



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

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Department of Purchasing  
Michael J. Woodall, CPPO, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

December 4, 2012

### MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Michael J. Woodall, CPPO, Purchasing Agent *MJW.*

**SUBJECT:** Renewal of Direct Negotiated Contract  
Envision Pharmaceutical Services, Inc. for Pharmacy Benefit Management

On November 1, 2011, the Board gave approval for a contract with Envision Pharmaceutical Services (Envision) to provide pharmacy benefit management services for Pasco School Board employees. This is a three (3)-year contract; the first year term will expire on December 31, 2012. The contract is on file in the Purchasing Department.

Please see the attached memo from Mary Tillman, Director of Employee Benefits and Risk Management, for detailed information regarding the significant benefits and cost savings this contract brings to the District. At Ms. Tillman's request, Purchasing has contacted Envision to verify their willingness to enter into the second year of the contract. Envision has agreed in writing (attached) to do so.

The District is permitted to negotiate for services of this nature under Florida Administrative Code 6A-1.012(15). We are requesting Board approval of the contract renewal for its second year, January 1, 2013 – December 31, 2013. Should you have any questions or concerns, please feel free to contact Ms. Tillman or me at your earliest convenience.

MJW/az  
Attachments

Date/Time: November 28, 2012 10:45:00



## District School Board of Pasco County

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Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

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Employee Benefits, Assistance & Risk Management

Mary Tillman, Director

813/ 794-2759 Fax: 813/ 794-2173

727/ 774-2759 TDD: 813/ 794-2484

352/ 524-2759 e-mail: [mtillman@pasco.k12.fl.us](mailto:mtillman@pasco.k12.fl.us)

DATE: December 4, 2012

TO: Michael Woodall, Purchasing Agent

FROM: Mary Tillman, Director of Employee Benefits *Mary H. Tillman*

RE: Renewal of Pharmacy Benefit Manager - Envision

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On November 1, 2011, the Board gave approval for a contract with Envision to provide pharmacy benefit management services for Pasco School Board employees. This is a three-year contract; the first year term will expire on December 31, 2012.

Based on analysis made by consultants from MedVision and Crowne Consulting, and reviewed by EBARM staff and the Finance Subcommittee, it appears that the District will see significant savings under the "pass-through" style contract offered by Envision.

After almost a full year of operations, the District has seen significant savings using Envision. We anticipate a total savings in the pharmacy plan in excess of \$1 million for the 2012 calendar year.

At this time, I am requesting your assistance in obtaining the Board's approval of the second year term of the contract with Envision for the term January 1, 2013 through December 31, 2013. As always I appreciate your assistance and that of your staff during this process.



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## DIRECT NEGOTIATED CONTRACT WITH ENVISION PHARMACEUTICAL SERVICES INC. PHARMACY BENEFIT MANAGEMENT SERVICES

X Yes, I agree to renew the above-referenced contract, under existing terms and conditions, with the District School Board of Pasco County. The contract term will be January 1, 2013 – December 31, 2013.

\_\_\_\_\_ No, I do not agree to renew the above-referenced contract with the District School Board of Pasco County.

COMPANY NAME: ENVISION PHARMACEUTICAL SERVICES, INC.

SIGNATURE: Barry J. Katz, RPh.

TYPED NAME AND TITLE: BARRY J. KATZ, RPh., PRESIDENT

TELEPHONE (WITH AREA CODE): 954-767-2627

FAX NUMBER (WITH AREA CODE) 954-767-2618

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: KByrnes@rxoptions.net

DATE: 11/20/2012

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN VIA FAX OR E-MAIL TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
Purchasing Dept.  
Attention: Arlene Zimney, Buying Manager  
(813) 794-2504 phone



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


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Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

November 1, 2011

## MEMORANDUM

**To:** Honorable School Board Members

**From:** Kendra Goodman, CPPO, CPPB, Purchasing Agent 

**Subject:** Pharmacy Benefit Manager Contract  
Envision Pharmaceutical Services, Inc.,

On October 4, 2011, The Board granted permission to Employee Benefits Staff (EBARM) and the Finance Subcommittee to negotiation with Envision Pharmaceutical Services, Inc. (Envision), to provide pharmacy benefit management services for District School Board of Pasco County employees.

EBARM and District consultants form MedVision and Crowne Consulting have negotiated the attached contract with Envision and are recommending The Board approve said contract as submitted. The term of this contract will be for three years starting on January 1, 2012 renewable annually by mutual consent of both parties. The terms and conditions have been approved by Nancy Alfonso, Board Attorney. The District is permitted to negotiate for services of this nature under Florida Administrative Code 6A.012(15).

It is estimated that the costs to the District for this service will be \$12,000,000 and will generate significant savings under the "pass-through" style contract offered by Envision.

At this time, we are requesting The Board approve the attached contract with Envision. If you have any questions please contact Mary Tillman or me at your earliest convenience.

KDG/mw  
attachments