

## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	Farm-To-School Fresh Produce	<b>Number of Vendors Notified</b>	47
<b>Bid Number</b>	12-043-DR	<b>Number of Bids Distributed</b>	10
<b>Date Solicited</b>	10/3/2011	<b>Number of Vendors Bidding</b>	2
<b>Date Opened</b>	12/01/2011	<b>Number of Formal "No Bid" Responses</b>	No
<b>Date Board Presentation</b>	12/20/2011	<b>Funding Source</b>	Special Revenue
<b>Total Savings</b>	\$83,290.30	<b>Grand Total of Bid</b>	\$829,867.20

**Recommendation:** Recommend acceptance of bid from FreshPoint of West Coast Florida as the primary vendor and acceptance of secondary award to Weyand Food Distributors, Incorporated as lowest and best bid meeting written specifications. The District reserves the right to use the secondary lowest bidder in the event the original awardee of the bid cannot fulfill the contract. The secondary vendor must use the same criteria with the AMS as the guideline for Invoice Sell Price to include Product Cost plus Delivery. This is an all-or-none bid as specified in bid document.

**Term of Contract:** This bid is for Farm-To-School Fresh Produce to serve locally grown, healthy foods in K-12 school settings, improve student nutrition, educate students about food and health, and support local and regional farmers. This is the first year of a five-year bid, renewable annually by written consent of both parties. The first year of the contract is effective January 1, 2012 through December 31, 2012.

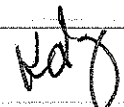
**Notations and Exceptions:** Total savings were determined by averaging all prices and deducting awarded bid.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Julie Hedine, Supervisor for Director, Food & Nutrition Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPO, CPPB, Purchasing Agent



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 1, 2011 2:30 PM		FreshPoint of West Coast Florida				
BID TITLE: Farm-To-School Fresh Produce		5445 Bonacker Drive				
BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
1	APPLES: 100 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	125 ct	\$26.25	\$0.21	\$5,250.00	\$8.40
2	APPLES: 125 - 138 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	138 ct	\$19.25	\$0.14	\$23,100.00	\$5.60
3	APPLE SLICES: Individually Packaged, 13 lb. min. , no sulfites	100/2oz	\$23.75	\$0.24	\$213,750.00	\$3.12
4	BANANAS, SMALL: 100-200 Count, single, green with trace of yellow color (#2) or more yellow than green color (#4) or as ordered, 40 lb. min. per container. Non-Domestic OK	150 ct	\$18.83	\$0.13	\$48,958.00	\$5.20
5	BROCCOLI FLORETS: Fresh, 1/3 lb packages	4/3#	\$17.37	\$1.45	\$12,159.00	\$17.40
6	CABBAGE, SLAW MIX: Shredded for cole slaw with grated carrot	5#	\$4.54	\$0.91	\$681.00	\$4.55
7	CANTALOUPE: 15-18 count, creamy yellow thick rind covered with yellow "netting", peach-colored flesh, juicy, sweet flavor.	15 ct	\$18.35	\$1.22	\$20,185.00	\$51.24
8	HONEYDEW: 8 count, smooth creamy yellow rind, light green flesh, juicy, sweet flavor.	8 ct	\$14.90	\$1.86	\$8,195.00	\$55.80
9	CARROTEENIES: Individually Packaged, 1.6 - 2 oz. packages	200/1.5 oz	\$24.55	\$0.12	\$68,740.00	\$2.40
10	CARROTS, BABY-CUT: Firm, vibrant orange color, peeled and cut to size.	5#	\$5.86	\$1.17	\$11,134.00	\$5.85
11	CARROTS, STICKS: Firm, vibrant orange color, crisp, peeled, cut in strips.	4/5#	\$25.72	\$1.29	\$18,004.00	\$6.45
12	CAULIFLOWER FLORETS: Creamy white, compact curds	3#	\$6.38	\$2.13	\$1,276.00	\$6.39
13	CELERY STICKS: Fresh, washed, cut, ready-to-eat, strips should snap crisply when bent.	4/5#	\$33.95	\$1.70	\$18,672.50	\$34.00

