



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Nicole Westmoreland, MBA Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111

727/ 774-2221 TDD: 813/794-2484

352/ 524-2221 e-mail: nwestmor@pasco.k12.fl.us

July 1, 2014

MEMORANDUM

To: Honorable School Board Members

From: Nicole Westmoreland, MBA, Purchasing Agent *NW*

Re: Permission to "Piggy-Back"
Osceola County School Board
RFP #SDOC-14-P-065-LH, Distribution & Procurement of Food & Non-Food Products
P.O.W.E.R. Buying Group Cooperative RFP
U.S. Foods

In order to obtain the best pricing structure for mainline foods, thirty-three (33) school districts in Florida (including Pasco County School Board) worked together to form a cooperative RFP to purchase foodservice items through the School District of Osceola County, Food and Nutrition Services for the P.O.W.E.R. Buying Group. Osceola County School Board was the lead agency for this process. The competitive process in the RFP noted above resulted in an award to U.S. Foods. All documentation regarding this contract is on file in the Purchasing Services Department for your perusal.

The RFP is a five-year contract, July 1, 2014 through June 30, 2019, with the option of 180 day extension beyond expiration of the initial contract period. The first year term will be July 1, 2014 – June 30, 2015, with subsequent annual one-year renewals, based upon mutual consent of the parties.

Per DOE Rule 6A-1.012(6) the District may make purchase at the unit prices in contracts awarded by other governmental agencies. We are therefore requesting permission to "piggy-back" the above-referenced RFP, and to place purchase orders not to exceed \$9 million, utilizing Special Revenue funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

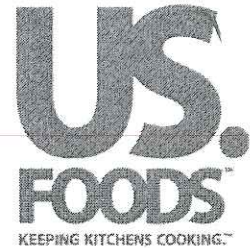
NW/dam

Attachment(s)

June 24, 2014 09:10:00

(813)794-2000 • (352) 524-2000 • (727) 774-2000 • www.pasco.k12.fl.us

The District School Board of Pasco County is System Accredited by AdvancED/Southern Association of Colleges and Schools



A Stronger Focus on Your Success

To: All Power Buying Group Members

From: Craig Keppen
US Foods Director, Regional Business Development

Date: 23 May 2014

Re: Osceola County RFP #SDOC -14-P-065-LH, Distribution and Procurement of Food and Non-Food Products for the P.O.W.E.R. Buying Group; St Lucie County Commodity ITB; Pasco County POWER Plus Commodity RFP

Dear Valued Customers:

US Foods agrees to allow POWER Buying Group (PBG) Members to piggy-back on the Osceola County RFP #SDOC-14-P-065-LH Distribution and Procurement of Food and Non-Food Products for the P.O.W.E.R. Buying Group. Distribution will be at a fee of \$1.17 per case (or a prorated fee for partial case deliveries). All terms and conditions of the RFP apply.

In addition, US Foods agrees to distribute products awarded under both the St Lucie and Power Plus Commodity Bids to eligible member districts. This distribution will be at the same fee structure as for the Osceola County RFP.

Active Members for the 2014 – 2015 school year are as follows:

Port Orange Division

Calhoun	Flagler	Franklin	Gadsden
Highlands	Indian River	Lake	Leon
Liberty	Marion	Nassau	Osceola
St John's	Volusia	Walton	

South Florida Division

Glades	Hendry	Martin	Monroe
Okeechobee	St Lucie		

Tampa Division

Charlotte	Citrus	Desoto	Hardee
Hernando	Lee	Levy	Pasco
Sumter	Sarasota	The Villages Charter	

Lakeland Division

Orange

THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA
SCHOOL BOARD AGENDA ITEM



DATE: Mar 4, 2014
TO: SCHOOL BOARD MEMBERS
FROM: MELBA LUCIANO, SUPERINTENDENT

Presentation Consent
 Information Regular

SUBJECT/RECOMMENDATION: Approve Request to Negotiate Contract with the Top Ranked Vendor (RFP-SDOC-14-P-065-LH) for Distribution and Procurement of Food and Non-Food Products for the P.O.W.E.R Buying Group
FINANCIAL SOURCE: School Nutrition Services, Federal Funds #410

EXECUTIVE SUMMARY: On April 2, 2013, the School District of Osceola County was selected as the lead agency for the P.O.W.E.R Buying Group. The above mentioned solicitation was prepared by the Purchasing Department and selection procedures were facilitated in accordance with School Board Purchasing Rules. Participation in the P.O.W.E.R Buying Group maximizes each member school district's ability to provide high quality cost-effective meals at reasonable prices. Staff requests approval to negotiate with the top ranked vendor listed below. The final contract will be presented to the Board for approval at a future meeting.

