



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Michael J. Woodall, CPPO, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111


727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

September 18, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent 

RE: RFP #09-111-AF, Licensed Speech Language Pathology Services
Request permission for a Ninety (90) Day Extension Request
ABC Speech, Inc. / Progressus Therapy
Beth Ingram Therapy Services
Cobb Pediatric Therapy Services
Community Rehab Associates, Inc.
Educational Based Services
Independent Living, Inc.
Special Communications, LLC

On June 16, 2009 official action (attached) was taken to award the above-referenced RFP for Licensed Speech Language Pathology Services. This RFP is a three-year contract, renewable annually, based upon mutual consent of all parties. The third year of the agreement expired on June 30, 2012. The RFP document allows the District to extend the period and quantities of this RFP, or any portion thereof, for an additional time not to exceed 365 days from the date of the award. On June 5, 2012 the Board approved a ninety (90) day extension of the current agreement for these services that will expire on October 1, 2012.

At this time, we are requesting permission to extend the term of the current agreement for an additional ninety (90) days in order to provide continuous coverage of SLP Services. Bid 13-028-AJ is currently under evaluation and will be recommended for award prior to the expiration of this extension. Janet Knupp, President, ABC Speech, Inc./Progressus Therapy, Pamela Kynkor, President, Beth Ingram Therapy Services, Mark Norris, COO, Cobb Pediatric Therapy Services, Kelly McDonnell, Director of Services, Community Rehab Associates, Inc., John Sumpert, Special Education Coordinator, Educational Based Services, Aleisha Linck, Administrative Director, Independent Living, and Margaret S. Crowley, Manager, Special Communications, LLC have all agreed in writing (attached) to enter into the additional ninety (90) day extension under the existing terms and conditions. The extended term will cover the period of October 2, 2012 through January 2, 2013.

Should you have any questions regarding this matter or if I can provide further clarification, please do not hesitate to contact me.

MJW/dam
Attachment(s)

Date/Time: September 12, 2012 07:50:00



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RFP EXTENSION REQUEST

Pasco County School Board RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

X

Yes, I agree to extend RFP #09-111-AF, under the same terms and conditions. The extension period shall be from **October 2, 2012 through January 2, 2013.**

No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: ABC Speech, Inc. / Progressus Therapy

SIGNATURE: _____

Janet Knupp

TYPED NAME AND TITLE: Janet Knupp, President

TELEPHONE (WITH AREA CODE): 800-892-0640 Ext. 207

FAX NUMBER (WITH AREA CODE): 800-892-0648

E-MAIL: janet.knupp@progressustherapy.com

DATE: 9/5/12

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: **Deb Mateo, Buyer Assistant**
PURCHASING DEPARTMENT
20430 GATOR LAND
LAND O' LAKES, FL 34638
(813) 794-2227 (PHONE)
(813) 794-2111 (FAX)

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RFP EXTENSION REQUEST
Pasco County School Board RFP #09-111-AF
RFP TITLE: Licensed Speech Language Pathology Services

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No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: Beth Ingram Therapy ServicesSIGNATURE: *Parrela Kynkor, President*TYPED NAME AND TITLE: Parrela Kynkor, PresidentTELEPHONE (WITH AREA CODE): 813-653-1149FAX NUMBER (WITH AREA CODE): 813-654-6644E-MAIL: pkynkor@bethingram.com

DATE: _____

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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Pasco County School Board RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services



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No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: Cobb Pediatric Therapy Services

SIGNATURE: Mark Norris

TYPED NAME AND TITLE: Mark Norris, COO

TELEPHONE (WITH AREA CODE): 770-218-6274, Ext. 734

FAX NUMBER (WITH AREA CODE): 770-218-8568

E-MAIL: mnorris@cobbpediatric.com

DATE: 9-5-12

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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Pasco County School Board RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

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Yes, I agree to extend RFP #09-111-AF, under the same terms and conditions. The extension period shall be from October 2, 2012 through January 2, 2013.

☐

No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: Community Rehab Associated, Inc.

SIGNATURE: Kelly McDonnell

TYPED NAME AND TITLE: Kelly McDonnell, Director of Services

TELEPHONE (WITH AREA CODE): 877-268-4329, Ext. 114

FAX NUMBER (WITH AREA CODE): 866-547-1017

E-MAIL: Kelly@commrehab.org

DATE: 9.5.12

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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Pasco County School Board RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

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No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: EBS – Educational Based Services

SIGNATURE: John Gumpert

TYPED NAME AND TITLE: John Gumpert – Special Education Coordinator

TELEPHONE (WITH AREA CODE): 800-578-7906

FAX NUMBER (WITH AREA CODE): 800-887-5852

E-MAIL: john.gumpert@ebsschools.com

DATE: 9/5/2012

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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352/524-2221 e-mail: mwoodall@pasco.k12.fl.us**RFP EXTENSION REQUEST****Pasco County School Board RFP #09-111-AF****RFP TITLE: Licensed Speech Language Pathology Services**

