

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221

Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

October 4, 2011

### **MEMORANDUM**

TO:

Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid #09-081-DR: USDA Commodity Cheese Processing

Food and Nutrition Services Land O'Lakes Incorporated

Price Decrease

On January 20, 2009, official action was taken to award line items in Group A to Land O'Lakes Incorporated for USDA Commodity Cheese Products and renewed on April 5, 2011 for the 2011-2012 school year. At that time Land O'Lakes renewed their bid with an increase according to bid language using the producer price indexes published by the Bureau of Statistics, U.S. Department of Labor. Land O'Lakes has since contacted us with amended pricing resulting in a lower cost to the district. Attached you will find a summary sheet showing the savings per case and the percentage discount of each product.

It is my recommendation to request these price adjustments be made to the USDA Commodity Cheese Processing

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

District Wide Accreditation • Southern Association of Colleges and Schools

September 28, 2011 08:26:00 Date/Time:



7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Food and Nutrition Services Julie Hedine, Supervisor

813/794-2435 727/774-2435 352/524-2435 Fax: 813/794-2118 TDD: 813/794-2484 jhedine@pasco.k12.fl.us MEMORANDUM FNS-17-12

September 2, 2011

TO:

Stephanie Bunford, Buyer

FROM:

Julie Hedine, Supervisor, Food and Nutrition Services

Richard Kurtz, Director

Food, Nutrition and Distribution Services

SUBJECT:

**USDA** Commodity Cheese Processing Bid Price Corrections

The USDA Commodity Cheese Processing Bid #09-081-DR Group A items were awarded to Land O' Lakes Incorporated on January 20, 2009 and renewed on January 10, 2010 for the 2010-2011 school year. A renewal for the 2011-2012 school year was approved on April 5, 2011 with Land O' Lakes products receiving an increase according to bid language using the producer price indexes published by the Bureau of Statistics, U.S. Department of Labor. Land O' Lakes has since contacted us with corrected pricing resulting in a lower cost to the district. Attached you will find a Land O' Lakes 2011-2012 Price List for Florida Schools and a summary sheet with the savings per case and by percentage.

Food and Nutrition Services requests these price corrections be made to our USDA Commodity Cheese Processing bid.

Thank you for your assistance with this matter.

#### Julie Hedine

From:

Johnson, Tami <TSJohnson@landolakes.com>

Wednesday, August 24, 2011 11:45 AM

Sent: To:

jhedine@pasco.k12.fl.us

Cc: Subject: dreaves@pasco.k12.fl.us Pasco County bid #09-081-DR USDA Commodity Cheese Processing

Attachments: Land o Lakes - 11-12 USF FL pricing K12 3 16 11\_revised\_06\_13\_11.xls

Hello,

This email is to confirm that the pricing on the attached State of FL 11-12 SY Pricing spreadsheet is for the Pasco County bid #09-081-DR USDA Commodity Cheese Processing to correct the renewal pricing submitted by Land O' Lakes for the 2011-2012 renewal. We value your business and look forward to another great year!!

Please let me know if you have any questions,

Thank You,

Tamí Johnson

Land O' Lakes | K12 Bid Specialist
Office: 715.822.2700 | Fax: 651.234.8654 | Email: tsjohnson@landolakes.com

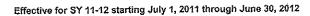
www.k12.landolakesfoodservice.com www.processorlink.com





