



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Michael J. Woodall, CPPO, Purchasing Agent

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November 6, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Bid #12-077-DN: Charter Bus Services
American Coach Lines of Orlando Merging with Horizon Coach Lines

On July 24, 2012, official action was taken to award the above-mentioned three-year renewable bid to American Coach Lines of Orlando.

We were recently advised that Horizon Coach Lines purchased American Coach Lines of Orlando and the two companies will be merging operations (see attached). Horizon Coach Lines has agreed to honor the terms and conditions of our bid with American Coach Lines of Orlando for the remainder of the first year of our contract, July 25, 2012 through June 30, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr

Attachment



407.826.9999 (Office)
407.826.5651 (Fax)
www.horizoncoachlines.com

Ms. Reaves,

Evergreen Trails, Inc DBA Horizon Coach Lines has purchased all assets of American Coach Lines of Orlando, Inc. Horizon Coach Lines will continue to operate charter bus service for the District School Board of Pasco County as per the terms and conditions described in agreement 12-077-DN Charter Bus. As well, Horizon Coach Lines will utilize the same fleet and operators on file to perform charter services. If you have any additional concerns, then please let me know.

Regards,

Jay Kelly
Vice President & General Manager



Ms. Reaves,

American Coach Lines of Orlando, Inc. has entered into an agreement to sell substantially all of its assets to Transportation Management Services, Inc. ("TMS"), which agreement is expected to close on or before September 30, 2012. Notwithstanding anything contained in the Agreement or this Amendment to the contrary, District School Board of Pasco County agrees that at the TMS closing, American Coach Lines of Orlando may unilaterally assign this Agreement 12-077-DN Charter Bus Service, to TMS or its operating affiliate Evergreen Trails, Inc DBA Horizon Coach Lines.

Sincerely,

A handwritten signature in black ink, appearing to be "JK", written in a cursive style.

Jay Kelly
Vice President & Divisional Manager



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July 24, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/dr.w*

RE: Bid #12-077-DN: Charter Bus Services

On June 5, 2012, official action was taken to allow the District to directly negotiate with interested parties for Charter Bus Services and award up to four additional vendors. The direct negotiation request was the result of only two responsive, responsible bids were received and the District's high demand for these services require a minimum of six vendors to meet the District's needs.

It is recommended to award the two original submittals from Escot Bus Lines and Martz-First Class Coach Company as the lowest and best bids meeting written specifications.

After Board's approval to negotiate, Purchasing contacted six vendors interested in contracting for Charter Bus Services. As a result of the negotiations, the District and the vendors highlighted on the attached tabulation sheet have reached a successful agreement.

It is recommended to reject Magical Charters for being non-compliant with the original bid solicitation and non-responsive to the direct negotiation solicitation.

This is a three-year contract, renewable annually by mutual written consent of both parties. The first year of the contract is effective July 25, 2012 through June 30, 2013. First year anticipated expenditure is \$450,000 using internal and general funds.

Should you have any questions or wish to discuss further, please contact me.

KDG/dr

Attachment