



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Nicole Westmoreland, MBA, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2112

727/ 774-2221 TDD: 813/794-2484

352/ 524-2221 e-mail: nwestmor@pasco.k12.fl.us

March 4, 2014

MEMORANDUM

TO: Honorable School Board Members

FROM: Nicole Westmoreland, MBA, Purchasing Agent *NW/AZ*

RE: Request Permission to Piggy-Back
Pinellas County School Board Bid # 14-880-074 Audio Visual Innovations, Inc.
VariQuest/ Varitronic Products and Paper Only

The Purchasing Services Department is requesting approval to "piggy-back" Pinellas County School Board Bid # 14-880-074 – Audio Visual and Video Equipment/Materials for the purchase of Poster Printers, Poster Printer Standard Paper, Design Center, Awards Maker and Cutout Maker from Audio Visual Innovations, Inc. on an "as needed" basis. The piggyback will allow the District to receive a 5% discount off the manufacturer's price for VariQuest/Varitronics paper along with a unit price of \$3,995 for the Poster Printer, \$1995.00 for the Design Center, \$2495.00 for the Awards Maker and \$4995.00 for the Cutout Maker. This contract is effective March 4, 2014 through January 25, 2015.

In lieu of requesting solicitations, the District may make purchases from contracts awarded by other counties pursuant to DOE rule 6A-1.012(6). The estimated total dollar amount of \$50,000 is based upon orders processed by the District for the last fiscal year. Purchasing Services will monitor transactions to assure the estimated dollar amount is not exceeded.

Should you have any questions or wish to discuss this matter further, please contact me at your earliest convenience.

NW/mv

Attachments

Date/Time: February 26, 2014 08:36:00

(813)794-2000 • (352) 524-2000 • (727) 774-2000 • www.pasco.k12.fl.us

The District School Board of Pasco County is System Accredited by AdvancED/Southern Association of Colleges and Schools



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Purchasing Services

Nicole Westmoreland, MBA, Purchasing Agent

813/ 794-2222 Fax: 813/ 794-2111

727/ 774-2222 TDD: 813/ 794-2484

352/ 524-2222 e-mail: nwestmor@pasco.k12.fl.us

BID PIGGYBACK REQUEST

BID #14-880-074 Pinellas County Schools

BID TITLE: Audio Visual & Video Equipment/ Material

 X

Yes, I agree to allow the District School Board of Pasco County to piggyback Bid # 14-880-074, Audio Visual & Video Equipment/ Material, under the same terms and conditions.

The coverage period shall be effective upon approval through January 25, 2015.

No, I do not agree to allow the District School Board of Pasco County to piggyback Bid # 14-880-074.

COMPANY NAME: Audio Visual Innovations, Inc.

SIGNATURE: *Cindy Turner*

TYPED NAME AND TITLE Cindy Turner Public Sector Contracts Manager
(Person authorized to bind your company)

TELEPHONE (WITH AREA CODE): 813 884-7168

FAX NUMBER (WITH AREA CODE): 813 882-9508

DATE: 2-19-14

The prospective bidder certifies, by submission and signature of this piggyback request form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: **Monica Velez, Buyer Assistant**
PURCHASING DEPARTMENT
20430 GATOR LAND
LAND O' LAKES, FL 34638
(813) 794-2234 (PHONE)
(813) 794-2111 (FAX)