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COMPANY NAME: Independent Living

SIGNATURE: _____

TYPED NAME AND TITLE: Pam Bennett
Aleisha Link, Admin DirectorTELEPHONE (WITH AREA CODE): 813-963-6923FAX NUMBER (WITH AREA CODE): 813-264-0768E-MAIL: pbenetti@ilifl.com
alink@ilifl.com

DATE: _____

9/7/12

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us**RFP EXTENSION REQUEST****Pasco County School Board RFP #09-111-AF****RFP TITLE: Licensed Speech Language Pathology Services**☒

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No, I do not agree to extend RFP #09-111-AF for an additional ninety (90) days.

COMPANY NAME: Special Communications, LLCSIGNATURE: Margaret S. CrowleyTYPED NAME AND TITLE: Margaret S. Crowley, Member/ManagerTELEPHONE (WITH AREA CODE): 352-371-3680 or 1-800-222-7130FAX NUMBER (WITH AREA CODE): 352-372-5317E-MAIL: specialcommunicatins2004@yahoo.comDATE: 9-6-2012

The prospective bidder certifies, by submission and signature of this bid extension form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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Bid Recommendation

RFP Title	Licensed Speech Language Pathology Services		Number of Vendors Notified	208
RFP Number	09-111-AF		Number of Proposals Distributed	67
Date Solicited	February 20, 2009		Number of Vendors Proposing	20
Date Opened	April 15, 2009		Number of Formal “No Bid” Responses	0
Date Board Presentation	June 16, 2009		Funding Source	General and Grant
Total Savings	Estimated \$62,110		Grand Total of Proposal	Estimated \$2.5 Million on as-needed basis

Recommendation:

Recommend acceptance of RFP's as noted on the attached bid tabulation sheet, as having the highest average scores and best RFP's meeting written specifications.

Term of Contract:

The intent of this proposal is to establish providers for licensed speech and language services for use throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from July 1, 2009 through June 30, 2010. Pricing will remain firm and in effect throughout the term of the contract.

Notations and Exceptions:

This is a multi-award bid (minimum of three vendors) based upon the highest average scores. Each RFP was evaluated according to the criteria outlined in the specifications, with individual scores totaled and averaged to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

Career Staff Unlimited and Speech & Language Professional Services were disqualified at the proposal opening for failure to provide a confidentiality agreement and company profile as outlined in the Mandatory Submittals section of the RFP documents. Recommend rejection of proposals from following firms:

- Cambridge Healthcare as a request for clarification confirmed that pricing was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

Date/Time:

Notations and Exceptions:

- Cumberland Therapy Services, LLC for providing a counterproposal stating that their hourly rates do not include mileage and that if a therapist is required to work at more than one school in the same workday there will be a charge for mileage.
- Staffing Options and Solutions, Inc. (SOS) for submitting pricing that was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Cost savings for this award were determined using last year's historical expenditures with current bid vendors, calculated as the difference between the average of responsive RFPs received and the average hourly costs of the top three (3) ranked RFPs received.

Bids Evaluated By:

Lisa Yount, Grant Resource Specialist, Exceptional Student Education
Teresa Suarez, Supervisor, Exceptional Student Education
Elizabeth DeCamilla, Grant Resource Specialist, Research and Evaluation

Bid Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

[illegible]

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

[illegible]

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

[illegible]

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: April 15, 2009		
RFP TITLE: Licensed Speech Language Pathology Services		
RFP # 09-111-AF		
BOARD MEETING 06/16/09		
<u>Criteria:</u>		
Pricing		
References		
Availability of Support for Staff / Supervisory Plan		
Potential Number of available SLPs		
Bonus points for prior satisfactory work with DSBPC		
<u>Score:</u>		
	RANK ORDER - HIGH TO LOW	
	Independent Living	96.47
	ABC Speech & Language Therapy, Inc.	89.34
	Beth Ingram Therapy Services	86.36
	Cobb Pediatric Speech Services, Inc. d/b/a Cobb Pediatric Therapy Services	82.96
	Special Communications, LLC	80.63
	EBS - Educational Based Services	78.84
	Community Rehab Associates, Inc.	77.23
	Therx Services, Inc.	73.34
	Progressus Therapy, LLC	73.16
	Atlanta Pediatric Therapy d/b/a Applied Health	71.60
	Sunbelt Staffing	69.24
	Professional Placement Resources, LLC	67.17
	Therapy Dynamics	66.47
	Audrey B. Greenwald, MS, CCC-SLP d/b/a Boca Speech Center	65.80
	Invo Healthcare Associates, Inc.	63.50