



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing Services
Michael J. Woodall, CPPO, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

March 5, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

SUBJECT: Renewal 13-001-AJ, Part B, Furniture for District "As Needed"
Various Vendors, Manufacturer's Discount Off List Price

On March 20, 2012, official action was taken to approve a bid for new furniture for Richey Elementary School (RES), and for the District on an "as needed" basis. Part A of the bid, for RES' furniture, has been fully utilized and will expire on March 19, 2013 without adverse effect to the District.

Part B of the bid covers manufacturer's discount off list price for furniture lines utilized throughout the year by schools and departments. That section of the bid will also expire on March 19, 2013, and is renewable annually at the mutual consent of the parties. It is in the District's best interest to have identified sources for the furniture lines as noted in bid 13-001-AJ (attached). Accordingly, the eight (8) manufacturers/distributors awarded business under Part B of the bid were contacted to determine their willingness to extend the stated discounts off list price for one (1) additional year. All vendors have agreed in writing (attached) to do so. They are: Allied Plastics, Contrax Furnishings, Ernie Morris, Office Furniture Center, PRIDE Enterprises, School Specialty, Schoolhouse Products, and Virco.

We are requesting permission to extend Part B of bid 13-001-AJ for the term March 20, 2013 – March 19, 2014. Purchases will be made by schools and departments as needed using budgeted capital and general funds.

Please contact me at your earliest convenience if you have any questions or concerns.

MJW/az
Attachments

Date/Time: February 27, 2013 08:29:00



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RENEWAL BID #13-001-AJ, SCHOOL/OFFICE FURNITURE
PART B, MANUFACTURER'S DISCOUNT OFF LIST PRICE

XXX

Yes, I agree to renew the above-referenced bid with the District School Board of Pasco County, under existing terms and conditions, for the furniture lines which my company was awarded. The term of the renewal is March 20, 2013 – March 19, 2014.

No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Allied Plastics

SIGNATURE: _____

TYPED NAME AND TITLE: Gregory Berger, President

TELEPHONE (WITH AREA CODE): 904-359-0386

FAX NUMBER (WITH AREA CODE) 904-353-4746

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: gberger@alliedplasticsco.com

DATE: January 15, 2013

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN VIA FAX OR E-MAIL TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
Purchasing Dept.
Attention: Arlene Zimney, Buying Manager
(813) 794-2504 phone
azimney@pasco.k12.fl.us



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RENEWAL BID #13-001-AJ, SCHOOL/OFFICE FURNITURE
PART B, MANUFACTURER'S DISCOUNT OFF LIST PRICE

 X* Yes, I agree to renew the above-referenced bid with the District School Board of Pasco County, under existing terms and conditions, for the furniture lines which my company was awarded. The term of the renewal is March 20, 2013 – March 19, 2014. *NOTE: Discounts will remain the same but will be taken from current manufacturer price list.

 No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Contrax Furnishings

SIGNATURE: William I. Latham III

TYPED NAME AND TITLE: William I. Latham III, CEO

TELEPHONE (WITH AREA CODE): 800-699-7516

FAX NUMBER (WITH AREA CODE) 877-373-0622

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: Darin Coleman at DColeman@contrax.com or Bids@contrax.com

DATE: 1/28/2013

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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RENEWAL BID #13-001-AJ, SCHOOL/OFFICE FURNITURE PART B, MANUFACTURER'S DISCOUNT OFF LIST PRICE

X

Yes, I agree to renew the above-referenced bid with the District School Board of Pasco County, under existing terms and conditions, for the furniture lines which my company was awarded. The term of the renewal is March 20, 2013 – March 19, 2014.

