

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221

Fax: 813/794-2221 TDD: 813/794-2484

352/524-2221

e-mail: kgoodman@pasco.k12.fl.us

December 20, 2011

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agen

RE:

Six-Month Extension of Three-Year Contract Bid #09-073-DR, Non-Food Expendables

Peninsular Paper

On December 16, 2008, official action (attached) was taken to award the above-referenced bid to Peninsular Paper. This is a three-year bid, renewable annually, at the mutual agreement of the parties. The second year of the agreement was Board approved on December 15, 2009. The third year of the agreement was Board approved on December 7, 2010 and will expire on December 31, 2011.

Considering services have been satisfactory, Peninsular Paper was contacted to verify their willingness to enter into a six-month extension permitted under the general terms and conditions of the agreement in order to align the effective dates with the school year calendar. As such, Peninsular Paper has agreed in writing to enter into a six-month extension of the contract. The six-month extension of the contract will cover the period of January 1, 2012 through June 30, 2012. At this time it is my recommendation to enter into the six-month extension of the contract.

If you have any questions, please feel free to contact me at your earliest convenience.

KDG/vi Attachments

Date/Time: December 14, 2011 08:24:00



7227 Land O' Jakes Boulevard • Jand O' Lakes, Florida 34638 • 813/794-2000

Heather Florentino, Superintendent

unvw.panco.k12.fl.us

Department of Purchasing Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221

Fax: 813/704-2111 TDD: 813/794-2484

352/524-2221

e-mail: kgoodman@pasco.k12.fl.us

December 8, 2011

BID EXTENSION REQUEST RFP #: 09-073-DR BID TITLE: Non-Food Expendables VENDOR: Peninsular Paper

X Yes, I agree to extend a visiting contract. The extended	end <u>89-073-DR</u> through <u>June</u> ension period will begin on <u>Ja</u>	30, 2012 under the same	e terms and c re on <mark>June 30</mark>	onditions as the 2012.
-	to renew <u>09-073-DR</u> .			
Company Name: Port	Surar Paper Company			
Signature:		Date:	Decembe	8, 2011
Typed Name and Title:	Richard S Clarke II			
Telephone (w/area code):	(813) 621-3091	_Fax Number (w/area o	ode): <u>(813)</u>	623-1380
	FAX TO PURCHASING N			
Vendors conducting businesstudents are present, or (2) Level 2 fingerprinted by H individuals Level 2 fingerp of services or work and mappointment. Costs associanformation regarding this effective September 1, 200. The prospective bidder cerminalization are presently de-	rtifies, by submission and sign	ents, or (3) have access the above applies to this constructs Human Resources with renewal. Please or reening are to borne by the 12.32 and 1012.465, Florature of this bid renewal for debarment, declared	to or control of contract, you is Department contact \$13/75 he vendor. You'da Statutes al form, that n ineligible, or	of school funds must be must have those prior to commencement 4-2521 to arrange for an ou may access This law became
from participation in this t	ransaction per the provisions	of Florida Statute 287.1	33(2)(a).	
PLEASE RETURN TO:	ATTN: Vickle Jones, PURCHASING DEPA 20430 GATOR LANE LAND O' LAKES, FL	RTMENT . 34638		
	(813) 794-2226 (PHO)	NE) (813) 794-271	3 (FAX)	
	District Wide Accreditation - Sou	them Association of Colleges ar	d Schools	



20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

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Department of Purchasing Kendra Goodman, CPPO, CPPB, Purchasing Agent Fax: 813/794-2111 813/794-2221

727/774-2221

TDD: 813/794-2484

352/524-2221

e-mail: kgoodman@pasco.k12.fl.us

December 7, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Third Year Renewal of Three-Year Contract

Bid #09-073-DR, Non-Food Expendable Supplies - Food and Nutrition Services

Peninsular Paper Company

On December 16, 2008, official action (attached) was taken to award the above-referenced bid to Peninsular Paper Company. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on December 31, 2010.

