



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 6, 2011

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract  
Bid #10-071-DR: USDA Commodity Sandwich Processing  
Café Favorites

On March 16, 2010, official action (attached) was taken to award the above-referenced bid to Café Favorites. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on November 16, 2010. The second year of the agreement will expire on June 30, 2012.

Considering services have been satisfactory, Lindsey Wherry, Marketing Manager, Café Favorites, was contacted to verify her willingness to enter into the third year of the agreement. As such, Lindsey Wherry has agreed in writing (attached), to enter into the third year of the contract with a price increase of 5%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2011 index for the third contract year as stated in the bid document.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 13, 2012 for the 2012/2013 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2012. This bid in no way affects contracts already in place for the 2011/2012 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from the Board to renew Bid #10-071-DR: USDA Sandwich Processing bid six months prior to term of contract.

Therefore, at this time it is my recommendation to enter into the third year of the agreement with Café Favorites. The third year of the contract will cover the period of July 1, 2012 through June 30, 2013. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



## District School Board of Pasco County

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### Department of Purchasing

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### BID RENEWAL REQUEST

**BID #10-071-DR**

**BID TITLE: USDA Commodity Sandwich Processing**

X

Yes, I agree to renew Bid #10-071-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2012 through June 30, 2013.**

No, I do not agree to renew Bid #09-071-DR

*We agree to renew the bid with a 5% increase*  
*AW*

COMPANY NAME: Café Favorites

SIGNATURE: *Lindsey Wherry*

TYPED NAME AND TITLE: Lindsey Wherry, Marketing Manager

TELEPHONE (WITH AREA CODE): 863-937-8829

FAX NUMBER (WITH AREA CODE): 863-937-8831

E-MAIL: [lwherry@cafefavorites.com](mailto:lwherry@cafefavorites.com)

DATE: 10/10/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

August 16, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #10-071-DR: USDA Commodity Sandwich Processing  
Food and Nutrition Services  
Additional Sandwich Products  
Café Favorites

On March 16, 2010, official action was taken to award the above-referenced bid to Café Favorites for USDA Commodity Sandwich Processing and renewed on November 16, 2010 for the 2011-2012 school year. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

Café Favorites has submitted pricing for twenty-four (24) new additional sandwiches utilizing USDA cheese and turkey products: (1) Fiesta Grillwich, Bulk, Mozzarella Cheese, (2) Fiesta Grillwich, Bulk, American Cheese, (3) Spicy Grillwich Bulk, Mozzarella Cheese, (4) Spicy Grillwich, Bulk, American Cheese, (5) Deli Flatz-Turkey Ham & Cheese, (6) Deli Flatz-Turkey Ham & Cheese with Honey Mustard, (7) Deli Flatz-Oven Roasted Turkey Breast & Cheese, (8) Deli Flatz-Oven Roasted Turkey Breast & Cheese with Honey Mustard, (9) Deli Flatz-Cold Italian with American Cheese, (10) Deli Flatz – Turkey Ham & Cheese, (11) Deli Flatz-Turkey Ham & Cheese with Honey Mustard, (12) Deli Flatz-Oven Roasted Turkey Breast & Cheese, (13) Deli Flatz-Oven Roasted Turkey Breast & Cheese with Honey Mustard, (14) Deli Flatz-Cold Italian, Turkey & American Cheese, (15) Sunrise Twist-Turkey Sausage, Egg, American Cheese on a Twist Roll, (16) Sunrise Muffin-Turkey Sausage, Egg, American Cheese on an English Muffin, (17) Sunrise Twist-Egg & American Cheese on a Twist Roll, (18) Sunrise Twist-Turkey Ham, Egg & American Cheese on a Twist Roll, (19) Sunrise Twist-Sausage & American Cheese on a Twist Roll, (20) Sunrise Twist-Turkey Ham, Egg & American Cheese on a Twist Roll, (21) Sunrise Twist-Turkey Sausage, Egg & American Cheese on a Twist Roll, (22) Sunrise Muffin-Turkey Sausage, Egg & American Cheese on an English Muffin, (23) Sunrise Twist-Egg & American Cheese on a Twist Roll, and (24) Sunrise Twist-Turkey Ham, Egg & American Cheese on a Twist Roll. Please refer to the fee for service and net off invoice price information (attached) for the sandwich products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000, utilizing Special Revenue Funds. It is my recommendation that these products be added to our USDA Commodity Sandwich Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

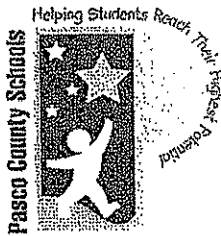
KDG/dr

Attachments

**District School Board  
of Pasco County**

**AUG 16 2011**

**Board Approved**



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Food and Nutrition Services  
Julie Hedine, Supervisor  
813/794-2435 Fax: 813/794-2118  
727/774-2435 TDD: 813/794-2484  
352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

### MEMORANDUM

FNS-8-12

July 27, 2011

**TO:** Stephanie Bunford, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
Richard Kurtz, Director, Food, Nutrition and Distribution Services *R*

**SUBJECT:** USDA Commodity Sandwich Processing Bid Additions

The USDA Commodity Sandwich Processing Bid #10-071-DR was awarded to Café Favorites on March 16, 2010 and renewed on November 16, 2010 for the 2011-2012 school year. Current bid language allows new items utilizing USDA commodities to be added to the bid by awarded vendors as they become available. Café Favorites has submitted pricing for new products using USDA B119 American Cheese, B035 and B077 Cheese, Mozzarella; A534 Turkey, Bulk and A566 Eggs, Bulk.

Attached you will find the fee for service and net off invoice price information for the sandwich products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Sandwich Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board  
of Pasco County

AUG 16 2011

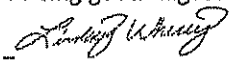
Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using Cheese Only B035 or B077 Mozzarella Cheese</b>			
08/11 A	Fiesta Grillwich, Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with guacamole & spicy sauce, IQF, bulk. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	07120
		Commercial Code #	07120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75 pounds
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$37.20
		Net (NOI) Price / Case	\$37.20
		Cheese: DF \$ Value / Case	\$23.20
		NOI Bid Price (Commodity Benchmark Price) / Case	\$60.40
		Net (NOI) Price / Portion	\$0.3100
		Total Price / Portion (Includes DF \$ Value)	\$0.5033
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.5138
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$60.40
<b>Using Cheese Only B119 American Cheese</b>			
08/11 B	Fiesta Grillwich Bulk Whole grain bread, toasted, open faced with 2 oz of american cheese infused with guacamole and spicy sauce, IQF, 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	08120
		Commercial Code #	08120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75 pounds
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B119 American Cheese	Fee for Service / Case	\$37.20
		Net (NOI) Price / Case	\$37.20
		Cheese: DF \$ Value / Case	\$23.20
		NOI Bid Price (Commodity Benchmark Price) / Case	\$60.40
		Net (NOI) Price / Portion	\$0.3100
		Total Price / Portion (Includes DF \$ Value)	\$0.5033
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.5138
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$60.40

Pricing good August 1, 2011 through June 30, 2012.