No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Ernie Morris

SIGNATURE: Ronald E Morris

TYPED NAME AND TITLE: RONALD E MORRIS, President

TELEPHONE (WITH AREA CODE): 352-793-2245

FAX NUMBER (WITH AREA CODE) 352-793-2778

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: Salesteam@ernemorris.com

DATE: 2-4-13

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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PART B, MANUFACTURER'S DISCOUNT OFF LIST PRICE

X

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HON

No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Office Furniture Center

SIGNATURE: _____

Edwin Celeiro

TYPED NAME AND TITLE: _____

Edwin Celeiro, Pres.

TELEPHONE (WITH AREA CODE): _____

813-254-7253

FAX NUMBER (WITH AREA CODE) _____

813-254-7853

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: _____

Edwin@OFCTampa.com

DATE: _____

2-7-13

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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PART B, MANUFACTURER'S DISCOUNT OFF LIST PRICE

X

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Global, Indiana & ScreenFlex

No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Office Furniture Center

SIGNATURE: *Edwin Celeiro Pres.*

TYPED NAME AND TITLE: Edwin Celeiro, President

TELEPHONE (WITH AREA CODE): 813-254-7253

FAX NUMBER (WITH AREA CODE): 813-254-7853

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: Edwin@DFCTampa.com

DATE: 2-5-13

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No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: PRIDE Enterprises

SIGNATURE: Joseph G. Keen

TYPED NAME AND TITLE: Joseph G. Keen, Manager - Sales Support

TELEPHONE (WITH AREA CODE): 813 890-2133

FAX NUMBER (WITH AREA CODE) 727 570-3449

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: bids@pride-enterprises.org

DATE: 1/16/2013

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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 No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: School Specialty

SIGNATURE: 

TYPED NAME AND TITLE: Scott Kurtzman - Manager

TELEPHONE (WITH AREA CODE): 419-589-1906

FAX NUMBER (WITH AREA CODE) 419-520-4169

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: info@schoolspecialty.com

DATE: 01/16/2013

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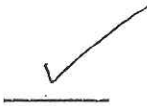
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No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Schoolhouse Products Inc.

SIGNATURE: _____

TYPED NAME AND TITLE: _____

Andrea Posusta, Account Manager

TELEPHONE (WITH AREA CODE): _____

~~813~~ 813-855-1414 / cell- 727-452-244

FAX NUMBER (WITH AREA CODE) _____

813-855-5414

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: _____

andrea@schoolhouseproducts.co

DATE: _____

1/29/13

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 No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Virco Inc.

SIGNATURE: Patricia L. Quinones

TYPED NAME AND TITLE: Patricia L. Quinones- Vice President- Logistics & Marketing Services

