



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Michael J. Woodall, CPPO, Purchasing Agent

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November 6, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Request for price adjustment (increase)
Direct Negotiated Contract – Fire Alarm Installation
SimplexGrinnell

On January 22, 2008, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell for fire alarm installation. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on January 31, 2008. The second year of the agreement expired on December 31, 2009. The third year expired on December 31, 2010 and the fourth year of the agreement expired on December 31, 2011. Subsequently, the fifth year of the agreement was awarded on October 4, 2011, and covers the period of January 1, 2012 through December 31, 2012.

Considering services have been satisfactory, James Hampton, District General Manager, SimplexGrinnell was contacted to verify his willingness to enter into a one-year extension of the agreement. As such, James Hampton agreed, in writing, to enter into the one-year extension of the contract. On June 19, 2012, the Board approved the one-year extension to cover the period of January 1, 2013 through December 31, 2013.

The terms and conditions of the contract allow for changes (increase and decrease) in labor rates based upon the National Occupational Employment and Wage Estimates. SimplexGrinnell has requested, in writing (attached), a price adjustment in accordance with the 2011 National Occupational Employment and Wage Estimates for the extension period beginning January 1, 2013: Helper \$11.50/hr (increase), Lead Installer \$18.79/hr (increase), Supervisor \$27.85/hr (increase), and Project Manager \$42.54/hr (increase).

It is my recommendation that the Board approve the appropriate price adjustments with SimplexGrinnell for the period of January 1, 2013 through December 31, 2013.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dam
Attachments



SimplexGrinnell LP
4701 Oak Fair Blvd.
Tampa, Florida 33610
OFFICE: (813) 626-5482
FAX: (813) 664-1731

Thomas Akos

Electronic Operations Manager

takos@simplexgrinnell.com

October 2, 2012

Pasco County Public School District
7227 land O Lakes Blvd
Land O Lakes, Florida 34639
Attn: Debra Mateo

Re: Labor Rate 2013 PCSB Contract

Dear Ms. Mateo:

In accordance with the Direct Negotiated Contract for Fire Alarm Installation between the Pasco County School Board and SimplexGrinnell, we respectfully submit the following rate adjustments for the following Occupational Codes.

Technician	49-2094 No Change
Helper	49-9098 \$11.50/hr
Lead Installer	49-2098 \$18.79/hr
Supervisor	49-1011 \$27.85/hr
Project Manager	11-9021 \$42.54/hr

SimplexGrinnell wishes to enter into year 6 of the Direct Negotiated Contract for Fire Alarm Installation.

Please do not hesitate to contact me if you have any comments or questions.

Best Regards,

Thomas Akos
Electronic Operations Manager

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