 R & D Manager  
Signature / Title

6/15/2011  
Date

**District School Board  
of Pasco County**

**AUG 16 2011**

**Board Approved**

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using Cheese Only B035 or B077 Mozzarella Cheese</b>			
08/11 C	Spicy Grillwich Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with spicy sauce, IQF, bulk. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	09120
		Commercial Code #	09120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75 pounds
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$31.20
		Net (NOI) Price / Case	\$31.20
		Cheese: DF \$ Value / Case	\$23.20
		NOI Bid Price (Commodity Benchmark Price) / Case	\$54.40
		Net (NOI) Price / Portion	\$0.2600
		Total Price / Portion (Includes DF \$ Value)	\$0.4533
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4638
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities
			\$54.40
<b>Using Cheese Only B119 American Cheese</b>			
08/11 D	Spicy Grillwich Bulk: Whole grain bread, toasted, open faced with 2 oz of american cheese infused with spicy sauce, IQF, 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	10120
		Commercial Code #	10120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75 pounds
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B119 American Cheese	Fee for Service / Case	\$31.20
		Net (NOI) Price / Case	\$31.20
		Cheese: DF \$ Value / Case	\$23.20
		NOI Bid Price (Commodity Benchmark Price) / Case	\$54.40
		Net (NOI) Price / Portion	\$0.2600
		Total Price / Portion (Includes DF \$ Value)	\$0.4533
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4638
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities
			\$54.40

Pricing good August 1, 2011 through June 30, 2012.

 R&D Manager  
 Signature / Title

6/15/2011  
 Date

**District School Board  
 of Pasco County**

**AUG 16 2011**

**Board Approved**

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using Cheese Only B119 American Cheese</b>			
08/11 E	<b>Deli Flatz-Turkey Ham &amp; Cheese:</b> Turkey ham & american cheese on Whole Grain Deli Flat Bread, IQF, Individually Wrapped in ovenable wrap. 4.6 ounce portion to equal 2 meat/meat alternate and 1 bread serving	Brand	Café Favorites
		Commodity Code #	22148
		Commercial Code #	22148
		Portion Size	3.6 oz
		Portions / Case	48
		Case Size	10.8 pounds
		Cheese: Pounds DF / Case	3.00
	<b>USDA Commodities Used:</b> B119 American Cheese	Fee for Service / Case	\$29.00
		Net (NOI) Price / Case	\$29.00
		Cheese: DF \$ Value / Case	\$4.64
		NOI Bid Price (Commodity Benchmark Price) / Case	\$33.64
		Net (NOI) Price / Portion	\$0.6042
		Total Price / Portion (Includes DF \$ Value)	\$0.7008
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7271
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$33.64
<b>Using Cheese Only B119 American Cheese</b>			
08/11 F	<b>Deli Flatz-Turkey Ham &amp; Cheese with Honey Mustard:</b> Turkey ham, american cheese & Honey Mustard on Whole Grain Deli Flat Bread, IQF Individually Wrapped in ovenable wrap. 4.7 ounce portion to equal 2 meat/meat alternate and 1 bread serving	Brand	Café Favorites
		Commodity Code #	22248
		Commercial Code #	22248
		Portion Size	3.7
		Portions / Case	48
		Case Size	11.1 pounds
		Cheese: Pounds DF / Case	3.00
	<b>USDA Commodities Used:</b> B119 American Cheese	Fee for Service / Case	\$30.44
		Net (NOI) Price / Case	\$30.44
		Cheese: DF \$ Value / Case	\$4.64
		NOI Bid Price (Commodity Benchmark Price) / Case	\$35.08
		Net (NOI) Price / Portion	\$0.6342
		Total Price / Portion (Includes DF \$ Value)	\$0.7308
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7571
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$35.08

  
Signature/Title

R&D Manager

**District School Board  
of Pasco County**

6/15/2011

Date

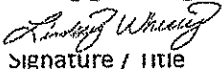
**AUG 16 2011**

**Board Approved**

**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using Cheese Only B119 American Cheese</b>			
08/11 G	<b>Deli Flatz-Oven Roasted Turkey Breast &amp; Cheese:</b> Turkey Breast & american cheese on Whole Grain Deli Flat Bread, IQF Individually Wrapped in ovenable wrap. 4.6 ounce portion to equal 2 meat/meat alternate and 1 bread serving.	Brand	Café Favorites
		Commodity Code #	22348
		Commercial Code #	22348
		Portion Size	3.6
		Portions / Case	48
		Case Size	10.8 pounds
		Cheese: Pounds DF / Case	3.00
	<b>USDA Commodities Used:</b> B119 American Cheese	Fee for Service / Case	\$29.49
		Net (NOI) Price / Case	\$29.49
		Cheese: DF \$ Value / Case	\$4.64
		NOI Bid Price (Commodity Benchmark Price) / Case	\$34.13
		Net (NOI) Price / Portion	\$0.6144
		Total Price / Portion (Includes DF \$ Value)	\$0.7110
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7373
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$34.13
<b>Using Cheese Only B119 American Cheese</b>			
08/11 H	<b>Deli Flatz-Oven Roasted Turkey Breast &amp; Cheese with Honey Mustard:</b> Turkey Breast, american cheese, & Honey Mustard on Whole Grain Deli Flat Bread, IQF, Individually Wrapped in ovenable wrap. 4.7 ounce portion to equal 2 meat/meat alternate and 1 bread serving.	Brand	Café Favorites
		Commodity Code #	22448
		Commercial Code #	22448
		Portion Size	3.6
		Portions / Case	48
		Case Size	11.1 pounds
		Cheese: Pounds DF / Case	3.00
	<b>USDA Commodities Used:</b> B119 American Cheese	Fee for Service / Case	\$30.93
		Net (NOI) Price / Case	\$30.93
		Cheese: DF \$ Value / Case	\$4.64
		NOI Bid Price (Commodity Benchmark Price) / Case	\$35.57
		Net (NOI) Price / Portion	\$0.6444
		Total Price / Portion (Includes DF \$ Value)	\$0.7410
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7673
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$35.57

Pricing good August 1, 2011 through June 30, 2012.

  
Signature / Title

R&D Manager

**District School Board**  
of Pasco County

6/15/2011

Date

**AUG 16 2011**

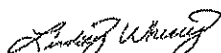
**Board Approved**

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using Cheese Only B119 American Cheese</b>			
08/11 I	Deli Flatz-Cold Italian: Turkey Ham, Turkey Pepperoni, Turkey Salami, american cheese on whole grain deli flat bread, IQF, Individually wrapped in ovenable wrap. 3.8 ounce portion to equal 2 meat/meat alternate and 1 bread serving.	Brand	Café Favorites
		Commodity Code #	22548
		Commercial Code #	22548
		Portion Size	3.8 oz
		Portions / Case	48
		Case Size	11.4 pounds
		Cheese: Pounds DF / Case	1.50
	USDA Commodities Used: B119 American Cheese	Fee for Service / Case	\$31.86
		Net (NOI) Price / Case	\$31.86
		Cheese: DF \$ Value / Case	\$2.32
		NOI Bid Price (Commodity Benchmark Price) / Case	\$34.18
		Net (NOI) Price / Portion	\$0.6638
		Total Price / Portion (Includes DF \$ Value)	\$0.7121
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7383
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$34.18
<b>Using B119 American Cheese and A534 Turkey</b>			
08/11 J	Deli Flatz-Turkey Ham & Cheese: Turkey ham, american cheese on Whole Grain Deli Flat Bread, IQF, Individually wrapped in ovenable wrap. 4.6 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	22148
		Commercial Code #	22148
		Portion Size	3.6
		Portions / Case	48
		Case Size	10.8 pounds
		Cheese: Pounds DF / Case	3.00
	USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Turkey: Pounds DF / Case	4.64
		Fee for Service / Case	\$24.31
		Net (NOI) Price / Case	\$24.31
		Cheese: DF \$ Value / Case	\$4.64
		Turkey: DF \$ Value / Case	\$4.69
		NOI Bid Price (Commodity Benchmark Price) / Case	\$33.64
		Net (NOI) Price / Portion	\$0.5065
		Total Price / Portion (Includes DF \$ Value)	\$0.7009
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7271
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$33.64

Pricing good August 1, 2011 through June 30, 2012.

