

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

Fax: 813/794-2111 813/ 794-2221 727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 6, 2011

### **MEMORANDUM**

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Third Year Renewal of Three-Year Contract

Bid #10-070-DR: USDA Commodity Fruit Processing

AdvancePierre Foods Horizon Snack Foods

M & B Products, Incorporated National Food Group, Incorporated

Tabatchnick Fine Foods

On March 16, 2010, official action (attached) was taken to award the above-referenced bid to AdvancePierre Foods, Horizon Snack Foods, M & B Products, Incorporated, National Food Group, Incorporated, and Tabatchnick Fine Foods. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 7, 2011. The second year of the agreement will expire on June 30, 2012.

Considering services have been satisfactory, Donna Plageman, Commodity Representative, AdvancePierre Foods, Curt Connor, National Sales Manager - Schools, Horizon Snack Foods, Incorporated, Diane Martin, Sales Manager, M & B Products, Sean H. Zecman, President, National Food Group, Incorporated, and Benjamin Tabatchnick, CEO, Tabatchnick Fine Foods, Incorporated were all contacted to verify their willingness to enter into the third year of the agreement. As such they have agreed in writing (attached), to enter into the third year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 13, 2012 for the 2012/2013 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2012. This bid in no way affects contracts already in place for the 2011/2012 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from the Board to renew Bid #10-070-DR: USDA Fruit and Juice Processing six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the abovereferenced vendors. The third year of the contract will cover the period of July 1, 2012 through June 30, 2013. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Date/Time: November 30, 2011 08:46:00



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Department of Purchasing Kendra Goodman, CPPO, CPPB, Purchasing Agent 813/ 794-2221 Fax: 813/ 794-2111 727/ 774-2221 TDD: 813/ 794-2484 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

### **BID RENEWAL REQUEST** BID #10-070-DR BID TITLE: USDA Commodity Fruit and Juice Processing

1	Yes, I agree to renew Bid #10-070-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2012 through June 30, 2013.
· · · · · · · · · · · · · · · · · · ·	No, I do not agree to renew Bid #10-070-DR
SIGNATURE:	ncePierre Foods, Inc.  The Plageman Commodity  EA CODE): 513-682-1644  REA CODE): 513-874-5150  an@advancepierre.com
The prospective bidde	r certifies, by submission and signature of this bid renewal form, that pals are presently debarred, suspended, proposed for debarment, voluntarily excluded from participation in this transaction per the
PLEASE FAX BACK	(TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

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### District School Board of Pasco County 20430 Gator Lane \* Land O' Lakes, Florida 34638 \* 813/794-2221

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Charles and the second	Reather Forentino, Superintendent	www.pa
Department of Pu	urchasing	
Kendra Goodman	n, CPPO, CPPB, Purchasing Agent	
813/794-2221	Fax: 813/794-2111	
727/ 774-2221	TDD: 813/794-2484	
352/ 524-2221	e-mail: kgcodman@pasco.k12.fl.us	
	BID RENEWAL REQUEST	
_	BID <u>#10-070-DR</u> BID TITLE: USDA Commodity Fruit and Juice Processing	
	Yes, I agree to renew Bid #10-070-DR under the same terr conditions as the existing bid. The third year period shall b July 1, 2012 through June 30, 2013.	
	No, I do not agree to renew Bid #10-070-DR	

No, I do not agree to renew Bid #10-070-DR		
COMPANY NAME: Horizon Sna	ack Foods	
SIGNATURE:	- Contraction of the second of	
TYPED NAME AND TITLE: Qu	rt Connor, National Sales Manager - Schools	
TELEPHONE (WITH AREA CO	DE): 925-216-4232	
FAX NUMBER (WITH AREA CO	DDE): 925-215-4233	
	es, by submission and signature of this bid renewal form, that presently debarred, suspended, proposed for debarment,	
declared ineligible, or volunta provisions of Florida Statute	rily excluded from participation in this transaction per the	
PLEASE FAX BACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)	

