50.00		50.00		50.00
GROUNDS MAINTENANCE - CSRMS							
	Mowing, Weeding & String Trimming 38	413.25	15,703.50	NC	NC	550.00	20,900.00
	Edging 38	51.50	1,957.00	NC	NC	50.00	1,900.00
	Hedge Trimming (annual basis) 1	3,066.00	3,066.00	12000.00	12000.00	NC	NC
	Pruning (Palms) 2	NC	NC	NC	NC	NC	NC
	Pruning (non-Palms) 1	NC	NC	NC	NC	NC	NC
	Mulching 2	966.00	1,932.00	NC	NC	NC	NC
	<b>GRAND TOTAL</b>		<b>22,658.50</b>		<b>12,000.00</b>		<b>22,800.00</b>
	Additional Mulch: Per Cubic Yard Price:		50.00		50.00		50.00
	10' x 10' Bedding Area:		50.00		50.00		50.00
	<b>GRAND TOTAL SLHS &amp; CRMS PROJECT A:</b>		<b>56,568.50</b>		<b>37,777.00</b>		<b>49,400.00</b>
PROJECT B							
GROUNDS MAINTENANCE - TOES							
	Mowing, Weeding & String Trimming 38	271.25	10,307.50	NC	NC	270.00	10,260.00
	Edging 38	38.75	1,472.50	NC	NC	45.00	1,710.00
	Hedge Trimming (annual basis) 1	3,006.00	3,006.00	11000.00	11000.00	NC	NC
	Pruning (Palms) 2	37.50	75.00	NC	NC	NC	NC
	Pruning (non-Palms) 1	NC	NC	NC	NC	NC	NC
	Mulching 2	210.00	420.00	NC	NC	NC	NC
	<b>GRAND TOTAL</b>		<b>15,281.00</b>		<b>11,000.00</b>		<b>11,970.00</b>
	Additional Mulch: Per Cubic Yard Price:		50.00		50		50.00
	10' x 10' Bedding Area:		50.00		50		50.00

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