



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing  
Nicole Westmoreland, MBA, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 email: [nwestmor@pasco.k12.fl.us](mailto:nwestmor@pasco.k12.fl.us)

May 6, 2014

### MEMORANDUM

TO: Honorable School Board Members

FROM: Nicole Westmoreland, MBA, Purchasing Agent *NW*

RE: Second Year Renewal of a Three-Year Contract  
RFP #13-038-PH Licensed Speech Language Pathologists  
Community Rehab Associates, Inc.  
Smith & Fleming, LLC  
Speech Connections, LLC

On February 5, 2013, official action (attached) was taken to award the above-referenced RFP to Community Rehab Associates, Inc., Smith & Fleming, LLC and Speech Connections, LLC. This RFP is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2014.

Considering services have been satisfactory, the vendors noted above were contacted to verify their willingness to enter into the second year of this contract under the existing terms and conditions. As such, all companies noted above have agreed in writing (attached) to do so.

At this time, it is my recommendation to enter into the second year of the contract with the above-noted companies, covering the term July 1, 2014 through June 30, 2015.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

NW/plh

Attachments

Date/Time: April 30, 2014 09:23:00

(813) 794-2000 • (352) 524-2000 • (727) 774-2000 • [www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

### Purchasing Services

Nicole Westmoreland, MBA, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: nwestmor@pasco.k12.fl.us

April 9, 2014

### RFP RENEWAL REQUEST

RFP #: **13-038-PH**

RFP TITLE: **Licensed Speech Language Pathologists**

X Yes, I agree to renew RFP #13-038-PH, under the same terms and conditions as the existing contract. The second year renewal term will begin on July 1, 2014 and expires on June 30, 2015. If you choose to renew, please also include a current certificate of liability insurance naming the District School Board of Pasco County as a certificate holder.

\_\_\_\_\_ No, I do not agree to renew RFP #13-038-PH.

Company Name: Community Rehab Associates, Inc.

Signature: Kelly McDonnell

Date: 4.9.14

Typed Name and Title: Kelly McDonnell, Director of Services

Telephone (w/area code): 877-268-4329 Ext. 114 Fax Number (w/area code): 866-547-1017

Mobile# 727-409-7212

Email: kelly@commrehab.org

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: [http://election.dos.state.fl.us/laws/051laws/ch\\_2005-028.pdf](http://election.dos.state.fl.us/laws/051laws/ch_2005-028.pdf). This law is effective September 1, 2005.

The prospective vendor certifies, by submission and signature of this RFP renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTN: **Patty Hall, Interim Buyer**

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638

(813) 794-2258 (PHONE)

(813) 794-2111 (FAX)

[phall@pasco.k12.fl.us](mailto:phall@pasco.k12.fl.us)



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

### Purchasing Services

Nicole Westmoreland, MBA, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: nwestmor@pasco.k12.fl.us

April 9, 2014

### RFP RENEWAL REQUEST

RFP #: **13-038-PH**

RFP TITLE: **Licensed Speech Language Pathologists**

☒ Yes, I agree to renew RFP #13-038-PH, under the same terms and conditions as the existing contract. The second year renewal term will begin on July 1, 2014 and expires on June 30, 2015. If you choose to renew, please also include a current certificate of liability insurance naming the District School Board of Pasco County as a certificate holder.

☐ No, I do not agree to renew RFP #13-038-PH.

Company Name: **Smith & Fleming, LLC**

Signature:  Date: April 9, 2014

Typed Name and Title: Mardly R. Perez-Smith, Owner

Telephone (w/area code): (407) 388-4010 Fax Number (w/area code): (855) 382-0727

Email: mardly.smith@gmail.com

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: [http://election.dos.state.fl.us/laws/051laws/ch\\_2005-028.pdf](http://election.dos.state.fl.us/laws/051laws/ch_2005-028.pdf). This law is effective September 1, 2005.

The prospective vendor certifies, by submission and signature of this RFP renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: **Patty Hall, Interim Buyer**  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2258 (PHONE) (813) 794-2111 (FAX)  
[phall@pasco.k12.fl.us](mailto:phall@pasco.k12.fl.us)





# DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

## Purchasing Services

Nicole Westmoreland, MBA, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: nwestmor@pasco.k12.fl.us

April 9, 2014

## RFP RENEWAL REQUEST

RFP #: **13-038-PH**

RFP TITLE: **Licensed Speech Language Pathologists**

☒ Yes, I agree to renew RFP #13-038-PH, under the same terms and conditions as the existing contract. The second year renewal term will begin on July 1, 2014 and expires on June 30, 2015. If you choose to renew, please also include a current certificate of liability insurance naming the District School Board of Pasco County as a certificate holder.

