

District School Board of Pasco County

Bid Recommendation

Bid Title	ITV Equipment on an "As Needed" Basis		Number of Vendors Notified	605
Bid Number	14-029-MV		Number of Bids Distributed	57
Date Solicited	November 13, 2013		Number of Vendors Bidding	14
Date Opened	December 19, 2013		Number of Vendors Not Bidding	1
Date Board Presentation	January 21, 2014		Funding Source	General
Total Savings	\$64,741 Est.		Grand Total of Bid	\$240,000 Est.

Recommendation:

Recommend acceptance of bids highlighted on the attached bid tabulation, as the lowest and best, responsive, responsible bidders meeting written specifications.

Term of Contract:

The intent of this bid is to establish a one year contract, with firm-fixed prices for specific ITV Equipment to be purchased by schools and departments throughout the District. The contract will commence on January 22, 2014 and continue through January 21, 2015.

Notations and Exceptions:

Recommend rejection of the bid from Ace Office Supplies for failure to sign the mandatory Attachment A.

Recommend rejection of the bid from Aves Audio Visual Systems, Inc. as they have previous unsatisfactory service to the District and were removed from the District's active vendor's list for a two (2) year period.

Section 3 L-01 USI ARL 2700 Laminator- No bids were received for this item. Request permission to purchase this product by obtaining three (3) written quotes.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

District School Board of Pasco County

Bid Recommendation

Bid #14-029-MV

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Bids Evaluated By:

John Simon, Director, Office for Technology and Information Services
Jay Feliciani, Program Coordinator, Office for Teaching and Learning

Bids Prepared By:

Monica Velez, Buyer Assistant, Purchasing Services Department

Reviewed and Authorized By:

Michael J. Woodall, CPPO, Purchasing Agent

MJW/SMB

District School Board of Pasco County
Tabulation Sheet for Bid #14-029-MV

DATE OF OPENING: December 19, 2013 @ 2:30pm		Ace Office Supplies	Audio Visual Innovations, Inc.	AVES AUDIO VISUAL SYSTEMS, INC.	Corp. DBA B&H Photo Video
BID NAME: ITV Equipment on "As Needed" Basis		631 Triumph Ct, Unit 5	6301 Benjamin Rd S101	P.O. BOX 500	420 Ninth Avenue
BID #: 14-029-MV		Orlando, FL 32805	Tampa, Fl. 33634	SUGAR LAND, TX 77487	New York, NY 10001
Board Meeting: January 21, 2014				5%	5%
Section 1 ITV Equipment - Awards Based on lowest, best bid per item		DISQUALIFIED		DISQUALIFIED	
IT-01	Steron 203250 tuner or equal		No Bid		
	Manufacturer				SILICON
	Model				HDHR3-US
	Price (Each)				\$79.00
					10 pcs together \$8.25 ea.
IT-02	Califone 3068AV Headphones -(stereo) or equal		No Bid		
	Manufacturer				CALIFONE
	Model				3068AV
	Price (Each)				\$13.85
IT-03	BenQ MX720 Projector or equal				
	Manufacturer		Epson		BENQ
	Model		965		MX720
	Price (Each)		\$575.00		\$734.98
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal				
	Manufacturer		No Bid		ROLAND
	Model				V-40HD
	Price (Each)				\$3,775.00
IT-05	Hitachi CP-A222WN Ultra Short Throw Projector or equal				
	Manufacturer		Epson		HITACHI
	Model		470		CP-A222WN
	Price (Each)		\$919.00		\$999.00

