



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 6, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/lt*

RE: Third Year Renewal of Three-Year Contract
Bid #10-068-DR: USDA Commodity Egg Processing
Cargill Kitchen Solutions

On February 19, 2010, official action (attached) was taken to award the above-referenced bid to Cargill Kitchen Solutions. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 7, 2010. The second year of the agreement will expire on June 30, 2012.

Considering services have been satisfactory, Bruce Schmidt, Vice President, Cargill Kitchen Solutions, was contacted to verify his willingness to enter into the third year of the agreement. As such, Bruce Schmidt has agreed in writing (attached), to enter into the third year of the contract with a price increase of 4%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2011 index for the third contract year as stated in the bid document.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 13, 2012 for the 2012/2013 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2012. This bid in no way affects contracts already in place for the 2011/2012 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from the Board to renew Bid #10-068-DR: USDA Commodity Egg Processing bid six months prior to term of contract.

Therefore, at this time it is my recommendation to enter into the third year of the agreement with Cargill Kitchen Solutions. The third year of the contract will cover the period of July 1, 2012 through June 30, 2013. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



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BID RENEWAL REQUEST

BID #10-068-DR

BID TITLE: USDA Commodity Egg Processing

X

Yes, I agree to renew Bid #10-068-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2012 through June 30, 2013.

**Cargill Kitchen Solutions agrees with the allowed 4% increase on pricing.*

No, I do not agree to renew Bid #10-068-DR

COMPANY NAME: Cargill Kitchen Solutions

SIGNATURE: _____

TYPED NAME AND TITLE: Bruce Schmidt, Vice President

TELEPHONE (WITH AREA CODE): 763-271-5692

FAX NUMBER (WITH AREA CODE): 763-271-5716

E-MAIL: jonathan-ford@cargill.com

DATE: _____

10-19-11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

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December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 10-068-DR: USDA Commodity Egg Processing
Food and Nutrition Services
Additional Egg Products
Cargill Kitchen Solutions

On January 19, 2010, official action was taken to award the above-referenced bid to Cargill Kitchen Solutions and renewed for the second year on December 7, 2010 for term dates of July 1, 2011 through June 30, 2012.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Cargill Kitchen Solutions has submitted pricing for a new product, French Toast, Strawberry-Banana Glazed, Bulk, using USDA A566 Eggs, Bulk. Attached you will find the fee-for-service price information for the French Toast, Strawberry-Banana Glazed, Bulk, to be effective through June 30, 2012. Adding this item will allow us to better utilize our USDA Entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$230,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Egg Processing bid for the remainder of the 2010-2011 school year and the 2011-2012 school year.

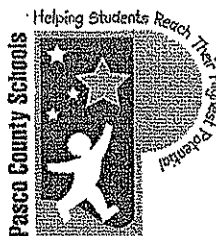
Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board
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DEC 21 2010

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District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Food and Nutrition Services
Julie Hedine, Supervisor
813/794-2435 Fax: 813/794-2118
727/774-2435 TDD: 813/794-2484
352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM

FNS-053-11

December 6, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services
Richard Kurtz, Director, Food, Nutrition and Distribution Services

SUBJECT: USDA Commodity Egg Processing Bid Addition

The USDA Commodity Egg Processing Bid #10-068-DR was awarded to Cargill Kitchen Solutions, Inc. (Sunny Fresh) on January 19, 2010. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Cargill Kitchen Solutions has submitted pricing for one new product using USDA A566 Eggs, Bulk. Attached you will find the fee for service and net off invoice price information for the Frozen Egg Product to be effective through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$230,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Egg Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board
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Pasco County Schools
New Item Bid Addition Request

USDA Commodity Egg Processing Bid # 10-068-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
	French Toast, Strawberry-Banana Glazed, Bulk: Fully cooked, bread battered with egg mixture, strawberry-banana flavored glaze, ovenable, IQF, 3.25 oz ± serving to equal 1 oz meat/meat alternate and 2 bread equivalents.	Brand	Sunny Fresh
		Commodity Code #	40073
		Commercial Code #	40073
		Portion Size (to equal 1 M/MA)	3.25 oz
		Portions / Case	120
		Case Size	24.37 lbs
		Pounds DF / Case	7.89
	USDA Commodity Used: A566 Eggs, Whole Bulk	Fee for Service / Case	\$40.00
		Net (NOI) Price / Case	\$40.00
		DF \$ Value / Case	\$3.81
		NOI Bid Price (Commodity Benchmark Price) / Case	\$43.81
		Net (NOI) Price / Portion	\$0.3333
		Total Price / Portion (Includes DF \$ Value)	\$0.3651
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.3756
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	
	Product Description:	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
	USDA Commodity Used:	Fee for Service / Case	
		Net (NOI) Price / Case	
		DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	

Pricing good January 1, 2011 through June 30, 2011.


Signature / Title
Cargill Kitchen Solutions, Inc.