  
Signature / Title

R&D Manager

District School Board  
of Pasco County

6/15/2011

Date

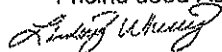
**AUG 16 2011**

Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using B119 American Cheese and A534 Turkey</b>			
08/11 K	Deli Flatz-Turkey Ham & Cheese with Honey Mustard: Turkey ham, american cheese & Honey Mustard on Whole Grain Deli Flat Bread, IQF, Individually wrapped in ovenable wrap. 4.7 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	22248
		Commercial Code #	22248
		Portion Size	3.7
		Portions / Case	48
		Case Size	11.1 pounds
		Cheese: Pounds DF / Case	3.00
		Turkey: Pounds DF / Case	4.64
		USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Fee for Service / Case
	Net (NOI) Price / Case		\$25.75
	Cheese: DF \$ Value / Case		\$4.64
	Turkey: DF \$ Value / Case		\$4.69
	NOI Bid Price (Commodity Benchmark Price) / Case		\$35.08
		Net (NOI) Price / Portion	\$0.5365
		Total Price / Portion (Includes DF \$ Value)	\$0.7309
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7571
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$35.08
<b>Using B119 American Cheese and A534 Turkey</b>			
08/11 L	Deli Flatz-Oven Roasted Turkey Breast & Cheese: Turkey Breast american cheese on Whole Grain Deli Flat Bread, IQF, Individually wrapped in ovenable wrap. 4.6 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	22348
		Commercial Code #	22348
		Portion Size	3.6
		Portions / Case	48
		Case Size	10.8 pounds
		Cheese: Pounds DF / Case	3.00
		Turkey: Pounds DF / Case	3.83
		USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Fee for Service / Case
	Net (NOI) Price / Case		\$25.62
	Cheese: DF \$ Value / Case		\$4.64
	Turkey: DF \$ Value / Case		\$3.87
	NOI Bid Price (Commodity Benchmark Price) / Case		\$34.13
		Net (NOI) Price / Portion	\$0.5338
		Total Price / Portion (Includes DF \$ Value)	\$0.7110
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7372
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$34.13

Pricing good August 1, 2011 through June 30, 20112

  
Signature/Title

R&D Manager

**District School Board**  
of Pasco County

6/15/2011

Date

**AUG 16 2011**

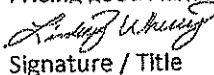
Board Approved

# Pasco County Schools

## New Item Bid Addition Request

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using B119 American Cheese and A534 Turkey</b>			
08/11 M	Deli Flatz-Oven Roasted Turkey Breast & Cheese with Honey Mustard: Turkey Breast, american cheese and Honey Mustard on Whole Grain Deli Flat Bread, IQF, Individually wrapped in ovenable wrap. 4.7 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	22448
		Commercial Code #	22448
		Portion Size	3.7
		Portions / Case	48
		Case Size	11.1 pounds
		Cheese: Pounds DF / Case	3.00
		Turkey: Pounds DF / Case	3.83
	USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Fee for Service / Case	\$27.06
		Net (NOI) Price / Case	\$27.06
		Cheese: DF \$ Value / Case	\$4.64
		Turkey: DF \$ Value / Case	\$3.87
		NOI Bid Price (Commodity Benchmark Price) / Case	\$35.57
		Net (NOI) Price / Portion	\$0.5638
		Total Price / Portion (Includes DF \$ Value)	\$0.7410
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7672
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$35.57
<b>Using B119 American Cheese and A534 Turkey</b>			
08/11 N	Deli Flatz-Cold Italian: Turkey ham, Turkey Pepperoni, Turkey Salami, american cheese on Whole Grain Deli Flat Bread, IQF, Individually wrapped in ovenable wrap. 3.8 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	22548
		Commercial Code #	22548
		Portion Size	3.8 oz
		Portions / Case	48
		Case Size	11.4 pounds
		Cheese: Pounds DF / Case	1.50
		Turkey: Pounds DF / Case	4.22
	USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Fee for Service / Case	\$27.59
		Net (NOI) Price / Case	\$27.59
		Cheese: DF \$ Value / Case	\$2.32
		Turkey: DF \$ Value / Case	\$4.27
		NOI Bid Price (Commodity Benchmark Price) / Case	\$34.18
		Net (NOI) Price / Portion	\$0.5748
		Total Price / Portion (Includes DF \$ Value)	\$0.7121
		Distribution Cost / Portion	\$0.0263
		Total Delivered Price / Portion	\$0.7383
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$34.18

Pricing good August 1, 2011 through June 30, 2012.

 R&D Manager  
Signature / Title

District School Board  
of Pasco County

6/15/2011

Date

AUG 16 2011

Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required information to be completed by awarded bidder.
<b>Using Cheese Only B119 American Cheese</b>			
08/11 O	Sunrise Twist-Turkey Sausage, Egg, American Cheese on a Twist Roll , IQF, Individually wrapped in ovenable wrap. 3.7 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	50112
		Commercial Code #	50112
		Portion Size	3.7 oz
		Portions / Case	112
		Case Size	25.9 pounds
		Cheese: Pounds DF / Case	3.50
		Turkey: Pounds DF / Case	0.00
		USDA Commodities Used: B119 American Cheese	Fee for Service / Case
	Net (NOI) Price / Case		\$74.30
	Cheese: DF \$ Value / Case		\$5.41
	Turkey: DF \$ Value / Case		\$0.00
	NOI Bid Price (Commodity Benchmark Price) / Case		\$79.71
		Net (NOI) Price / Portion	\$0.6634
		Total Price / Portion (Includes DF \$ Value)	\$0.7117
		Distribution Cost / Portion	\$0.0113
		Total Delivered Price / Portion	\$0.7229
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$79.71
<b>Using Cheese Only B119 American Cheese</b>			
08/11 P	Sunrise Muffin-Turkey Sausage, Egg, American Cheese on an English Muffin , IQF, Individually wrapped in ovenable wrap. 4.17 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	50175
		Commercial Code #	50175
		Portion Size	4.17
		Portions / Case	75
		Case Size	19.55 pounds
		Cheese: Pounds DF / Case	2.34 pounds
		Turkey: Pounds DF / Case	0.00
		USDA Commodities Used: B119 American Cheese	Fee for Service / Case
	Net (NOI) Price / Case		\$47.51
	Cheese: DF \$ Value / Case		\$3.62
	Turkey: DF \$ Value / Case		\$0.00
	NOI Bid Price (Commodity Benchmark Price) / Case		\$51.13
		Net (NOI) Price / Portion	\$0.6335
		Total Price / Portion (Includes DF \$ Value)	\$0.6817
		Distribution Cost / Portion	\$0.0168
		Total Delivered Price / Portion	\$0.6985
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$51.13