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BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
14	CUCUMBERS: Medium, firm, well-shaped, even dark green color and uniform size, 6 " minimum.	5#	\$7.54	\$1.51	\$18,096.00	\$7.55
15	GRAPES, RED: In season, seedless, firm, well colored with plump berries firmly attached to green pliable stems	Lug	\$20.50	\$0.93	\$41,000.00	\$20.46
16	GREEN BEANS: Fresh, snapped ends, cut	4/5#	\$31.65	\$1.58	\$15,825.00	\$31.60
17	PEPPERS, GREEN: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	5#	\$5.95	\$1.19	\$4,462.50	\$5.95
18	PEPPERS, RED SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2#	\$3.98	\$1.99	\$3,184.00	\$3.98
19	PEPPERS, YELLOW SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2#	\$4.40	\$2.20	\$2,200.00	\$4.40
20	LETTUCE, ROMAINE: Chopped, washed, sulfite-free, packaged in gas permeable package.	6/2#	\$15.76	\$1.31	\$157,600.00	\$15.72
21	LETTUCE, GREEN LEAF: Crisp, green leaf fillet, 300 leaves per 10 lb case.	10#	\$18.82	\$1.88	\$3,011.20	\$18.80
22	LETTUCE: Romaine, shredded 1/8", 5 lb	4/5#	\$19.50	\$0.98	\$15,112.50	\$19.60
23	ORANGES: 113-125 count, Florida, firm, fine textured skin, Hamlin or Navel	40#	\$15.05	\$0.38	\$22,575.00	\$15.20
24	LEMONS: 140-200 count, smooth firm skin, juicy flesh.	Dozen	\$3.84	\$0.32	\$2,112.00	\$3.84
25	MUSHROOMS: Fresh, firm texture, closed veils.	10#	\$13.05	\$1.31	\$3,588.75	\$3.93
26	ONIONS, RED: Dry, medium size.	5#	\$3.19	\$0.64	\$797.50	\$3.20
27	ONIONS, SPANISH: Dry, large size.	5#	\$1.99	\$0.40	\$398.00	\$2.00
28	LETTUCE, SPRING MIX: Baby lettuces, washed, sulfite -free, well-colored leaves.	3#	\$9.23	\$3.08	\$2,538.25	\$9.24

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BID #: 12-043-DR		Tampa, FL 33610				
	<u>Product</u>	<u>Bidder Count/ Pack</u>	<u>Invoice Sell Price per Case (a)</u>	<u>Unit Price (lb or each)</u>	<u>Evaluation Total Price</u>	<u>Evaluation Price per lb / each</u>
29	POTATOES, RUSSET: 70 count, fresh, firm, smooth.	Carton	\$17.72	\$0.35	\$4,873.00	\$17.50
30	SPINACH: Fresh, stemmed and washed, ready to eat, sulfite-free, packaged in gas permeable package, code dated.	12/10 oz	\$14.46	\$1.93	\$9,399.00	\$11.58
31	SQUASH, YELLOW: Medium, creamy yellow rind, white flesh and seeds.	5#	\$6.08	\$1.22	\$2,736.00	\$6.10
32	SQUASH, ZUCCHINI: Medium, 6-7", dark green shiny rind with some spots, white flesh and seeds.	5#	\$5.22	\$1.04	\$2,349.00	\$5.20
33	STRAWBERRIES: Fresh, in season, plump, firm, bright red color.	8/1#	\$22.07	\$2.76	\$11,035.00	\$22.08
34	TANGERINES: 100 Count, Florida. Sunburst or Murcott	38#	\$17.05	\$0.45	\$5,115.00	\$17.10
35	TOMATOES, GRAPE: Grape, Clam Shell Containers, Shiny red skin and firm flesh.	12 pint	\$18.40	\$1.53	\$20,240.00	\$18.36
36	TOMATOES: Round/Globe, Bulk 6x6 shiny red skin and firm flesh.	25#	\$17.75	\$0.71	\$21,300.00	\$8.88
37	TOMATOES: In Season, Bulk, red skin and firm flesh.	22#	\$10.70	\$0.49	\$4,815.00	\$10.78
38	WATERMELON: Whole, seedless, dark green rind, red crisp flesh, 15 - 18 lb	each	\$6.00	\$6.00	\$5,400.00	\$108.00
	<b>Total:</b>				\$829,867.20	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case <b>Included</b> in the Invoice Sell price (See Section 2.21):				\$1.75	
	Fixed Delivery Fee Per Full <b>Broken</b> Case (to be pro-rated according to delivery size) Included in the Invoice Sell price (See Section 2.21):				\$0.69	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case of Farm-to-School items including Farmer Delivered to the Warehouse <b>and</b> Vendor Pick up (See section 2.20):				\$1.75	