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #10-070-DR
BID TITLE: USDA Commodity Fruit and Juice Processing

condition	agree to renew Bid #10-070-DR under the same terms and ons as the existing bid. The third year period shall be from <b>July 1</b> , arough June 30, 2013.	
No, I do	o not agree to renew Bid #10-070-DR	
COMPANY NAME: M & B Produ	ucts, Inc.	
SIGNATURE: DLac	ne Martin	
TYPED NAME AND TITLE: Dia	ne Martin, Sales Manager	•
TELEPHONE (WITH AREA CO	DE): 813-988-2211 x 210	;
FAX NUMBER (WITH AREA CO	DDE): 813-980-6596	·
E-MAIL: diane@mbproducts.co	om	
DATE: 10-2	5-11	-
neither it nor its principals are	es, by submission and signature of this bid renewal form, that presently debarred, suspended, proposed for debarment, willy excluded from participation in this transaction per the 287.133(2)(a).	t
PLEASE FAX BACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT	
	20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)	THE RESERVE TO THE PROPERTY OF

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Department of Purch Kendra Goodman, C	PPO, CPPB, P	urchasing Agent
727/ 774-2221 TE	x: 813/794-21 DD: 813/794-24 mail: kgoodma	
,		BID RENEWAL REQUEST BID <u>#10-070-DR</u> USDA Commodity Fruit and Juice Processing
/	BID IIITE:	USDA Commodity Fruit and Juice Processing
	conditio	gree to renew Bid #10-070-DR under the same terms and ns as the existing bid. The third year period shall be from 2012 through June 30, 2013.
	No, I đo	not agree to renew Bid #10-070-DR
OOMEDANIV NAME	E. National Eo	· ·
COMPANY NAME	Nalional Po	ar Ghosh
SIGNATURE:		
TYPED NAME AN	ID TITLE: Se	an H. Zecman, President
TELEPHONE (W	TH AREA CO	DE): 800-886-6866 *Please note new phone number*
FAX NUMBER (W	/ITH AREA CO	DDE): 248-669-3010
E-MAIL: mshelto	n@nationalfoo	dgroup.com *Please note new email address*
DATE:	9/30/11	
neither it nor its	principals ardie, or volunta	es, by submission and signature of this bid renewal form, that e presently debarred, suspended, proposed for debarment, rily excluded from participation in this transaction per the 287.133(2)(a).
PLEASE FAX	BACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)
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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #10-070-DR
BID TITLE: USDA Commodity Fruit and Juice Processing

Yes, I agree to renew Bid #10-070-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2012 through June 30, 2013.

No, I do not agree to renew Bid #10-070-DR

COMPANY NAME: Tabatchnick Fine Foods, Inc.

Byan Tablett

SIGNATURE:

TYPED NAME AND TITLE: Ben Tabatchnick, CEO

TELEPHONE (WITH AREA CODE): 732-247-6668

FAX NUMBER (WITH AREA CODE): 732-247-6555

E-MAIL: ben@tabatchnick.com

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
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352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

December 7, 2010

### **MEMORANDUM**

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Second Year Renewal of Three-Year Contract

Bid #10-070-DR: USDA Commodity Fruit Processing AdvancePierre Foods (formerly known as Pierre Foods)

Horizon Snack Foods

M & B Products, Incorporated National Food Group, Incorporated

Tabatchnick Fine Foods

On March 16, 2010, official action (attached) was taken to award the above-referenced bid to Pierre Foods, Horizon Snack Foods, M & B Products, Incorporated, National Food Group, Incorporated, Incorporated, and Tabatchnick. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Michael S. Turley, Vice President, AdvancePierre Foods (formerly known as Pierre Foods, see attached letter regarding merger between Advance Food Company and Pierre Foods), Curt Connor, National Sales Manager — Schools, Horizon Snack Foods, Incorporated, Rocky Lovelace, Sales Manager, M & B Products, Sean H. Zecman, President, National Food Group, Incorporated, and Ben Tabatchnick, CEO, Tabatchnick Fine Foods, Incorporated were all contacted to verify their willingness to enter into the second year of the agreement. As such they have agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2011 for the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affect contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-072-DR: USDA Fish Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with High the above-referenced vendors. The second year of the contract will cover the period of July 1, 2011 through June 30, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please fight school Board contact me at your earliest convenience.