BID PROPOSAL FORM

BID ITEM NO.	TERMS ITEM NO.	ITEM DESCRIPTION	MAKE & MODEL BID	EST. ANNUAL USAGE	UNIT PRICE or % DISC.	EXTENDED TOTAL	LEAD TIME CALENDAR DAYS	WARRANTY	
								PCSB MIN. REQ'D	MFR. STANDARD
1	88004134	Audio Mixer		3	\$ No Bid	\$		1 year	
2	88004127	Audio Snake		5	\$ No Bid	\$		1 year	
3	88004171	Camcorder, Economy		21	\$ No Bid	\$		1 year	
4	88004069	Additional Battery for item 3		8	\$ No Bid	\$		1 year	
5	88004133	Camcorder, Pocket Size		8	\$ No Bid	\$		1 year	
6	88006001	Camcorder, Pro Consumer		5	\$ No Bid	\$		1 year	
7	88006002	Additional Battery for item 6		5	\$ No Bid	\$		1 year	
8	88004170	Camcorder, Professional		5	\$ No Bid	\$		1 year	
9	88004070	Additional Battery for item 8		2	\$ No Bid	\$		1 year	
10	88004150	Digital, Presenter Class Room Style		25	\$ No Bid	\$		2 year	
11	88004152	Digital Presenter, Portable	Elmo TT12	218	\$ 625.00	\$ 136,250.00	15	1 year	5 year
12	88004153	Digital Presenter, Compact Portable	Elmo Mo1	18	\$ 336.00	\$ 6048.00	15	1 year	
13	88004057	Cart, Presentation, w/ Locking, Cabinet		2	\$ No Bid	\$		1 year	
14	88004076	Cart, Presentation		10	\$ No Bid	\$		1 year	
15	88007020	Lectern, Multimedia		2	\$ No Bid	\$		1 year	
16	88004105	Boom Box, CD/Cassette Portable		48	\$ No Bid	\$		1 year	
17	88004107	Boom Box, CD, iPod/Player		5	\$ No Bid	\$		1 year	
18	88043241	Headphone, Stereo		1,700	\$ No Bid	\$		1 year	
19	88043243	Headphone, Stereo, Mini Plug		2,800	\$ No Bid	\$		1 year	
20	88006090	Headset Stereo, w/mic		100	\$ No Bid	\$		1 year	

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21	88005006	Headset, Stereo USB w/mic		500	\$ No Bid	\$		1 year	
22	88043242	Jack Box		48	\$ No Bid	\$		1 year	
23	88004036	Laminator, Roll Type, 27"		3	\$ No Bid	\$		3 year	
24	88004038	Cart, Laminator		2	\$ No Bid	\$		1 year	
25	88043324	Laminating Film, 18"	GBC Naplam 3000003 Only	50	\$ No Bid	\$		1 year	
26	88043325	Laminating Film, 25"	GBC Naplam 3000004 Only	50	\$ No Bid	\$		1 year	
27	88043326	Laminating Film, 27"	GBC Naplam 3126061 Only	50	\$ No Bid	\$		1 year	
TOTAL ITEMS 25-27						\$			
28	88004146	Light Fixture, Studio		1	\$ No Bid	\$		2 year	
29	88004177	Light Fixture, Honey Comb for #28		1	\$ No Bid	\$		2 year	
30	88004145	Light Fixture, Studio		1	\$ No Bid	\$		2 year	
31	88004178	Light Fixture, Honey Comb for #30		1	\$ No Bid	\$		2 year	
32	88004156	Light Fixture, Studio		1	\$ No Bid	\$		2 year	
33	88004179	Light Fixture, Honey Comb for #32		1	\$ No Bid	\$		2 year	
34	88004148	Mount, Scissor		1	\$ No Bid	\$		1 year	
35	88004143	Safety Cable		1	\$ No Bid	\$		1 year	
36	88004180	Lighting Stud		1	\$ No Bid	\$		1 year	
TOTAL ITEMS 28-36						\$			
37	88006067	Light, On-Camera		1	\$ No Bid	\$		1 year	