Considering services have been satisfactory, L. B. Sierra, Bid Coordinator, Peninsular Paper Company, was contacted to verify his willingness to enter into the third year of the agreement. As such, L. B. Sierra has agreed in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Peninsular Paper Company. The third year of the contract will cover the period of January 1, 2011 through December 31, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

District Wide Accreditation . Southern Association of Colleges and Schools

Date/Time: December 1, 2010 09:58:00



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Heather Fiorentino, Superintendent

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Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/ 774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-073-DR

BID TITLE: Non-Food Expendable Supplies - Food & Nutrition Services

condit	agree to renew Bid #09-073-DR under the same terms and ions as the existing bid. The third year period shall be from try 1, 2011 through December 31, 2011.		
No, I c	to not agree to renew Bid #09-073-DR		
COMPANY NAME: Peninsula	r Paper Company		
SIGNATURE: Mulb	<i></i>	relief MATTER.	
	B. Sierra, Bid Coordinator		
-			
TELEPHONE (WITH AREA CO	ODE): 813-621-3091		
FAX NUMBER (WITH AREA C	CODE): <u>813-623-1380</u>		
E-MAIL: penbid@peninsular.c	com	·	
DATE:		·	
neither it nor its principals a	fies, by submission and signature of this bid renewal form re presently debarred, suspended, proposed for debarmen tarily excluded from participation in this transaction per the 2 287.133(2)(a).	it,	
*Per the bid, therc	will be a \$.54 charge per case for items delive		
Pasco County Warehou	use, and a \$1.61 charge per case for anything sl DISTRICT SCHOOL BOARD OF PASCO COUNT	hipped on our	trucks
PLEASE FAX BACK TO.	ATTENTION: Debra Reaves, Buyer Assistant	•	
	PURCHASING DEPARTMENT		
	20430 GATOR LANE		
	LAND O' LAKES, FL 34638		
	(813) 794-2219 (PHONE)	·	
	(813) 794-2111 (FAX)		

District Wide Accreditation * Southern Association of Colleges and Schools



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Heather Fiorentino, Superintendent

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KA Pork

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221

Fax: 813/794-2111 TDD: 813/794-2484

727/774-2221

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

October 5, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid # 09-073-DR: Non-Food Expendable Supplies

Peninsular Paper Company

Additional Items

On December 16, 2008, official action was taken to award the above-referenced bid to Peninsular Paper Company on an all-or-nothing basis and renewed for the third year on December 15, 2009.

Under the terms and conditions of the bid, new products may be added to the bid. L. B. Sierra, Bid Coordinator, Peninsular Paper Company has submitted pricing for a three (3) new products. Food and Nutrition Services is requesting the addition of the three new items: Item #FS059: Oriental Container, 16 ounce Box, Item #16WHIPPAGODA at \$35.29 per box; FS082: Parfait Cup, 9 ounce, Item # Fabrikal NC90 at \$39.43 per case; and FS083: Lid for 9 ounce Cup, Item # Fabrikal KLKC 12 with no hole at \$40.66.

Prices for these items are competitive based on comparison to Pinellas and Hillsborough County School Board Bids, which was competitively bid at the same price. Estimated annual purchases are not anticipated to change the total bid award of \$1,305,549.85. Special Revenue Funds are used for these purchases. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

KDG/dsr

Attachments

District School Board of Pasco County

OCT 05 2010



7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Food and Nutrition Services Richard P. Kurtz, Director

813/794-2440 Fax: 813/794-2118 727/774-2440 TDD: 813/794-2484

727/774-2440 T) 352/524-2440 tl

rkurtz@pasco.k12.fl.us

MEMORANDUM FNS-038-11

September 17, 2010

TO:

Gail Fowler, Buyer

FROM:

Richard P. Kurtz, Director

Food, Nutrition and Distribution Services

SUBJECT:

PENINSULAR PAPER COMPANY BID ADDITIONS

The Peninsular Paper Company, Bid #09-073-DR was awarded on December 16, 2008 through December 31, 2010. Current language allows new items to be added to the bid by awarded vendors as they become available. Peninsular Paper has submitted pricing for three new products as listed below:

- FS059 Oriental Container 16 oz Box pail 16WHIPPAGODA 820414 \$25.95= \$35.29 (able to use the Hillsborough and Pinellas cost, white board prices have gone up a significant amount)
- FS082 Parfait Cup 9 oz Fabrical NC 90 \$39.43=\$39.43 (same)
- Comparable Item Dart 9C= \$42.98 and they do NOT offer a no hole/dome lid
- FS083 Lid for 9 oz Cup Fabrical DLKC 12 with no hole \$54.00=\$40.66 (able to use Hillsborough and Pinellas cost)

Adding these new items will allow us to better utilize our monies. Pricing on these products is at or below retail prices and found to be competitive.