### Land O'Lakes Florida Pricing SY 2011-2012 - For Shipments To State of Florida Schools Only

For USF Ormond, Lakeland, Tampa, SE FL Boca, Montgomery AL



## SCHOOL YEAR 2011-2012



#### Prepared By HB:

PROZEN ENTREES	3/16/2011 USDA 8049 value for 20111-2012 SY: \$1.5465 per lb.										
Description   Meal Contribution   Per Case   Size   per case   Grase   Storage   NOI Gross   PTV   NOI			1			Donated	Net				
PROZEN ENTREES						Food #'s					
4328   6168 Propared Macaroni & Cheese   6.0 oz = 2 MMA & 1 Bread   80   6 oz   8.73   30.00   Froz   \$ 46.50   \$13.00   \$3.40   \$3.40   \$3.40   \$4.50   \$4.	Çode	Description	Meal Contribution	Per Case	Size	per case	of Case	Storage	NOI Gross	PTV	NOI Net
43208   6168 Propared Macaroni & Cheese   6.0 oz = 2 M/MA & 1 Bread   80   6 oz   8.73   30.00   Froz   \$ 46.50   \$13.00   \$3.40   \$	FROZEN E	NTREES									
43284   658f Reduced Fat Prepared Macaroni & Cheese   6,0 oz = 2 MMA & 18 read   80   6 oz   6.25   30.00   6702   \$ 43.90   \$ 5.87   \$34   43284   2296 Reduced Sodium 59% Reduced Fat Biss Prepared Macaroni and Cheese**   6,0 oz = 2 MMA & 18 read   80   6 oz   6.25   30.00   6702   \$ 48.10   \$10.30   \$37   \$4377   \$597 reduced Fat Macaroni and Cheese Since Pouch**   6,0 oz = 2 MMA & 18 read   80   6 oz   6.25   30.00   6702   \$ 48.10   \$10.30   \$37			6.0 oz = 2 M/MA & 1 Bread	80	6 02	8.73	30.00	Froz			*******
43277   50% reduced Sodium 50% Reduced Fat BisP Prepared Macaroni and Cheese**   6.0 oz = 2 M/MA & 1 Bread   80   6 oz   6.68   30.00   Froz   5   48.10   \$10.30   \$37.50			6.0 oz = 2 M/MA & 1 Bread	80	6 oz	6.25	30.00	Froz			\$34.23
### 43277   50% reduced Fat Macaroni and cheese Entree wuth Whole Grain Noodle**  ### 6,0 oz = 2 M/MA & 1 Bread   80   6 oz   6.25   30,00   Froz   \$ 47.47   \$ 9,67   \$ \$37.57    ### CHEESES SAUCH: - CUPS, POUCH (shelf stable)   13 oz   0.00   14.00   0.00    ### 39927   140/3 oz Wilmate Cheeddar** Cheese Cup NA SY 11-12   1 (3 oz) cup = 1 M/MA   140   3 oz   8.92   26.25   Dry   Replaced by 39842    ### 39928   140/3 oz Wilmate Cheeddar** Cheese Succe Pouch NA SY 11-12   1 (3 oz) cup = 1 M/MA   140   3 oz   13.50   39.75   Dry   Replaced by 39843    ### 39939   140/3 oz Wilmate Cheeddar** Cheese Sauce Pouch NA SY 11-12   3 oz = 1 M/MA   140   3 oz   13.50   39.75   Dry   Replaced by 39843    ### 39932   25% Reduced Sodium 140/3 oz Wilmate Cheeddar** Cheese Cup**   1 (3 oz) cup = 1 M/MA   140   3 oz   3 oz   2 oz   3			6.0 oz = 2 M/MA & 1 Bread	80	6 oz	6.66	30.00	Froz			\$37.80
CHEESE SAUCE- CUPS, POUCH (shelf stable)  3927 14030 as Ultimate Cheddar** Cheese Cup NA SY 11-12  1 (3 oz) cup = 1 M/MA  140 3 oz 8.92 26.25 Dry Replaced by 38942  39292 14030 as Mucho Queso** Jalapano Cheese Cup NA SY 11-12  3 oz = 1 M/MA  212 3 oz 1 3.50 39.75 Dry Replaced by 39943  39393 6/196 oz Ultimate Cheddar** Cheese Sauce Pouch NA SY 11-12  3 oz = 1 M/MA  212 3 oz 1 3.50 39.75 Dry Replaced by 39940  39393 6/196 oz Ultimate Cheddar** Cheese Sauce Pouch NA SY 11-12  3 oz = 1 M/MA  212 3 oz 1 3.50 39.75 Dry Replaced by 39940  39393 6/196 oz Ultimate Cheddar** Cheese Sauce Pouch NA SY 11-12  3 oz = 1 M/MA  212 3 oz 1 3.50 39.75 Dry Replaced by 39940  39393 25 Reduced Sodium 140/3 oz Ultimate Cheddar** Cheese Cup*  1 (3 oz) cup = 1 M/MA  140 3 oz 8.92 26.25 Dry \$ 60.65 \$13.79 \$46  39943 25 Reduced Sodium 140/3 