Pricing good August 1, 2011 through June 30, 2012

  
 Signature/Title

R&D Manager

**District School Board  
 of Pasco County**

**AUG 13 2011**

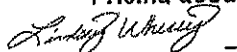
Board approved

Date 6/15/2011

**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using Cheese Only B119 American Cheese</b>			
<b>08/11 Q</b>	<b>Sunrise Twist- Egg &amp; American Cheese on a Twist Roll , IQF, Individually wrapped in ovenable wrap. 2.5 ounce portion to equal 1.25 meat/meat alternate and 1 bread servings.</b>	Brand	Café Favorites
		Commodity Code #	50140
		Commercial Code #	50140
		Portion Size	2.5 oz
		Portions / Case	140
		Case Size	21.88
		Cheese: Pounds DF / Case	4.38
		Turkey: Pounds DF / Case	0.00
	<b>USDA Commodities Used: B119 American Cheese</b>	Fee for Service / Case	\$75.14
		Net (NOI) Price / Case	\$75.14
		Cheese: DF \$ Value / Case	\$6.77
		Turkey: DF \$ Value / Case	\$0.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$81.91
		Net (NOI) Price / Portion	\$0.5367
		Total Price / Portion (Includes DF \$ Value)	\$0.5851
		Distribution Cost / Portion	\$0.0090
		Total Delivered Price / Portion	\$0.5941
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$81.91
<b>Using Cheese Only B119 American Cheese</b>			
<b>08/11 R</b>	<b>Sunrise Twist-Turkey Ham, Egg &amp; American Cheese on a Twist Roll, IQF, Individually wrapped in ovenable wrap. 2.8 ounce portion to equal 1.25 meat/meat alternate and 1 bread servings.</b>	Brand	Café Favorites
		Commodity Code #	51140
		Commercial Code #	51140
		Portion Size	2.8
		Portions / Case	140
		Case Size	24.5 pounds
		Cheese: Pounds DF / Case	4.38
		Turkey: Pounds DF / Case	0.00
	<b>USDA Commodities Used: B119 American Cheese</b>	Fee for Service / Case	\$78.59
		Net (NOI) Price / Case	\$78.59
		Cheese: DF \$ Value / Case	\$6.77
		Turkey: DF \$ Value / Case	\$0.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$85.36
		Net (NOI) Price / Portion	\$0.5614
		Total Price / Portion (Includes DF \$ Value)	\$0.6097
		Distribution Cost / Portion	\$0.0090
		Total Delivered Price / Portion	\$0.6187
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$85.36

Pricing good August 1, 2011 through June 30, 2012

                       
Signature/Title                      R&D Manager

                     6/15/2011  
District School Board of Pasco County                      Date

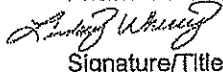
**AUG 16 2011**

Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required information to be completed by awarded bidder.
<b>Using Cheese Only B119 American Cheese</b>			
08/11 S	Sunrise Twist-Sausage & American Cheese on a Twist , IQF, Individually wrapped in ovenable wrap. 2.7 ounce portion to equal 1.25 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	52140
		Commercial Code #	52140
		Portion Size	2.7 oz
		Portions / Case	140
		Case Size	23.6 pounds
		Cheese: Pounds DF / Case	4.38
		Turkey: Pounds DF / Case	0.00
	USDA Commodities Used: B119 American Cheese	Fee for Service / Case	\$82.96
		Net (NOI) Price / Case	\$82.96
		Cheese: DF \$ Value / Case	\$6.77
		Turkey: DF \$ Value / Case	\$0.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$89.73
		Net (NOI) Price / Portion	\$0.5926
		Total Price / Portion (Includes DF \$ Value)	\$0.6409
		Distribution Cost / Portion	\$0.0090
		Total Delivered Price / Portion	\$0.6499
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$89.73
<b>Using B119 American Cheese and A534 Turkey</b>			
08/11 T	Sunrise Twist-Turkey Ham, Egg & American Cheese on a Twist Roll , IQF, Individually wrapped in ovenable wrap. 2.8 ounce portion to equal 1.25 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	51140
		Commercial Code #	51140
		Portion Size	2.8
		Portions / Case	140
		Case Size	24.5 pounds
		Cheese: Pounds DF / Case	4.38
		Turkey: Pounds DF / Case	3.41
	USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Fee for Service / Case	\$75.14
		Net (NOI) Price / Case	\$75.14
		Cheese: DF \$ Value / Case	\$6.77
		Turkey: DF \$ Value / Case	\$3.45
		NOI Bid Price (Commodity Benchmark Price) / Case	\$85.36
		Net (NOI) Price / Portion	\$0.5367
		Total Price / Portion (Includes DF \$ Value)	\$0.6097
		Distribution Cost / Portion	\$0.0090
		Total Delivered Price / Portion	\$0.6187
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$85.36

Prclna aood August 1, 2011 through June 30, 2012

  
Signature/Title

R&D Manager

District School Board  
of Pasco County

6/15/2011

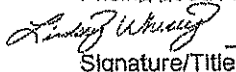
AUG 16 2011

Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using B119 American Cheese and A566 Egg, Bulk</b>			
08/11 U	Sunrise Twist-Turkey Sausage, Egg & American Cheese on a Twist Roll , IQF, Individually wrapped in ovenable wrap. 3.7 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	50112
		Commercial Code #	50112
		Portion Size	3.7
		Portions / Case	112
		Case Size	25.9 pounds
		Cheese: Pounds DF / Case	3.50
		Egg Pounds DF / Case	6.74
	USDA Commodities Used: B119 American Cheese and A566 Egg, Bulk	Fee for Service / Case	\$70.08
		Net (NOI) Price / Case	\$70.08
		Cheese: DF \$ Value / Case	\$3.50
		Turkey: DF \$ Value / Case	\$4.22
		NOI Bid Price (Commodity Benchmark Price) / Case	\$77.80
		Net (NOI) Price / Portion	\$0.6257
		Total Price / Portion (Includes DF \$ Value)	\$0.6946
		Distribution Cost / Portion	\$0.0113
		Total Delivered Price / Portion	\$0.7059
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$77.79
<b>Using B119 American Cheese and A566 Egg, Bulk</b>			
08/11 V	Sunrise Muffin-Turkey Sausage, Egg & American Cheese on an English Muffin , IQF, Individually wrapped in ovenable wrap. 4.17 ounce portion to equal 2 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	50175
		Commercial Code #	50175
		Portion Size	4.17
		Portions / Case	75
		Case Size	19.55 pounds
		Cheese: Pounds DF / Case	2.34
		Egg Pounds DF / Case	4.52
	USDA Commodities Used: B119 American Cheese and A566 Egg, Bulk	Fee for Service / Case	\$44.68
		Net (NOI) Price / Case	\$44.68
		Cheese: DF \$ Value / Case	\$3.62
		Turkey: DF \$ Value / Case	\$2.83
		NOI Bid Price (Commodity Benchmark Price) / Case	\$51.13
		Net (NOI) Price / Portion	\$0.5957
		Total Price / Portion (Includes DF \$ Value)	\$0.6817
		Distribution Cost / Portion	\$0.0168
		Total Delivered Price / Portion	\$0.6985
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$51.13

