



# DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

## Purchasing Services

Nicole Westmoreland, MBA, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 email: [nwestmor@pasco.k12.fl.us](mailto:nwestmor@pasco.k12.fl.us)

April 1, 2014

## MEMORANDUM

TO: Honorable School Board Members

FROM: Nicole Westmoreland, MBA, Purchasing Agent *nw*

RE: Requesting Permission to Directly Negotiate Contract – Apple, Inc.  
Computer Hardware, Software and Services

On May 3, 2011, official action was taken to approve the direct negotiated contract with Apple, Inc. (Apple) for computer hardware, software and services. The term of that contract will expire on June 30, 2014.

The Office for Technology and Information Services is requesting the assistance of Purchasing Services in negotiating a new, three (3)-year agreement for the term July 1, 2014 – June 30, 2017; the contract will be renewable annually at the mutual agreement of the parties. Please see the attached memo from Mr. John Simon, Director of Information Services and Mr. Ed Mutell, Supervisor of Information Services, for further detail.

Under DOE Rule 6A-1.012(14), the District is permitted to negotiate for high-technology purchases should we choose to do so. We anticipate beginning negotiations with Apple immediately upon Board approval. Once concluded, the results of the negotiations and a request for permission to proceed with high-technology purchases under the agreement will be brought back to the Board for final approval.

If you have any questions or concerns, please contact Mr. Ed Mutell or me at your earliest convenience.

NW/plh

Attachments

Date/Time: March 26, 2014 08:49:00

(813) 794-2000 • (352) 524-2000 • (727) 774-2000 • [www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

John W. Simon, Jr.  
Director of Information Services Department  
813/794-2416      352/524-2416  
727/774-2416      Fax: 813/794-2172

To: Nicole Westmoreland, Purchasing Agent

From: Ed Mutell, Supervisor of Information Services *EM*  
John Simon, Jr., Director of Information Services *JS*

Date: April 1, 2014

Subject: Direct Negotiations with Apple, Inc. for Computer Hardware, Software and Services

We are asking for your assistance in obtaining the School Board's approval to proceed with direct negotiations with Apple Inc., for computer hardware, software, and services. This request is based on:

- 1) The District School Board of Pasco County continues to have a significant investment in Apple computer hardware, software, and services, and the core of the instructional and management computer systems throughout the district rely on these products and services.
- 2) The Technology Services Division of Information Services is an Authorized Apple Repair Center with Apple Certified Repair Technicians providing in-house repair services for the imbedded Apple technology products.
- 3) The Office for Technology and Information Services personnel remain pleased with the service, support, and products supplied by Apple, Inc.

Thank you very much for submitting this request for approval to the School Board. If any additional information is needed, please contact me at 42912.