

District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 20, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Contract for Microsoft Licenses and Permission to Issue Purchase Order

The District currently has a Campus and School Volume Licensing Agreement with Microsoft. The agreement addresses the terms, conditions and pricing for Microsoft licenses on office and school-based computers within the District. The first year of the agreement will expire on January 31, 2012.

This agreement "locks in" the district's unit price for Microsoft licenses at \$21.52 per copy for the period February 1, 2011 – January 30, 2014. The cost for the period of February 1, 2012 – January 31, 2013 is \$187,094.88. This is the same cost as the first year of the contract.

Software House International (SHI) is the Microsoft authorized dealer under Florida State Contract #252-001-09-1. The District is permitted to utilize this contract under Florida Administrative Rule 6A-1.012(5). We are requesting Board approval of the attached agreement, and permission to issue a purchase order to SHI in the amount of \$187,094.88.

Please contact Mr. Ed Mutell, Supervisor of Information Services, or me if you have any questions regarding this matter.

KDG/mw

Date/Time: December 14, 2011 08:58:00



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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To: Kendra Goodman, Purchasing Agent

From: Edward B. Mutell, Supervisor of Information Services *EM*
John Simon, Director of Information Services *JS*

Date: December 5, 2011

Subject: Licensing Payment for Microsoft Office Campus and School Agreement

The District currently has a three year Campus and School Volume Licensing Agreement with Microsoft. The agreement addresses the terms, conditions and pricing for Microsoft licenses on office and school-based computers within the District. The first year of the agreement will expire on January 31, 2012.

The agreement "locks in" the District's unit price for Microsoft licenses at \$21.52 per copy for the period February 1, 2011 – January 30, 2014. The cost to the District for the period February 1, 2011 – January 30, 2012 was \$187,094.88. Software House International (SHI) is the Microsoft-authorized dealer under Florida State Contract #252-001-09-1. The District is permitted to utilize this contract under Florida Administrative Rule 6A-1.012(5).

I am requesting your assistance in issuing a purchase order in the amount of \$187,094.88 to cover the second year of the three year agreement. The term of the second year is from February 1, 2012 to January 31, 2013.

Please contact me if you have any questions or concerns.



Req # 9420 -
20074
BORG

Pricing Proposal
Quotation #: 5006105
Created On: Nov-21-2011
Valid Until: Dec-21-2011

SCHOOL BOARD OF PASCO COUNTY

Ed Mutell

7227 Land-O-Lakes Blvd.
Land-O-Lakes
FL
34639
Phone: (813) 794-2912
Fax:
Email: emutell@pasco.k12.fl.us

Account Executive

Lorraine Kennedy

290 Davidson Avenue
Somerset, NJ 08873
Phone: 561-883-2344
Fax: 732-868-6055
Email: lorraine_kennedy@shi.com

All Prices are in US Dollar (USD)

| Product | Qty | Your Price | Total |
|---|------|------------|--------------|
| 1 Microsoft Office Professional Plus - EES - 1 PC - EDU Level B - All Languages Microsoft - Part#: 2FJ-00001 | 8694 | \$21.52 | \$187,094.88 |
| | | Shipping | \$0.00 |
| | | Total | \$187,094.88 |

Additional Comments

Hi Ed,

Thanks,
Lorraine
Microsoft State Contract# 252-001-09-1

To process your order, you can e-mail your request to floridateam@shi.com. You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors. Thanks!

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of academically priced software and hardware from a myriad of manufacturers ... including Microsoft, Symantec, Adobe, Macromedia, Veritas, Corel, Borland, McAfee, Novell, HP, Xerox and more.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.