



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 email: mwoodall@pasco.k12.fl.us

October 15, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Trident Beverage d/b/a Juice Alive
Permission to Piggyback, Autauga County Board of Education
Bid #11-01, 100% Juice Frozen Slush & Related Products

The Food and Nutrition Services Department is seeking permission to “piggy-back” the Autauga County Board of Education bid 11-01 for 100% Juice Frozen Slush and Related Products.

Under DOE Rule 6A-1.012(6), the Board may make purchases at or below the unit prices in contracts awarded by other governmental agencies. A competitive process was conducted through the Autauga County Board of Education that resulted in an award for 100% Frozen Slush and Related Products and the vendor who was awarded under this contract, Trident Beverage d/b/a Juice Alive is willing to extend the same terms and conditions of this bid to our District. It is my recommendation to “piggy-back” the Autauga County Board of Education bid #11-01.

Food and Nutrition Services estimates an 8 ounce serving cup would cost \$.33 with a sell price of \$.75, yielding a profit of \$.42 per 8 ounce serving. The product would generate approximately \$136 profit per case. Food and Nutrition Services anticipates they will purchase 960 cases with an approximate expenditure of \$85,000, using Special Revenue funds. In return they are anticipating generating an overall profit of approximately \$130,000.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dam

Date/Time: September 25, 2013 08:34:00

(813) 794-2000 • (352) 524-2000 • (727) 774-2000 • www.pasco.k12.fl.us



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BID PIGGYBACK REQUEST

BID # 11-01, Autauga County Board of Education

BID TITLE: 100% Juice Frozen Slush and Related Products

Yes, I agree to allow the District School Board of Pasco County to piggyback Bid # 11-01, Autauga County Board of Education, 100% Juice Frozen Slush and Related Products under the same terms and conditions.

No, I do not agree to allow the District School Board of Pasco County to piggyback Bid # 11-01, Autauga County Board of Education, 100% Juice Frozen Slush and Related Products

COMPANY NAME: Trident Beverage

SIGNATURE: 

TYPED NAME AND TITLE Buddy Todd
(Person authorized to bind your company)

TELEPHONE (WITH AREA CODE): 334-703-7441

FAX NUMBER (WITH AREA CODE)/Email: 334-703-7441 or buddytodd@juicealive.net
Fax 334-290-0429

DATE: 08/21/2013

The prospective bidder certifies, by submission and signature of this piggyback request form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Deb Mateo, Interim Buyer
PURCHASING DEPARTMENT
20430 GATOR LAND
LAND O' LAKES, FL 34638
(813) 794-2224 (PHONE)
(813) 794-2111 (FAX)

Please return no later than Friday, August 23, 2013

SECTION VI

PRODUCT IDENTIFICATION/BID PROPOSAL SHEET

1. Frozen 100% Fruit Juice Slush

1 part juice to 5 parts water

Must contain at a minimum 100% Vitamin C, 10% Vitamin A, 10% Vitamin D & 10% Calcium

Cost per case \$ 86.00

Cost per frozen ounce 0.033

List all available flavors

Blue Raspberry

Strawberry Kiwi

Green Watermelon

Passion Fruit

Citrus Orange

Cherry

Banana Split

Red Grape

Fruit Punch

Sour Apple

Peach

Lemonade

COCO Freeze

Bubble Gum

Cherry Cola

Cherry Limeade

2. 100% Juice Slush Cup - 4 oz.

Must contain at a minimum 100% Vitamin C, 10% Vitamin A, 10% Vitamin D, & 10% Calcium

Cost per Case \$ 24.00

List all available flavors

Blue Raspberry

Strawberry

SECTION VI

PRODUCT IDENTIFICATION/BID PROPOSAL SHEET

3. 100% Sparkling Fruit Juice -- 8 oz. can

Must contain at a minimum 100% Vitamin C, 10% Vitamin A, 10% Vitamin D, 10% Calcium

Cost per Case \$ 16.75

Cost per can ~~TBB 0.697~~ 0.70

List all available flavors
Acai Berry
Fuji Apple
Fruit Punch
Strawberry Kiwi

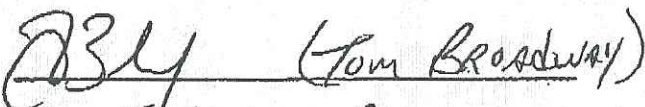
4. School blend tea to be used in dispensing equipment provided by vendor

Describe ration of mixture 6:1

Cost per Case \$ 39.00

Cost per 8 oz. 0.17

List all available flavors
Sweet

Authorized Signature  (Tom Broadway)

Company Trident Beverage

Date 5/17/11