



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 email: mwoodall@pasco.k12.fl.us

January 21, 2014

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: 13-061-VJ, Foaming Hand Soap and Foaming Hand Sanitizer
Second Year Renewal of a Three-Year Contract
Resource One

On March 19, 2013, official action (attached) was taken to award the above-referenced bid to Resource One. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire March 19, 2014.

Considering services have been satisfactory, Michael McClary, VP of Sales, Resource One was contacted to verify his willingness to enter into the second year of the agreement. As such, Michael McClary has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Resource One. The second year of the contract will cover the period of March 20, 2014 through March 19, 2015.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr
Attachment(s)

Date/Time: January 14, 2014 09:17:00



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BID RENEWAL REQUEST

BID # 13-061-VJ

BID TITLE: Foaming Hand Soap and Foaming Hand Sanitizer

X

Yes, I agree to renew Bid #13-061-VJ under the same terms and conditions as the existing bid. The second year period shall be from **March 20, 2014 through March 19, 2015.**

No, I do not agree to renew Bid #13-061-VJ

COMPANY NAME: Resource One

SIGNATURE: [Signature]

TYPED NAME AND TITLE: Michael McClary VP of Sales

TELEPHONE (WITH AREA CODE): 800-234-3672

FAX NUMBER (WITH AREA CODE): 941-225-7227

E-MAIL: mmclary@resourceonefl.com

DATE: 12/18/13

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: dreaves@pasco.k12.fl.us

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

Bid Title	Foaming Hand Soap and Foaming Hand Sanitizer		Number of Vendors Notified	236
Bid Number	13-061-VJ		Number of Bids Distributed	65
Date Solicited	February 1, 2013		Number of Vendors Bidding	11
Date Opened	March 1, 2013		Number of Formal "No Bid" Responses	0
Date Board Presentation	March 19, 2013		Funding Source	General Funds
Total Savings	Approximately \$1,720		Grand Total of Bid	Estimated \$50,000

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheet as the lowest and best, responsive, responsible bids meeting written specifications.

Term of Contract:

This is a three-year contract, renewable annually upon mutual agreement of the parties, for the purchase of Foaming Hand Soap and Foaming Hand Sanitizer – District-wide. The first year of the contract will commence March 20, 2013 and expire March 19, 2014

Notations and Exceptions:

Recommend rejection of lower priced bids from Gem Supply, Osceola Supply, Incorporated, and Southeastern Paper Group, Incorporated as the dispensers submitted by each did not meet specifications, i.e. site window did not provide unobstructed view of product, "no drip" system failed, and/or did not meet product size requirements.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all bids submitted and subtracting the awarded vendor's bid price.

Bids Evaluated By:

Scott Moles, Plant Manager, Pine View Elementary School
Diane Meyers, Plant Manager, Dr. Mary Giella Elementary School
Jack Wright, Plant Manager, Dr. John Long Middle School

Bids Prepared By:

Vickie Jones, Interim Buyer, Purchasing Services

Reviewed and Authorized By:

Michael J. Woodall, CPPO, Purchasing Agent

Date/Time: March 13, 2013 08:22:00

DATE OF OPENING: March 1, 2013 @ 2:30 p.m. BID TITLE: Foaming Hand Soap and Foaming Hand Sanitizer BID NUMBER:13-061-VJ		Buckeye - Tampa 2731 Causeway Center Drive Tampa, FL 33619	Dade Paper Company 6918 Presidents Drive Orlando, FL 32809	Gem Supply 1312 W. Washington St. Orlando, FL 32805
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
1	Foaming Hand Soap:	DISQUALIFIED: Did not submit specified sizes.	DISQUALIFIED: Did not submit specified sizes.	
	Price per 1000 ml container:			\$4.99
	Manufacturer:			Triple S
	Product Name:			Dye and Fragrance Free Lotion Skincareanser
	Product Item Number:			SSS-44258
	Containers per case:			6
2	Foaming Hand Sanitizer:			
	Price per 1000 ml container:			\$6.53
	Manufacturer:			Triple S
	Product Name:			Hand Sanitizer
	Product Item Number:			SSS-44096
	Containers per case:			6
	Total "all-or-none" for items 1 and 2:			\$11.52
	Warranty:			Lifetime

