



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

### Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 email: [mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)

December 3, 2013

### MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW.*

RE: Renewal of Direct Negotiated Contract  
Envision Pharmaceutical Services, Inc. for Pharmacy Benefit Management

On November 1, 2011, the Board gave approval for a contract with Envision Pharmaceutical Services (Envision) to provide pharmacy benefit management services for Pasco School Board employees. This is a three (3)-year contract; the second year term will expire on December 31, 2013. The contract is on file in Purchasing Services.

Please see the attached memo from Ms. Christine Pejot, Esq., Director of Human Resources and Educator Quality, for detailed information regarding the significant benefits and cost savings this contract brings to the District. At Ms. Pejot's request, Purchasing Services has contacted Envision to verify their willingness to enter into the third year of the contract. Envision has agreed in writing (attached) to do so.

The District is permitted to negotiate for services of this nature under Florida Administrative Code 6A-1.012(15). We are requesting Board approval of the contract renewal for the third year, January 1, 2014 through December 31, 2014. Should you have any questions or concerns, please feel free to contact Ms. Pejot or me at your earliest convenience.

MJW/az

Attachments

Date/Time: November 22, 2013 10:47:00




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7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Office for Human Resources and Educator Quality  
Christine E. Pejot, Esq., Director  
cpejot@pasco.k12.fl.us

Phone: (813)794-2316  
(727)774-2316 or (352)524-2316  
Fax: (813)794-2171 TDD: (813)794-2484

DATE: December 3, 2013  
TO: Michael Woodall, Purchasing Agent  
FROM: Christine E. Pejot, Esq., Director   
RE: Renewal of Pharmacy Benefit Manager – Envision

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On November 1, 2011, the Board gave approval for a contract with Envision to provide pharmacy benefit management services for Pasco School Board employees. This is a three-year contract; the second year term will expire on December 31, 2013.

Based on analysis made by consultants from MedVision and Crowne Consulting, and reviewed by EBARM staff and the Finance Subcommittee, it appears that the District will continue to see significant savings under the “pass-through” style contract offered by Envision.

After almost 2 years of operations, the District has seen significant savings using Envision. We anticipate a total savings in the pharmacy plan in excess of \$1 million for the 2013 calendar year.

At this time, I am requesting your assistance in obtaining the Board’s approval of the third year term of the contract with Envision for the term January 1, 2014 through December 31, 2014. As always I appreciate your assistance and that of your staff during the process.



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7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing Services  
Michael J. Woodall, CPPO, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

## DIRECT NEGOTIATED CONTRACT RENEWAL PHARMACY BENEFIT MANAGEMENT SERVICES



Yes, I agree to renew the above-referenced contract, under existing terms and conditions, with the District School Board of Pasco County. The contract term will be January 1, 2014 – December 31, 2014.



No, I do not agree to renew the above-referenced contract with the District School Board of Pasco County.

### COMPANY: ENVISION PHARMACEUTICAL SERVICES, INC.

SIGNATURE: DocuSigned by:  
Barry I. Katz, R.Ph.  
F84C9724F32947C...

TYPED NAME AND TITLE: Barry I. Katz, R.Ph., President

TELEPHONE (WITH AREA CODE): 330-405-8080

FAX NUMBER (WITH AREA CODE) 330-405-8081

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: bweidner@envisionrx.com

DATE: 11/15/2013

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN VIA E-MAIL TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
Purchasing Services Dept.  
Attention: Arlene Zimney, Buying Manager  
(813) 794-2504 phone  
azimney@pasco.k12.fl.us