KDG/dr

DEC: 0 7 2010

Board Approved

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Date/Time: December 1, 2010 10:28:00



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Kendra Goodman, CPPO, CPPB, Purchasing Agent
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727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #10-970-DR
BID TITLE: USDA Commodity Fruit Processing

XXX	condition	ree to renew Bid #1 s as the existing bid 011 through June	. The second ye	the same terms and ar period shall be from	
	No, i do	not agree to renew l	3id #10-070-DR		
SIGNATURE: TYPED NAME A TELEPHONE (V	ND TITLE: Mic WITH AREA COL WITH AREA CO	DE): <u>800-553-0282</u> DDE): <u>513-874-516</u>	Education Sales	e & Government Relation	ns
DATE: 11/5/20	010			rate hid parawal for	on that
neither it nor it	re bidder certifi is principals are lible, or volunta Florida Statute	e presently accuming	and signature of the suspended, participation in	of this bid renewal for proposed for debarma this transaction per t	ent, the
PLEASE FA	X BACK TO:	DISTRICT SCH ATTENTION: PURCHASING	Debra Reave	OF PASCO COUN s, Buyer Assistant NT	ITY :

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LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

> District School Board of Pasco County

DEC 07 2010



Michael S. Turley
VP, Education Sales & Gov't Rel.
910 W. Park Avenue
Enid, Oklahoma 73701
580,616.4172
580,616.4103 Fax
mturley@advancepierre.com

November 4, 2010

On September 30, 2010, the companies formerly known as and doing business as "Advance Food Company" and "Pierre Foods" merged to form AdvancePierre Foods.

Any and all bids, contracts, etc. signed by the previous companies will be honored and executed by AdvancePierre Foods. Likewise, any future contracts will be executed as AdvancePierre Foods.

If you have any questions, please contact me directly at 580-616-4172.

Thank you very much.

Michael S. Turley

Vice President, Education Sales & Government Relations

FoodService/Schools Division

AdvancePierre Foods

District School Board of Pasco County

DEC 07 2010



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Heather Florentino, Superintendent

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Department of Purchasing Kendra Goodman, CPPO, CPPS, P 813/794-2221 Fax: 813/794-21 727/774-2221 TDD: 813/794-2 352/524-2221 e-mail: kgoodma	†1 4 <del>84</del>	
Yes, I a	BID RENEWAL REQUEST BID #10-070-DR USDA Commodity Fruit and Juice Processing  gree to renew Bid #10-070-DR under the same terms and into as the existing bid. The second year period shall be from through June 30, 2012.	m July
•	o not agree to renew Bid #10-070-DR	
	rt Connor, National Sales Manager - Schools	
TELEPHONE (WITH AREA CO	DE): <u>925-215-4232</u> DDE): <u>925-215-4233</u>	
DATE: $10(2(-((($	es, by submission and signature of this bid renewal for	rm, that
declared meligible, or volunta provisions of Florida Statute	fiff excenses itom batterbaten or nue renewment ber	(the:
PLEASE FAX BACK TO:	DISTRICT SCHOOL BOARD OF PASCO COUN ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)	<b>ITY</b> .
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Department of Pu	ırchasing
Kendra Goodmar	ı, CPPO, CPPB, Purchasing Agent
	Fax: 813/794-2111
70717774 0004	TDD- 813/ 704-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #10-070-DR
BID TITLE: USDA Commodity Fruit and Juice Processing

Yes, I agree to renew Bid #10-070-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew Bid #10-070-DR

COMPANY NAME: M & B Products. Inc.

