



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing Services  
Nicole Westmoreland, MBA, Purchasing Agent  
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April 15, 2014

### MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Nicole Westmoreland, MBA, Purchasing Agent *NW*

**SUBJECT:** Permission to Directly Negotiate Contract, Trapeze Group  
Computer-Based Transportation Systems

Since September 2012, the Transportation Services Dept. has been actively researching comprehensive solutions to transform the District's transportation operations to a computer-based system. The goal has been to identify a system which provides routing hardware and software, GPS software functionality, and operations management software which can be centrally managed from a District hub location. Please see the attached memo from Gary Sawyer, Director of Transportation Services, and Tad Kledzik, Supervisor of Transportation Operations for further information.

We are requesting permission to directly negotiate a contract with Trapeze Group (Trapeze) for the necessary hardware, software, installation and training for this project. Under Florida Administrative Rule 6A-1.012(14), the District may negotiate for high-technology purchases of this nature, when it is deemed in our best interest to do so. Based on documented research (on file in the Transportation Services Dept.), Trapeze offers a complete integrated collection of interoperable software and hardware for the 440 vehicles in our fleet. It is anticipated that this purchase will be made using capital funds. The final contract, containing all terms, conditions and pricing, will be brought to a future Board meeting for final approval.

Please contact Gary Sawyer, Tad Kledzik or me at your earliest convenience if you have any questions or concerns.

NW/dam  
Attachment

Date/Time: April 9, 2014 08:59:00

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### MEMORANDUM

April 8, 14

TO: Nicole Westmoreland, Purchasing Agent

FROM: Gary Sawyer, Transportation Service Director  
Tad Kledzik, Supervisor of Transportation Operations

RE: Computer-based Transportation Systems Purchase

Transportation Services is requesting your assistance in negotiating the purchase of Trapeze Group software and hardware to transform the District's transportation operations to a computer-based system. The components include VEO Transportation, VEO Automatic Vehicle Location (AVL), Student Tracking, and Operations Management for Student Transportation (OPS).

Since September of 2012, Transportation Services has been actively researching the automatic vehicle locating and computer-based student routing solutions offered by numerous vendors. We have met with several vendors and explored further their currently available systems to identify how they would help us improve student transportation. Trapeze Group presented the most comprehensive collection of fully integrated modules and hardware.

These software and hardware components will be purchased from capital funds.

TK