

District School Board of Pasco County

Bid Recommendation

RFP Title	Math Equipment & Supplies – “Catalog Discount”		Number of Vendors Notified	537
RFP Number	12-049-AJ		Number of Proposals Distributed	49
Date Solicited	October 12, 2011		Number of Vendors Proposing	16
Date Opened	November 1, 2011		Number of Formal “No Bid” Responses	0
Date Board Presentation	December 6, 2011		Funding Source	*See Below
Total Savings	\$3,491.50		Grand Total of Proposal	Estimated \$50,000.00

Recommendation:

Recommend acceptance of RFP’s as noted on the attached bid tabulation sheet, as having the highest average scores and best RFP’s meeting written specifications.

Term of Contract:

The contract is for the purchase of math equipment and supplies on an “as needed” basis to be used throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from December 17, 2011 through December 16, 2012. Discounts will remain firm and in effect throughout the term of the contract.

Notations and Exceptions:

This is a multi-award bid (maximum of six vendors) based upon the highest average scores. Each RFP was evaluated according to a point system (i.e. Highest discount offered 60, Depth of mathematics product line 20, Enhanced services offered to the District 10, References 5, Availability of retail locations 5) as outlined in the specifications with scores totaled to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

* Various funding sources: Capital, Enterprise, General, Special Revenue and Internal

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Bids Evaluated By:

Jill Nielsen, Supervisor of Math, Curriculum and Instructional Services

Bids Prepared By:

Andrea Jackson, Interim Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent



Date/Time:

Purchasing Department
20430 Gator Lane
Land O' Lakes, FL 34638
RFP RESPONSES RECEIVED

Date of Opening: November 1, 2011 @ 2:30 pm
Proposal Title: Math Equipment & Supplies - "Catalog Discount"
RFP Number: 12-049-AJ

Company Name	Catalog Name	Discount %	RFP Score
Carolina Biological Supply Company	Carolina Science 2011	5%	52
2700 York Road			
Burlington, NC 27215			
Constructive Playthings	Constructive Playthings August 2011 - July 2012	5%	48
13201 Arrington Road			
Grandview, MO 64030			
EAI Education	Math K-12 Fall 2011	15%	77
PO Box 7046	Literacy K-6 2011	15%	
Oakland, NJ 07436			
Educators Outlet	Educators Outlet 2011	15%	79.9
PO Box 397	Educators Outlet 2012	15%	
Timnath, CO 80847			
ETA/Cuisenaire	ETA/Cuisenaire Math & Science Combined 2011	25%	96.9
500 Greenview Court	ETA/Cuisenaire Math & Science Combined 2012	25%	
Vernon Hills, IL 60061	ETA/Cuisenaire Math & Science Combined 2013	25%	
	ETA/Cuisenaire Math & Science Combined 2014	25%	
Houghton Mifflin Harcourt Publishing Company	customer care.hmhco.com	0%	6
3800 Golf Road, Suite 200			
Rolling Meadows, IL 60008			
Innovative Learning Concepts, Inc.	TouchMath August 2011	0%	24
5445 Mark Dabbling Blvd., Suite 200			
Colorado Springs, CO 80918			
Kamico Instructional Media, Inc.	Standards Connection August	0%	13
PO Box 1143			
Salado, TX 76571			
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Purchasing Department
20430 Gator Lane
Land O' Lakes, FL 34638
RFP RESPONSES RECEIVED

Lakeshore Learning Materials	Lakeshore Catalog 2011	5%	81.5
2695 East Dominguez Street	Lakeshore Elementary Catalog 2011 - 2012	5%	
Carson, CA 90895			
Learning Services	Technology Solutions for Every Classroom Back to School 2011	10-3%	52
PO Box 10636			
Eugene, OR 97440			
Math Teachers Press, Inc.	Moving with Math Learning System 2011	0%	32
4850 Park Glen Road			
Minneapolis, MN 55416			
Nasco	Nasco Math #936 effective thru 12/31/11; #975 effective 1/1/12	15%	77
901 Janesville Avenue, PO Box 901	Nasco Geometry Algebra #937 effective thru 12/31/11; #976 effective 1/1/2	15%	
Fort Atkinson, WI 53538			
Renaissance Learning, Inc.	Spring 2011 School Improvement Catalog	0%	14
PO Box 8036 / 2911 Peach Street			
Wisconsin Rapids, WI 54495			
School Specialty	School Specialty Education Catalog January 2011	15% (Item Prefix of 8 or 9)	68.7
W6316 Design Drive		30% (Item Prefix of 6 or 7)	
Greenville, WI 54942			
Troxell Communications, Inc.	Smart Notebook Math Tools Site Licenses 2011	36%	54
1971 W. Lumsden Rd., PMB 148	AVRover products including Math items 2011	3%	
Brandon, FL 33511	Qwizdom products including Math items 2011	12%	
	American Education products including Math items 2011	18%	
Vernier Software & Technology	Vernier Data - Collection Technology 2011	0%	25
13979 SW Millikan Way			
Beaverton, OR 97005			
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