11-30-2010
Date

**District School Board
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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 7, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #10-068-DR: USDA Commodity Egg Processing
Cargill Kitchen Solutions

On February 19, 2010, official action (attached) was taken to award the above-referenced bid to Cargill Kitchen Solutions. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Bruce Schmidt, Vice President, Cargill Kitchen Solutions was contacted to verify his willingness to enter into the second year of the agreement. As such, Bruce Schmidt has agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2011 for the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-068-DR: USDA Commodity Egg Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Cargill Kitchen Solutions. The second year of the contract will cover the period of July 1, 2011 through June 30, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #10-068-DR

BID TITLE: USDA Commodity Egg Processing

X

Yes, I agree to renew Bid #10-068-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew Bid #10-068-DR

COMPANY NAME: Cargill Kitchen Solutions

SIGNATURE: _____

TYPED NAME AND TITLE: Bruce Schmidt, Vice President

TELEPHONE (WITH AREA CODE): 763-271-5692

FAX NUMBER (WITH AREA CODE): 763-271-5716

E-MAIL: jonathan-ford@cargill.com

DATE: 11/17/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

May 4, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KdG*

RE: Bid # 10-068-DR: USDA Commodity Egg Processing
Food and Nutrition Services
Additional Egg Products
Cargill Kitchen Solutions, Incorporated

On January 19, 2010, official action was taken to award the above-referenced bid to Cargill Kitchen Solutions, Incorporated for the term dates July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Cargill Kitchen Solutions, Incorporated has submitted pricing for one (1) new product using USDA A566 Eggs, Bulk. Food and Nutrition Services is requesting to add "Frozen Egg Product with Citric Acid" to the Cargill Kitchen Solutions, Incorporated bid award. Attached you will find the net off invoice price information for the new product to be effective through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive by the comparing Commercial price per case and the USDA Commodity price per case.

Estimated annual purchases are not anticipated to change the total bid award of \$230,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services requests this product be added to our USDA Commodity Egg Processing bid for the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:

District School Board
of Pasco County

MAY 04 2010

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Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118

727/774-2435 TDD: 813/794-2484

352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM

FNS-142-10

April 21, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services
Richard Kurtz, Director, Food, Nutrition and Distribution Services

SUBJECT: USDA Commodity Egg Processing Bid Addition

The USDA Commodity Egg Processing Bid #10-068-DR was awarded to Cargill Kitchen Solutions, Inc. (Sunny Fresh) on January 19, 2010. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Cargill Kitchen Solutions has submitted pricing for one new product using USDA A566 Eggs, Bulk. Attached you will find the fee for service and net off invoice price information for the Frozen Egg Product to be effective July 1, 2010 through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$230,000.00 Special Revenue Funds. Food and Nutrition Services requests accept this update to our USDA Commodity Egg Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board
of Pasco County

MAY 04 2010

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District School Board
of Pasco County

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Pasco County Schools

New Item Bid Addition Request

USDA Commodity Egg Processing Bid # 10-068-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
	Product Description: Frozen Egg Product with Citric Acid, 6/5#	Brand	Sunny Fresh
		Commodity Code #	10080
		Commercial Code #	10080
		Portion Size (to equal 1 M/MA)	1 oz
		Portions / Case	480
		Case Size	6/5# carton
		Pounds DF / Case	30.00
	USDA Commodity Used: A566 Eggs, Whole Bulk	Fee for Service / Case	\$13.51
		Net (NOI) Price / Case	\$13.51
		DF \$ Value / Case	\$14.47
		NOI Bid Price (Commodity Benchmark Price) / Case	\$27.98
		Net (NOI) Price / Portion	\$0.0281
		Total Price / Portion (Includes DF \$ Value)	\$0.0583
		Distribution Cost / Portion	\$0.0026
		Total Delivered Price / Portion	\$0.0609
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$27.98
	Product Description:	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
	USDA Commodity Used:	Fee for Service / Case	
		Net (NOI) Price / Case	
		DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	#DIV/0!
		Total Price / Portion (Includes DF \$ Value)	#DIV/0!
		Distribution Cost / Portion	#DIV/0!
		Total Delivered Price / Portion	#DIV/0!
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	

Pricing good through June 30, 2011.

Jonathan Ford / School Segment Manager

Signature / Title

Cargill Kitchen Solutions, Inc.

2/8/2010

Date



District School Board
of Pasco County

MAY 04 2010

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District School Board
of Pasco County

DEC 07 2010

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District School Board of Pasco County Bid Recommendation

Bid Title	USDA Commodity Egg Processing	Number of Vendors Notified	221
Bid Number	10-068-DR	Number of Bids Distributed	2
Date Solicited	11/13/2009	Number of Vendors Bidding	2
Date Opened	12/9/2009	Number of Formal "No Bid" Responses	NA
Date Board Presentation	1/19/2010	Funding Source	Special Revenue
Total Savings	\$11,000 Estimated Annually	Grand Total of Bid	\$230,000 Estimated Annual Expenditure

Recommendation: Recommend acceptance of Cargill Kitchen Solutions as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for the USDA Commodity Egg Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2010 through June 30, 2011.

Notations and Exceptions: The District is acting as the lead agency for the P.O.W.E.R. Buying Group. The P.O.W.E.R. Buying Group is made up of the following 37 school boards: Bay County, Brevard County, Calhoun County, Charlotte County, Citrus County, Collier County, Desoto County, Flagler County, Franklin County, Glades County, Hardee County, Hendry County, Hernando County, Highlands County, Indian River County, Jackson County, Lake County, Liberty County, Lee County, Leon County, Levy County, Marion County, Martin County, Miami-Dade County, Monroe County, Nassau County, Okaloosa County, Okeechobee County, Osceola County, Pasco County, Santa Rosa County, Seminole County, St. Johns County, St. Lucie County, Sumter County, Volusia County, and Washington County. Individual School Boards are responsible for their own orders, etc.

Total savings were determined by averaging all non-awarded vendors pricing and subtracting from recommended vendor's pricing. Total savings and grand total of bid is an estimate of the District's anticipated annual expenditure.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra Goodman, CPPO, CPPB, Purchasing Agent

Date/Time:

District School Board
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JAN 19 2010

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