SIGNATURE: Signature: Rocky Lovelace, Sales Manager

TYPED NAME AND TITLE: Rocky Lovelace, Sales Manager

TELEPHONE (WITH AREA CODE): 813-988-2211

FAX NUMBER (WITH AREA CODE): 813-980-6596

E-MAIL: rocky@mbproducts.com

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the

provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

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e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #10-070-DR
BID TITLE: USDA Commodity Fruit and Juice Processing

	Yes, I agree to renew Bid #10-070-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2011 through June 30, 2012.
	No, I do not agree to renew Bid #10-070-DR
COMPANY NAME: <u>Na</u>	ational Food Group Inc. 2dba United Commodity Group, Inc.
SIGNATURE:	52 23
TYPED NAME AND T	TITLE: Sean H. Zecman, President
TELEPHONE (WITH	AREA CODE): 888-824-0700
FAX NUMBER (WITH	I AREA CODE): 248-669-3010
E-MAIL: mshelton@u	unitedcommoditygroup.com
DATE:	10/15/10
The prospective bid neither it nor its prin declared ineligible,	ider certifies, by submission and signature of this bid renewal form, that neipals are presently debarred, suspended, proposed for debarment, or voluntarily excluded from participation in this transaction per the a Statute 287.133(2)(a).
	TO THE PARTY OF THE PARTY

PLEASE FAX BACK TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE

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Department of Purchasing Kendra Goodman, CPPO, CPPB, Purchasing Agent Fax: 813/794-2111 813/794-2221 TDD: 813/794-2464 727/774-2221

e-mail: kgoodman@pasco.k12.fl.us 352/ 524-2221

> BID RENEWAL REQUEST BID #10-070-DR BID TITLE: USDA Commodity Fruit and Juice Processing

Yes, I agree to renew Bid #10-070-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2011 through June 30, 2012.

No. I do not agree to renew Bid #10-070-DR

COMPANY NAME: Tabatchnick Fine Foods, Inc.	
COMPANY NAME TO SERVE AND A SERVERY AND A SE	
SIGNATURE: Jua Julius	
TYPED NAME AND TITLE: Ben Tabatchnick, CEO	
·	
TELEPHONE (WITH AREA CODE): 732-247-6668	ii ii
FAX NUMBER (WITH AREA CODE): 732-247-6555	
E-MAIL: ben@tabatchnick.com	
DATE:	···
The state of the s	

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Fiorida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant

**PURCHASING DEPARTMENT** 

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e-mail: kgoodman@pasco.k12.fl.us

June 15, 2010

### **MEMORANDUM**

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid # 10-070-DR: USDA Commodity Fruit and Juice Processing

Food and Nutrition Services

Price Decrease

Pierre Foods, Incorporated

On March 16, 2010, official action was taken to award the above-referenced bid to Pierre Foods, Incorporated for line items number 11C: Frozen Peach cups and line item number 12C, frozen pear cups. Pierre Foods, Incorporated has submitted price decreases resulting in price reductions for both items. The net-off-invoice (NOI) pricing submitted for the bid award incorrectly included the value of the donated food. Attached you will find the correct price information submitted for both products with the donated food value removed from the NOI pricing. The pricing corrections and savings per case are as follows:

Product	Code Number	Current Net Off Invoice Price/Case	Donated Food Value/Case	Corrected Net Off Invoice Price/Case	Savings per Case
Fruit Cup, Peaches, Frozen, 4 ounce	80140	\$33.12	\$10.21	\$22.91	\$10.21
Fruit Cup, Pears, Frozen, 4 ounce	80240	\$27.12	\$13.59	\$13.53	\$13.59

Estimated annual purchases are not anticipated to change the total bid award of \$90,000, Special Revenue Funds. Food and Nutrition Services requests these updates be made to our USDA Commodity Fruit and Juice Processing Bid. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Date/Time:

# OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA

Bid Title: USDA Commodity Fruit and Juice Processing Due Date/Time: January 15, 2010, 2:30 pm Bid Number: 10-070-DR

Pierra	80140	80140	4	96	24	23.52		\$22.91	\$10.21	\$33.12	0.2386	0.3450	0.0131	0.3581	17,906.2500
Srand	Commodity Code #	Commercial Code #	ortion Size	ortions / Case	Case Size	Pounds DF / Case	Fee for Service / Case	Net (NOI) Price / Case	DF \$ Value / Case	NOI Bid Price (Commodity Benchmark Price) / Case	Net (NOI) Price / Portion	Total Price / Portion (Includes DF \$ Value)	Distribution Cost / Portion	Total Delivered Price /	item Total (Estimated Usage x Total Delivered Price / Portion)
50,000 70,000 F															
mg Yarlout Carnin Ally Pr Pierre #80140	Equivalent Altemate						A408 A409								
Fruit Cup, Peaches, Frozen, 4 oz:	Diced pears in fruit juice, frozen, 4 oz individual cup with lid, thaw and	serve, to equal 1/2 cup fruit.					USDA Commodity Codes	Available for Processing: (List in next cell to the right)		•					
	ttsing Various Confronting Profits (All Oritonic callegents)  Pleare #80140 50,000 70,000 Brand	Brand Commodity Code #	Brand   Commodity Code #   Commercial Code #	Brand   Commodity Code #   Commercial Code #	Brand   Commodity Code #   Commercial Code #   Portion Size   Portions / Case	Brand   Commodity Code #   Commercial Code #   Portion Size   Portions / Case   Case Size	Brand   Commodity Code #   Commercial Code #   Portion Size   Portions / Case   Case Size   Pounds DF / Case	Brand Pierre     Commodity Code # 80140     Commercial Code # 80140     Portion Size   4     Portions / Case Size   24     Pounds DF / Case   23.52     Fee for Service / Case	Brand   Pierre	Brand   Pierre     Commodity Code # 80140     Commercial Code # 80140     Portion Size   4     Portions / Case   96     Case Size   24     Pounds DF / Case   23.52     Fee for Service / Case   \$22.91     Net (NOI) Price / Case   \$10.21	Brand	Brand   Pierre	Brand	Brand	Brand

of Pasco County

Company Name / Initlals\_\_\_

## OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA Bid Title: USDA Commodity Fruit and Juice Processing

Due Date/Time: January 15, 2010, 2:30 pm

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Approved Brandes and Annual Basinisting Commontary Codes Cod	Approved Brandishand Annual Annual Annual Required Information Required to Engineer the Specified Specifie	Plerre #80240	Equivalent Attentiate  Commodity Code # 80240	Commercial Code # 80240	Portion Size 4	Portions / Case 96	Case Size 24	Pounds DF / Case 23.40	A433 A434 Fee for Service / Case	Net (NOI) Price / Case \$13.53	DF \$ Value / Case \$13.59	NOI Bid Price (Commodity \$27.12 Benchmark Price) / Case	Net (NOI) Price / Portion 0.1409	Total Price / Portion 0.2825 (Includes DF \$ Value)	Distribution Cost / Portion 6.0131	Total Delivered Price / 0.2956	Rem Total (Fetimated Usage	x Total Delivered Price / 14,781,2500	(bortion)	\$32,687.5000
	tem Dasaription: Codes Available forms of foreasting for as a supplication for a supplication	Fruit Cup, Pears, Frozen, 4 oz: Plerre #80240	Diced pears in fruit juice, frozen, 4 Equivaient Auerital oz individual cup with lid, thaw and	serve, to equal 1/2 cup fruit.				ndahara erit	A433	Available for Processing: (List in next cell to the right)										Groun C Grand Total

