



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

December 3, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Renewal of Direct Negotiated Contract, CareHere LLC
Health Management Services

On August 17, 2010, the Board approved an agreement with CareHere LLC (CareHere) to manage the District's Wellness Centers. On April 16, 2013, the Board approved an extension of the contract's term from five (5) years to seven (7) years, in consideration for payment by CareHere of \$240,000 for the new Hudson Wellness Center. The contract is renewable annually at the mutual agreement of the parties. The third year of the agreement (on file in Purchasing Services) will expire on December 31, 2013.

Please see the attached memo from Ms. Christine Pejot, Esq., Director of Human Resources and Educator Quality, for detailed information regarding the significant benefits this contract brings to the District. At Ms. Pejot's request, Purchasing Services has requested that CareHere verify their willingness to enter into the fourth year of the contract. CareHere has agreed in writing (attached) to do so.

Operating costs for all health centers, paid from District insurance funds, have averaged \$250,000 per month, or \$3 million, for the past year. Ms. Pejot anticipates this will be the cost for the next contract term.

The District is permitted to negotiate for services of this nature under Florida Administrative rule 6A-1.012(15). We are requesting Board approval of the contract renewal for the fourth year, January 1, 2014 – December 31, 2014. Should you have any questions or concerns, please feel free to contact Ms. Pejot or me at your earliest convenience.

MJW/az

Attachments

Date/Time: November 22, 2013 10:46:00

(813) 794-2000 • (352) 524-2000 • (727) 774-2000 • www.pasco.k12.fl.us



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Office for Human Resources and Educator Quality
Christine E. Pejot, Esq., Director
cpejot@pasco.k12.fl.us

Phone: (813)794-2316
(727)774-2316 or (352)524-2316
Fax: (813)794-2171 TDD: (813)794-2484

DATE: December 3, 2013

TO: Michael Woodall, Purchasing Agent

FROM: Christine E. Pejot, Esq., Director *CP*
pejot

RE: Renewal of Direct Negotiated Contract
Health Center Management Company, CareHere, LLC

On April 16, 2013, The Board approved an extension of the contract's term from 5 years to 7 years, in consideration for payment of \$240K for the new Hudson Wellness Center. The contract is renewable annually at the mutual agreement of the parties. The third year of the agreement will expire on December 31, 2013.

An average of 1,600 employees seek services at the health centers each month. Insured employees and their covered dependents receive primary care services, allergy shots, health screenings, health risk assessments (including Biometrics), and access to a 24/7 nurse line, registered dietician, and exercise physiologist. Over 31,000 generic prescriptions have been distributed at no out of pocket cost to the employee.

The health centers also provide drug and alcohol testing, bus driver physicals, hepatitis B vaccinations, and tuberculosis screenings. The health centers have provided over 1,000 workers' compensation visits through October 2013, at a significantly reduced cost from outside practitioners' visits. Post offer/pre-employment tests (POET) are provided for candidates considered for physically demanding jobs, such as custodial, maintenance, courier, warehouse, and food and nutrition services. A total of 254 applicants have been screened through the POET program in January-October of 2013. We are tracking employees who are hired after a POET to compare the number and severity of workers' compensation claims in this group as compared to employees hired prior to the POET.

The District pays an administrative fee to CareHere of \$23 per employee per month for the first 5,000 employees and \$20 per employee per month for each additional employee. The District is also responsible for the operating costs of health centers, including payroll for medical personnel, supplies, and utilities. These expenses are billed "at cost" to the District from CareHere. The medical personnel are not Board employees. CareHere has also provided a full time on-site wellness coordinator, who is responsible for managing and leading various wellness programs for the District. Monthly operating costs, paid from District insurance funds for all the health centers, have averaged \$250,000 per month.

Overall, response to the health centers has been very positive, and I am requesting your assistance in obtaining the Board's approval of the third year of the contract for the term January 1, 2014, through December 31, 2014. I appreciate the assistance of you and your staff during this process.



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing Services
Michael J. Woodall, CPPO, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

DIRECT NEGOTIATED CONTRACT WITH CAREHERE LLC HEALTH CENTER MANAGEMENT SERVICES

 X Yes, I agree to renew the above-referenced contract, under existing terms and conditions, with the District School Board of Pasco County. The contract term will be January 1, 2014 – December 31, 2014.

 No, I do not agree to renew the above-referenced contract with the District School Board of Pasco County.

SIGNATURE: _____

TYPED NAME AND TITLE: Ray A. Tomlinson, Vice President, FL Operations, CareHere, LLC

TELEPHONE (WITH AREA CODE): 321-221-0665

FAX NUMBER (WITH AREA CODE) 407-654-9614

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: rtomlinson@crowneinc.com

DATE: October 10, 2013

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN VIA E-MAIL TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
Purchasing Services Dept.
Attention: Arlene Zimney, Buying Manager
(813) 794-2504 phone
azimney@pasco.k12.fl.us