US Foods Inc., Port Orange, Florida

Selection Committee Members:

- | | |
|---|--|
| Darren Frymoyer – St. Lucie Public Schools | Lauren Loper – School District of Lee County |
| Annette Russell - Flagler County Schools | Rae Hollenbeck – The School District of Osceola County |
| Vonda Moonier – Martin County School District | Tim Thompson – The School Board of Highland County |

BOARD
 MAR - 4 2014
APPROVED

SOLICITATION INFORMATION

Solicitation Type: Information
 Vendor Information Vendorlink

	Local	Other	Total
Vendors Notified:	8	522	530
Vendors Responded:	0	4	4
Vendors Awarded:	0	1	1

For additional information regarding this solicitation, please visit Vendorlink at:
<https://vendorlink.osceola.org/vendor/common/searchsolicitations.aspx>
 Type in ID Number:

DISTRICT FOCUS AREA(S):

STUDENT ACHIEVEMENT: Grow and strengthen instructional practices to increase the academic achievement of all students

CLIMATE: Cultivate and sustain a safe and positive environment where students are engaged in their learning and the rights of all individuals are protected and respected.

FINANCE/EFFICIENT OPERATIONS: Closely monitor and manage District finances and operations in order to sustain educational program priorities over the long term and provide transparency to the public.

DISTRICT GOAL(S):

Establish a culture of continuous improvement.

Restructure the organization & leadership at the District Office to reduce administrative costs & provide direct supervision of schools by superintendent.

Improve the quality, integrity and consistency of our communications with all stakeholders.

Ensure the education system is differentiated for each learner with the goal to reduce the achievement gap for each student.

Establish system of accountability to ensure appropriate management of resources at all levels to provide efficient & fiscally responsible practice.

Establish a climate of individual trustworthiness and trust among all stakeholders in the educational community.

Instructional decisions will be based upon the analysis of student data.

Build capacity in leadership for the future of the District.

Enhance relationships with students, parents, employees, Board and community for the mutual benefit of the District.

The District will reduce the number of students scoring at level 1 or 2 on the State Assessments in Reading and Writing.

Implement a HR & professional development system that places an emphasis on high levels of performance & a system which supports employee improvement.

Ensure students and staff have a safe learning environment.

Increase the graduation rate at all high schools

Establish practice which is firm, fair and consistent in all dealings both internally and externally.

Submitted by: Stacey McMillian, Executive Director, Contract Services

Recommended by: Todd Seis, Chief Business & Finance Officer

THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA

Purchasing/Property Records/Warehouse

817 Bill Beck Boulevard, Building 2000 • Kissimmee • Florida 34744-4492

Phone: 407-870-4630 • Fax: 407-870-4616 • www.osceola.k12.fl.us

SCHOOL BOARD MEMBERS

- District 1 – Jay Wheeler
407-973-4141
- District 2 – Kelvin Soto, Vice Chair
407-361-2462
- District 3 – Tim Weisheyer, Chair
407-361-0235
- District 4 – Barbara Horn
407-462-5642
- District 5 – Tom Long
407-462-5782



Superintendent
Melba Luciano

Executive Director of Contract Services
Stacey McMillian

Supervisor of Purchasing
Cheryl M. Jessee,
CPPB, FCCM

February 25, 2013

Mr. Craig Keppen
US Foods, Inc.
5425 S. Williamson Blvd.
Port Orange, FL 32128

Re: *RFP #SDOC-14-P-065-LH*, Distribution and Procurement of Food and Non-Food Products for the P.O.W.E.R Buying Group

Dear Mr. Keppen:


Thank you for your interest in the above mentioned Request for Qualifications. On February 13, 2014, the Selection Committee recommended to award the Distribution and Procurement of Food and Non-Food Products for the P.O.W.E.R Buying Group to US Foods, Inc. This recommendation is scheduled for presentation to the School Board on March 4, 2014.

After the School Board approves the award recommendation you will be contacted to commence contract negotiations.

Should you have any questions, please contact Linda Hysell at 407-343-8604.

We appreciate your interest in doing business with The School District of Osceola County, Florida.

Sincerely,


Cheryl M. Jessee, CPPB, FCCM
Supervisor of Purchasing

CMJ/ljh

cc: Todd Seis, Chief Business and Finance Officer
Stacey McMillian, Executive Director Contract Services
Selection Committee & RFQ Solicitation File

Student Achievement – Our Number One Priority

Districtwide Accreditation by the Southern Association of Colleges and Schools

School District Main Office: 817 Bill Beck Boulevard • Kissimmee • Florida • 34744-4492 • Phone: 407-870-4600 • www.osceola.k12.fl.us

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