District School Board of Pasco County

Company Name / Initials\_

### District School Board of Pasco County Bid Recommendation

Bid Title	USDA Commodity Fruit and Juice Processing	Number of Vendors Notified	227
Bid Number	10-070-DR	Number of Bids Distributed	47
Date Solicited	11/18/2009	Number of Vendors Bidding	5
Date Opened	01/20/2010	Number of Formal "No Bid" Responses	NA
Date Board Presentation	3/16/2010	Funding Source	Special Revenue
Total Savings	\$17,710 Estimated Annually	Grand Total of Bid	\$90,000 Estimated Annual District Expenditure

**Recommendation:** Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for the USDA Commodity Fruit and Juice Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2010 through June 30, 2011.

Notations and Exceptions: The District is acting as the lead agency for the P.O.W.E.R. Buying Group. The P.O.W.E.R. Buying Group is made up of the following 37 school boards: Bay County, Brevard County, Calhoun County, Charlotte County, Citrus County, Collier County, Desoto County, Flagler County, Franklin County, Glades County, Hardee County, Hendry County, Hernando County, Highlands County, Indian River County, Jackson County, Lake County, Liberty County, Lee County, Leon County, Levy County, Marion County, Martin County, Miami-Dade County, Monroe County, Nassau County, Okaloosa County, Okeechobee County, Osceola County, Pasco County, Santa Rosa County, Seminole County, St. Johns County, St. Lucie County, Sumter County, Volusia County, and Washington County. Individual School Boards are responsible for their own orders, etc.

Total savings were determined by averaging all non-awarded vendors pricing and subtracting from recommended vendor's pricing in Group A.

Although we received only one bid for each of the following Groups: B, C, D, E, F, and G, prices have been deemed competitive based on a comparison between submitted prices and the commercial prices.

Total savings and grand total of bid is an estimate of the District's anticipated annual expenditure.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Date/Time:

Reviewed and Authorized By: Kendra Goodman, CPPO, CPPB, Purchasing Agent

MAR 1 6 2010

District School Board of Pasco County

Board Approved

District School Board of Pasco County

DEC 07 2010



7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/524-2221

e-mail: kgoodman@pasco.k12.fl.us

June 15, 2010

### MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid #10-070-DR: USDA Commodity Fruit and Juice Processing

Food and Nutrition Services

Price Decrease

Pierre Foods, Incorporated

On March 16, 2010, official action was taken to award the above-referenced bid to Pierre Foods, Incorporated for line items number 11C: Frozen Peach cups and line item number 12C, frozen pear cups. Pierre Foods, Incorporated has submitted price decreases resulting in price reductions for both items. The net-off-invoice (NOI) pricing submitted for the bid award incorrectly included the value of the donated food. Attached you will find the correct price information submitted for both products with the donated food value removed from the NOI pricing. The pricing corrections and savings per case are as follows:

Product	Code Number	Current Net Off Invoice Price/Case	Donated Food Value/Case	Corrected Net Off Invoice Price/Case	Savings per Case
Fruit Cup, Peaches, Frozen, 4 ounce	80140	\$33.12	\$10.21	\$22.91	\$10.21
Fruit Cup, Pears, Frozen, 4 ounce	80240	\$27.12	\$13.59	\$13.53	\$13.59

Estimated annual purchases are not anticipated to change the total bid award of \$90,000, Special Revenue Funds. Food and Nutrition Services requests these updates be made to our USDA Commodity Fruit and Juice Processing Bid. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

District School Board of Pasco County

dsr

Date/Time:

DEC 07 2010

**Board Approved** 

of Page County

JUN 15 2010

# OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA BIG Title: USDA Commodity Fruit and Juice Processing

Due Date/Time: <u>January 15, 2010, 2:30 pm</u> Bid Number: <u>10-070-DR</u>

Approved Brandshand Examined Statemated Stat	d Usage 14,781.2500 ce / saz 687 5000		1,000	ortion 0.0131	0,2825	ion 0.1409	\$27.12	\$13.59	\$13.53		23.40	2.4	96	4	80240	80240	Pierre	
Augrowin Brands and USER Connocity C	Item Total (Estimated Usage x Total Delivered Price / Portion)	Portion	Total Delivered Price	Distribution Cost/P	Total Price / Portion (Includes DF \$ Value	Net (NOI) Price / Port	NOI Bld Price (Comm Benchmark Price) / G	DF \$ Value / Case	Net (NOI) Price / Case	Fee for Service / Cas	Pounds DF / Case	Case Size	Portions / Case	Portion Size	Commercial Code #	Commodity Gode#	50,000	
SERIBUTH CHRECKETINES ET CAR  LIT Cup, Pears, Frozen, 4 oz ced pears in fruit julos, frozen Individual cup with ild, thaw a rve, to equal 1/2 cup fruit.  SDA Commodity Codes vallable for Processing: (Lis ext cell to the right)									500	1						4 , S	8	CAR BROKER BENEFIT BEREFE
							a banan aya baran aya ba		Available for Processing: (List next cell to the right)	USDA Commodity Codes			***************************************		serve, to equal 1/2 cup fruit.	Diced pears in fruit juice, frozen, oz Individual cup with lid, thaw ar	Fruit Cup, Pears, Frozen, 4 oz:	Harris & State Section 1997

DEC 07 2010

JUN 15 2010

**Board Approved** 

**Board Approved** 

Company Name / Initials

### OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA Bid Title: USDA Commodity Fruit and Juice Processing Due Date/Time: January 15, 2010, 2:30 pm Bid Number: 10-070-DR

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Specifical frams Recuired Recuired Information to be information to be campleful by bidding date information to be bidding date.	Pierre	80140	80140	4	96	24	23.52	•	\$22.91	\$10.21	\$33.12	0.2386	0.3450	0.0131	0.3581	17,906.2500
ad intermedian	and	Commodity Code #	Commercial Code #	Portion Size	Portions / Case	Case Size	Pounds DF / Case	Fee for Service / Case	Net (NOI) Price / Case	DF \$ Value / Case	NOI Bid Price (Commodity Benchmark Price) / Case	Net (NOI) Price / Portion	Total Price / Portion (Includes DF § Value)	Distribution Cost / Portion	Total Delivered Price /	Forum Item Total (Estimated Usage x Total Delivered Price / Portion)
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Approved Branditional Estimates (Sching County) Course Availation of the State (Sching County) Course Availation of the State (Sching County)	lerre #80140	Equivalent Altemate						A408 A409								
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DEC 07 2010

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District School Board of Passo County

Company Name / Initials\_\_

JUN 15 2010



7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Department of Purchasing

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e-mail: kgoodman@pasco.k12.fl.us

June 15, 2010

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FROM:

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dsr

District School Board of Pasco County District School Spece (

Date/Time:

DFC 07 2010

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**Board Approved** 

Board Applem

Company Name / Initials\_\_\_

## OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA Bid Title: USDA Commodity Fruit and Juice Processing

Due Date/Time: January 15, 2010, 2:30 pm Bid Number: 10-070-DR

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F/2	Ring V ROME SHIRICALLY FILLS	50,000	100,000 Brand	Ріепе	
Diced pears in fruit juice, frozen, 4 oz individual cup with lid, thaw and	Equivalent Alternate		Commodity Code #	80240	
serve, to equal 1/2 oup fruit.			Commercial Code #	80240	
			Portion Size	4	
			Portions / Case	96	
	JAAN, JANUS BRIDGE		Gase Size	24	
			Pounds DF / Case	23.40	
USDA Commodity Codes	A433 A434		Fee for Service / Case		
Available for Processing: (List in next cell to the right)	,		Net (NOI) Price / Case	\$13.53	
			DF \$ Value / Case	\$13.59	•
	hadrina da proposo por esperante de la composición de la composición de la composición de la composición de la		NOI Bid Price (Commodity Benchmark Price) / Case	\$27.12	
			Net (NOI) Price / Portion	0.1409	•
			Total Price / Portion	0.2825	
			Distribution Cost / Portion	0.0131	,
			Total Delivered Price /	0.2956	
			Item Total (Estimated Usage x Total Delivered Price /	14,781.2500	
				\$32,687:5000	