Thank you for your assistance with this matter.

RPK/jch

District School Board of Pasco County

OCT_05 2010



PAPER, PAPER BAGS AND TWINE, WOODENWARE, GALVANIZED WARE AND PAPER SPECIALTIES

> TAMPA TELEPHONE: 813-521-3091 TOLL FREE TELEPHONE: 1-800-282-8094

P. O. BOX 1197 TAMPA, FLORIDA 33601

5101 E. HANNA TAMPA, FLORIDA 33610

FAX TELEPHONE: 813-623-1380

September 15th, 2010

District School Board of Pasco County Department of Purchasing 20430 Gator Lane Land O' Lakes, Fl 34638

Mr. Burgess,

Please see below for the list of items that we have been discusing for addition to the current contract between the District School Board of Pasco County and Peninsular Paper. The items and the District's purchase price are listed below:

*FS059 Oriental Container 16cz Box 16WHIPPagoda= \$35.29

*FS082 Parfait Cup 9oz Fabrikal NC90= \$39.43

- Comparable product- Dart 9C= \$42.98 and Dart does not offer a dome/no hole lid *FS083 Lid for 9oz Cup Fabrikal DLKC 12/20 with no hole= \$40.66

The above prices would be valid for the duration of the existing bid/contract between the school district and Peninsular Paper.

Please let me know if there is anything else I can do to assist with the approval process.

We are looking forward to another great school year!

Best Regards,

L.B. Sierra / Bid Coordinator

District School Board of Pasco County

OCT 05 2010



20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Florentino, Superintendent

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Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

September 7, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid # 09-073-DR: Non-food Expendable Supplies

Peninsular Paper Company

Additional Items - Brown EcoTrays

On December 16, 2008, official action was taken to award the above-referenced bid to Peninsular Paper Company on an all-or-nothing basis and renewed for the third year on December 15, 2009.

Under the terms and conditions of the bid, new products may be added to the bid. L. B. Sierra, Bid Coordinator, Peninsular Paper Company has submitted pricing for large and medium Brown EcoTrays. These would be in addition to the small EcoTray previously awarded. Food and Nutrition Services is requesting the addition of these two new items: Item # 0598: Large Brown EcoTray, \$26,62 per case (500 per case) and Item #0525: Medium Brown EcoTray "boat", \$16.13 per case (500 per case).

Prices for these items are competitive based on comparison to Pinellas County School Board Bid, which was competitively bid at the same price. Estimated annual purchases are not anticipated to change the total bid award of \$1,305,549.85. Special Revenue Funds are used for these purchases. Should you wish to review the original tab sheet please contact Rick Kurtz, Director, Food and Nutrition Services.

KDG/dsr

Attachments

District School Board of Pasco County

SEP 0.7 2010

WINTER PARK



PAPER, PAPER BAGS AND TWINE, WOODENWARE, GALVANIZED WARE AND PAPER SPECIALTIES

P. O. BOX 1197

5101 E HANNA 018EE ADIROLF ATMAT

TAMPA TELEPHONE: 813-621-3091 TOLL FREE TELEPHONE: 1-800-282-8094 FAX TELEPHONE: 813-623-1380

August 11, 2010

Ms. Debra Reaves c/o Pasco County School Board 20430 Gator Lane Land O Lakes, Fl 34638

Ms. Reaves,

Here is your pricing for the two additional items we have been discussing:

Item #0598- Large Brown EcoTray 500/cs: \$26.62
Item #0525- Meduim Brown EcoTray "Boat" 500/cs: \$16.13

Please let me know if I can do anything else on our end. We are looking forward to another year of business with you, and please don't hestitate to call me if you have any questions.

