



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Arlene S. Zimney, CPPB, C.P.M., Acting Purchasing Agent

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February 4, 2014

MEMORANDUM

TO: Honorable School Board Members

FROM: Arlene S. Zimney, CPPB, C.P.M., Acting Purchasing Agent 

SUBJECT: Request Permission to Negotiate
Vending Equipment Purchase
U-Select-It (USI)

On February 7, 2013, official action (attached) was taken to approve the fifth-year of the exclusive beverage contract with Coca-Cola. This term of the contract will expire on June 30, 2014. The Food, Nutrition and Distribution Services Department will be purchasing approximately one hundred-fifty (150) vending machines to replace those currently provided by Coca-Cola.

The Food, Nutrition and Distribution Services Department currently purchases refrigerated and dry vending machine equipment from U-Select-It, herein known as USI, utilizing bid #12-028-DR, Vending Machine Equipment. The third-year of this contract will expire on September 6, 2014.

The Food, Nutrition and Distribution Services Department is requesting assistance in negotiating a new, five (5)-year agreement with USI for the purchase of vending machines currently awarded under bid #12-028-DR, and vending machines that are not included in the current bid. It has been confirmed by the Purchasing Services Department that USI is the sole source manufacturer of the control system that interfaces with our Food and Nutrition software, allowing data to be uploaded to the Food and Nutrition point-of-service operations. Please see the attached memo from Ms. Julie D. Hedine, Director of Food, Nutrition and Distribution Services, for further details.

Under DOE rule 6A-1.012(14), the District is permitted to negotiate for high-technology purchases of this nature, should we choose to do so. We anticipate beginning negotiations immediately upon Board approval. Upon reaching a successful conclusion, copies of the contract and pricing structure will be forwarded to the Board for approval.

If you have any questions or concerns, please feel free to contact Ms. Hedine or me at your earliest convenience.

ASZ/dam
Attachment(s)

Date/Time: January 29, 2014 08:27:00

(813)794-2000 • (352) 524-2000 • (727) 774-2000 • www.pasco.k12.fl.us

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Food and Nutrition Services
Julia D. Hedine, Director
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MEMORANDUM
FNS-36-14

February 4, 2014

TO: Arlene Zimney, Acting Purchasing Agent

FROM: Julie D. Hedine, Director *JCH*
Food, Nutrition and Distribution Services

SUBJECT: Vending Equipment Purchase Request to Negotiate

When the District's exclusive beverage contract with Coca-Cola expires June 30, 2014, Food and Nutrition Services will be purchasing approximately 150 vending machines to replace those currently operated by Coca-Cola.

Food and Nutrition Services currently purchases refrigerated and dry vending machine equipment from USI (U-Select-It), the awarded vendor through bid #12-028-DR which is scheduled to expire on September 6, 2014. FNS will require some vending machines that are not included in the current bid. USI is the only manufacturer of vending machines with a control system that will interface with our Food and Nutrition software. This sole source was confirmed when the previous Purchasing Agent contacted other major manufacturers of vending equipment. This technology interface will allow all of the data to upload to our point-of-service operations and allow students and employees to purchase items from the vending machines while utilizing money from their lunch accounts.

The current bid prices for the two models available on bid #12-028-DR are discounted from the USI dealer pricing list. Food and Nutrition Services is requesting permission to negotiate with USI for discounts from their established dealer price list. This will enable us to procure a greater variety of machines to meet the needs of schools and departments both now and in the future.

Thank you for your assistance.

xc: Deb Mateo, Buyer



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Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

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May 7, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *[Signature]*

RE: Fifth Year Renewal of Five-Year Contract
RFP #10-019-DR: Exclusive Beverage Contract
Coca Cola Enterprises, Incorporated

On July 28, 2009, official action (attached) was taken to award the above-referenced RFP to Coca Cola Enterprises, Incorporated. This RFP is a five-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on May 4, 2010, the third year was awarded on June 7, 2011, and the fourth year was awarded on April 17, 2012. The fourth year of the agreement will expire on June 30, 2013.

Considering services have been satisfactory, John Creech, District Sales Manager, Coca Cola Enterprises, Incorporated was contacted to verify his willingness to enter into the fifth year of the agreement. As such, John Creech has agreed in writing (attached), to enter into the fifth year of the contract with the possibility of a price increase based on the Consumer Price Index (CPI) published by the Bureau of Statistics, U.S. Department of Labor, using Series ID: #CUUR0000SAF114 Not Seasonally Adjusted as outlined in the RFP using the month of May (final) escalation numbers that will be due in June. The adjustment will not exceed 5% per year.

At this time, it is my recommendation to enter into the fifth year of the agreement with Coca Cola Enterprises, Incorporated with the calculations based on May's CPI percentage numbers effective July 1, 2013. The fifth year of the contract will cover the period of July 1, 2013 through June 30, 2014.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

**District School Board
of Pasco County**

MAY 07 2013

Date/Time: May 1, 2013 08:29:00

Board Approved

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