

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Michael J. Woodall, CPPO, Purchasing Agent

813/794-2221 727/ 774-2221

Fax: 813/794-2111

TDD: 813/794-2484 352/524-2221 e-mail: mwoodall@pasco.k12.fl.us

September 18, 2012

#### **MEMORANDUM**

TO:

Honorable School Board Members

FROM:

Michael J. Woodall, CPPO, Purchasing Agent

RE:

RFP #09-111-AF, Licensed Speech Language Pathology Services

Request permission for a Ninety (90) Day Extension Request

ABC Speech, Inc. / Progressus Therapy

Beth Ingram Therapy Services Cobb Pediatric Therapy Services Community Rehab Associates, Inc.

**Educational Based Services** Independent Living, Inc.

Special Communications, LLC

On June 16, 2009 official action (attached) was taken to award the above-referenced RFP for Licensed Speech Language Pathology Services. This RFP is a three-year contract, renewable annually, based upon mutual consent of all parties. The third year of the agreement expired on June 30, 2012. The RFP document allows the District to extend the period and quantities of this RFP, or any portion thereof, for an additional time not to exceed 365 days from the date of the award. On June 5, 2012 the Board approved a ninety (90) day extension of the current agreement for these services that will expire on October 1, 2012.

At this time, we are requesting permission to extend the term of the current agreement for an additional ninety (90) days in order to provide continuous coverage of SLP Services. Bid 13-028-AJ is currently under evaluation and will be recommended for award prior to the expiration of this extension. Janet Knupp, President, ABC Speech, Inc./Progressus Therapy, Pamela Kynkor, President, Beth Ingram Therapy Services, Mark Norris, COO, Cobb Pediatric Therapy Services, Kelly McDonnell, Director of Services, Community Rehab Associates, Inc., John Sumpert, Special Education Coordinator, Educational Based Services, Aleisha Linck, Administrative Director, Independent Living, and Margaret S. Crowley, Manager, Special Communications, LLC have all agreed in writing (attached) to enter into the additional ninety (90) day extension under the existing terms and conditions. The extended term will cover the period of October 2, 2012 through January 2, 2013.

Should you have any questions regarding this matter or if I can provide further clarification, please do not hesitate to contact me.

MJW/dam Attachment(s)

Date/Time: September 12, 2012 07:50:00



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e-mail: mwoodall@pasco.k12.fl.us

RFP EXTENSION REQUEST Pasco County School Board RFP #09-111-AF RFP TITLE: Licensed Speech Language Pathology Services

Yes, I agree to extend RFP #09-111-AF, under the same terms and conditions. The extension period shall be from October 2, 2012 through January 2, 2013.

No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: ABC Speech, Inc. / Progressus Therapy

SIGNATURE:

TYPED NAME AND TITLE: Janet Knupp, President

TELEPHONE (WITH AREA CODE): 800-892-0640 Ext. 207

FAX NUMBER (WITH AREA CODE): 800-892-0648

E-MAIL: janet.knupp@progressustherapy.com

DATE: \_

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Deb Mateo, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LAND

LAND O' LAKES, FL 34638 (813) 794-2227 (PHONE)

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 No, I do not agree to extend RFP #09-111-AF for an additional ninety (90 days.

COMPANY NAME: Beth Ingram I nerapy Services
SIGNATURE: Yanda Hyperon, France
TYPED NAME AND TITLE: Parrela Kynkor, President
TELEPHONE (WITH AREA CODE): 813-653-1149
FAX NUMBER (WITH AREA CODE): 813-654-6644
E-MAIL: pkynkor@bethingram.com
DATE:

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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> PURCHASING DEPARTMENT 20430 GATOR LAND LAND O' LAKES, FL 34638 (813) 794-2227 (PHONE)

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	No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.
COMPANY NAME: Co	bb Pediatric Therapy Services
	TLE: Mark Norris, COO
TELEPHONE (WITH A	REA CODE): 770-218-6274, Ext. 734
FAX NUMBER (WITH	AREA CODE): 770-218-8568
E-MAIL: mnorris@cob	
The prospective bidd	er certifies, by submission and signature of this bid extension form, the

at neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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COMPANY NAME: Commitments

TYPED NAME AND TITLE: Kelly McDonnell, Director of Services

TELEPHONE (WITH AREA CODE): 877-268-4329, Ext. 114

FAX NUMBER (WITH AREA CODE): 866-547-1017

E-MAIL: Kelly@commrehab.org

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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RFP TITLE: Licensed Speech Language Pathology Services

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No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: EBS - Educational Based Services

TYPED NAME AND TITLE: John Gumpert - Special Education Coordinator

TELEPHONE (WITH AREA CODE): 800-578-7906

FAX NUMBER (WITH AREA CODE): 800-887-5852

E-MAIL: john.gumpert@ebsschools.com

DATE:

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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(813) 794-2111 (FAX)

09/06/2012 14:28 FAX 352 588 0945

DSBPC\_Purchasing Dept

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Department of Purchasing

Michael J. Woodall, CPPO, Purchasing Agent

## District School Board of Pasco County

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727/774-2221	TDD: 813/ 794-2484
352/ 524-2221	e-mail: mwoodall@pasco.k12.fl.us
	RFP EXTENSION REQUEST
	Pasco County School Board RFP #09-111-AF
	RFP TITLE: Licensed Speech Language Pathology Services
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	Yes, I agree to extend RFP #09-111-AF, under the same terms and conditions. The extension period shall be from October 2, 2012 through January 2, 2013.
	No, I do not agree to extend RFP #09-111-AF for an additional ninety (90)

COMPANY NAME: Independen

SIGNATURE;

TYPED NAME AND TITLE: Albisha Linck, Admin Director

days.

TELEPHONE (WITH AREA CODE): 813-963-6923

FAX NUMBER (WITH AREA CODE): 813-264-0768

pbennetti E-MAIL: alinek@iliflorida.com

DATE:

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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	No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.
SIGNATURE:	Special Communications, LLC  Margaret S. Crowly, Member/Manager
	H AREA CODE): 352-371-3680 or 1-800-222-7130
FAX NUMBER (WI	TH AREA CODE): <u>352-372-5317</u>
E-MAIL: specialcor	mmunicatins2004@yahoo.com
DATE:	7-6-2012
neither it nor its p declared ineligible	idder certifies, by submission and signature of this bid extension form, that rincipals are presently debarred, suspended, proposed for debarment, e, or voluntarily excluded from participation in this transaction per the ida Statute 287.133(2)(a).
PLEASE FAX B	ACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  ATTENTION: Deb Mateo, Buyer Assistant  PURCHASING DEPARTMENT  20430 GATOR LAND

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# District School Board of Pasco County Bid Recommendation

RFP Title	Licensed Speech Language Pathology Services	Number of Vendors Notified	208
RFP Number	09-111-AF	Number of Proposals Distributed	67
Date Solicited	February 20, 2009	Number of Vendors Proposing	20
<b>Date Opened</b>	April 15, 2009	Number of Formal "No Bid" Responses	0
Date Board Presentation	June 16, 2009	<b>Funding Source</b>	General and Grant
Total Savings	Estimated \$62,110	Grand Total of Proposal	Estimated \$2.5 Million on as-needed basis

#### **Recommendation:**

Recommend acceptance of RFP's as noted on the attached bid tabulation sheet, as having the highest average scores and best RFP's meeting written specifications.

#### **Term of Contract:**

The intent of this proposal is to establish providers for licensed speech and language services for use throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from July 1, 2009 through June 30, 2010. Pricing will remain firm and in effect throughout the term of the contract.

#### **Notations and Exceptions:**

This is a multi-award bid (minimum of three vendors) based upon the highest average scores. Each RFP was evaluated according to the criteria outlined in the specifications, with individual scores totaled and averaged to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

Career Staff Unlimited and Speech & Language Professional Services were disqualified at the proposal opening for failure to provide a confidentiality agreement and company profile as outlined in the Mandatory Submittals section of the RFP documents. Recommend rejection of proposals from following firms:

• Cambridge Healthcare as a request for clarification confirmed that pricing was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

#### Bid # 09-111-AF Page 2

#### **Notations and Exceptions:**

- Cumberland Therapy Services, LLC for providing a counterproposal stating that their hourly rates do not include mileage and that if a therapist is required to work at more than one school in the same workday there will be a charge for mileage.
- Staffing Options and Solutions, Inc. (SOS) for submitting pricing that was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Cost savings for this award were determined using last year's historical expenditures with current bid vendors, calculated as the difference between the average of responsive RFPs received and the average hourly costs of the top three (3) ranked RFPs received.

#### **Bids Evaluated By:**

Lisa Yount, Grant Resource Specialist, Exceptional Student Education Teresa Suarez, Supervisor, Exceptional Student Education Elizabeth DeCamilla, Grant Resource Specialist, Research and Evaluation

#### **Bid Prepared By:**

Amy Flack, Buyer Assistant, Purchasing Department

#### Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date/Time: June 10, 2009 11:40:00

#### DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: April 15, 2009	Atlanta Pediatric Therapy d/b/a Applied Health	ABC Speech & Language Therapy, Inc.	Beth Ingram Therapy Services	Audrey B. Greenwald, MS, CCC-SLP d/b/a Boca Speech Center	Cobb Pediatric Speech Services, Inc. d/b/a Cobb Pediatric Therapy Services
RFP TITLE: Licensed Speech Language Pathology Services	675 Seminole Ave NE, Suite TO5	5703 Southwest 87 Avenue	602 Vonderburg Drive, Ste 201	160 N.W. 4th Street	3104 Creekside Village Drive, Suite 404
RFP # 09-111-AF	Atlanta, GA 30307	Cooper City, FL 33328	Brandon, FL 33511	Boca Raton, FL 33432	Kennesaw, GA 30144
**BOARD MEETING 06/16/09**					
<u>Criteria:</u>					
Pricing	38.10	40.00	36.36	38.46	36.36
References	9.50	10.00	10.00	9.34	8.94
Availability of Support for Staff / Supervisory Plan	14.00	22.67	21.33	8.33	24.33
Potential Number of available SLPs	10.00	16.67	16.67	9.67	10.33
Bonus points for prior satisfactory work with					
DSBPC Score:	0.00	0.00	2.00	0.00	3.00
	71.60	89.34	86.36	65.80	82.96
					1 of 4

#### DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

	Community Rehab	EBS - Educational Based		Invo Healthcare Associates,	Professional Placement
DATE OF OPENING: April 15, 2009	Associates, Inc.	Services	Independent Living	Inc.	Resources, LLC
DED TITLE Licensed Or such Lower Dethology	OOFO Ond Other at Nightle Order				000 First Otres at North Outte
RFP TITLE: Licensed Speech Language Pathology Services	3950 3rd Street North, Suite D	P.O. Box 911	6508 Gunn Hwy	1780 Kendarbren Drive	333 First Street North, Suite 200
CONTROLS		1 .O. DOX 311	0000 Guilli Hwy	1700 Nendarbien Brive	Jacksonville Beach, FL
RFP # 09-111-AF	St. Petersburg, FL 33703	Concordville, PA 19331	Tampa, FL 33625	Jamison, PA 18929	32250
**BOARD MEETING 06/16/09**					
<u>Criteria:</u>					
Pricing	36.36	33.98	37.74	36.36	33.90
References	9.54	9.86	9.06	8.80	8.94
Availability of Support for Staff / Supervisory Plan	13.33	15.00	26.00	7.67	14.00
Potential Number of available SLPs	15.00	20.00	18.67	10.67	10.33
Bonus points for prior satisfactory work with					
DSBPC	3.00	0.00	5.00	0.00	0.00
Score:					
	77.23	78.84	96.47	63.50	67.17
					2 of 4

#### DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: April 15, 2009	Progressus Therapy, LLC	Special Communications, LLC	Sunbelt Staffing	Therapy Dynamics	Therx Services, Inc.
RFP TITLE: Licensed Speech Language Pathology Services	2701 North Rocky Point Drive, Suite 650	PMB 161, PO Box 147050	12425 Race Track Road, Suite 100	501 N. Orlando Ave, Suite 313-186	16637 Fishhawk Blvd, Suite
RFP # 09-111-AF	Tampa, FL 33607	Gainesville, FL 32614-7050	Tampa, FL 33626	Winter Park, FL 32789	Lithia, FL 33547
**BOARD MEETING 06/16/09**	,				
Criteria:					
Pricing	35.09	39.22	35.24	33.33	35.40
References	9.74	9.74	10.00	9.80	9.94
Availability of Support for Staff / Supervisory Plan	13.33	21.00	7.33	11.67	16.00
Potential Number of available SLPs	15.00	10.67	16.67	11.67	12.00
Bonus points for prior satisfactory work with					
DSBPC	0.00	0.00	0.00	0.00	0.00
Score:	73.16	80.63	69.24	66.47	73.34
					3 of 4

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DATE OF OPENING: April 15, 2009		
RFP TITLE: Licensed Speech Language Pathology		
Services		
RFP # 09-111-AF		
**BOARD MEETING 06/16/09**		
<u>Criteria:</u>		
Pricing		
References		
Availability of Support for Staff / Supervisory Plan		
Potential Number of available SLPs		
Bonus points for prior satisfactory work with		
DSBPC Score:		
Score.	RANK ORDER - HIGH TO LOW	
		96.47
	Independent Living	96.47 89.34
	ABC Speech & Language Therapy, Inc. Beth Ingram Therapy Services	89.34 86.36
		80.30
	Cobb Pediatric Speech Services, Inc.	00.00
	d/b/a Cobb Pediatric Therapy Services Special Communications, LLC	82.96
	EBS - Educational Based Services	80.63 78.84
	Community Rehab Associates, Inc.	78.84
	Therx Services, Inc.	73.34
	Progressus Therapy, LLC	73.34
	Atlanta Pediatric Therapy d/b/a Applied	73.10
	Health	71.60
	Sunbelt Staffing	69.24
	Caribon Graining	00.24
	Professional Placement Resources, LLC	67.17
	Therapy Dynamics	66.47
	Audrey B. Greenwald, MS, CCC-SLP	00.71
	d/b/a Boca Speech Center	65.80
	Invo Healthcare Associates, Inc.	63.50