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	Fixed Delivery Fee Per Full <b>Broken</b> Case (to be pro-rated according to delivery size) of Farm to school items including Farmer Delivered to the Warehouse <b>and</b> Vendor Pick Up (See Section 2.20):				\$0.69	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case of Opportunity Buy Items including Delivered to the Warehouse <b>and</b> Vendor Pick Up (See Section 2.08):				\$1.75	
	Fixed Delivery Fee Per Full <b>Broken</b> Case (to be prorated according to delivery size) of Opportunity Buy Items including Delivered to the Warehouse <b>and</b> Vendor Pick Up (See Section 2.08):				\$1.75	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$1.75	
	Fixed Delivery Fee Per Full <b>Broken</b> Case (prorated to delivery size) for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$0.69	
	Fixed Fee Surcharge for Special Small Volume Deliveries Under \$100 in Total Invoice Cost (See Section 2.21):				\$0.00	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 1, 2011 2:30 PM		Weyand Food Distributors, Inc.				
BID TITLE: Farm-To-School Fresh Produce		2707 E. Wilder Avenue				
BID #: 12-043-DR		Tampa, FL 33610				
	<b>Product</b>	<b>Bidder Count/ Pack</b>	<b>Invoice Sell Price per Case (a)</b>	<b>Unit Price (lb or each)</b>	<b>Evaluation Total Price</b>	<b>Evaluation Price per lb / each</b>
1	APPLES: 100 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	100	\$27.00	\$0.68	\$5,400.00	\$27.00
2	APPLES: 125 - 138 count, crisp, flavorful with firm smooth skins. Red Delicious, Gala, Fuji, Granny Smith	125-138	\$27.00	\$0.68	\$32,400.00	\$27.00
3	APPLE SLICES: Individually Packaged, 13 lb. min. , no sulfites	100/2 oz.	\$27.00	\$2.08	\$243,000.00	\$27.00
4	BANANAS, SMALL: 100-200 Count, single, green with trace of yellow color (#2) or more yellow than green color (#4) or as ordered, 40 lb. min. per container. Non-Domestic OK	150 ct	\$21.00	\$0.53	\$54,600.00	\$21.00
5	BROCCOLI FLORETS: Fresh, 1/3 lb packages	4/3 lb	\$18.25	\$1.52	\$12,775.00	\$18.25
6	CABBAGE, SLAW MIX: Shredded for cole slaw with grated carrot	5 lb	\$5.10	\$1.02	\$765.00	\$5.10
7	CANTALOUPE: 15-18 count, creamy yellow thick rind covered with yellow "netting", peach-colored flesh, juicy, sweet flavor.	15-18 ct	\$19.00	\$0.45	\$20,900.00	\$19.00
8	HONEYDEW: 8 count, smooth creamy yellow rind, light green flesh, juicy, sweet flavor.	8 ct	\$18.00	\$0.60	\$9,900.00	\$18.00
9	CARROTEENIES: Individually Packaged, 1.6 - 2 oz. packages	200/1.6 - 2 oz.	\$22.50	\$1.13	\$63,000.00	\$22.50
10	CARROTS, BABY-CUT: Firm, vibrant orange color, peeled and cut to size.	1/5 lb.	\$4.95	\$0.99	\$9,405.00	\$4.95
11	CARROTS, STICKS: Firm, vibrant orange color, crisp, peeled, cut in strips.	1/5lb	\$7.85	\$1.57	\$5,495.00	\$7.85
12	CAULIFLOWER FLORETS: Creamy white, compact curds	1/3 lb.	\$9.25	\$3.08	\$1,850.00	\$9.25
13	CELERY STICKS: Fresh, washed, cut, ready-to-eat, strips should snap crisply when bent.	4/5 lb.	\$36.50	\$1.83	\$20,075.00	\$36.50