oz Ultimate Cheddar** Cheese Cup*  1 (3 oz) cup = 1 M/MA  140 3 oz 8.92 26.25 Dry \$ 60.65 \$13.79 \$46  39940 25 Reduced Sodium 140/3 oz Ultimate Cheddar** Cheese Sauce Pouch**  3 oz = 1 M/MA  2 oz 1 3.00 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  39941 25 Reduced Sodium 140/3 oz Ultimate Cheddar** Cheese Sauce Pouch**  3 oz = 1 M/MA  2 oz 1 3.00 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  39941 25 Reduced Sodium 140/3 oz Ultimate Cheddar** Cheese Sauce Pouch**  3 oz = 1 M/MA  2 oz 1 3.00 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  39941 25 Reduced Sodium 140/3 oz Ultimate Cheddar** Cheese Sauce Pouch**  3 oz = 1 M/MA  2 oz 1 3.00 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 Dry \$ 60.65 \$13.79 \$46  3 oz 1 3.50 39.75 D			6.0 oz = 2 M/MA & 1 Bread	80	6 oz	6,25	30.00	Froz	\$ 47.47	\$ 9.67	\$37.80
19927   140/3 oz Ultimate Cheddar** Cheese Cup NA SY 11-12   1/3 oz cup = 1 MIMA   140   3 oz   8.92   28.25   Dry   Replaced by 39842   1992   140/3 oz Ultimate Cheddar** Cheese Suce Pouch NA SY 11-12   3 oz = 1 MIMA   140   3 oz   8.92   28.25   Dry   Replaced by 39843   1993											
39929 140/3 ox Mucho Queso™ Jalapeno Cheese Gup NA SY 11-12 3 oz = 1 M/MA 212 3 oz = 1.5.0 39.75 Dry Replaced by 39949 0	-		1 (3 oz) cup = 1 M/MA	140	3 oz	8.92	26.25	Dry	Replaced by 39942		
39930   5/106 oz Ultimate Cheedear			1 (3 oz) cup = 1 M/MA	140	3 oz	8.92	26,25	Dry	Replaced by 39943		
39932   \$6106 oz Mucho Queso   Jalapeno Cheese Sauce Pouch NA SY 11-12   3 oz = 1 M/MA   212   3 oz   13.50   39.75   Dry   Replaced by 39941   39942   25 % Reduced Sodium 140/3 oz Ultimate Cheddar   Cheese Cup*   1 (3 oz) cup = 1 M/MA   140   3 oz   8.92   26.25   Dry   5 (60.55   \$13.79   \$46   \$39943   25 % Reduced Sodium 140/3 oz Mucho Queso   Jalapeno Cheese Cup*   1 (3 oz) cup = 1 M/MA   140   3 oz   8.92   26.25   Dry   5 (60.55   \$13.79   \$46   \$39943   25 % Reduced Sodium 140/3 oz   Mucho Queso   Jalapeno Cheese Cup*   1 (3 oz) cup = 1 M/MA   212   3 oz   13.50   39.75   Dry   5 (60.55   \$13.79   \$46   \$39943   25 % Reduced Sodium 140/3 oz   Mucho Queso   Jalapeno Cheese Sauce Pouch*   3 oz = 1 M/MA   212   3 oz   13.50   39.75   Dry   5 (60.55   \$13.79   \$46   \$39941   \$25 % Reduced Sodium 140/3 oz   Mucho Queso   Jalapeno Cheese Sauce Pouch*   3 oz = 1 M/MA   212   3 oz   13.50   39.75   Dry   5 (60.55   \$13.79   \$46   \$10.50   \$1			3 oz = 1 M/MA	212	3 oz	13.50	39.75	Dry	Replaced by 39940		
39342   25 % Reduced Sodium 140/3 ox Mucho Queso \(^1\) Laliapono Cheese Cup**   1 (3 ox) cup = 1 M/MA   140   3 ox   8.92   26.25   Dry   \$ 60.65   \$13.79   \$45.27   \$3943   25 % Reduced Sodium/140/3 ox Mucho Queso \(^1\) Laliapono Cheese Suuce Pouch**   1 (3 ox) cup = 1 M/MA   140   3 ox   3.9.25   26.25   Dry   \$ 60.65   \$13.79   \$45.27   \$3949   25 % Reduced Sodium/140/3 ox Mucho Queso \(^1\) Jalapono Cheese Suuce Pouch**   3 ox = 1 M/MA   212   3 ox   13.50   39.75   Dry   \$ 54.27   \$20.88   \$33.9994   25 % Reduced Sodium/16/16 ox Mucho Queso \(^1\) Jalapono Cheese Sauce Pouch**   3 ox = 1 M/MA   212   3 ox   13.50   39.75   Dry   \$ 54.27   \$20.88   \$33.975   Dry   \$ 54.27   \$20.88   \$20.27   Dry   \$20.27	40000		3 oz = 1 M/MA	212	3 oz	13.50	39.75	Dry			
39943 25 % Reduced Sodium140/3 oz Mucho Queso™ Jalapeno Cheese Cup**  1 (3 oz) cup = 1 M/MA  1 (40	40447		1 (3 oz) cup = 1 M/MA	140	3 oz	8.92	26.25	Dry	\$ 60.65		\$46.86