District School Board of Pasco County
Tabulation Sheet for Bid #14-029-MV

DATE OF OPENING: December 19, 2013 @ 2:30pm		Camcor, Inc.	Computer Station of Orlando	Discovery Educational Systems	Encore Broadcast
BID NAME: ITV Equipment on "As Needed" Basis		2273 S Church St	3101 Maltby Drive	13833 Wellington Tr E4-201	2104 W. Kennedy Blvd.
BID #: 14-029-MV		Burlington, NC 27215	Deltona, FL 32738	Wellington FL 33414	Tampa, FL 33606-1535
Board Meeting: January 21, 2014		5%			
Section 1 ITV Equipment - Awards Based on lowest, best bid per item					
IT-01	Steron 203250 tuner or equal				
	Manufacturer	Steron	No Bid	Steron	No Bid
	Model	203-250		203-250	
	Price (Each)	\$68.30		\$91.33	
IT-02	Califone 3068AV Headphones -(stereo) or equal				
	Manufacturer	Califone	No Bid	Califone	No Bid
	Model	3068AV		3068AV	
	Price (Each)	\$7.10		\$14.67	
IT-03	BenQ MX720 Projector or equal				
	Manufacturer	BenQ	No Bid	BenQ	No Bid
	Model	MX720		MX720	
	Price (Each)	\$715.82		\$791.77	
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal				
	Manufacturer	Edirol	No Bid	Roland	EDIROL / ROLAND
	Model	V-4		V-4EX	V-4EX
	Price (Each)	\$1,125.84		\$1,863.84	\$1,573.00
IT- 05	Hitachi CP-A222WN Ultra Short Throw Projector or equal				
	Manufacturer	Dukane	No Bid	Hitachi	No Bid
	Model	8105B		CP-A222WN	
	Price (Each)	\$806.93		\$1,169.40	

District School Board of Pasco County
Tabulation Sheet for Bid #14-029-MV

DATE OF OPENING: December 19, 2013 @ 2:30pm		Jersey Jim	Pro SVL Inc	PYRAMID SCHOOL PRODUCTS	SMILEY'S AUDIO VISUAL INC
BID NAME: ITV Equipment on "As Needed" Basis		17722 US HWY 19N	8812 Grow Drive	6510 N. 54TH STREET	PO BOX 6925
BID #: 14-029-MV		Clearwater, FL 33764	Pensacola, FL 32514	TAMPA, FL 33610	LAKELAND, FL. 33807
Board Meeting: January 21, 2014					
Section 1 ITV Equipment - Awards Based on lowest, best bid per item					
IT-01	Steron 203250 tuner or equal				
	Manufacturer	No Bid	Steron	No Bid	No Bid
	Model		203250		
	Price (Each)		\$74.37		
IT-02	Califone 3068AV Headphones -(stereo) or equal				
	Manufacturer	No Bid	Califone	CALIFONE	Califone
	Model		3068AV	3068AV	3068av
	Price (Each)		\$15.87	\$6.69	\$6.54
IT-03	BenQ MX720 Projector or equal				
	Manufacturer	BenQ	BenQ	No Bid	Ben Q
	Model	MX720	MX720		MX720 5 yr warr.
	Price (Each)	\$664.00	\$624.57		\$560.00
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal				
	Manufacturer	No Bid	Edirol	No Bid	No Bid
	Model		"New" V-4EX		
	Price (Each)		\$1,539.97		
IT-05	Hitachi CP-A222WN Ultra Short Throw Projector or equal				
	Manufacturer		Hitachi	No Bid	Ben Q
	Model		CP-A222WN		MW870UST 5 yr warr.
	Price (Each)	\$975.00	\$1,065.87		\$915.00