DATE OF OPENING: March 1, 2013 @ 2:30 p.m. BID TITLE: Foaming Hand Soap and Foaming Hand Sanitizer BID NUMBER:13-061-VJ		Jan Pak 950 Gills Drive Orlando, FL 32814	Jon-Don, Inc. 1551 102nd Avenue North St. Petersburg, FL 33716	Osceola Supply, Inc. 915 Commerce Blvd. Midway, FL 32343
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
1	Foaming Hand Soap:			
	Price per 1000 ml container:	\$5.50	\$5.72	\$5.03
	Manufacturer:	Deb	Betco	Inopak
	Product Name:	Azure	Clario Clear 6-1000 ml Bags	Clearly Green Foam Soap
	Product Item Number:	Azulilg	7152900	1485-60
	Containers per case:	6	6	6
2	Foaming Hand Sanitizer:			
	Price per 1000 ml container:	\$6.65	\$6.70	\$6.63
	Manufacturer:	Deb	Betco	Inopak
	Product Name:	Foam Sanitizer	Clario Alcohol Free Foaming Hand Sanitizer	AquaCil Alcohol Free Foam Sanitizer
	Product Item Number:	56827	7782900	1484-60
	Containers per case:	6	6	6
	Total "all-or-none" for items 1 and 2:	\$12.15	\$12.42 per set	\$11.66
	Warranty:	Lifetime	1 year - Dispensers & Soap	Yes

DATE OF OPENING: March 1, 2013 @ 2:30 p.m. BID TITLE: Foaming Hand Soap and Foaming Hand Sanitizer BID NUMBER:13-061-VJ		Peninsular Paper Company 5101 East Hanna Ave. Tampa, FL 33610	PRIDE Enterprises 223 Morrison Rd. Brandon, FL 33511	Resource One 2202 Industrial Blvd. Sarasota, FL 34234
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
1	Foaming Hand Soap:	DISQUALIFIED: Did not submit specified sizes.		
	Price per 1000 ml container:		\$9.28	\$5.49
	Manufacturer:		GoJo	Debs
	Product Name:		Botanical Foam ADX-12	Aeroblue
	Product Item Number:		8816-03	57226
	Containers per case:		3	8
2	Foaming Hand Sanitizer:			
	Price per 1000 ml container:		\$15.45	\$6.57
	Manufacturer:		Purell	Debs
	Product Name:		Purell Non-Alcohol Foam Hand Sanitizer	Instant Foam Non-Alcohol
	Product Item Number:		5184-03	56827
	Containers per case:		3	6
	Total "all-or-none" for items 1 and 2:		\$24.73	\$12.06
	Warranty:		Lifetime	Dispensers have lifetime warranty, defective product can be returned at any time for replacement.

DATE OF OPENING: March 1, 2013 @ 2:30 p.m. BID TITLE: Foaming Hand Soap and Foaming Hand Sanitizer BID NUMBER:13-061-VJ		Sani-Chem Cleaning Supplies 1950 Calumet St. Clearwater, FL 33765	Southeastern Paper Group, Inc. 3850-7 Port Jacksonville Pkwy Jacksonville, FL 32226
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE
1	Foaming Hand Soap:		
	Price per 1000 ml container:	\$38.78	\$5.45
		(\$6.46 per 1000 ml - vendor math error)	(minimum order 48 cases)
	Manufacturer:	Kutol	Deb
	Product Name:	Foaming Luxury Hand Soap	Aero Blue
	Product Item Number:	68641	57220 (White Tip)
	Containers per case:	6	8
2	Foaming Hand Sanitizer:		
	Price per 1000 ml container:	\$53.09	\$6.49
		(\$8.85 per 1000 ml - vendor math error)	(minimum order 64 cases)
	Manufacturer:	Kutol	Deb
	Product Name:	Foaming Non-Alcohol Hand Sanitizer	Instant Foam
	Product Item Number:	68241	56827
	Containers per case:	6	6
	Total "all-or-none" for items 1 and 2:	91.87 (\$15.31 - Vendor math error)	\$11.94
	Warranty:	Life of the contract or one year from installation	Will replace defective soap, sanitizer, and dispensers at no charge. Manufacturer defects only.