



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing Services  
Michael J. Woodall, CPPO, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

April 16, 2013

### MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Michael J. Woodall, CPPO, Purchasing Agent *MJW*

**SUBJECT:** Piggyback School District of Hillsborough County, FL, RFP 12213-DST  
PRI (Dial-Tone) Service through Bright House Networks

The District School Board of Pasco County currently uses twelve (12) Windstream (formerly Paetec) PRI lines to provide dial-tone to our telephone system across all schools in the District. The existing contract, which is a piggyback from the School District of Hillsborough County, FL (SDHC) for internet and telecommunications services, is due to expire on June 30, 2013.

The District has identified a new RFP, also from SDHC, for PRI services. The awarded provider, Bright House Networks, will replace existing circuits at a cost of \$285/month per PRI line. As we currently pay \$383/month per PRI line, this will result in a cost savings of \$14,112/year to the District. Please see the attached memo from Mr. John Simon, Director, Office for Technology and Information Services (OTIS), for further information.

Bright House Networks has been contacted to determine their willingness to provide the same terms, conditions and pricing in RFP 12213-DST to the District. They have agreed in writing (attached) to do so. The contract period will be July 1, 2013 – June 30, 2014, at an annual cost of \$41,040. The charges will be paid from the existing telephone bill utility budget, and OTIS will file for E-rate reimbursement for this amount.

All documentation regarding this piggyback is on file in the Purchasing Services Department. Please contact John Simon or me at your earliest convenience if you have any questions or concerns.

MJW/az  
Attachments

Date/Time: April 10, 2013 08:52:00



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John W. Simon, Jr.  
Director of Information Services Department  
813/794-2416      352/524-2416  
727/774-2416      Fax: 813/794-2172

Date: April 16, 2013

To: Michael Woodall, Purchasing Agent

From: Chris Jackson, Supervisor of Information Services *CJ*  
John Simon, Director of Information Services *JS*

Subject: PRI (dial-tone) Lines

The District School Board of Pasco County currently uses twelve Windstream PRI lines to provide dial-tone to our telephone system across all schools in all three of Pasco County's area codes. Information Services is recommending that the District School Board of Pasco County piggyback the Hillsborough Schools RFP for PRI service from Brighthouse Networks and replace the existing circuits with circuits provided by Brighthouse Networks.

The District School Board of Pasco County currently pays 383.00/month for each PRI line. The pricing from the Brighthouse winning bid is 285.00/month per PRI line. This will result in a cost saving to the district of \$14,112.00 per year. The contract period is from July 1, 2013 to June 30, 2014. The cost to the District is \$41,040.00, for which Information Services will file for E-rate reimbursement. There is not an adverse risk to the District since we are not planning to terminate early and the commitment is based on an annual contract. Since this is a cost saving measure, no additional monies will be needed to cover the bills. The charges will be paid from the existing phone bill utility budget.

If you have any further questions, please call me at X42926.



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### REQUEST FOR PIGGYBACK

#### HILLSBOROUGH COUNTY PUBLIC SCHOOLS RFP 12213-DST INTERNET ACCESS & TELECOMMUNICATIONS SERVICES, E-RATE

Yes, I agree to permit the District School Board of Pasco County to piggyback the terms, conditions and pricing of the above-referenced RFP and contract, for the period July 1, 2013 – June 30, 2014.

No, I do not agree to permit this piggyback.

COMPANY NAME: Bright House Networks

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Craig Cowden SVP, Network & Enterprise Services

TELEPHONE (WITH AREA CODE): 813-387-3650

FAX NUMBER (WITH AREA CODE) 813-472-1160

E-MAIL ADDRESS FOR GENERAL COMPANY CONTACT: Craig.Cowden@mybrighthouse.com

DATE: March 25th, 2013

The company certifies, by submission and signature on this renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN VIA FAX OR E-MAIL TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
Purchasing Services Dept.  
Attention: Arlene Zimney, Buying Manager  
(813) 794-2504 phone  
[azimney@pasco.k12.fl.us](mailto:azimney@pasco.k12.fl.us)