

District School Board of Pasco County RFP Recommendation

RFP Title	Screen Printed, Embroidered and Promotional Products – Catalog Discount		Number of Vendors Notified	846
RFP Number	14-025-SB		Number of Proposals Distributed	134
Date Solicited	December 2, 2013		Number of Vendors Proposing	20
Date Opened	January 22, 2014		Number of Vendors “No Bidding”	0
Date Board Presentation	March 4, 2014		Funding Source	General and Internal Funds
Total Savings	N/A		Grand Total of RFP	\$800,000 Est.

Recommendation: Recommend acceptance of the proposals noted on the attached tabulation sheet, as the responsive, responsible proposals having the highest points per PART, meeting written specifications and testing criteria.

Term of Contract: The intent of this RFP is to establish a three-year contract, renewable annually by mutual consent, with up to eight (8) vendors for PART A-Screen printed and embroidered products and eight (8) vendors for PART B-Promotional products. Purchases will be made on an “as-needed” basis by schools and departments throughout the District. The first year of the contract will commence on April 19, 2014 and continue through April 18, 2015.

Notations and Exceptions: The proposals were evaluated and points assigned according to the following criteria outlined in the specifications: Storefront Location (5), Samples (10), Lowest Net Cost (45), and Largest Selection of Products (40).

Recommend rejection of the proposals from Cyndie Pie Creations and First Choice Resales for PART A as a net cost could not be determined due to product prices not being listed in the catalogs proposed by both companies as required in the specifications.

Recommend rejection of the proposal from Lowe Gear Printing for PART A and PART B as they failed to sign the mandatory Attachment A principal place of business form and the final signature page of the document.

Recommend rejection of the proposal from 4 Imprint for PART A and PART B as they failed to sign and return the mandatory Attachment A principal place of business form.

Board Recommendation

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Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Samples Evaluated By:

Gail Fisher, Bookkeeper, RBSMS

Tracy King, Bookkeeper, COES

Lorraine McKinney, Bookkeeper, WCHS

Kathy Vann, Bookkeeper, AHS

Louanne Wood, Bookkeeper, PRSMS

RFP Prepared By:

Stephanie Bunford, CPPB, Buyer, Purchasing Services

Reviewed and Authorized By:

Nicole Westmoreland, MBA, Purchasing Agent



DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: January 22, 2014 @ 2:30 PM	All Sports Fan Gear	And More Promotions	ASAP	Club Air Sportswear
RFP TITLE: Screen Printed, Embroidered, and Promotional Products	3836 Lake Padgett Drive	4009 W. Empedrado Street	6011 Narvarra Court	4334 Land O' Lakes Blvd.
RFP #: 14-025-SB	Land O' Lakes, FL 34639	Tampa, FL 33629	New Port Richey, FL 34653	Land O' Lakes, FL 34639
BOARD MEETING: March 4, 2014	Miguel J. Lopez	Bryce Berquist	Robert Flagherty	Michael Priolo
	813-766-2652	813-334-0921	727-842-3691	813-996-0886
	mlopez@allsportsfangear.com	bberquist@promoandmore.com	fl.asapbob@earthlink.net	clubairsportswear@hotmail.com
PART A - SCREEN PRINTED AND EMBROIDERED PRODUCTS				
1	Store Front Location: (5 Point Max)	0.00	0.00	No Bid
	Number of Miles	N/A	N/A	13.23
2	Samples: (10 Point Max)	6.00	5.20	8.40
3	Lowest Net Cost (45 Point Max)	12.52	14.57	11.74
	Total for common products (1A-9A,12A,13A,15A-17A)	\$176.23	\$151.50	\$188.03
4	Largest Selection of Available Products (40 Point Max)	23.10	40.00	8.62
	Total Number of Products for PART A	4064	7038	1517
	Total Points PART A: (100 Point Max)	41.62	59.77	No Bid
PART B - PROMOTIONAL PRODUCTS				
1	Store Front Location: (5 Point Max)	0.00	0.00	0.00
	Number of Miles	N/A	N/A	N/A
2	Samples: (10 Point Max)	6.80	6.00	8.40
3	Lowest Net Cost (45 Point Max)	22.50	17.70	32.11
	Total for common products (1B, 2B, 4B, 6B)	\$7.88	\$10.03	\$5.53
4	Largest Selection of Available Products (40 Point Max)	30.28	20.11	7.23
	Total Number of Products for PART B	1390	923	332
	Total Points PART B: (100 Point Max)	59.59	43.80	47.74
				No Bid