Pricing good August 1, 2011 through June 30, 2012

  
Signature/Title

R&D Manager

District School Board  
of Pasco County Date

6/15/2011

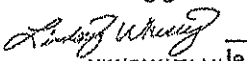
AUG 16 2011

Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Using B119 American Cheese and A566 Egg, Bulk</b>			
08/11 W	Sunrise Twist-Egg & American Cheese on a Twist Roll , IQF, Individually wrapped in ovenable wrap. 2.5 ounce portion to equal 1.25 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	50140
		Commercial Code #	50140
		Portion Size	2.5 oz
		Portions / Case	140
		Case Size	21.88
		Cheese: Pounds DF / Case	4.38
		Egg Pounds DF / Case	8.43
	USDA Commodities Used: B119 American Cheese and A566 Egg, Bulk	Fee for Service / Case	\$69.86
		Net (NOI) Price / Case	\$69.86
		Cheese: DF \$ Value / Case	\$6.77
		Turkey: DF \$ Value / Case	\$5.28
		NOI Bid Price (Commodity Benchmark Price) / Case	\$81.91
		Net (NOI) Price / Portion	\$0.4990
		Total Price / Portion (Includes DF \$ Value)	\$0.5851
		Distribution Cost / Portion	\$0.0090
		Total Delivered Price / Portion	\$0.5941
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$81.91
<b>Using B119 American Cheese, A534 Turkey, Bulk and A566 Egg, Bulk</b>			
08/11 X	Sunrise Twist-Turkey Ham, Egg & American Cheese on an Twist Roll IQF, Individually wrapped in ovenable wrap. 2.8 ounce portion to equal 1.25 meat/meat alternate and 1 bread servings.	Brand	Café Favorites
		Commodity Code #	51140
		Commercial Code #	51140
		Portion Size	2.8
		Portions / Case	140
		Case Size	24.5 pounds
		Cheese: Pounds DF / Case	4.38
		Turkey Pounds DF / Case	3.41
		Egg Pounds DF / Case	8.43
	USDA Commodities Used: B119 American Cheese and A534 Turkey Bulk and A566 Egg Bulk	Fee for Service / Case	\$69.86
		Net (NOI) Price / Case	\$69.86
		Cheese: DF \$ Value / Case	\$6.77
		Turkey: DF \$ Value / Case	\$3.45
		Turkey: DF \$ Value / Case	\$5.28
		NOI Bid Price (Commodity Benchmark Price) / Case	\$85.36
		Net (NOI) Price / Portion	\$0.4990
		Total Price / Portion (Includes DF \$ Value)	\$0.6097
		Distribution Cost / Portion	\$0.0090
		Total Delivered Price / Portion	\$0.6187
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$85.36

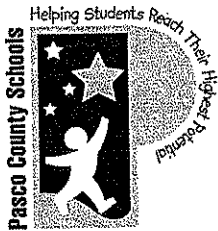
Pricing good August 1, 2011 through June 30, 2012

  
Signature, Title  
Café Favorites

District School Board  
of Pasco County Date 6/15/2011

**AUG 16 2011**

Board Approved



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 21, 2010

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 10-071-DR: USDA Commodity Sandwich Processing  
Food and Nutrition Services  
Additional Sandwich Products  
Café Favorites

On March 16, 2010, official action was taken to award the above-referenced bid to Café Favorites and renewed on November 16, 2010 for term dates of July 1, 2011 through June 30, 2012.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Café Favorites has submitted pricing for eight (8) new products using USDA B119 Cheese, Sliced; B049 Cheese, Barrels; B035 and B077 Cheese Mozzarella; and A534 Turkey, Bulk: (1) Cheesy Toastwich, Bulk, (2) Cheesy Toastwich, IW, (3) Cheesy Toastwich, Pepperoni, Bulk, (4) Cheesy Toastwich, Pepperoni, IW, (5) Cheesy Toastwich, Sausage Bulk, (6) Cheesy Toastwich, Sausage IW, (7) Chico Cuban Sandwich, and (8) Chico Cuban Sandwich. Attached you will find the fee for service price information for the sandwich products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

In addition, Café Favorite has submitted case package changes on two products as indicated in the attached memo. Portion prices for these items will remain the same.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests this product be added to our USDA Commodity Sandwich Processing bid for the remainder of the 2010-2011 school year and the 2011-2012 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board  
of Pasco County

DEC 21 2010



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

### Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118

727/774-2435 TDD: 813/794-2484

352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

### MEMORANDUM

FNS-051-11

December 6, 2010

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
Richard Kurtz, Director, Food, Nutrition and Distribution Services

**SUBJECT:** USDA Commodity Sandwich Processing Bid Addition and Update

The USDA Commodity Sandwich Processing Bid #10-071-DR was awarded to Café Favorites on March 16, 2010. Current bid language allows new items utilizing USDA commodities to be added to the bid by awarded vendors as they become available. Café Favorites has submitted pricing for new products using USDA B119 Cheese, Sliced; B049 Cheese, Barrels; B035 and B077 Cheese, Mozzarella; and A534 Turkey, Bulk.

Attached you will find the fee for service and net off invoice price information for the sandwich products to be effective through June 30, 2011. Adding these item will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

In addition, Café Favorites has submitted case pack changes on two products as indicated in the attached memo. Portion prices for these items will remain the same.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Sandwich Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board  
of Pasco County

DEC 21 2010


Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
	Cheesy Toastwich, Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce, IQF, bulk. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	01120
		Commercial Code #	01120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75 lbs
		Cheese: Pounds DF / Case	15.00
		Fee for Service / Case	\$31.20
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Net (NOI) Price / Case	\$31.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$55.30
		Net (NOI) Price / Portion	\$0.2600
		Total Price / Portion (Includes DF \$ Value)	\$0.4608
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4713
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$56.56
	Cheesy Toastwich, IW: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce, IQF, individually wrapped in ovenable wrap. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	02120
		Commercial Code #	02120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75
		Cheese: Pounds DF / Case	15.00
		Fee for Service / Case	\$33.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Net (NOI) Price / Case	\$33.00
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$57.10
		Net (NOI) Price / Portion	\$0.2750
		Total Price / Portion (Includes DF \$ Value)	\$0.4758
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4863
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$58.36

Pricing good January 1, 2011 through June 30, 2011.

  
Signature / Title  
Café Favorites

12/1/2010  
Date

**District School Board  
of Pasco County**

**DEC 21 2010**

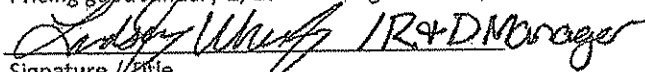
**Board Approved**

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
	<b>Cheesy Toastwich, Pepperoni, Bulk:</b> Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with pepperoni, IQF, bulk. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	03120
		Commercial Code #	03120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
	<b>USDA Commodities Used:</b> B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$32.40
		Net (NOI) Price / Case	\$32.40
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.50
		Net (NOI) Price / Portion	\$0.2700
		Total Price / Portion (Includes DF \$ Value)	\$0.4708
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4813
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities \$57.76
	<b>Cheesy Toastwich, Pepperoni, IW</b> Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with pepperoni, IQF, individually wrapped in ovenable wrap. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	04120
		Commercial Code #	04120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25
		Cheese: Pounds DF / Case	15.00
	<b>USDA Commodities Used:</b> B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$34.20
		Net (NOI) Price / Case	\$34.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$58.30
		Net (NOI) Price / Portion	\$0.2850
		Total Price / Portion (Includes DF \$ Value)	\$0.4858
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4963
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities \$59.56

Pricing good January 1, 2011 through June 30, 2011.

