



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

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August 20, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJ.W.*

RE: Bid #11-085-DR: USDA Commodity Tomato Processing
Food and Nutrition Services
Additional Tomato Products
Red Gold, LLC.

On July 5, 2011, official action was taken to award the above-referenced bid to Red Gold, LLC. on an "all-or-none" basis for USDA Commodity Tomato Processing. The current bid language allows for new items to be added to the bid by awarded vendors as they become available.

Red Gold, LLC. has submitted pricing for one (1) new additional tomato products: (1) Paste. Please refer to the fee for service and net off invoice price information (attached) for the tomato products to be effective through June 30, 2014. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products are at or below retail process and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$160,000, utilizing Special Revenue Funds. It is my recommendation that product be added to our USDA Commodity Tomato Processing bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dam

Date/Time: August 14, 2013 08:21:00



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Food and Nutrition Services
Julia D. Hedine, Director
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352/ 524-2435 Fax: 813/ 794-2118
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MEMORANDUM
FNS-05-14

August 1, 2013

TO: Deb Mateo, Interim Buyer

FROM: Julie Hedine, Director *JH*
Food, Nutrition and Distribution Services

SUBJECT: **USDA Commodity Tomato Processing Bid Addition**

The USDA Commodity Tomato Processing Bid #11-085-DR was awarded to Red Gold, LLC. on July 5, 2011 and renewed for the 2013-2014 school year on Feb. 4, 2013. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Red Gold has submitted pricing for a new product using USDA A245 Tomatoes. Attached you will find the fee for service and net off invoice price information for the tomato product to be effective through June 30, 2014. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$160,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Tomato Processing bid.

Thank you for your assistance with this matter.

cc: Mike Woodall, Purchasing Agent, Purchasing

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Tomato Processing Bid # 11-085-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
07/13 A	Red Gold Salsa: Salsa in dipping cups, 2.6 oz CN serving to meet 1/2 c of red/orange vegetable; No High Fructose Corn Syrup	Brand	Red Gold
		Commodity Code #	REDSC2Z
		Commercial Code #	REDSC2Z
		Portion Size	2.6 oz
		Portions / Case	84
		Case Size	13.7 lbs (84 / 2.6 oz)
		Pounds DF / Case	1.91
	USDA Commodity Used: A245 (100332) Tomato Paste	Fee for Service / Case	\$22.00
		Net (NOI) Price / Case	\$22.00
		DF \$ Value / Case	\$0.69
		Total Price (Includes DF \$ Value) / Case	\$22.69
		Net (NOI) Price / Portion	\$0.2619
		Total Price / Portion (Includes DF \$ Value)	0.270119048
		Distribution Cost / Portion	\$0.0150
	Total Delivered Price / Portion	\$0.2851	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$22.69

Pricing good July 1, 2013 through June 30, 2014.

Diana Severino National Sales Manager k-12
Signature / Title

8/1/13
Date