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: January 22, 2014 @ 2:30 PM	Critter Creations, Inc.	Cydne Pie Creations	Fast Lane Clothing Company, Inc.	First Choice Resales, Inc.	
RFP TITLE: Screen Printed, Embroidered, and Promotional Products	17231 Bellamy Brothers Blvd.	3938 Lake Padgett	5112 North 22nd Street	2003 Shoreland Drive	
RFP #: 14-025-SB	Dade City, FL 33523	Land O' Lakes, FL 34639	Tampa, FL 33610	Auburndale, FL 33823	
BOARD MEETING: March 4, 2014	352-588-3011	217-919-8100	813-879-3298	713-303-1616	
	Larry or Lynn Barthle	Cyndia Walker	Juan Davis	Kevin Knapp	
	crittercreations@earthlink.net	cydnepiecreations@gmail.com	juan@fastlaneclothing.net	kevin@1stchoicepromos.com	
PART A - SCREEN PRINTED AND EMBROIDERED PRODUCTS					
1	Store Front Location: (5 Point Max)	0.00	Disqualified for Part A	0.53	Disqualified for Part A
	Number of Miles	22.47		19.15	
2	Samples: (10 Point Max)	8.40		7.20	
3	Lowest Net Cost (45 Point Max)	12.25		12.22	
	Total for common products (1A-9A,12A,13A,15A-17A)	\$180.20		\$180.65	
4	Largest Selection of Available Products (40 Point Max)	12.40		8.99	
	Total Number of Products for PART A	2182		1581	
	Total Points PART A: (100 Point Max)	33.05	Disqualified for Part A	28.93	Disqualified for Part A
PART B - PROMOTIONAL PRODUCTS					
1	Store Front Location: (5 Point Max)	No Bid	0.82	No Bid	0.00
	Number of Miles		12.48		N/A
2	Samples: (10 Point Max)		2.00		5.40
3	Lowest Net Cost (45 Point Max)		22.79		32.05
	Total for common products (1B, 2B, 4B, 6B)		\$6.92		\$5.54
4	Largest Selection of Available Products (40 Point Max)		8.45		0.00
	Total Number of Products for PART B		388		0
	Total Points PART B: (100 Point Max)	No Bid	34.06	No Bid	37.45

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: January 22, 2014 @ 2:30 PM	Frye Graphic Design, LLC	Gravitee, Inc.	Gulfside Custom T-Shirts, Inc.	Image Depot Palm Harbor	Lowe Gear Printing, Inc.	
RFP TITLE: Screen Printed, Embroidered, and Promotional Products	35942 State Road 54	5630 Trouble Creek Road	6307 Ridge Road	30599 US Highway 19 North	15510 N. Nebraska Ave.	
RFP #: 14-025-SB	Zephyrhills, FL 33543	New Port Richey, FL 34652	Port Richey, FL 34668	Palm Harbor, FL 34684	Lutz, FL 33549	
BOARD MEETING: March 4, 2014	813-363-7220	727-841-8859	727-862-1960	727-784-3220	813-907-5893	
	Kenneth Frye	Matt Sterner	Timothy Wilfong	Erin Madden	Cotton Lowe	
	fryegd@mindspring.com	info@gravi-tee.com	tim@gotshirtz.com	erin@imagedepotph.com	orders@lowegearprinting.com	
PART A - SCREEN PRINTED AND EMBROIDERED PRODUCTS						
1	Store Front Location: (5 Point Max)	0.81	5.00	3.53	0.70	Disqualified for Part A
	Number of Miles	12.64	2.04	2.89	14.67	
2	Samples: (10 Point Max)	8.60	7.20	9.20	7.60	
3	Lowest Net Cost (45 Point Max)	14.51	16.15	18.43	45.00	
	Total for common products (1A-9A,12A,13A,15A-17A)	\$152.12	\$136.67	\$119.77	\$49.04	
4	Largest Selection of Available Products (40 Point Max)	17.98	3.79	14.81	0.80	
	Total Number of Products for PART A	3163	667	2606	141	
	Total Points PART A: (100 Point Max)	41.89	32.14	45.97	54.10	Disqualified for Part A
PART B - PROMOTIONAL PRODUCTS						
1	Store Front Location: (5 Point Max)	0.81	5.00	3.53	0.70	Disqualified for Part B
	Number of Miles	12.64	2.04	2.89	14.67	
2	Samples: (10 Point Max)	10.00	6.00	8.80	7.80	
3	Lowest Net Cost (45 Point Max)	24.34	42.14	27.65	38.65	
	Total for common products (1B, 2B, 4B, 6B)	\$7.29	\$4.21	\$6.42	\$4.59	
4	Largest Selection of Available Products (40 Point Max)	40.00	11.74	9.26	1.02	
	Total Number of Products for PART B	1836	539	425	47	
	Total Points PART B: (100 Point Max)	75.14	64.88	49.24	48.17	Disqualified for Part B