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								PCSB MIN. REQ'D	MFR. STANDARD
38	88004168	Microphone, Shotgun		1	\$ No Bid	\$		1 year	
39	88004129	Microphone, Handheld	Shure PG48-QTR	17	\$ 29.00	\$ 493.00	15	1 year	
40	88004042	Microphone, Unidirectional	Shure SM58S	6	\$ 89.00	\$ 534.00	15	1 year	
41	88006007	Microphone, Lavalier, Omnidirectional	Shure MX183	20	\$ 131.00	\$ 2620.00	15	1 year	
42	88004137	Microphone System, Handheld, Wireless	Shure PGX24/PG58	8	\$ 249.50	\$ 1996.00	15	1 year	
43	88004138	Microphone System, Lavalier, Wireless	Shure PGX14/93	11	\$ 269.50	\$ 2964.50	15	1 year	
44	88006008	Microphone Stand, Desk Mount, General Purpose		1	\$ No Bid	\$		1 year	
45	88006009	Microphone Stand, Floor, Adjustable, General Purpose		1	\$ No Bid	\$		1 year	
46	88004065	PA System, Stereo, 300 watt		1	\$ No Bid	\$		1 year	
47	88004067	PA Speaker Stands, 1 pair		1	\$ No Bid	\$		1 year	
				TOTAL ITEMS 46-47		\$			
48	88004073	Sound System, Portable, Classroom	Front Row 925SYS216	3	\$ 795.50	\$ 2386.50	15	1 year	
49	88004074	Student Pass Microphone, for line 48	Front Row 925H216	3	\$ 159.00	\$ 477.00	15	1 year	
				TOTAL ITEMS 48-49		\$ 2863.50			
50	88004160	Printer, Poster	PM3600	2	\$ 3995.00	\$ 7990.00	10	1 year	
51	88004163	Printer, Poster, Color		1	\$2295.00	\$ 2295.00	10	1 year	

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								PCSB MIN. REQ'D	MFR. STANDARD
52	88043250	Paper, Poster Printer, Standard		8	5 % discount off all paper products	N/A		1 year	
53	88004023	Projection Screen, Wall or Ceiling Mount, 60x60	Draper 209002	7	\$ 36.50	\$ 255.50	15	1 year	
54	88004024	Projection Screen, Wall Mount, 70x70	Draper 209003	10	\$ 39.50	\$ 395.00	15	1 year	
55	88004027	Projection Screen, Electric. 10' x10'	Recordex 701170	1	\$ 449.00	\$ 449.00	15	1 year	
56	88004077	Projection Screen Mounting Hardware	Recordex 609993	10	\$ 18.25	\$ 182.50	15	1 year	
57	88004026	Projection Screen, Tripod Mount, 70x70	Recordex 501099	2	\$ 48.50	\$ 97.00	15	1 year	
58	88004124	Projection Screen, Portable Floor Pull Up 74"	Recordex 803080	1	\$ 179.50	\$ 179.50	15	1 year	
TOTAL ITEMS 53-58						\$ 1558.50			
59	88004092	Projector, DLP, Classroom, 3,500 lumens	Vivitek D859	150	\$ 481.00	\$ 72150.00	15	5 year	
60	88006010	Lamp, Replacement for item 59	Vivitek 581111678-SU	5	\$ 129.00	\$ 645.00	15	1 year	
61	88004054	Projector, DLP, Largo Room, 4,000 lumens	Vivitek D945VX	7	\$ 805.00	\$ 5635.00	15	5 year	
62	88006011	Lamp, Replacement for item 61	5811100686-S	5	\$ 129.00	\$ 645.00	15	1 year	
63	88004099	Projector, LCD, Short Throw, 2,500 Lumens	Epson 425W	45	\$ 661.00	\$ 29,745.00	15	5 year	
64	8804100	Lamp, Replacement for item 63	V13H010L60	1	\$ 97.00	\$ 97.00	15	1 year	
65	88004112	Projector, LCD, Ultra Short Throw, 3,000 Lumens	Epson 480	345	\$ 849.00	\$ 292,905.00	15	5 year	