DEC 07 2010

Company Name / Initials

## OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA Bid Title: <u>USDA Commodity Fruit and Juice Processing</u> Due Date/Time: <u>January 15, 2010, 2:30 pm</u> Bid Number: <u>10-070-DR</u>

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Specifications Remained information to the completed to		Рієте	80140	80140	4	96	24	23.52		\$22.91	\$10,21	\$33.12	0,2386	0.3450	0.0131	0.3581	17,906.2500
eganformalion		หลกต์	Commodity Code #	Commercial Code #	Portion Size	Portions / Case	Case Size	Pounds DF / Case	Fee for Service / Case	Net (NOI) Price / Casa	DF \$ Value / Case	NOI Bid Price (Commodity Benchmark Price) / Case	Net (NOI) Price / Portion	Total Price / Portion (Includes DF \$ Value)	Distribution Cost / Portion	Total Delivered Price /	item Total (Estimated Usage x Total Delivered Price / Portion)
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: 2:2		110			51 42							Distri	et 96	heol i	100f	<b>d</b>	

DEC 07 2010

# OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA BId Title: USDA Commodity Fruit and Juice Processing Due Deferting: Langary 15, 2010, 2:30 pm

Due Date/Time: <u>January 15, 2010, 2:30 pm</u> Bid Number: <u>10-070-DR</u>

inormaton to be completed it blicks														•				
Mathies Infurnation to be completed by bidder	Pierre	80240	80240	4	96	24	23.40		\$13.53	\$13.59	\$27.12	0.1409	0,2825	0.0131	0.2956	14,781,2500	\$32,687.5000	
	Brand	Commodity Code #	Commercial Code #	Portion Size	Portions / Case	Case Size	Pounds DF / Case	Fee for Service / Case	Net (NOI) Price / Case	DF \$ Value / Case	NOI Bid Price (Commodity Benchmark Price) / Case	Net (NOI) Price / Portion	Total Price / Portion (Includes DF \$ Value)	Distribution Cost / Portion	Total Delivered Price /	Item Total (Estimated Usage x Total Delivered Price /	TO MORE	
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не учения очино	Pierre #80240	Equivalent Alterridas			•			A433 A434										
	ruit Cup, Pears, Frozen, 4 oz:	zen, 4 aw and	serve, to equal 1/2 cup fruit.					1	Available for Processing: (List in next cell to the right)									Group C Grand Total
	120			<del></del>										Die	striet	Sohool soo Cou	30a	ra

DEC 07 2010

Company Name / Initials\_\_\_

### District School Board of Pasco County Bid Recommendation

Bid Title	USDA Commodity Fruit and Juice Processing	Number of Vendors Notified	227
Bid Number	10-070-DR	Number of Bids Distribute	d 47
Date Solicited	11/18/2009	Number of Vendors Bidding	5
Date Opened	01/20/2010	Number of Formal "No Bid" Responses	NA
Date Board Presentation	3/16/2010	Funding Source	Special Revenue
Total Savings	\$17,710 Estimated Annually	Grand Total of Bid	\$90,000 Estimated Annual District Expenditure

Recommendation: Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

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Total savings and grand total of bid is an estimate of the District's anticipated annual expenditure.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

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Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services	
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Bids Prepared By: Debra Reaves, Buyer Assistant	
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Reviewed and Authorized By: Kendra Goodman, CPPO, CPPB, Purchasing Agent	<del>0</del> 0
Date/Time: District School Sould District School Sould Of Pasca Go	Board unity

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Board Approved