District School Board of Pasco County
Tabulation Sheet for Bid #14-029-MV

DATE OF OPENING: December 19, 2013 @ 2:30pm		Troxell Communications, Inc.	Troxell Communications, Inc.	W.B. Hunt Co. Inc.
BID NAME: ITV Equipment on "As Needed" Basis		1971 W Lumsden Rd PMB 148	1971 W Lumsden Rd PMB 148	100 Main Street
BID #: 14-029-MV		Brandon, FL 33511	Brandon, FL 33511	Melrose, MA 02176
Board Meeting: January 21, 2014			ALTERNATE BID	5%
Section 1 ITV Equipment - Awards Based on lowest, best bid per item				
IT-01	Steron 203250 tuner or equal			
	Manufacturer	Steron	No Bid	No Bid
	Model	203-250		
	Price (Each)	\$78.23		
IT-02	Califone 3068AV Headphones -(stereo) or equal			
	Manufacturer	Califone	No Bid	Califone
	Model	3068AV		3068AV
	Price (Each)	\$8.90		\$11.00
IT-03	BenQ MX720 Projector or equal		Alternate	
	Manufacturer	Benq	Hitachi	BenQ
	Model	MX720	CPDX300	MX720
		*Comes with 5 year Warranty	*Comes with 3 year Warranty 1 year Lamp warranty	
	Price (Each)	\$585.80	\$398.70	\$669.00
IT-04	Editrol V-4 4 Channel Video Mixer Digital Video Mixer: S-Video and compost video or equal			
	Manufacturer		No Bid	Edirol
	Model	Editrol		V-4
	Price (Each)	\$1,541.86		\$1,176.00
IT-05	Hitachi CP-A222WN Ultra Short Throw Projector or equal			
	Manufacturer	Hitachi	No Bid	Hitachi
	Model	CPA222WN		CP-A222WN
	Price (Each)	\$884.00		\$1,009.00

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BID #: 14-029-MV		Orlando, FL 32805	Tampa, Fl. 33634	SUGAR LAND, TX 77487	New York, NY 10001
Board Meeting: January 21, 2014				5%	5%
SECTION 2 CLASSROOM RETROFIT - Awards based on lowest, best bid per item for quantity of 11-50					
CR-01	Paso DMA 2015 Amplifier or equal				
	Manufacturer		Paso		Behringer
	Model		DMA 2015		MA6008
	Each: 1-10		\$162.55		\$469.00
Basis for Award	Each: 11-50		\$160.00		\$449.00
	Each: 51-100		\$157.00		\$449.00
	Each: 101+		\$150.00		\$449.00
CR-02	Atlas Sound model GD87W Speakers or equal				
	Manufacturer		Atlas		Atlas
	Model		GD87W		GD87W
	Each: 1-10		\$35.00		\$37.00
Basis for Award	Each: 11-50		\$31.00		\$32.00
	Each: 51-100		\$30.00		\$32.00
	Each: 101+		\$29.55		\$32.00
SECTION 3 LAMINATORS- Awards Based on lowest, best bid per item NO ALTERNATES					
L-01	USI ARL 2700		No Bid		No Bid
L-02	GBC Ultima 65		No Bid		No Bid
SECTION 4 DOCUMENT CAMERAS - Awards Based on lowest, best bid per item					
DC-01	Avermedia CP135 or equal		\$352.25		\$313.39
			Lumens DC158		
	Balance of Line for Accessories (percentage discount off MSRP)		5%		2-20%
DC-02	Elmo TT-12 - NO ALTERNATES		\$625.00		\$619.00
	Balance of Line for Accessories (percentage discount off MSRP)		5%		2-20%

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BID #: 14-029-MV		Burlington, NC 27215	Deltona, FL 32738	Wellington FL 33414	Tampa, FL 33606-1535
Board Meeting: January 21, 2014		5%			
SECTION 2 CLASSROOM RETROFIT - Awards based on lowest, best bid per item for quantity of 11-50					
CR-01	Paso DMA 2015 Amplifier or equal				
	Manufacturer	No Bid	No Bid	No Bid	Paso
	Model				DMA 2015
	Each: 1-10				\$175.00
Basis for Award	Each: 11-50				\$172.00
	Each: 51-100				\$170.00
	Each: 101+				\$169.00
CR-02	Atlas Sound model GD87W Speakers or equal				
	Manufacturer	Atlas	No Bid	No Bid	Atlas Sound
	Model	GD87W			GD87W
	Each: 1-10	\$37.79			\$42.00
Basis for Award	Each: 11-50	\$34.50			\$39.95
	Each: 51-100	\$34.50			\$39.49
	Each: 101+	\$34.50			\$39.00
SECTION 3 LAMINATORS- Awards Based on lowest, best bid per item NO ALTERNATES					
L-01	USI ARL 2700	No Bid	No Bid	No Bid	No Bid
L-02	GBC Ultima 65	\$1,776.95	No Bid	No Bid	No Bid
SECTION 4 DOCUMENT CAMERAS - Awards Based on lowest, best bid per item					
DC-01	Avermedia CP135 or equal	\$309.00	\$299.00	No Bid	No Bid
			FlexCam2/		
	Balance of Line for Accessories (percentage discount off MSRP)	12%			N/A
DC-02	Elmo TT-12 - NO ALTERNATES	\$528.48	No Bid	No Bid	\$594.00
	Balance of Line for Accessories (percentage discount off MSRP)	12%			7%

