



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
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November 1, 2011

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPO, CPPB, Purchasing Agent 

**SUBJECT:** Fourth Year of Five-Year Agreement  
RFP 09-005-AZ, Health Insurance Plan, Blue Cross/Blue Shield of Florida

On October 6, 2011, the District's Insurance Committee unanimously voted to renew the District's agreement with Blue Cross/Blue Shield of Florida (BCBS) for the term January 1, 2012 – December 31, 2012. The Committee requested that Ms. Mary Tillman, Director of Employee Benefits, Assistance, & Risk Management, recommend this renewal for Board approval. Please see her attached detailed memo for further information regarding the services and cost.

During this fourth year of the District's self-insured medical program, BCBS will continue to act as the program's administrator: managing the provider network, paying claims, providing disease management and other services. In addition to claims expenses, it is expected that the program will cost the District \$3,000,000 during calendar year 2012. Funding is provided through Board contributions.

At this time, we are requesting Board approval for renewal of this contract. Please feel free to contact Mary Tillman or me if you have any questions or concerns.

KDG/mw  
Attachments

Date/Time: October 26, 2011 08:45:00



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

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Employee Benefits, Assistance & Risk Management

Mary Tillman, Director

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352/ 524-2759 e-mail: [mtillman@pasco.k12.fl.us](mailto:mtillman@pasco.k12.fl.us)

DATE: November 1, 2011

TO: Kendra Goodman, Purchasing Agent

FROM: Mary Tillman, Director of Employee Benefits *Mary H. Tillman*

RE: 2012 Renewals for Health Care Benefits - BlueCross BlueShield

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On October 6, 2011, the District's Insurance Committee unanimously voted to renew the District's agreement with BlueCross BlueShield of Florida (BCBS) (Year 4 of a five-year agreement) for the 2012 calendar year.

Calendar year 2012 will be the fourth year of the District's self-insured medical program. BCBS acts as the program administrator: managing the provider network, paying claims, providing disease management and wellness services as well as other services. BCBS also provides a full time on-site representative for the District and contributes \$100,000 per year for wellness activities. In addition to claims expense, the District pays BCBS \$34.61 per insured employee per month as an administrative fee. This is a 3% increase over the last 3 years, as provided for in the contract. This fee is expected to be approximately \$3,000,000 for 2012. This amount is funded by Board contributions.

Please request permission from the Board to approve this renewal. If you have any questions or need any additional information, please call me. As always, I appreciate the assistance that I have received from you and your staff during this process.



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## RFP 09-005-AZ Blue Cross/Blue Shield of Florida Health Insurance Plan

Yes, I agree to renew the above-referenced RFP, under existing terms and conditions, with the District School Board of Pasco County. The contract term will be January 1, 2012 – December 31, 2012.

No, I do not agree to renew the above-referenced RFP with the District School Board of Pasco County.

COMPANY NAME: Blue Cross / Blue Shield

SIGNATURE: *R. Macdonald* DATE: 10/12/11

PRINTED NAME/TITLE: R. MACDONALD E-MAIL: *Robin.Macdonald@bcbsfl.com*  
DIRECTOR

TELEPHONE W/AREA CODE: 941-378-7333 FAX W/AREA CODE: 941-378-7399

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

**PLEASE RETURN TO:**  
**DISTRICT SCHOOL BOARD OF PASCO COUNTY**  
**ATTENTION: Michael Woodall, Buying Manager**  
**PURCHASING DEPARTMENT**  
**20430 GATOR LANE, LAND O' LAKES, FL 34638**  
**(813) 794-2504 (PHONE)**  
**(813) 794-2111 (FAX)**  
**[mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)**