39940   25 % Reduced Sodium6/106 oz Ultimate Cheddar Cheese Sauce Pouch*   3 oz = 1 MIMA   212   3 oz   13.50   39.75   Dry   \$ 54.27   \$20.88   \$33   \$3941   25 % Reduced Sodium6/106 oz Mucho Queso** Jalapeno Cheese Sauce Pouch**   3 oz = 1 MIMA   212   3 oz   13.50   33.75   Dry   \$ 54.27   \$20.88   \$33   \$3941   25 % Reduced Sodium6/106 oz Mucho Queso** Jalapeno Cheese Sauce Pouch**   3 oz = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30.57   \$16.24   \$144   \$4877   168/1 oz Reduced Fat 25% Co-Jack® Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30.47   \$16.24   \$20   \$4877   168/1 oz Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30.47   \$16.24   \$20   \$4881   168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30.47   \$16.24   \$20   \$4881   168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30.47   \$16.24   \$20   \$168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30.47   \$16.24   \$20   \$168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30.47   \$16.24   \$20   \$168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 3.40   \$16.24   \$12   \$10.50   \$16.50   \$10.50   Refr   \$ 3.7.50   \$16.24   \$20   \$16.50   \$10.50			1 (3 oz) cup = 1 M/MA	140	3 oz	8.92	26.25	Dry			\$46.86
39941   25 % Reduced Sodium5f/105 oz Mucho Queso   Jalapeno Cheese Sauce Pouch*   3 oz = 1 MIMA   212   3 oz   13.50   39.75   Dry   \$ 54.27   \$20.88   \$33			3 oz = 1 M/MA	212	3 oz	13.50	39.75	Dry		<del></del>	\$33.39
STICKS			3 oz = 1 M/MA	212	3 oz	13.50	39.75	Dry	\$ 54.27	\$20.88	\$33.39
44877   168/1 oz Co-Jack® Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   30.57   \$16.24   \$14   \$14   \$14578   168/1 oz Reduced Fat 25% Co-Jack® Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   30.47   \$16.24   \$20   \$14   \$168/1 oz Reduced Fat 25% Co-Jack® Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   30.47   \$16.24   \$24   \$4881   168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   30.47   \$16.24   \$21   \$14   \$168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   37.50   \$16.24   \$21   \$169/1 oz Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   29.37   \$16.24   \$12   \$169/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   29.10   \$16.24   \$12   \$160/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   29.10   \$16.24   \$12   \$160/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   29.10   \$16.24   \$12   \$160/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   29.10   \$16.24   \$12   \$160/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   29.10   \$16.24   \$12   \$160/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   29.10   \$16.24   \$160/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   5   30.00   Refr   5   50.20   30.											
4878   168/1 oz Reduced Fat 25% Co-Jack® Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 36,24   \$16.24   \$24   \$44979   168/1 oz Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 30,47   \$16.24   \$144   \$4481   168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 MIMA   168   1 oz   10.50   10.50   Refr   \$ 37.50   \$16.24   \$21   \$25   \$2		168/1 oz Co-Jack@ Portions	1 Portion = 1 M/MA	168	1 oz	10.50	10.50	Refr	\$ 30.57	\$16.24	\$14.33