☐ No, I do not agree to renew RFP #13-038-PH.

Company Name: Speech Connections, LLC Speech Connection LLC

Signature: Tina J. Porreca Date: 4-14-14

Typed Name and Title: Tina J. Porreca Owner/manager

Telephone (w/area code): 813-579-2212 Fax Number (w/area code): 813-345-2896  
727-631-2466

Email: admin@speechconnectionfl.com

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: [http://election.dos.state.fl.us/laws/051laws/ch\\_2005-028.pdf](http://election.dos.state.fl.us/laws/051laws/ch_2005-028.pdf). This law is effective September 1, 2005.

The prospective vendor certifies, by submission and signature of this RFP renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTN: **Patty Hall, Interim Buyer**

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638

(813) 794-2258 (PHONE)

(813) 794-2111 (FAX)

[phall@pasco.k12.fl.us](mailto:phall@pasco.k12.fl.us)

## District School Board of Pasco County Bid Recommendation

<b>Proposal Title</b>	Licensed Speech Language Pathologists		<b>Number of Vendors Notified</b>	162
<b>Proposal Number</b>	13-038-PH		<b>Number of Proposals Distributed</b>	28
<b>Date Solicited</b>	October 10, 2012		<b>Number of Vendors Bidding</b>	19
<b>Date Opened</b>	November 16, 2012		<b>Number of Vendors Not Proposing</b>	0
<b>Date Board Presentation</b>	February 5, 2013		<b>Funding Source</b>	General Revenue and IDEA Part B Grant Funds
<b>Total Savings</b>	\$144,000 Estimated		<b>Grand Total of Proposal</b>	Estimated \$1.5 Million on an as-needed basis

### **Recommendation:**

Recommend acceptance of RFPs from Smith & Fleming, LLC, Community Rehab Associates, Inc. and Speech Connections, LLC as noted on the attached tabulation sheet. These firms had the highest average scores and best RFPs meeting written specifications. We request permission to use the services of lower-scoring vendors, in order of highest to lowest ranking, should the initial three vendors be unable to satisfy the District's requirements for personnel.

### **Term of Contract:**

The intent of this proposal is to establish providers for licensed speech language pathologists to be used throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract will be effective July 1, 2013 through June 30, 2014.

### **Notations and Exceptions:**

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.



**Bids Evaluated By:**

Teresa Suarez, Supervisor, Exceptional Student Education Department  
Glennnda McCallister, Supervisor, Exceptional Student Education Department  
David Law, Grant Resource Specialist

**Bids Prepared By:**

Patty Hall, Buyer Assistant, Purchasing Department

**Reviewed and Authorized By:**

Michael J. Woodall, CPPO, Purchasing Agent



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>RFP Title: Licensed Speech Language Pathologists RFP #13-038-PH Board Approval February 5, 2013</b>	<b>Aloha Therapy, LLC dba Rebekah Greer, PA 3341 Fauna Street Sarasota, FL 34235</b>	<b>Ardor Health 5830 Coral Ridge Drive, Suite 120 Coral Springs, FL 33076</b>	<b>Beth Ingram Therapy Services 602 Vonderburg Drive, Suite 201 Brandon, FL 33511</b>	<b>Career Staff Unlimited 34921 US 19 N, Suite 450 Palm Harbor, FL 34684</b>
<b>POINT STRUCTURE</b>				
Pricing (Max 40 points)	36.923	30.476	33.982	35.589
References (Max 10 points)	8.667	8.733	10.000	9.200
Availability of Support Staff (Max 30 points)	23.000	12.000	22.667	8.000
Potential # of SLPs (Max 20 points)	9.000	13.333	11.333	11.333
Previous Successful Work with District (Max 5 points)	0.000	0.000	1.667	0.000
<b>POINT TOTAL:</b>	<b>77.590</b>	<b>64.542</b>	<b>79.649</b>	<b>64.122</b>