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66	88004116	Lamp, Replacement for item 65	V13H010L71	1	\$61.00	\$61.00	15	5 year	1 year
67	8800xxxx	Projectors, Interactive Ultra Short Throw	Epson 485Wi-W	200	\$1319.00	\$263800.00	15	1 year	5 years
68	8800XXX	Lamp, Replacement for item 67	V13H010L71	5	\$61.00	\$305.00	15	1 year	
69	8800xxxx	Projectors, Interactive Ultra Short Throw	Smart LightRaise 60Wi	200	\$1778.00	\$355,600.00	15	5 year	
70	8800xxxx	Lamp, Replacement for item 69	1018580	5	\$167.50	\$837.50	15	1 year	
71	88043220 - 88043223	Marking Pens		100	\$No Bid	\$		1 year	
72	88004144	Screen, Background 5'x7'		1	\$No Bid	\$		1 year	
73	88004154	Screen, Background 10'x12'		1	\$No Bid	\$		1 year	
74	88006021	DVD Player/Recorder		2	\$No Bid	\$		1 year	
75	88006023	Whiteboard, Interactive w/USB Cable	Smart Board, SB 680M Only including USB cable	600	\$1083.55	\$650,130.00	15	5 year	
76	88006025	Accessories for Interactive Whiteboard	Smart Balance of Line		8% Mfr. List Price Discount	N/A		1 year	
77	88005062	Speakers, Stereo Amplified for Whiteboard	Smart Model# SBA-NA	550	\$254.50	\$139,975.00	15	1 year	
78	88007010	Interactive Response System with 24 remotes	Smart Model# SRP-PE24	75	\$649.00	\$48,675.00	15	1 year	
79	88007014	Interactive Response System with 32 remotes	Smart Model# SRP-PE32	25	\$859.50	\$21,487.50	15	1 year	
80	8800xxxx	Carrying Case for items 78 & 79	Model# SRP-PE-CC ONLY	25	\$50.00	\$1250.00	15	1 year	

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81	8800xxxx	Interactive Response System - 5 Pack	Smart Model#SRP-PE-RMT-5	5	\$ 299.00	\$ 1495.00	15	1 year	
82	88007010	Interactive Response System with 24 remotes	Smart Model# SRP-XE24	75	\$ 945.00	\$ 70,875.00	15	1 year	
83	8800xxxx	Interactive Response System with 32 remotes	Smart Model# SRP-XE32	25	\$ 1,222.50	\$ 30,562.50	15	1 year	
84	8800xxxx	Carrying Case for items 82 & 83	Model# SRP-XE-CC ONLY	100	\$ 75.00	\$ 750.00	15	1 year	
85	8800xxxx	Interactive Response System, 5-Pack	Smart Model# SRP-XE-RMT-5	5	\$ 326.00	\$ 1630.00	15	1 year	
86	88007015	Interactive Table	Smart Table Model# ST422i	10	\$5579.00	\$ 55,790.00	15	1 year	
TOTAL ITEMS 75-86						\$ 1,029,370.00			
87	88007017	iRover, Mobile Display Stand	Copernicus Model# IR101	35	\$ 1315.00	\$ 46,025.00	15	1 year	Discontinued- Replaced w/
88	88006030	Remote, Presentation, High End.	Interlink VP4450	10	\$ 91.75	\$ 917.50	15	1 year	IWB102-ST1
89	88004165	Remote, Presentation, Economy.	Interlink VP6450	5	\$ 45.75	\$ 228.75	15	1 year	
90	8800xxxx	iPAD Stand, Table Top	Copernicus DCS1 (Dewey)	500	\$ 55.50	\$ 27,750.00	15	1 year	
91	8800xxxx	iPAD Stand, Podium		500	\$ No Bid	\$		1 year	
92	88006080	Converter, PC/Mac-to-TV		1	\$ No Bid	\$		1 year	
93	88005008	Audio/Video Adapter Kit		1	\$ No Bid	\$		1 year	
94	88005009	Audio Adapter Kit		1	\$ No Bid	\$		1 year	

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95	88007024	Design Center	VariQuest DC1000	2	\$ 1995.00	\$ 3990.00	15	1 year	
96	88007026	Awards Maker	VariQuest AM400	5	\$ 2495.00	\$ 12,475.00	15	1 year	
97	88007028	Cutout Maker	VariQuest 1800	5	\$ 4995.00	\$ 24,975.00	15	1 year	
TOTAL ITEMS 95-97						\$ 41,440.00			
98	88005010	Gaffer Tape		8	\$ No Bid	\$		1 year	
99	88005012	Gel Kit		1	\$ No Bid	\$		1 year	
100	88005020	Audio Transformer		1	\$ No Bid	\$		1 year	
101	88005030	Teleprompter, Camera Mounted		1	\$ No Bid	\$		3 year	
102	88007030	Tripod, Dual Function		1	\$ No Bid	\$		1 year	
103	88004047	Tripod, Heavy Duty		1	\$ No Bid	\$		1 year	