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14	CUCUMBERS: Medium, firm, well-shaped, even dark green color and uniform size, 6 " minimum.	1/5 lb.	\$3.00	\$0.60	\$7,200.00	\$3.00
15	GRAPES, RED: In season, seedless, firm, well colored with plump berries firmly attached to green pliable stems	Lug	\$28.00	\$1.27	\$56,000.00	\$28.00
16	GREEN BEANS: Fresh, snapped ends, cut	4/5 lb.	\$38.00	\$1.90	\$19,000.00	\$38.00
17	PEPPERS, GREEN: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	5 lb.	\$4.75	\$0.95	\$3,562.50	\$4.75
18	PEPPERS, RED SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2 lb	\$3.50	\$1.75	\$2,800.00	\$3.50
19	PEPPERS, YELLOW SWEET: Fresh, firm flesh, brightly colored, uniform shape and size, minimum 2.5 inches	2 lb	\$3.75	\$1.88	\$1,875.00	\$3.75
20	LETTUCE, ROMAINE: Chopped, washed, sulfite-free, packaged in gas permeable package.	6/2 lb	\$21.00	\$1.75	\$210,000.00	\$21.00
21	LETTUCE, GREEN LEAF: Crisp, green leaf fillet, 300 leafs per 10 lb case.	10 lb	\$23.00	\$2.30	\$3,680.00	\$23.00
22	LETTUCE: Romaine, shredded 1/8", 5 lb	4/5 lb	\$16.00	\$0.80	\$12,400.00	\$16.00
23	ORANGES: 113-125 count, Florida, firm, fine textured skin, Hamlin or Navel	40 lb min	\$23.00	\$0.58	\$34,500.00	\$23.00
24	LEMONS: 140-200 count, smooth firm skin, juicy flesh.	Dozen	\$2.75	\$0.23	\$1,512.50	\$2.75
25	MUSHROOMS: Fresh, firm texture, closed veils.	3 lb	\$9.00	\$3.00	\$2,475.00	\$9.00
26	ONIONS, RED: Dry, medium size.	5 lb	\$3.50	\$0.70	\$875.00	\$3.50
27	ONIONS, SPANISH: Dry, large size.	5 lb	\$2.50	\$0.50	\$500.00	\$2.50
28	LETTUCE, SPRING MIX: Baby lettuces, washed, sulfite -free, well-colored leaves.	3#	\$9.50	\$3.17	\$2,612.50	\$9.50

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29	POTATOES, RUSSET: 70 count, fresh, firm, smooth.	Carton	\$21.00	\$0.42	\$5,775.00	\$21.00
30	SPINACH: Fresh, stemmed and washed, ready to eat, sulfite-free, packaged in gas permeable package, code dated.	6/10 oz	\$10.00	\$1.67	\$6,500.00	\$10.00
31	SQUASH, YELLOW: Medium, creamy yellow rind, white flesh and seeds.	5 lb	\$4.50	\$0.90	\$2,025.00	\$4.50
32	SQUASH, ZUCCHINI: Medium, 6-7", dark green shiny rind with some spots, white flesh and seeds.	5 lb	\$4.00	\$0.80	\$1,800.00	\$4.00
33	STRAWBERRIES: Fresh, in season, plump, firm, bright red color.	8/1 lb	\$19.00	\$2.38	\$9,500.00	\$19.00
34	TANGERINES: 100 Count, Florida. Sunburst or Murcott	38 lb min	\$20.00	\$0.53	\$6,000.00	\$20.00
35	TOMATOES, GRAPE: Grape, Clam Shell Containers, Shiny red skin and firm flesh.	12 pint	\$20.00	\$1.67	\$22,000.00	\$20.00
36	TOMATOES: Round/Globe, Bulk 6x6 shiny red skin and firm flesh.	12.5 lb	\$10.00	\$0.80	\$12,000.00	\$10.00
37	TOMATOES: In Season, Bulk, red skin and firm flesh.	22 lb	\$10.00	\$0.45	\$4,500.00	\$10.00
38	WATERMELON: Whole, seedless, dark green rind, red crisp flesh, 15 - 18 lb	each	\$5.00	\$0.28	\$4,500.00	\$5.00
	<b>Total:</b>				<b>\$913,157.50</b>	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case <b>Included</b> in the Invoice Sell price (See Section 2.21):				\$2.00	
	Fixed Delivery Fee Per Full <b>Broken</b> Case (to be pro-rated according to delivery size) Included in the Invoice Sell price (See Section 2.21):				\$1.00	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case of Farm-to-School items including Farmer Delivered to the Warehouse <b>and</b> Vendor Pick up (See section 2.20):				\$2.00	



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	Fixed Delivery Fee Per Full <b>Broken</b> Case (to be pro-rated according to delivery size) of Farm to school items including Farmer Delivered to the Warehouse <b>and</b> Vendor Pick Up (See Section 2.20):				\$1.00	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case of Opportunity Buy Items including Delivered to the Warehouse <b>and</b> Vendor Pick Up (See Section 2.08):				\$2.00	
	Fixed Delivery Fee Per Full <b>Broken</b> Case (to be prorated according to delivery size) of Opportunity Buy Items including Delivered to the Warehouse <b>and</b> Vendor Pick Up (See Section 2.08):				\$1.00	
	Fixed Delivery Fee Per Full <b>Unbroken</b> Case for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$2.00	
	Fixed Delivery Fee Per Full <b>Broken</b> Case (prorated to delivery size) for USDA Fresh Produce Pilot Program Items (See Section 2.09):				\$1.00	
	Fixed Fee Surcharge for Special Small Volume Deliveries Under \$100 in Total Invoice Cost (See Section 2.21):				\$25.00	