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: January 22, 2014 @ 2:30 PM	Mercury Management Group LLC	RJ Advertising, Inc.	Stitch Logo, Inc.	Stitch to My Lue Promotions, LLC
RFP TITLE: Screen Printed, Embroidered, and Promotional Products	DBA- Red's Team Sports	DBA- B & B Sports	2165 Sunnydale Blvd. Suite H	13125 Haverhill Drive
RFP #: 14-025-SB	4618 Eagle Falls Place	6109 N Nebraska Ave	Clearwater, FL 33765	Spring Hill, FL 34609
BOARD MEETING: March 4, 2014	Tampa, FL 33619	Tampa, FL 33604	727-446-0228	352-340-4343
	Theodore Koontz	813-238-2542	Christine Lyon	Denielle Lue
	813-728-0944	Jeff Madsen	service@stitchlogo.com	info@stichtomylue.com
	ted@redsteamsports.com	jmadsen@rjadvertising.net		
PART A - SCREEN PRINTED AND EMBROIDERED PRODUCTS				
1	Store Front Location: (5 Point Max)	0.39	0.54	0.53
	Number of Miles	26.19	18.96	19.18
2	Samples: (10 Point Max)	9.20	6.80	6.40
3	Lowest Net Cost (45 Point Max)	21.41	16.92	11.17
	Total for common products (1A-9A,12A,13A,15A-17A)	\$103.07	\$130.40	\$197.62
4	Largest Selection of Available Products (40 Point Max)	0.00	15.46	10.62
	Total Number of Products for PART A	0	2721	1868
	Total Points PART A: (100 Point Max)	31.00	39.73	28.72
				No Bid
PART B - PROMOTIONAL PRODUCTS				
1	Store Front Location: (5 Point Max)	No Bid	No Bid	0.53
	Number of Miles			19.18
2	Samples: (10 Point Max)			6.40
				7.00
3	Lowest Net Cost (45 Point Max)			45.00
	Total for common products (1B, 2B, 4B, 6B)			\$3.94
4	Largest Selection of Available Products (40 Point Max)			15.23
	Total Number of Products for PART B			699
	Total Points PART B: (100 Point Max)	No Bid	No Bid	67.16
				66.42

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: January 22, 2014 @ 2:30 PM	Think Tank Studio, A division of	The Vernon Company	4 Imprint
RFP TITLE: Screen Printed, Embroidered, and Promotional Products	Schoenau Advertising Specialties, Inc.	604 West 4th Street North	101 Commerce
RFP #: 14-025-SB	626 Lakeview Road, Suite A	Newton, IA 50208	Oshkosh, WI 54901
BOARD MEETING: March 4, 2014	Clearwater, FL 33756	641-792-9000 ext. 8242	Mary Vamosy
	727-441-4488	Hal Small	888-238-9482
	Jo Dee Colonus	sharlae@vernoncompany.com	mvamosy@4imprint.com
	TTS@thinktankstudio.com		
PART A - SCREEN PRINTED AND EMBROIDERED PRODUCTS			
1	Store Front Location: (5 Point Max)	No Bid	0.00
	Number of Miles		N/A
2	Samples: (10 Point Max)		6.40
3	Lowest Net Cost (45 Point Max)		14.20
	Total for common products (1A-9A,12A,13A,15A-17A)		\$155.40
			5% preference added for out of state vendor
4	Largest Selection of Available Products (40 Point Max)		3.63
	Total Number of Products for PART A		638
	Total Points PART A: (100 Point Max)	No Bid	24.23
PART B - PROMOTIONAL PRODUCTS			
1	Store Front Location: (5 Point Max)	0.44	0.00
	Number of Miles	22.97	N/A
2	Samples: (10 Point Max)	7.20	3.60
3	Lowest Net Cost (45 Point Max)	34.90	33.04
	Total for common products (1B, 2B, 4B, 6B)	\$5.08	\$5.37
4	Largest Selection of Available Products (40 Point Max)	20.33	6.43
	Total Number of Products for PART B	933	295
	Total Points PART B: (100 Point Max)	62.87	43.06