TELEPHONE (WITH AREA CODE): 800-448-4726

FAX NUMBER (WITH AREA CODE) 800-396-8232

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: sylviajoyer@virco.com

DATE: 1/30/2013

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 6, 2012 @ 1:30 pm												
TITLE: New Furniture for Richey Elementary School												
BID NUMBER 13-001-AJ												
Under Evaluation												
		Allied Plastics		Contrax Furnishings, L.L.C.		Ernie Morris		**Ernie Morris		*Keesey Co.		
		PO Box 3125		690 N.E. 23rd Avenue		P. O. Box 818		P. O. Box 818		3085 Rio Bonita Street		
		Jacksonville, FL 32206		Gainesville, FL 32609		Bushnell, FL 33513		Bushnell, FL 33513		Indianantic, FL 32903		
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
TOTAL FOR AWARD GROUP #7			NB		NB		\$10,827.67		\$7,120.75 (Alternate Total)		NB	
Award Group #8												
Manufacturer: PRIDE Enterprises / Premier Series												
PSF16B	50	Single pedestal desk 30" x 48"	NB		NB		\$322.50	\$16,125.00				NB
PSF16D	1	Secretarial desk left return	NB		NB		\$451.75	\$451.75				NB
PSF16E	74	Bookcase 60" x 36" x 12"	NB		NB		\$180.50	\$13,357.00				NB
		Manufacturer					Shellie Desk Raddison					
		Model #					R30/48SP					
		Model #					R30/60SP W R204					
		Model #					R60					
TOTAL FOR AWARD GROUP #8			NB		NB		\$29,933.75		NA		NB	
% Discount Offered / Dollar per Unit Options for Placement & Installations			% Discount	Dollar per Unit	% Discount	Dollar per Unit	% Discount	Dollar per Unit	% Discount	Dollar per Unit	% Discount	Dollar per Unit
ABCO							56.8%	12%				
Allied Plastics			60%	\$10.00 min. charge / \$80.00 per order	55%	8%, \$100 min.						
Artco Bell Corporation												
Balt					40%	8%, \$100 min.	46.3%	12%				
Best Rite (formerly Elite)					40%	8%, \$100 min.	46.3%	12%				
Bretford Manufacturing					38%	8%, \$100 min.						
Community							48.3%	12%				
Fire King							47.3%	15%				
Flectwood					25%	8%, \$100 min.						
Georgia Chair												
Global Furniture Company												
Hon Company							59.3%	12%				
Iceberg							32.3%	12%				
Indiana Desk												
Interior Concepts					41%	8%, \$100 min.						
Inwood							51.3%	10%				
KI												
Midwest Folding Products												
Mitchell Tables							25.3%	10%				
National Public Seating					32%	8%, \$100 min.	46.3%	10%				
Oklahoma Sound					32%	8%, \$100 min.	46.3%	10%				
Palmer							46.3%	10%				

District School Board
of Pasco County

MAR 20 2012

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 6, 2012 @ 1:30 pm										
TITLE: New Furniture for Richey Elementary School			Office Furniture Center		PRIDE Enterprises		PS Furniture, Inc.		Schoolhouse Products	
BID NUMBER 13-001-AJ			2117 W. Kennedy Blvd.		9400 4th Street North, Suite 200		223 North Water Street, Suite 350		13517 Prestige Place, Ste. 101	
Under Evaluation			Tampa, FL 33606		St. Petersburg, FL 33702		Milwaukee, WI 53202		Tampa, FL 33635	
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
TOTAL FOR AWARD GROUP #7			\$9,955.20		\$9,706.86		NB		\$10,776.46	
Award Group #8										
Manufacturer: PRIDE Enterprises / Premier Series										
PSF16B	50	Single pedestal desk 30" x 48"	\$365.60	\$18,280.00	\$260.07	\$13,003.50			NB	NB
PSF16D	1	Secretarial desk left return	\$682.00	\$682.00	\$487.25	\$487.25			NB	NB
PSF16E	74	Bookcase 60" x 36" x 12"	\$218.00	\$16,132.00	\$197.16	\$14,589.84			NB	NB
Manufacturer			HON		PRIDE					
Model #			H105885R / H1522		Omega					
Model #			H10583R / H10516L / H1522		Omega					
Model #			H105534		Omega					
TOTAL FOR AWARD GROUP #8			\$35,094.00		\$28,080.59		NB		NB	
% Discount Offered / Dollar per Unit Options for Placement & Installations			% Discount	Dollar per Unit	% Discount	Dollar per Unit	% Discount	Dollar per Unit	% Discount	Dollar per Unit
ABCO										
Allied Plastics										
Artco Bell Corporation									52%	7%
Balt									46%	7%
Best Rite (formerly Elite)									46%	7%
Bretford Manufacturing									57%	7%
Community									33%	7%
Fire King										
Flectwood										
Georgia Chair									35%	7%
Global Furniture Company			57%	10%					55%	7%
Hon Company			60%	10%						
Iceberg										
Indiana Desk			58.5%	10%						
Interior Concepts										
Inwood										
KI										
Midwest Folding Products									37%	7%
Mitchell Tables										
National Public Seating									41%	7%
Oklahoma Sound									41%	7%
Palmer							35%	5%		