  
Signature Title  
Café Favorites

12/1/2010  
Date

District School Board  
of Pasco County

DEC 21 2010


Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
	<b>Cheesy Toastwich, Sausage Bulk:</b> Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with sausage IQF, bulk. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	05120
		Commercial Code #	05120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
	<b>USDA Commodities Used:</b> B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$32.40
		Net (NOI) Price / Case	\$32.40
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.50
		Net (NOI) Price / Portion	\$0.2700
		Total Price / Portion (Includes DF \$ Value)	\$0.4708
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4813
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.76
	<b>Cheesy Toastwich, Sausage IW</b> Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with sausage IQF, individually wrapped in ovenable wrap. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings. 3.3 oz serving to equal 2 meat/meat	Brand	Café Favorites
		Commodity Code #	06120
		Commercial Code #	06120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
	<b>USDA Commodities Used:</b> B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$34.20
		Net (NOI) Price / Case	\$34.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$58.30
		Net (NOI) Price / Portion	\$0.2850
		Total Price / Portion (Includes DF \$ Value)	\$0.4858
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4963
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$59.56

Pricing good January 1, 2011 through June 30, 2011.

  
Signature / Title  
Café Favorites

12/1/2010  
Date

**District School Board  
of Pasco County**

**DEC 21 2010**

**Board Approved**

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
<b>Using Cheese Only</b>			
	Chico Cuban Sandwich: Turkey breast, turkey ham, salami, reduced fat american cheese, pickles, on a Cuban roll, individually wrapped in ovenable wrap. 5.8 ounce portion to equal 2 meat/meat alternate and 2 bread servings.	Brand	Café Favorites
		Commodity Code #	83172
		Commercial Code #	83172
		Portion Size	5.8 oz
		Portions / Case	72
		Case Size	26.1 lbs
		Cheese: Pounds DF / Case	2.25
		Fee for Service / Case	\$52.96
	USDA Commodities Used: B119 American Cheese	Net (NOI) Price / Case	\$52.96
		Cheese: DF \$ Value / Case	\$3.61
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.57
		Net (NOI) Price / Portion	\$0.7356
		Total Price / Portion (Includes DF \$ Value)	\$0.7857
		Distribution Cost / Portion	\$0.0175
		Total Delivered Price / Portion	\$0.8032
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.83
<b>Using Cheese and Turkey</b>			
	Chico Cuban Sandwich: Turkey breast, turkey ham, salami, reduced fat american cheese, pickles, on a Cuban roll, individually wrapped in ovenable wrap. 5.8 ounce portion to equal 2 meat/meat alternate and 2 bread servings.	Brand	Café Favorites
		Commodity Code #	83172
		Commercial Code #	83172
		Portion Size	5.8 oz
		Portions / Case	72
		Case Size	26.1 lbs
		Cheese: Pounds DF / Case	2.25
		Turkey: Pounds DF / Case	5.64
	USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Fee for Service / Case	\$48.96
		Net (NOI) Price / Case	\$48.96
		Cheese: DF \$ Value / Case	\$3.61
		Turkey: DF \$ Value / Case	\$4.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.57
		Net (NOI) Price / Portion	\$0.6800
		Total Price / Portion (Includes DF \$ Value)	\$0.7857
		Distribution Cost / Portion	\$0.0175
		Total Delivered Price / Portion	\$0.8032
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.83

Pricing good January 1, 2011 through June 30, 2011.

*Lauren Whis / R&D Manager*  
Signature / Title  
Café Favorites

12/1/2010  
Date

District School Board  
of Pasco County

DEC 21 2010

Board Approved



## CAFÉ FAVORITES

3025 Whitten Road  
Lakeland, FL 33811  
Tel: (863) 937-8829  
Fax: (863) 937-8831

December 6, 2010

The case count for Oven Roasted Turkey Breast Panini: 63260 and Virginia Ham & Provolone Panini: 63460 have changed from a 60 count to a 45 count. Portion price for these items will remain the same through June 30, 2011.

Name: Virginia Ham & Provolone Panini  
Product Code: 63460  
Portion Size: 7.9 oz  
Portions/Case: 45  
Case Size: 22.22 lbs  
B119  
Cheese: Pounds DF/Case: 3.23 lbs  
Fee For Service/Case: \$64.07  
NOI Price/Case: \$64.07  
NOI Price/Portion: \$1.4238  
Commercial Price/Case: \$69.65  
Total Price/Portion (Includes DF \$ Value): \$1.5477

Name: Oven Roasted Turkey Breast & Cheddar Panini  
Product Code: 63260  
Portion Size: 8.4 oz  
Portions/Case: 45  
Case Size: 23.63 pounds  
B119  
Cheese: Pounds DF/Case: 4.12 lbs  
Fee For Service/Case: \$63.05  
NOI Price/Case: \$63.05  
NOI Price/Portion: \$1.4010  
Commercial Price/Case: \$69.62/case  
Total Price/Portion (Includes DF \$ Value): \$1.5472

Name: Oven Roasted Turkey Breast & Cheddar Panini  
Product Code: 63260  
Portion Size: 8.4 oz  
Portion/Case: 45  
Case Size: 23.63 pounds  
B119 & A534  
Cheese Pounds DF/Case: 4.12 lbs  
Turkey Pounds DF/Case: 7.23  
Fee For Service/Case: \$57.50  
NOT Price/Case: \$57.50  
NOT Price/Portion: \$1.2777  
Commercial Price/Case: \$67.92  
Total Price/Portion (Includes DF \$ Value): \$1.5093

District School Board  
of Pasco County

DEC 21 2010

Board Approved



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

### Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 21, 2010

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 10-071-DR: USDA Commodity Sandwich Processing  
Food and Nutrition Services  
Additional Sandwich Products  
Café Favorites

On March 16, 2010, official action was taken to award the above-referenced bid to Café Favorites and renewed on November 16, 2010 for term dates of July 1, 2011 through June 30, 2012.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Café Favorites has submitted pricing for eight (8) new products using USDA B119 Cheese, Sliced; B049 Cheese, Barrels; B035 and B077 Cheese Mozzarella; and A534 Turkey, Bulk: (1) Cheesy Toastwich, Bulk, (2) Cheesy Toastwich, IW, (3) Cheesy Toastwich, Pepperoni, Bulk, (4) Cheesy Toastwich, Pepperoni, IW, (5) Cheesy Toastwich, Sausage Bulk, (6) Cheesy Toastwich, Sausage IW, (7) Chico Cuban Sandwich, and (8) Chico Cuban Sandwich. Attached you will find the fee for service price information for the sandwich products to be effective through June 30, 2012. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

In addition, Café Favorite has submitted case package changes on two products as indicated in the attached memo. Portion prices for these items will remain the same.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests this product be added to our USDA Commodity Sandwich Processing bid for the remainder of the 2010-2011 school year and the 2011-2012 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board  
of Pasco County

DEC 21 2010

District Wide Accreditation • Southern Association of Colleges and Schools

Board Approved

Date/Time: December 15, 2010 09:21:00



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Food and Nutrition Services  
Julie Hedine, Supervisor  
813/794-2435 Fax: 813/794-2118  
727/774-2435 TDD: 813/794-2484  
352/524-2435 [jhedine@pasco.k12.fl.us](mailto:jhedine@pasco.k12.fl.us)

**MEMORANDUM**  
FNS-051-11

December 6, 2010

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services *JH*  
Richard Kurtz, Director, Food, Nutrition and Distribution Services *RK*

**SUBJECT:** USDA Commodity Sandwich Processing Bid Addition and Update

The USDA Commodity Sandwich Processing Bid #10-071-DR was awarded to Café Favorites on March 16, 2010. Current bid language allows new items utilizing USDA commodities to be added to the bid by awarded vendors as they become available. Café Favorites has submitted pricing for new products using USDA B119 Cheese, Sliced; B049 Cheese, Barrels; B035 and B077 Cheese, Mozzarella; and A534 Turkey, Bulk.