44878   168/1 oz Mild Cheddar Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   \$ 30.47   \$16.24   \$14   44881   168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   \$ 37.50   \$16.24   \$21   \$37.01   168/1 oz Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   \$ 28.37   \$16.24   \$21   \$37.01   \$168/1 oz Light Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   \$ 28.37   \$16.24   \$12   \$12   \$12   \$12   \$13			1 Portion = 1 M/MA	168	1 oz	10.50	10.50	Refr	\$ 36.24	\$16.24	\$20.00
44881   168/1 oz Reduced Fat 25% Mild Cheddar Portions   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   \$ 37.50   \$16.24   \$27.50   \$27.01   168/1 oz Mozzarella String Cheese   1 Portion = 1 M/MA   168   1 oz   10.50   10.50   Refr   \$ 28.37   \$16.24   \$12.50   \$10.50   \$16.64   \$1.50   \$1	<del></del>		1 Portion = 1 M/MA	168	102	10.50	10.50	Refr	\$ 30.47	\$16.24	\$14.23
Second   168/1 oz   10.50   10.50   10.50   Refr   \$ 28.37   \$16.24   \$12   \$12   \$13   \$16.10   \$16.10   \$16.10   \$16.10   \$16.10   \$16.10   \$16.10   \$16.10   \$16.10   \$16.10   \$16.10   \$16.24   \$12   \$16.24   \$12   \$16.25   \$16.24   \$12   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.25   \$16.24   \$16.25   \$16.24   \$16.25   \$16.25   \$16.24   \$16.25   \$16	<del></del>		1 Portion = 1 M/MA	168	1 oz	10.50	10.50	Refr	\$ 37.50	<u> </u>	\$21.26
Success	<del>}</del>		1 Portion # 1 M/MA	168	1 oz	10.50	10.50	Refr	\$ 28.37	\$16.24	\$12.13
46253   6/5# 160 Slice Reduced Fat American - Yellow   2 slices = 1 M/MA   480   1 oz   22.48   30.00   Refr   \$ 57.12   534.77   522   46255   6/5# 160 Slice American - Yellow   2 slices = 1 M/MA   480   1 oz   21.77   30.00   Refr   \$ 53.92   533.67   520   46268   6/5# 160 Slice 25% Reduced Sodium 50% Reduced Fat American - Y   2 slices = 1 M/MA   480   1 oz   23.04   30.00   Refr   \$ 59.03   \$35.63   \$220   46288   6/5# 160 Slice 50% Reduced Sodium 50% Reduced Fat American - Y   2 slices = 1 M/MA   480   1 oz   23.04   30.00   Refr   \$ 61.89   \$35.49   \$26   46219   6/5# 160 Slice American - White   2 slices = 1 M/MA   480   1 oz   19.43   30.00   Refr   \$ 53.60   \$30.05   \$23   48174   6/5# Process American Cheese Loaf - Yellow   1 oz = 1 M/MA   320   1 oz   22.78   30.00   Refr   \$ 55.78   \$35.23   \$20   41725   4/5# Shredded Sharp American   1 oz = 1 M/MA   320   1 oz   16.16   20.00   Refr   \$ 39.29   \$24.99   \$14   41728   4/5# Shredded Reduced Fat American   1 oz = 1 M/MA   320   1 oz   15.50   20.00   Refr   \$ 43.97   \$23.97   \$20.97			1 Portion = 1 M/MA	168	1 oz	10.50	10.50	Refr	\$ 29.10	\$16.24	\$12.86
46253   6/5# 160 Slice Reduced Fat American - Yellow   2 slices = 1 M/MA   480   1 oz   22.48   30.00   Refr   \$ 57.12   534.77   522   46255   6/5# 160 Slice American - Yellow   2 slices = 1 M/MA   480   1 oz   21.77   30.00   Refr   \$ 53.92   533.67   520   46268   6/5# 160 Slice 25% Reduced Sodium 50% Reduced Fat American - Y   2 slices = 1 M/MA   480   1 oz   23.04   30.00   Refr   \$ 59.03   \$35.63   \$220   46288   6/5# 160 Slice 50% Reduced Sodium 50% Reduced Fat American - Y   2 slices = 1 M/MA   480   1 oz   23.04   30.00   Refr   \$ 61.89   \$35.49   \$26   46219   6/5# 160 Slice American - White   2 slices = 1 M/MA   480   1 oz   19.43   30.00   Refr   \$ 53.60   \$30.05   \$23   48174   6/5# Process American Cheese Loaf - Yellow   1 oz = 1 M/MA   320   1 oz   22.78   30.00   Refr   \$ 55.78   \$35.23   \$20   41725   4/5# Shredded Sharp American   1 oz = 1 M/MA   320   1 oz   16.16   20.00   Refr   \$ 39.29   \$24.99   \$14   41728   4/5# Shredded Reduced Fat American   1 oz = 1 M/MA   320   1 oz   15.50   20.00   Refr   \$ 43.97   \$23.97   \$20.97											