District School Board
of Pasco County

MAR 20 2012

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 6, 2012 @ 1:30 pm										
TITLE: New Furniture for Richey Elementary School			School Specialty, Inc.		Signature Products, Inc.		Technotime Business Solutions, LLC		Virco, Inc.	
BID NUMBER 13-001-AJ			100 Paragon Parkway		2650 Pemberton Drive		1 Madison Street B1		2027 Harpers Way	
Under Evaluation			Mansfield, OH 44903		Apopka, FL 32703		East Rutherford, NJ 07073		Torrance, CA 90501	
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
TOTAL FOR AWARD GROUP #7			NB		NB		NB		NB	
Award Group #8										
Manufacturer: PRIDE Enterprises / Premier Series										
PSF16B	50	Single pedestal desk 30" x 48"	368.04	18,402.00	NB		NB		NB	
PSF16D	1	Secretarial desk left return	500.97	500.97	NB		NB		NB	
PSF16E	74	Bookcase 60" x 36" x 12"	386.85	28,626.90	NB		NB		NB	
Manufacturer			Dynasty Furniture							
Model #			Custom							
Model #			Custom							
Model #			Custom							
TOTAL FOR AWARD GROUP #8			\$47,529.87		NB		NB		NB	
% Discount Offered / Dollar per Unit Options for Placement & Installations			% Discount	Dollar per Unit	% Discount	Dollar per Unit	% Discount	Dollar per Unit	% Discount	Dollar per Unit
ABCO										
Allied Plastics										
Arteco Bell Corporation										
Balt			44%	20% of net						
Best Rite (formerly Elite)			44%	20% of net						
Bretford Manufacturing			35%	20% of net						
Community			42%	20% of net						
Fire King			39%	20% of net						
Fleerwood			29%	20% of net						
Georgia Chair			25%	20% of net						
Global Furniture Company			44%	20% of net						
Hon Company			41%	20% of net						
Iceberg										
Indiana Desk										
Interior Concepts			35%	20% of net						
Inwood			35%	20% of net						
KI			38%	20% of net						
Midwest Folding Products										
Mitchell Tables										
National Public Seating			45%	20% of net						
Oklahoma Sound			43%	20% of net						
Palmer										

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MAR 20 2012

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 6, 2012 @ 1:30 pm												
TITLE: New Furniture for Richey Elementary School			Allied Plastics		Contrax Furnishings, LLC.		Ernie Morris		**Ernie Morris		*Keesey Co.	
BID NUMBER 13-001-AJ			PO Box 3125		690 N.E. 23rd Avenue		P. O. Box 818		P. O. Box 818		3085 Rio Bonita Street	
Under Evaluation			Jacksonville, FL 32206		Gainesville, FL 32609		Bushnell, FL 33513		Bushnell, FL 33513		Indialantic, FL 32903	
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
		Palmieri Library Furniture										
		Paragon			35%	8%, \$100 min.						
		PRIDE										
		Revolution Products										
		Royal Seating			41%	8%, \$100 min.					45%	12% Placement
		Safco					41.3%	10%				
		Sandusky Lee			31%	8%, \$100 min.	48.3%	12%			40%	18% Placement
		Scholar Craft					45.2%	10%				
		Screenflex										
		Shain Shop-Built			34%	8%, \$100 min.	43.3%	10%				
		Shellie Desk					46.3%	10%				
		SICO America, Inc.			32%	8%, \$100 min.						
		Smith System										
		Tennsco					43.3%	10%				
		United Chair										
		Virco Manufacturing										
		Addendum #1 Signed and Received	Yes		Yes		Yes		NA		Yes	
		Addendum #2 Signed and Received	Yes		Yes		Yes		NA		Yes	
		Bid Bond or Bond Check Received	Yes		N/A		Yes		NA		No	
		Prices Received for Part B	Yes		Yes		Yes		NA		Yes	
		Note: Per PS Furniture, they listed Snyder Furniture Co next to Palmer										
		Note: Per Keesey, (PSF12) Price includes shipping (refer to their bid for clarification)										
		Note: Keesey Co. only included an each price for each item bid and did not include a grand total for any group.										
		*Disqualified										
		**Alternate Bid Items (One Bid Proposal Submitted)										
		***Does not meet specification as outlined in Bid document										