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BID #: 14-029-MV		Clearwater, FL 33764	Pensacola, FL 32514	TAMPA, FL 33610	LAKELAND, FL. 33807
Board Meeting: January 21, 2014					
SECTION 2 CLASSROOM RETROFIT - Awards based on lowest, best bid per item for quantity of 11-50					
CR-01	Paso DMA 2015 Amplifier or equal				
	Manufacturer	PASO	No Bid	No Bid	No Bid
	Model	30 BGM 30 WTT			
	Each: 1-10				
Basis for Award	Each: 11-50	\$238.00			
	Each: 51-100				
	Each: 101+				
CR-02	Atlas Sound model GD87W Speakers or equal				
	Manufacturer	Atlas	Atlas Sound	No Bid	No Bid
	Model	GD87W	GD87W		
	Each: 1-10		\$29.97		
Basis for Award	Each: 11-50	\$33.80	\$27.00		No Bid
	Each: 51-100		\$26.72		
	Each: 101+		\$26.65		
SECTION 3 LAMINATORS- Awards Based on lowest, best bid per item NO ALTERNATES					
L-01	USI ARL 2700	No Bid	No Bid	No Bid	No Bid
L-02	GBC Ultima 65	No Bid	No Bid	\$1,598.35	No Bid
SECTION 4 DOCUMENT CAMERAS - Awards Based on lowest, best bid per item					
DC-01	Avermedia CP135 or equal	No Bid	No Bid	No Bid	Lumens DC170 5 yr warr.
					\$368.00
					DC170 5 yr.
	Balance of Line for Accessories (percentage discount off MSRP)				5%
DC-02	Elmo TT-12 - NO ALTERNATES	No Bid	No Bid	No Bid	\$525.00
	Balance of Line for Accessories (percentage discount off MSRP)				5%

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Board Meeting: January 21, 2014			ALTERNATE BID	5%
SECTION 2 CLASSROOM RETROFIT - Awards based on lowest, best bid per item for quantity of 11-50				
CR-01	Paso DMA 2015 Amplifier or equal			
	Manufacturer	Paso	No Bid	No Bid
	Model	DMA2015		
	Each: 1-10	\$168.00		
Basis for Award	Each: 11-50	158		
	Each: 51-100	\$158.00		
	Each: 101+	\$158.00		
CR-02	Atlas Sound model GD87W Speakers or equal			
	Manufacturer	Atlas	No Bid	Atlas
	Model	GD87W		GD87W
	Each: 1-10	\$30.85		\$39.00
Basis for Award	Each: 11-50	28.24		\$38.00
	Each: 51-100	\$28.24		\$37.00
	Each: 101+	\$28.24		\$36.00
SECTION 3 LAMINATORS- Awards Based on lowest, best bid per item NO ALTERNATES				
L-01	USI ARL 2700	No Bid	No Bid	No Bid
L-02	GBC Ultima 65	No Bid	No Bid	No Bid
SECTION 4 DOCUMENT CAMERAS - Awards Based on lowest, best bid per item				
DC-01	Avermedia CP135 or equal	\$316.70	No Bid	No Bid
		Lumens DC145- 28% Discount Off MSRP		
	Balance of Line for Accessories (percentage discount off MSRP)			5%
DC-02	Elmo TT-12 - NO ALTERNATES	525.89	No Bid	\$649.00
	Balance of Line for Accessories (percentage discount off MSRP)	8% Discount Off		5%