.Best Regards,

L.B. Sierra Peninsular Paper Company Bid Coordinator

District School Board

SEP 07 2010



20430 Gator Lane * Land O' Lakes, Florida 34638 * 813/794-2221

Heather Florentino, Superintendent

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Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221

Fax: 813/794-2111 TDD: 813/794-2484

352/524-2221

e-mail: kgoodman@pasco.k12.fl.us

July 20, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Bid #09-073-DR: Non-food expendable Supplies

Peninsular Paper Company

Additional Items

On December 16, 2008, official action was taken to award the above-referenced bid to Peninsular Paper Company on an all-or-nothing basis and renewed for the third year on December 15, 2009.

Under the terms and conditions of the bid, new products may be added to the bid. L. B. Sierra, Bid Coordinator, Peninsular Paper Company has submitted pricing for a larger parfait cup and lid. These would be in addition to the smaller parfait cup and dome lid previously awarded. Food and Nutrition Services is requesting the addition of the two new items: Item # KC12T: Fabrical Parfait Cups, 12 ounce, \$77 per case (1,000 per case) and Item #LKC12T: Fabrical Lid for 12 ounce cup, \$36.20 per case (1,000 per case).

Prices for these items are competitive based on comparison to Pinellas County School Board Bid, which was competitively bid at the same price. Estimated annual purchases are not anticipated to change the total bid award of \$1,305,549.85. Special Revenue Funds are used for these purchases. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

dsr

Attachments

District School Board of Passo County

III 20 **2010**



PAPER, PAPER BAGS AND TWINE, WOODENWARE, GALVANIZED WARE AND PAPER SPECIALTIES

R. O. BOX 1197 TAMPA, FLORIDA 33601

5101 E. HANNA TAMPA, FLORIDA 33610

TAMPA TELEPHONE: 813-621-3091 TOLL PREE TELEPHONE: 1-800-282-8094 FAX TELEPHONE: 813-628-1380

Ms. Printa,

Here one seme additional samples. I am sorry to hear about the other cups, that is not acceptable by only means.

I've enclosed a sample of the 1200 cup and flat lid shot Pinellas is currently using

Cup = LC12T \$77.00/case (1,000 par case) 79

fid = LKC12T \$36.20/case (1,000 par case) 41

Please let me how if there is anything else I can do.

Best Regards, J.B. S.J.

District School Board of Paspo County

JUL 2 0 2010



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Heather Fiorentino, Superintendent

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Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 727/774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

December 15, 2009

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent KD

RE:

Second Year Renewal of Three-Year Contract

Bid #09-073-DR, Non-Food Expendable Supplies - Food and Nutrition Services

Peninsular Paper Company

On December 16, 2008, official action (attached) was taken to award the above-referenced bid to Peninsular Paper Company. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on December 31, 2009.

Considering services have been satisfactory, L. B. Sierra, Bid Coordinator, Peninsular Paper Company was contacted to verify his willingness to enter into the second year of the agreement with a price increase for three items: 1) FS-067: Fortune Sheet Pan Storage Bag, current price: \$17.04, new price: \$17.86, price increase of \$.82, 2) FS-072: Fortune Bun Pan Rack Cover, current price: \$14.95, new price: \$15.76, price increase of \$.81, and 3) FS-078: Fortune Breakfast Bag, current price: \$10.29, new price: \$10.77, price increase of \$.48. The bid document states that the vendor must, at six (6) month intervals, request in-place suppliers to either extend or lower costs. If costs are increased, the supplier must solicit bids from at least two (2) approved sources. Peninsular Paper has documented (attached) that they have solicited bids for these proposed cost increases, but have not received competitive responses.

As the overall dollar increase to the bid amount is minimal (\$684.50) we believe it is in the District's best interest to renew the bid for its second year, with all other terms and conditions remaining the same. Peninsular Paper has agreed in writing (attached) to do so. The anticipated bid expenditure will be \$1,305,549.85.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Peninsular Paper Company. The second year of the contract will cover the period of January 1, 2010 through December 31, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

District School Board

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10/14/2009 11:03 B13-794-2713 PLRCHA51NG