Attached you will find the fee for service and net off invoice price information for the sandwich products to be effective through June 30, 2011. Adding these item will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

In addition, Café Favorites has submitted case pack changes on two products as indicated in the attached memo. Portion prices for these items will remain the same.

Estimated annual purchases are not anticipated to change the total bid award of \$200,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Sandwich Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board  
of Pasco County

DEC 21 2010

**Pasco County Schools**  
**New Item Bid Addition Request**

USDA Commodity Sandwich Processing Bid # 10-071-DR

Item No.	Description	Required Information	Required information to be completed by awarded bidder
	Cheesy Toastwich, Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce, IQF, bulk. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	01120
		Commercial Code #	01120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75 lbs
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$31.20
		Net (NOI) Price / Case	\$31.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$55.30
		Net (NOI) Price / Portion	\$0.2600
		Total Price / Portion (Includes DF \$ Value)	\$0.4608
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4713
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$56.56
	Cheesy Toastwich, IW: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce, IQF, individually wrapped in ovenable wrap. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	02120
		Commercial Code #	02120
		Portion Size	3.3 oz
		Portions / Case	120
		Case Size	24.75
		Cheese: Pounds DF / Case	15.00
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	Fee for Service / Case	\$33.00
		Net (NOI) Price / Case	\$33.00
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$57.10
		Net (NOI) Price / Portion	\$0.2750
		Total Price / Portion (Includes DF \$ Value)	\$0.4758
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4863
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$58.36

Pricing good January 1, 2011 through June 30, 2011.

Signature / Title:   
Café Favorites

Date: 12/1/2010

District School Board  
of Pasco County

DEC 21 2010

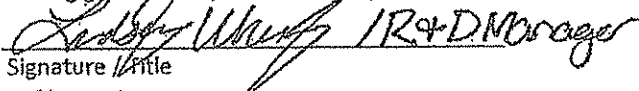
Board Approved

Pasco County Schools  
New Item Bid Addition Request

USDA Commodity Sandwich Processing Bid # 10-071-DR

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
	Cheesy Toastwich, Pepperoni, Bulk: Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with pepperoni, IQF, bulk. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	03120
		Commercial Code #	03120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
		Fee for Service / Case	\$32.40
		Net (NOI) Price / Case	\$32.40
		Cheese: DF \$ Value / Case	\$24.10
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	NOI Bid Price (Commodity Benchmark Price) / Case	\$56.50
		Net (NOI) Price / Portion	\$0.2700
		Total Price / Portion (Includes DF \$ Value)	\$0.4708
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4813
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities
			\$57.76
	Cheesy Toastwich, Pepperoni, IW Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with pepperoni, IQF, individually wrapped in ovenable wrap. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	04120
		Commercial Code #	04120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25
		Cheese: Pounds DF / Case	15.00
		Fee for Service / Case	\$34.20
		Net (NOI) Price / Case	\$34.20
		Cheese: DF \$ Value / Case	\$24.10
	USDA Commodities Used: B035 or B077 Mozzarella Cheese	NOI Bid Price (Commodity Benchmark Price) / Case	\$58.30
		Net (NOI) Price / Portion	\$0.2850
		Total Price / Portion (Includes DF \$ Value)	\$0.4858
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4963
		For comparison purposes only:	Commercial Price / Case Without USDA Commodities
			\$59.56

Pricing good January 1, 2011 through June 30, 2011.

Signature  IR & D Manager  
Café Favorites

Date 12/1/2010

District School Board  
of Pasco County

DEC 21 2010

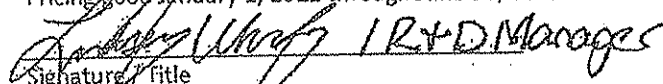
Board Approved

**Pasco County Schools**  
**New Item Bid Addition Request**

**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
	Cheesy Toastwich, Sausage Bulk; Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with sausage IQF, bulk. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	06120
		Commercial Code #	06120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
		Fee for Service / Case	\$32.40
		Net (NOI) Price / Case	\$32.40
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.50
		Net (NOI) Price / Portion	\$0.2700
		Total Price / Portion (Includes DF \$ Value)	\$0.4708
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4813
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.76
	Cheesy Toastwich, Sausage IW Whole grain bread, toasted, open faced with 2 oz of mozzarella cheese infused with pizza sauce with sausage IQF, individually wrapped in ovenable wrap. 3.5 oz serving to equal 2 meat/meat alternate and 1.25 bread servings. 3.3 oz serving to equal 2 meat/meat alternate and 1.25 bread servings.	Brand	Café Favorites
		Commodity Code #	06120
		Commercial Code #	06120
		Portion Size	3.5 oz
		Portions / Case	120
		Case Size	26.25 lbs
		Cheese: Pounds DF / Case	15.00
		Fee for Service / Case	\$34.20
		Net (NOI) Price / Case	\$34.20
		Cheese: DF \$ Value / Case	\$24.10
		NOI Bid Price (Commodity Benchmark Price) / Case	\$58.30
		Net (NOI) Price / Portion	\$0.2850
		Total Price / Portion (Includes DF \$ Value)	\$0.4858
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4963
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$59.56

Pricing good January 1, 2011 through June 30, 2011.