46255 6/5# 160 Slice American - Yellow 2 slices = 1 M/MA 480 1 oz 21.77 30.00 Refr \$ 53.92 \$33.67 \$20 \$46268 6/5# 160 Slice 25% Reduced Sodium 50% Reduced Fat American - Y 2 slices = 1 M/MA 480 1 oz 23.04 30.00 Refr \$ 59.03 \$35.63 \$23 \$46288 6/5# 160 Slice 50% Reduced Sodium 50% Reduced Fat American - Y 2 slices = 1 M/MA 480 1 oz 22.95 30.00 Refr \$ 61.89 \$35.49 \$26 \$46219 6/5# 160 Slice American - White 2 slices = 1 M/MA 480 1 oz 19.43 30.00 Refr \$ 53.60 \$33.05 \$23 \$46219 6/5# 160 Slice American - White 2 slices = 1 M/MA 480 1 oz 19.43 30.00 Refr \$ 53.60 \$33.05 \$23 \$48174 6/5# Process American Cheese Loaf - Yellow 1 oz = 1 M/MA 320 1 oz 22.78 30.00 Refr \$ 55.78 \$35.23 \$20 \$41725 4/5# Shredded Sharp American 1 oz = 1 M/MA 320 1 oz 16.16 20.00 Refr \$ 39.29 \$24.99 \$14 \$41728 4/5# Shredded Reduced Fat American 1 oz = 1 M/MA 320 1 oz 15.50 20.00 Refr \$ 43.97 \$23.97 \$20 \$25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar* 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 51.72 \$30.97 \$20 \$25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar* 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 51.72 \$30.97 \$20 \$25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar* 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 51.72 \$30.97 \$20 \$25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar* 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 50.72 \$30.97 \$20 \$25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar* 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 50.72 \$30.97 \$20 \$25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar* 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 50.72 \$30.97 \$20 \$25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar* 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 50.72 \$30.97 \$20.			2 slices = 1 M/MA	489	1 oz	22,48	30.00	Refr	\$ 57.12	\$34.77	\$22.35
46268 6/5# 160 Slice 25% Reduced Sodium 50% Reduced Fat American - Y 2 slices = 1 M/MA 480 1 oz 23.04 30.00 Refr \$ 59.03 \$35.63 \$23.04 \$46288 6/5# 160 Slice 50% Reduced Sodium 50% Reduced Fat American - Y 2 slices = 1 M/MA 480 1 oz 22.95 30.00 Refr \$ 61.89 \$35.49 \$26 \$46219 6/5# 160 Slice American - White 2 slices = 1 M/MA 480 1 oz 19.43 30.00 Refr \$ 53.60 \$30.05 \$23 \$46174 6/5# Process American Cheese Loaf - Yellow 1 oz = 1 M/MA 320 1 oz 22.78 30.00 Refr \$ 55.78 \$35.23 \$20 \$41725 4/5# Shredded Sharp American 1 oz = 1 M/MA 320 1 oz 16.16 20.00 Refr \$ 39.29 \$24.99 \$14 \$41728 4/5# Shredded Reduced Fat American 1 oz = 1 M/MA 320 1 oz 15.50 20.00 Refr \$ 43.97 \$23.97 \$20.90 \$25.00 \$25			<del></del>	480	1 oz	21.77	30.00	Refr	\$ 53.92	\$33.67	\$20.25