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>RFP Title: Licensed Speech Language Pathologists</b> <b>RFP #13-038-PH</b> <b>Board Approval February 5, 2013</b>	<b>Cobb Pediatric Therapy Service</b> <b>1925 Vaughn Road</b> <b>Kennesaw, GA 30144</b>	<b>Community Rehab Associates, Inc.</b> <b>3950 3rd Street North, Suite D</b> <b>St. Petersburg, FL 33703</b>	<b>Educational Based Services</b> <b>9 La Crue Street</b> <b>Concordville, PA 19331</b>	<b>Invo Healthcare Associates</b> <b>1780 Kendarbren Drive</b> <b>Jamison, PA 18929</b>
<b>POINT STRUCTURE</b> Pricing (Max 40 points) References (Max 10 points) Availability of Support Staff (Max 30 points) Potential # of SLPs (Max 20 points) Previous Successful Work with District (Max 5 points)	34.909 9.333 24.000 11.000 1.667	38.492 9.617 25.330 19.667 1.667	35.556 9.667 15.333 15.000 0.000	35.229 9.400 14.000 11.000 0.000
<b>POINT TOTAL:</b>	<b>80.909</b>	<b>94.773</b>	<b>75.556</b>	<b>69.629</b>



# DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>RFP Title: Licensed Speech</b> <b>Language Pathologists</b> <b>RFP #13-038-PH</b> <b>Board Approval February 5, 2013</b>	<b>Learn It Therapy Systems</b> <b>3600 Clipper Mill Road, Suite 330</b> <b>Baltimore, MD 21211</b>	<b>MTX Therapy Services</b> <b>6973 E Fowler Avenue</b> <b>Temple Terrace, FL 33617</b>	<b>Procare Therapy, Inc.</b> <b>10151 Deerwood Park Blvd.</b> <b>Jacksonville, FL 32256</b>	<b>Progressus Therapy</b> <b>2701 N. Rocky Point Drive</b> <b>Tampa, FL 33607</b>
<b>POINT STRUCTURE</b> Pricing (Max 40 points) References (Max 10 points) Availability of Support Staff (Max 30 points) Potential # of SLPs (Max 20 points) Previous Successful Work with District (Max 5 points)	37.647 9.600 19.333 14.000 0.000	32.000 7.912 18.000 9.000 0.000	33.103 8.533 12.667 6.000 0.000	34.286 4.667 21.000 14.333 0.000
<b>POINT TOTAL:</b>	<b>80.580</b>	<b>66.912</b>	<b>60.303</b>	<b>74.286</b>

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>RFP Title: Licensed Speech Language Pathologists</b> <b>RFP #13-038-PH</b> <b>Board Approval February 5, 2013</b>	<b>Smith &amp; Fleming LLC</b> <b>505 N. Park Avenue, Suite 209</b> <b>Winter Park, FL 32789</b>	<b>SHC Services, Inc.</b> <b>6600 Peachtree Dunwoody Road</b> <b>Atlanta, GA 30328</b>	<b>Special Communications, LLC</b> <b>4125 NW 19th Place</b> <b>Gainesville, FL 32605</b>	<b>Speech Connections, LLC</b> <b>16539 Lake Brigadoon Circle</b> <b>Tampa, FL 33618</b>
<b>POINT STRUCTURE</b>				
Pricing (Max 40 points)	37.647	35.068	37.647	38.400
References (Max 10 points)	9.200	10.000	9.867	7.333
Availability of Support Staff (Max 30 points)	28.667	17.000	23.667	24.667
Potential # of SLPs (Max 20 points)	20.000	20.000	13.667	18.333
Previous Successful Work with District (Max 5 points)	0.000	0.000	1.667	0.000
<b>POINT TOTAL:</b>	<b>95.514</b>	<b>82.068</b>	<b>86.515</b>	<b>88.733</b>

# DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>RFP Title: Licensed Speech Language Pathologists</b> <b>RFP #13-038-PH</b> <b>Board Approval February 5, 2013</b>	<b>Staffing Options and Solutions</b> <b>6249 S. East Street, Suite E</b> <b>Indianapolis, IN 46227</b>	<b>Therx Services</b> <b>1802 E 3rd Avenue</b> <b>Tampa, FL 33605</b>	<b>TX Source, Inc.</b> <b>5215 Militia Hill Road, Suite A</b> <b>Plymouth Meeting, PA 19462</b>
<b>POINT STRUCTURE</b> Pricing (Max 40 points) References (Max 10 points) Availability of Support Staff (Max 30 points) Potential # of SLPs (Max 20 points) Previous Successful Work with District (Max 5 points)	35.556 9.867 17.667 12.000 0.000	40.000 9.867 8.333 15.667 0.000	35.595 9.267 10.667 8.000 0.000
<b>POINT TOTAL:</b>	<b>75.090</b>	<b>73.867</b>	<b>63.529</b>

**Ranking Order**  
1) Smith & Fleming, LLC  
2) Community Rehab Associates, Inc.  
3) Speech Connections, LLC