  
Signature / Title  
Café Favorites

12/1/2010  
Date

**District School Board  
of Pasco County**

**DEC 21 2010**

**Board Approved**

**Pasco County Schools**  
**New Item Bid Addition Request**

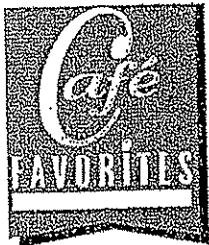
**USDA Commodity Sandwich Processing Bid # 10-071-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder
<b>Using Cheese Only</b>			
	Chico Cuban Sandwich: Turkey breast, turkey ham, salami, reduced fat american cheese, pickles, on a Cuban roll, individually wrapped in ovenable wrap. 5.8 ounce portion to equal 2 meat/meat alternate and 2 bread servings.	Brand	Café Favorites
		Commodity Code #	83172
		Commercial Code #	83172
		Portion Size	5.8 oz
		Portions / Case	72
		Case Size	26.1 lbs
		Cheese: Pounds DF / Case	2.25
	USDA Commodities Used: B119 American Cheese	Fee for Service / Case	\$52.96
		Net (NOI) Price / Case	\$52.96
		Cheese: DF \$ Value / Case	\$3.61
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.57
		Net (NOI) Price / Portion	\$0.7356
		Total Price / Portion (Includes DF \$ Value)	\$0.7857
		Distribution Cost / Portion	\$0.0175
		Total Delivered Price / Portion	\$0.8032
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.83
<b>Using Cheese and Turkey</b>			
	Chico Cuban Sandwich: Turkey breast, turkey ham, salami, reduced fat american cheese, pickles, on a Cuban roll, individually wrapped in ovenable wrap. 5.8 ounce portion to equal 2 meat/meat alternate and 2 bread servings.	Brand	Café Favorites
		Commodity Code #	83172
		Commercial Code #	83172
		Portion Size	5.8 oz
		Portions / Case	72
		Case Size	26.1 lbs
		Cheese: Pounds DF / Case	2.25
		Turkey: Pounds DF / Case	5.64
	USDA Commodities Used: B119 American Cheese and A534 Turkey, Bulk	Fee for Service / Case	\$48.96
		Net (NOI) Price / Case	\$48.96
		Cheese: DF \$ Value / Case	\$3.61
		Turkey: DF \$ Value / Case	\$4.00
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.57
		Net (NOI) Price / Portion	\$0.6800
		Total Price / Portion (Includes DF \$ Value)	\$0.7857
		Distribution Cost / Portion	\$0.0175
		Total Delivered Price / Portion	\$0.8032
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$57.83

Pricing good January 1, 2011 through June 30, 2011.

*Rodney Whigg / R&D Manager*  
Signature / Title  
Café Favorites

Date 12/1/2010  
District School Board  
of Pasco County  
**DEC 21 2010**  
Board Approved



## CAFÉ FAVORITES

3025 Whitten Road  
Lakeland, FL 33811  
Tel: (863) 937-8829  
Fax: (863) 937-8831

December 6, 2010

The case count for Oven Roasted Turkey Breast Panini; 63260 and Virginia Ham & Provolone Panini; 63460 have changed from a 60 count to a 45 count. Portion price for these items will remain the same through June 30, 2011.

Name: Virginia Ham & Provolone Panini  
Product Code: 63460  
Portion Size: 7.9 oz  
Portions/Case: 45  
Case Size: 22.22 lbs  
B119  
Cheese: Pounds DF/Case: 3.23 lbs  
Fee For Service/Case: \$64.07  
NOI Price/Case: \$64.07  
NOI Price/Portion: \$1.4238  
Commercial Price/Case: \$69.65  
Total Price/Portion (Includes DF \$ Value): \$1.5477

Name: Oven Roasted Turkey Breast & Cheddar Panini  
Product Code: 63260  
Portion Size: 8.4 oz  
Portions/Case: 45  
Case Size: 23.63 pounds  
B119  
Cheese: Pounds DF/Case: 4.12 lbs  
Fee For Service/Case: \$63.05  
NOI Price/Case: \$63.05  
NOI Price/Portion: \$1.4010  
Commercial Price/Case: \$69.62/case  
Total Price/Portion (Includes DF \$ Value): \$1.5472

Name: Oven Roasted Turkey Breast & Cheddar Panini  
Product Code: 63260  
Portion Size: 8.4 oz  
Portions/Case: 45  
Case Size: 23.63 pounds  
B119 & A534  
Cheese Pounds DF/Case: 4.12 lbs  
Turkey Pounds DF/Case: 7.23  
Fee For Service/Case: \$57.50  
NOT Price/Case: \$57.50  
NOT Price/Portion: \$1.2777  
Commercial Price/Case: \$67.92  
Total Price/Portion (Includes DF \$ Value): \$1.5093

District School Board  
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## District School Board of Pasco County

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Heather Fiorentino, Superintendent

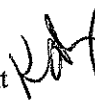
[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

November 16, 2010

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid #10-071-DR: USDA Commodity Sandwich Processing  
Café Favorites

On March 16, 2010, official action (attached) was taken to award the above-referenced bid to Café Favorites. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Lindsey Wherry, Marketing Manager, Café Favorites was contacted to verify his willingness to enter into the second year of the agreement. As such, Lindsey Wherry has agreed in writing (attached), to enter into the second year of the contract with a price increase of 1.0241%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2010 index for the second contract year, as stated in the bid document.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2011 for the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affect contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-071-DR: USDA Sandwich Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Café Favorites. The second year of the contract will cover the period of July 1, 2011 through June 30, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

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### BID RENEWAL REQUEST

**BID #10-071-DR**

**BID TITLE: USDA Commodity Sandwich Processing**

X

Yes, I agree to renew Bid #10-071-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011. *with an increase of*

No, I do not agree to renew Bid #09-071-DR

*1.0241%*

COMPANY NAME: Café Favorites

SIGNATURE: *Lindsey Wherry*

TYPED NAME AND TITLE: Lindsey Wherry, Marketing Manager

TELEPHONE (WITH AREA CODE): 863-937-8829

FAX NUMBER (WITH AREA CODE): 863-937-8831

E-MAIL: lwherry@cafefavorites.com

DATE: 11/1/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

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# District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	USDA Commodity Sandwich Processing – Power Buying Group	<b>Number of Vendors Notified</b>	228
<b>Bid Number</b>	10-071-DR	<b>Number of Bids Distributed</b>	7
<b>Date Solicited</b>	11/24/2009	<b>Number of Vendors Bidding</b>	3
<b>Date Opened</b>	12/21/2009	<b>Number of Formal “No Bid” Responses</b>	NA
<b>Date Board Presentation</b>	3/16/2010	<b>Funding Source</b>	Special Revenue
<b>Total Savings</b>	\$16,000 Estimated Annually	<b>Grand Total of Bid</b>	\$200,000 Estimated Annual Expenditure

**Recommendation:** Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

**Term of Contract:** This bid is for the USDA Commodity Sandwich Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2010 through June 30, 2011.

**Notations and Exceptions:** The District is acting as the lead agency for the P.O.W.E.R. Buying Group. The P.O.W.E.R. Buying Group is made up of the following 37 school boards: Bay County, Brevard County, Calhoun County, Charlotte County, Citrus County, Collier County, Desoto County, Flagler County, Franklin County, Glades County, Hardee County, Hendry County, Hernando County, Highlands County, Indian River County, Jackson County, Lake County, Liberty County, Lee County, Leon County, Levy County, Marion County, Martin County, Miami-Dade County, Monroe County, Nassau County, Okaloosa County, Okeechobee County, Osceola County, Pasco County, Santa Rosa County, Seminole County, St. Johns County, St. Lucie County, Sumter County, Volusia County, and Washington County. Individual School Boards are responsible for their own orders, etc.

Recommend award to Café Favorites as the overall low bidder for each group, A through I. As per bid document, each group will be awarded “All or None” to the overall lowest bidder. Group AA “Balance of Line” items will be awarded to Café Favorites as the overall low bidder for group items.


Calculations for the savings were made by using the differences between the lowest bid prices and the next lowest bid prices for both the B119 grilled cheese sandwiches and the meat sandwiches using B119 cheese. This percent calculated to an 8% savings, which is \$16,000 of our projected \$200,000.

Total savings and grand total of bid are estimates of the District’s anticipated annual expenditure.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Julie Hedine, Supervisor for Director, Food & Nutrition Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra Goodman, CPPO, CPPB, Purchasing Agent 

Date/Time:

District School Board  
of Pasco County

NOV 16 2010

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