46288         6/5# 160 Slice 50% Reduced Sodium 50% Reduced Fat American - Y         2 slices = 1 M/MA         480         1 oz         22.95         30.00         Refr         \$         61.89         \$35.49         \$26           46219         6/5# 160 Slice American - White         2 slices = 1 M/MA         480         1 oz         19.43         30.00         Refr         \$         5.3.60         \$30.05         \$23           48174         6/5# Process American Cheese Loaf - Yellow         1 oz = 1 M/MA         320         1 oz         22.78         30.00         Refr         \$         55.78         \$35.23         \$20           41725         4/5# Shredded Sharp American         1 oz = 1 M/MA         320         1 oz         16.16         20.00         Refr         \$         39.29         \$24.99         \$14           41728         4/5# Shredded Reduced Fat American         1 oz = 1 M/MA         320         1 oz         15.50         20.00         Refr         \$         43.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.97         \$23.			2 slices = 1 M/MA	480	1 oz	23.04	30.00	Refr	\$ 59.03	\$35.63	\$23.40
46219   6/5# 160 Slice American - White   2 slices = 1 M/MA   480   1 oz   19.43   30.00   Refr   5   53.60   \$33.05   \$23.05			2 slices = 1 M/MA	480	1 oz	22.95	30.00	Refr	\$ 61.89		\$26.40
48174         6/5# Process American Cheese Loaf - Yellow         1 oz = 1 M/MA         320         1 oz = 22.78         30.00         Refr         \$ 55.78         \$35.23         \$20           41725         4/5# Shredded Sharp American         1 oz = 1 M/MA         320         1 oz = 16.16         20.00         Refr         \$ 39.29         \$24.99         \$14           41728         4/5# Shredded Reduced Fat American         1 oz = 1 M/MA         320         1 oz = 15.50         20.00         Refr         \$ 43.97         \$23.97         \$20.90           25104         50% Reduced Sodium 50% Reduced Fat Shred Cheddar**         1 oz = 1 M/MA         320         1 oz = 19.80         20.00         Refr         \$ 51.72         \$30.97         \$21.72		<del> </del>	2 slices = 1 M/MA	480	1 oz	19,43	30.00	Refr			
41725     4/5# Shredded Sharp American     1 oz = 1 M/MA     320     1 oz = 1 6.16     20.00     Refr     \$ 39.29     \$24.99     \$14       41728     4/5# Shredded Reduced Fat American     1 oz = 1 M/MA     320     1 oz   15.50     20.00     Refr     \$ 43.97     \$23.97     \$20.00       25104     50% Reduced Sodium 50% Reduced Fat Shred Cheddar**     1 oz = 1 M/MA     320     1 oz   19.80     20.00     Refr     \$ 51.72     \$30.62     \$31.72			1 oz = 1 M/MA	320	1 oz	22,78	30.00	Refr	<del></del>	<del> </del>	\$20.55
41728         4/5# Shredded Reduced Fat American         1 oz = 1 M/MA         320         1 oz   15.50         20.00         Refr         \$ 43.97         \$23.97         \$22.97           25104         50% Reduced Sodium 50% Reduced Fat Shred Cheddar**         1 oz = 1 M/MA         320         1 oz   19.80         20.00         Refr         \$ 51.72         \$30.62         \$21.00		·	1 oz = 1 M/MA	320	1 oz	16.16	20.00	Refr	\$ 39.29	_	\$14.30
25104 50% Reduced Sodium 50% Reduced Fat Shred Cheddar** 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 51.72 \$30.62 \$21			1 oz = 1 M/MA	320	1 oz	15.50	20.00		<del> </del>		\$20.00
			1 oz = 1 M/MA	320	1 oz	19.80	20.00		<del> </del>	<del></del>	\$21,10
	41749	4/5# Shredded Mild Cheddar Cheese	1 oz = 1 M/MA	320	1 oz	19.98	20.00	Refr	<del></del>	4	\$11.50
41598 4/5# Shredded Mozzarella Cheese LMPS 1 oz = 1 M/MA 320 1 oz 19.80 20.00 Refr \$ 41.92 \$30.62 \$11			1 oz = 1 MIMA	320	1 oz	19.80	20.00	Refr	\$ 41.92	\$30.62	\$11.30