District School Board
of Pasco County

MAR 20 2012

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 6, 2012 @ 1:30 pm										
TITLE: New Furniture for Richey Elementary School			Office Furniture Center		PRIDE Enterprises		PS Furniture, Inc.		Schoolhouse Products	
BID NUMBER 13-001-AJ			2117 W. Kennedy Blvd.		9400 4th Street North, Suite 200		223 North Water Street, Suite 350		13517 Prestige Place, Ste. 101	
Under Evaluation			Tampa, FL 33606		St. Petersburg, FL 33702		Milwaukee, WI 53202		Tampa, FL 33635	
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
		Palmieri Library Furniture								
		Paragon								
		PRIDE			58% Excluding Metal Furniture	10% of total sale w/ a \$50 min. per purchase				
		Revolution Products								
		Royal Seating								
		Safco								
		Sandusky Lee								
		Scholar Craft								
		Screenflex	11%	10%						
		Shain Shop-Built							40%	7%
		Shelle Desk								
		SICO America, Inc.							50%	7%
		Smith System							35%	7%
		Tennsco							52%	7%
		United Chair								
		Virco Manufacturing								
		Addendum #1 Signed and Received	Yes		Yes			Yes		Yes
		Addendum #2 Signed and Received	Yes		Yes			Yes		Yes
		Bid Bond or Bond Check Received	Yes		Yes			N/A		Yes
		Pricer Received for Part B	Yes		Yes			Yes		Yes
		Note: Per PS Furniture, they listed Snyder Furniture Co next to Palmer								
		Note: Per Keesey, (PSE12) Price includes shipping (refer to their bid for clarification)								
		Note: Keesey Co. only included an each price for each item bid and did not include a grand total for any group.								
		*Disqualified								
		**Alternate Bid Items (One Bid Proposal Submitted)								
		***Does not meet specification as outlined in Bid document								

District School Board
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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: February 6, 2012 @ 1:30 pm										
TITLE: New Furniture for Richey Elementary School			School Specialty, Inc.		Signature Products, Inc.		Technotime Business Solutions, LLC		Virco, Inc.	
BID NUMBER 13-001-AJ			100 Paragon Parkway		2650 Pemberton Drive		1 Madison Street B1		2027 Harpers Way	
Under Evaluation			Mansfield, OH 44903		Apopka, FL 32703		East Rutherford, NJ 07073		Torrance, CA 90501	
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
		Palmieri Library Furniture								
		Paragon								
		PRIDE								
		Revolution Products								
		Royal Seating	47%	20% of net	25%	15%				
		Safco	40%	20% of net						
		Sandusky Lee								
		Scholar Craft								
		Screenflex	4%	5% of net						
		Shain Shop-Built	34%	20% of net						
		Shelliie Desk								
		SICO America, Inc.								
		Smith System	35%	20%						
		Tennsco	36%	20%						
		United Chair								
		Virco Manufacturing							61.36%	9% Add
		Addendum #1 Signed and Received	Yes		Yes		Yes		Yes	
		Addendum #2 Signed and Received	Yes		Yes		Yes		Yes	
		Bid Bond or Bond Check Received	Yes		Yes		Yes		Yes	
		Pricer Received for Part B	Yes		Yes		No		Yes	
		Note: Per PS Furniture, they listed Snyder Furniture Co next to Palmer								
		Note: Per Keesey, (PSF12) Price includes shipping (refer to their bid for clarification)								
		Note: Keesey Co. only included an each price for each item bid and did not include a grand total for any group.								
		*Disqualified								
		**Alternate Bid Items (One Bid Proposal Submitted)								
		*** Does not meet specification as outlined in Bid document								

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