PAGE P1/61



District School Board of Pasco County

20430 Gator Lane * Iand O' Laker, Florida 34638 * 813/794-2221

Heather Florentino, Superintendent

www.pasco.k12.fl.us

Lequart. Thanks

Department of Purchasing Kendra Goodman, CPPB, Purchasing Agent 813/794-2221 Fax: 813/794-2111 777/774-2221 TDD: 813/794-2484 352/524-2221 e-mall: kgoodman@pasco.k12,fl.us

BID RENEWAL REQUEST

BID #09-073-DR BID TITLE: Non-Food Expendable Supplies - Food & Nutrition Services

Yes, I agree to renew Bid #09-073-DR under the same terms and conditions as the existing bid. The second year period shall be from January 1, 2010 through December 31, 2010. No, I do not agree to ronew Bid #09-073-DR COMPANY NAME: Peninsular Paper Company SIGNATURE: TYPED NAME AND TITLE: L.B. Sieffa, Bid Coordinator TELEPHONE (WITH AREA CODE): 813-621-3091 FAX NUMBER (WITH AREA CODE): 813-823-1380 E-MAIL: penbid@peninsular.com DATE: Due by October 8, 2009 The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a),

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT

20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

District Wide Accreditation - Southern Association of Colleges and Schools

DEC 15 2009

Julia Approved

TAMPA

WINTER PARK



PAPER, PAPER BAGS AND TWINE, WOODENWARE, QALVANIZED WARE AND PAPER SPECIALTIES

P. O. BOX 1197 TAMPA, FLORIDA 33601

5101 E. HANNA TAMPA, FLORIDA 38810

December 4, 2009

TAMPA TELEPHONE: 813-621-3091 TOLL FREE TELEPHONE: 1-800-282-8094 FAX TELEPHONE: 813-623-1380

Pasco County School Board Mrs. Debbie Reeves Re: Bid Renewal 7227 Land O Lakes Blvd. Land O Lakes, Fl 34639

To Whom It May Concern:

Due to unforeseen price increases, we would like to offer the following price structure for the coming year, while keeping in accordance with the original bid we were awarded. The following items have had a price change, and will be affected as follows: FS-067 Item D2135- Cost \$17.32 Pasco Cost. \$17.86

FS-072 Item RC 5280- Cost \$15.22 Pasco Cost: \$15.76

FS-078 Item 110npm- Cost \$10.23 Pasco Cost \$10.77

I have contacted interplast, Bagcraft, and Atlantis in regards to pricing for similar/replacement items. Unfortunately, I have not had a single response from any of the manufacturers listed above.

Please let me know if thee is anything I can do to help with the renewal of the original bid. Peninsular Paper looks forward to another great year with the Pasco County School Board.

Best Regards,

L.B. Sierra Bid Coordinator (813) 621-3091

District School Boar

DEC 15 2009

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District School Board of Pasco County Bid Recommendation

Bid Title	Non-Food Expendables	Number of Vendors Notified	57
Bid Number	09-073-DR	Number of Bids Distributed	8
Date Solicited	11/102008	Number of Vendors Bidding	5
Date Opened	12/03/2008	Number of Formal "No Bid" Responses	0
Date Board Presentation	12/16/2008	Funding Source	Special Revenue
Total Savings	\$425,803.19	Grand Total Revenue of Bid	\$1,304,865.35 Estimated

Recommendation: Recommend acceptance of bid from Peninsular Paper Company as noted on attached tabulation sheet as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This bid is for Non-Food Expendable Supplies for use throughout the District. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract will cover the period of January 1, 2009 through December 31, 2009.

Notations and Exceptions:

Recommend acceptance of bid from Peninsular Paper Company as the "lowest and best" in responsive and responsible bid meeting written specifications. Prices must remain firm and fixed for six-month intervals. Cost shall remain firm through June 30, 2009. The contractor may resolicit costs from manufacturers every six (6) months. New pricing, firm or existing prices, must be held for six month intervals, (i.e., to be firm through December 31, June 30, etc.)

Savings were determined by averaging all prices and deducting awarded bid.

Recommend rejection of Dade Paper Company for failure to supply samples for alternate bids as required in bid documents.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Rick Kurtz, Supervisor for Food and Nutrition Services

DEC 15 2009

11.11

Bids Prepared By: Debra Reaves, Buyer Assistant

Board Approxes

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

1

Date/Time