20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221 Fax: 813/794-2111

727/ 774-2221 352/ 524-2221 TDD: 813/794-2484 e-mail: kgoodman@pasco.k12.fl.us

April 5, 2011

#### MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Third Year Renewal of Three-Year Contract

Bid #09-081-DR: USDA Commodity Cheese Processing

East Side Entrees

JTM Provisions Company, Incorporated

Land O'Lakes, Incorporation

Schwan's Food Service, Incorporated

**Rich Products Corporation** 

**Tasty Brands** 

On February 20, 2009, official action (attached) was taken to award the above-referenced bid to East Side Entrees, JTM Provisions Company, Inc., Land O'Lakes, Inc., Schwan's Food Service, Inc., Rich Products Corporation, and Tasty Brands. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on January 19, 2010. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Luis Santiago, VP Sales, East Side Entrees, Brian Hofmeier, Director of School Sales, JTM Provisions Company, Incorporated, John Ellenberger, Vice President, Land O'Lakes, Incorporated, Brian Rademacher, Vice President of Finance, Schwan's Food Service, Incorporated, Diana Schaefer, Commodity Coordinator, Rich Products Corporation, and David Horowitz, E. V. P. Sales & Marketing, Tasty Brands, were contacted to verify their willingness to enter into the third year of the agreement. As such, Jeff Rowe, Brian Hofmeier, Brian Rademacher, and Diana Martinez have agreed in writing (attached), to enter into the third year of the contract at the 2010-2011 bid prices. However, John Ellenberger, and David Horowitz have agreed with a price increase of 1.04%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2010 index for the third contract year, as stated in the bid document.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is several months before the beginning of the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids several months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-081-DR: USDA Commodity Cheese Processing bid two months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the above-referenced vendors. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your rearliest convenience.

KDG/dr

District School Board of Pasco County

District Wide Accreditation • Southern Association of Colleges and Schools

APR 05 2011



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Heather Fiorentino, Superintendent

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Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221

Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221

X - With attached

e-mail: kgoodman@pasco.k12.fl.us

**BID RENEWAL REQUEST** BID #09-081-DR BID TITLE: USDA Commodity Cheese Processing

Proposed pricing	Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012.
\$\$\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	No, I do not agree to renew Bid #09-081-DR
COMPANY NAME:/L	and O'Lakes, inc.
SIGNATURE: 46	Mrs. Why
TYPED NAME AND	TITLE: John Ellenberger, Vice President
TELEPHONE (WITH	AREA CODE): 715-822-2700
FAX NUMBER (WITH	AREA CODE): 715-822-4001
E-MAIL: tsjohnson@	landolakes.com
DATE: 3-3	-( \

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

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District School Board of Pasco County

APR 05 2011

Board Approved