

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	School Furniture, Discount from Manufacturers' List Price		<b>Number of Vendors Notified</b>	343
<b>Bid Number</b>	14-001-AZ		<b>Number of Bids Distributed</b>	105
<b>Date Solicited</b>	October 29, 2013		<b>Number of Vendors Bidding</b>	12
<b>Date Opened</b>	December 13, 2013		<b>Number of Formal "No Bid" Responses</b>	2
<b>Date Board Presentation</b>	January 21, 2014		<b>Funding Source</b>	General & Capital Funds
<b>Total Savings</b>	N/A		<b>Grand Total of Proposal</b>	Approx. \$150,000 for SES; approx. \$150,000 for other District requirements

**Recommendation:** Recommend acceptance of bids as noted on the attached tabulation sheets for furniture for Schrader Elementary School, currently undergoing renovation, and for other budgeted school and administrative furniture needs, as required.

**Term of Contract:** Manufacturers' discount off list price, for a period of one (1) year from date of award, with the option for two (2) yearly renewals at the mutual agreement of the parties.

**Notations and Exceptions:** The bid from Pyramid School Products was disqualified at the bid opening for failure to provide manufacturer pricers. Upon review, the bid from Staples Contract & Commercial, Inc. was disqualified; their submission did not provide clear documentation regarding their authorization to provide the product lines being bid. For manufacturer product lines noted on the tabulation with asterisks, award is being recommended per Florida Statute 287.084(2).

On product lines for which no valid bids were received, we will review bids from other counties and school districts, and Florida State Contract, and attempt to "piggyback" when it is in the best interest of the District to do so. We are also requesting permission to negotiate as required with interested parties regarding manufacturers listed in the bid document.

Offers from other vendors listed herein are the only offers received per the specified opening date and time; all other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bid #14-001-AZ**  
**Page 2**

**Bids Evaluated By:**

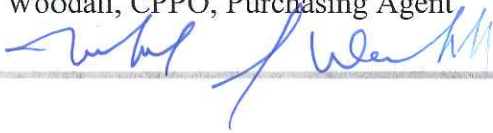
Arlene S. Zimney, CPPB, C.P.M., Buying Manager

**Bid Prepared By:**

Arlene S. Zimney, CPPB, C.P.M., Buying Manager

**Reviewed and Authorized By:**

Michael J. Woodall, CPPO, Purchasing Agent



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 13, 2013				
BID TITLE: Furniture, Discount Off Manufacturers' List Price	Allied Plastics Co. Inc.	CBA	Contrax Furnishings LLC	Ernie Morris Enterprises, Inc.
BID # 14-001-AZ	PO Box 3125 Jacksonville, FL 32206	259 Whip O Will Dr. Clinton, SC 29325	690 NE 23rd Ave. Gainesville, FL 32609	232 N. Main St., PO Box 818 Bushnell, FL 33513
<b>**BOARD MEETING JANUARY 21, 2014**</b>				
MANUFACTURER	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
ABCO				57.2%
Allied Plastics	60%			
Artco Bell Corp.				
Balt			15%	42.3%
Best Rite			15%	42.3%
Bretford Manufacturing			8% - 19% based on specific line	57.1%
Community				50.3%
Fire King				46.5%
Fleetwood			5%	
Georgia Chair				
Global Furniture Co.				57.1%
HON Company				60.9%
Iceberg				
Indiana Desk				
Interior Concepts			7%	
Inwood			19%	
KI			12%	
Midwest Folding Products				
Mitchell Tables				36.9%
National Public Seating			16%	45.1%
Oklahoma Sound			15%	45.1%
Palmer				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 13, 2013						
BID TITLE: Furniture, Discount Off Manufacturers' List Price	John R. Green Company	Office Furniture Center	PRIDE Enterprises	School Specialty Inc.	Schoolhouse Products, Inc.	Virco Inc.
BID # 14-001-AZ	411 West 6th St.	2177 W. Kennedy Blvd.	223 Morrison Rd.	100 Paragon Pkwy. Mansfield, OH 44903	13517 Prestige Pl., Ste 101	PO Box 5000
<b>**BOARD MEETING JANUARY 21, 2014**</b>	Covington, KY 41011	Tampa, FL 33606	Brandon, FL 33511		Tampa, FL 33610	Conway, AR 72033
<b>MANUFACTURER</b>	<b>% DISCOUNT OFF LIST PRICE</b>	<b>% DISCOUNT OFF LIST PRICE</b>	<b>% DISCOUNT OFF LIST PRICE</b>	<b>% DISCOUNT OFF LIST PRICE</b>	<b>% DISCOUNT OFF LIST PRICE</b>	<b>% DISCOUNT OFF LIST PRICE</b>
ABCO				57%/52%*		
Allied Plastics						
Artco Bell Corp.					52%	
Balt	47.3%/42.3*			47%/42%*	46%	
Best Rite	47.3%/42.3%*			47%/42%	46%	
Bretford Manufacturing				47%/42%*	Basics line 55%; Edu 20 line 50%	
Community		59.4%			48%	
Fire King				48%/43%		
Fleetwood				30%/25%*		
Georgia Chair	36%/31%			36% - DQ, mfg. authorization not on company letterhead		
Global Furniture Co.		57%		44%/39%*	55%	
HON Company		60%				
Iceberg				37%		
Indiana Desk		58.5%				
Interior Concepts				42%/37%*		
Inwood				52%/47%*		
KI						
Midwest Folding Products					35%	
Mitchell Tables						
National Public Seating	47.3%/42.3%			47%/42%*	46%	
Oklahoma Sound	47.3% no pricer supplied			47%/42%*	46%	
Palmer						

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MANUFACTURER	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
Palmieri Library Furniture				
Paragon			13%	
Penco				
PRIDE				
Revolution Products		50%		
Royal Seating				
Safco				38.1%
Sandusky Lee			23%	47.1%
Scholarcraft				
Screenflex				14.1%
Shain Shop-Built			15%	31%
Shellie Desk				50%
SICO America			10%	
Smith System			15%	
Tennsco				35.1%
United Chair				57.4%
Virco Manufacturing				
<b>*Per Florida Statute 287.084(2) 5% added to percentage discount offered for evaluation purposes</b>				

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MANUFACTURER	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE	% DISCOUNT OFF LIST PRICE
Palmieri Library Furniture						
Paragon				41%/36%	37%	
Penco						
PRIDE			58% (excluding metal furniture)			
Revolution Products						
Royal Seating				50%		
Safo				42%/37%*		
Sandusky Lee				49%/44%*		
Scholarcraft	46.2%					
Screenflex		25%		12%/7%		
Shain Shop-Built	44.3%/39.3%*			68%/63%	40%	
Shellie Desk						
SICO America						
Smith System						
Tennsco				44%/39%*	37%	
United Chair						
Virco Manufacturing						60%
<b>*Per Florida Statute 287.084(2) 5% added to percentage discount offered for evaluation purposes</b>						