

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Athletic Field Fertilizer		<b>Number of Vendors Notified</b>	82
<b>Bid Number</b>	14-045-AF		<b>Number of Bids Distributed</b>	14
<b>Date Solicited</b>	March 10, 2014		<b>Number of Vendors Bidding</b>	6
<b>Date Opened</b>	April 18, 2014		<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	May 6, 2014		<b>Funding Source</b>	General
<b>Total Savings</b>	\$3,777.48		<b>Grand Total of Bid</b>	\$59,975.10

### **Recommendation:**

Recommend acceptance of the bid from Howard Fertilizer & Chemical Company, Inc., as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid meeting written specifications.

### **Term of Contract:**

This bid is for Athletic Field Fertilizer "as needed" by the Maintenance Services Department for use throughout the District. This is a three-year bid, renewable annually based upon mutual agreement of both parties. The first-year period of this contract shall commence on June 1, 2014 and shall remain in effect until May 31, 2015.

### **Notations and Exceptions:**

The bid from Florida Irrigation Supply, Inc. dba FIS Outdoor is disqualified for failure to sign the mandatory Attachment A – Bidder's Principle Place of Business Form as outlined in the bid documents.

Recommend rejection of the low bid from Harrell's, LLC as their product does not meet specifications (i.e. Polyon coated versus XCU as specified).

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all valid bids submitted and subtracting the recommended vendor's price.

### **Bids Evaluated By:**

Matt Massey, PE Field Technician, Maintenance Services

### **Bids Prepared By:**

Amy Flack, CPPB, Buyer, Purchasing Services

### **Reviewed and Authorized By:**

Nicole Westmoreland, MBA, Purchasing Agent, Purchasing Services



Date/Time: April 30, 2014 09:11:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 18, 2014 @ 2:30 PM			Diamond-R Fertilizer, Inc.		Florida Irrigation Supply Inc/dba FIS Outdoor		Harrell's, LLC	
BID TITLE: Athletic Field Fertilizer			4100 Glades Cut-Off Road		14751 N. Nebraska Ave		720 Kraft Road	
BID #14-045-AF			Fort Pierce, FL 34981		Tampa, FL 33613		Lakeland, FL 33815	
***Board Meeting May 6, 2014***								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
001	862	18-0-18 w/ Barricade (50 lb bags)	\$23.20	\$19,998.40	*Disqualified - See Board Recommendation		\$20.55	\$17,714.10
		Manufacturer / Product #	Diamond-R Fertilizer, Inc / Custom				Harrell's / 1403-5020	
002	720	20-2-10 (50 lb bags)	\$16.875	\$12,150.00			\$17.95	\$12,924.00
		Manufacturer / Product #	Diamond-R Fertilizer, Inc / Custom		Harrell's / 1403-5027			
003	1,678	15-1-15 (50 lb bags)	\$16.25	\$27,267.50			\$15.00	\$25,170.00
		Manufacturer / Product #	Diamond-R Fertilizer, Inc / Custom		Harrell's / 1403-5028			
004	336	21-0-0 (50 lb bags)	\$11.875	\$3,990.00			\$12.00	\$4,032.00
		Manufacturer / Product #	Diamond-R Fertilizer, Inc / Custom		Harrell's / 200060			
		TOTAL "ALL OR NONE" PRICE:	\$63,405.90				\$59,840.10	
		Firm Delivery Date: Days ARO	3		N/A		10	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 18, 2014 @ 2:30 PM			Howard Fertilizer & Chemical Company, Inc.		John Deere Landscapes		Southeastern Turf Grass Supply Inc.	
BID TITLE: Athletic Field Fertilizer			8306 South Orange Avenue		1385 East 36th Street		6942 Philips Parkway Dr. N.	
BID #14-045-AF			Orlando, FL 32809		Cleveland, OH 44114		Jacksonville, FL32256	
***Board Meeting May 6, 2014***								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
001	862	18-0-18 w/ Barricade (50 lb bags)	\$21.45	\$18,489.90	\$23.81	\$20,524.22	\$22.70	\$19,567.40
		Manufacturer / Product #	Howard Fertilizer / Quote # 346851		Lesco / Custom		Sunniland Corporation / PC 18-0-18 W/B	
002	720	20-2-10 (50 lb bags)	\$16.50	\$11,880.00	\$17.57	\$12,650.40	\$20.90	\$15,048.00
		Manufacturer / Product #	Howard Fertilizer / Quote # 346851		* Lesco 20-2-10 / 098602		Sunniland Corporation / PC 20-1-10	
003	1,678	15-1-15 (50 lb bags)	\$15.00	\$25,170.00	\$17.63	\$29,583.14	\$17.30	\$29,029.40
		Manufacturer / Product #	Howard Fertilizer / Quote # 346851		* Lesco 15-0-15 / 510082		Sunniland Corporation / PC 15-1-15	
004	336	21-0-0 (50 lb bags)	\$13.20	\$4,435.20	\$13.50	\$4,536.00	\$13.70	\$4,603.20
		Manufacturer / Product #	Howard Fertilizer / Quote # 346851		Lesco 21-0-0 / 098660		Sunniland Corporation / PC 21-0-0	
		TOTAL "ALL OR NONE" PRICE:	\$59,975.10		67,293.76		68,248.00	
		Firm Delivery Date: Days ARO	2 to 5		2 to 7		10 to 14	