



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

August 21, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *K Goodman*

RE: Second Year Renewal of Three-Year Contract
Bid #12-031-AF: Grounds Maintenance
Chester W. Taylor Elementary School – Your Environmental Solutions
Sand Pine Elementary School - The Leaf Man, LLC

On October 4, 2011, official action (attached) was taken to award the above-referenced bid to Chester W. Taylor Elementary School to Your Environmental Solutions and Sand Pine Elementary School to The Leaf Man, LLC. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on October 3, 2012.

Considering services have been satisfactory, Harry Pasquale, President, Your Environmental Solutions and Dan Mathis, Operations Manager, The Leaf Man, LLC were contacted to verify their willingness to enter into the second year of the contract. As such, Dan Mathis has agreed, in writing (attached), to enter into the second year of the contract. Harry Pasquale has agreed to renew with a price increase of 1.70%. The increase is based on the monthly consumer price index published by the Bureau of Statistics – All Urban Consumer, Series Id: CUUR000SA0, Not Seasonally Adjusted, Area: U.S. City Average, Item: All items, using the month of May, 2012 index as stated in the bid document. As such, Harry Pasquale has agreed, in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the contract with Your Environmental Solutions and The Leaf Man, LLC. The second year of the contract will cover the period of October 4, 2012 through October 3, 2013. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr
Attachments

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: August 15, 2012 08:57:00



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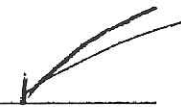
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BID RENEWAL REQUEST

BID #12-031-AF

BID TITLE: Grounds Maintenance – Sand Pine Elementary School & Chester W. Taylor Elementary School



Yes, I agree to renew Bid #12-031-AF under the same terms and conditions as the existing bid. The second year period shall be from October 4, 2012 through October 3, 2013.

WITH A CPI INCREASE OF 1.70%

No, I do not agree to renew Bid #12-031-AF

COMPANY NAME: Your Environmental Solutions

SIGNATURE: 

TYPED NAME AND TITLE: Harry Pasquale, President

TELEPHONE (WITH AREA CODE): 813-355-1334

FAX NUMBER (WITH AREA CODE): 813-782-9363

E-MAIL: harry.pasquale@yahoo.com

DATE: 7/17/2012

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 237.133(2)(a).

PLEASE EMAIL BACK TO dreaves@pasco.k12.fl.us
 DISTRICT SCHOOL BOARD OF PASCO COUNTY
 ATTENTION: Debra Reaves
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)



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BID RENEWAL REQUEST

BID #12-031-AF

BID TITLE: Grounds Maintenance – Sand Pine Elementary School & Chester W. Taylor Elementary School

Yes, I agree to renew Bid #12-031-AF under the same terms and conditions as the existing bid. The second year period shall be from **October 4, 2012 through October 3, 2013.**

No, I do not agree to renew Bid #12-031-AF

COMPANY NAME: The Leaf Man, LLC

SIGNATURE: _____

TYPED NAME AND TITLE: Dan Mathis, Operations Manager

TELEPHONE (WITH AREA CODE): 813-381-5133

FAX NUMBER (WITH AREA CODE): 888-527-4874

E-MAIL: tampaleafman@gmail.com

DATE: 07-19-12

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: dreaves@pasco.k12.fl.us

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
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District School Board of Pasco County Bid Recommendation

Bid Title	Grounds Maintenance – CWTES & SPES		Number of Vendors Notified	350
Bid Number	12-031-AF		Number of Bids Distributed	27
Date Solicited	August 10, 2011		Number of Vendors Bidding	6
Date Opened	September 7, 2011		Number of Formal “No Bid” Responses	0
Date Board Presentation	October 4, 2011		Funding Source	General
Total Savings	\$12,608.55		Grand Total of Bid	Estimated \$37,998.78

Recommendation:

Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid for Project A from Your Environmental Solution and Project B from The Leaf Man meeting written specifications.

Term of Contract:

This bid is for Grounds Maintenance for Project A: Chester W. Taylor School and Project B: Sand Pine Elementary School. The grand total price is an estimate only; unit prices will prevail. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from October 4, 2011 through October 3, 2012.

Notations and Exceptions:

Savings determined by averaging all non-awarded vendor prices and subtracting from recommended vendor’s pricing.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

RFPs Evaluated By:


Eddie Flicker, Custodial Services Coordinator, Maintenance and Facilities Services

RFPs Prepared By:

Deb Mateo, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department



District School Board
of Pasco County

OCT 04 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

Date of Opening: 9/7/2011 @ 2:30 PM		The Leaf Man		North American Maintenance Co. Inc.		Your Environmental Solution	
Bid Title: Grounds Maintenance - CWTES & SPES		1113 Nassau Street		1600 - 10th St. S. #408		7222 Jason Drive	
Bid #: 12-031-AF		Tampa, FL 33607		Safety Harbor, FL		Zephyrhills, FL 33541	
"BOARD- October 4, 2011"							
Qty	Description	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Project A: Chester W. Taylor Elementary							
38	Mowing, Weeding & String Trimming	\$407.90	\$15,500.20	\$500.00	\$19,000.00	INC	INC
38	Edging	INC	INC	INC	INC	INC	INC
1	Hedge Trimming (annual basis)	INC	INC	\$2,000.00	\$2,000.00	\$25,000.00	\$25,000.00
2	Pruning (Palms)	\$1,000.00	\$2,000.00	\$600.00	\$1,200.00	INC	INC
1	Pruning (non-Palms)	\$1,000.00	\$1,000.00	\$450.00	\$450.00	INC	INC
2	Mulching	\$2,000.00	\$4,000.00	\$1,000.00	\$2,000.00	INC	INC
25	Mow and Trim 1-15 Acre and 2-1 Acre Ponds including Bottoms	\$300.00	\$7,500.00	\$1,000.00	\$25,000.00	INC	INC
Grand Total for Project A:		\$30,000.20		\$49,650.00		\$25,000.00	
Additional Mulch, Per Cubic Yard Price:		\$65.00		\$100.00		\$50.00	
Cost for 10' x 10' Bedding Area:		\$55.00		\$100.00		\$50.00	
Project B: Sand Pine Elementary							
38	Mowing, Weeding & String Trimming	\$236.81	\$8,998.78	\$600.00	\$22,800.00	INC	INC
38	Edging	INC	INC	INC	INC	INC	INC
1	Hedge Trimming (annual basis)	INC	INC	\$1,000.00	\$1,000.00	\$14,000.00	\$14,000.00
2	Pruning (Palms)	\$500.00	\$1,000.00	\$375.00	\$750.00	INC	INC
1	Pruning (non-Palms)	\$1,000.00	\$1,000.00	\$200.00	\$200.00	INC	INC
2	Mulching	\$1,000.00	\$2,000.00	\$1,000.00	\$2,000.00	INC	INC
Grand Total for Project B:		\$12,998.78		\$26,750.00		\$14,000.00	
Additional Mulch, Per Cubic Yard Price:		\$55.00		\$100.00		\$50.00	
Cost for 10' x 10' Bedding Area:		\$50.00		\$100.00		\$50.00	

District School Board
of Pasco County

OCT 04 2011

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

Date of Opening: 9/7/2011 @ 2:30 PM		A-Team Lawn Service, Inc.		Elixson Enterprises, LLC		Evolve Professional Landscape Management LLC	
Bid Title: Grounds Maintenance - CWTES & SPES		8610 Jolly Roger Drive		13321 N. CR229		1410 S. Hibiscus Drive	
Bid #: 12-031-AF		Hudson, FL 34667		Raiford, FL 32083		Bartow, FL 33830	
"BOARD- October 4, 2011"							
Qty	Description	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Project A: Chester W. Taylor Elementary							
38	Mowing, Weeding & String Trimming	\$450.00	\$17,100.00	\$590.00	\$22,420.00	INC	INC
38	Edging	INC	INC	\$75.00	\$2,850.00	INC	INC
1	Hedge Trimming (annual basis)	\$3,600.00	\$3,600.00	\$75.00	\$75.00	\$31,500.00	\$31,500.00
2	Pruning (Palms)	\$600.00	\$1,200.00	\$125.00	\$250.00	INC	INC
1	Pruning (non-Palms)	\$100.00	\$100.00	\$300.00	\$300.00	INC	INC
2	Mulching	\$1,000.00	\$2,000.00	\$100.00	\$200.00	INC	INC
25	Mow and Trim 1-15 Acre and 2-1 Acre Ponds including Bottoms	\$400.00	\$10,000.00	\$225.00	\$5,625.00	INC	INC
Grand Total for Project A:		\$34,000.00		\$31,720.00		\$31,500.00	
Additional Mulch, Per Cubic Yard Price:		\$50.00		\$45.00		\$50.00	
Cost for 10' x 10' Bedding Area:		\$50.00		\$35.00		\$50.00	
Project B: Sand Pine Elementary							
38	Mowing, Weeding & String Trimming	\$300.00	\$11,400.00	\$325.00	\$12,350.00	INC	INC
38	Edging	INC.	INC.	\$75.00	\$2,850.00	INC	INC
1	Hedge Trimming (annual basis)	\$2,400.00	\$2,400.00	\$75.00	\$75.00	\$16,000.00	\$16,000.00
2	Pruning (Palms)	\$400.00	\$800.00	\$100.00	\$200.00	INC	INC
1	Pruning (non-Palms)	\$200.00	\$200.00	\$150.00	\$150.00	INC	INC
2	Mulching	\$700.00	\$1,400.00	\$100.00	\$200.00	INC	INC
Grand Total for Project B:		\$16,200.00		\$15,825.00		\$16,000.00	
Additional Mulch, Per Cubic Yard Price:		\$50.00		\$45.00		\$50.00	
Cost for 10' x 10' Bedding Area:		\$50.00		\$35.00		\$50.00	

District School Board
of Pasco County \$50.00

OCT 04 2011