



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing
Michael J. Woodall, CPPO, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 email: mwoodall@pasco.k12.fl.us

May 7, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

SUBJECT: Bid 13-003-SB Non-Food Expendables
Second Year of a Three-Year Contract
Peninsular Paper Company

On November 6, 2012, official action (attached) was taken to award the above-referenced bid to Peninsular Paper Company. This bid is a three-year contract, renewable annually based upon mutual consent of the parties. The first year of the contract will expire on June 30, 2013.

Considering services have been satisfactory, Richard Clarke II, Vice President for Peninsular Paper was contacted to determine his willingness to enter into the second year of the contract. As such, he has agreed in writing (attached) to enter into the second year.

The terms and conditions of the bid allow for price adjustments every six months once the awarded vendor solicits manufacturers for firm pricing. A price increase was made to products highlighted on the attached updated tabulation sheet.

It is my recommendation at this time to enter into the second year of the agreement with the price adjustment on the attached tabulation sheet. The contract period will be July 1, 2013 through June 30, 2014. The anticipated contract amount for the next term is \$950,000 paid out of General Funds. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/sb
Attachments

Date/Time: May 1, 2013 08:40:00



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Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

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352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #13-003-SB

BID TITLE: Non-Food Expendables – Warehouse Stock



Yes, I agree to renew Bid #13-003-SB under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2013 through June 30, 2014.

No, I do not agree to renew Bid #13-003-SB.

COMPANY NAME: Peninsular Paper Company

SIGNATURE: _____

TYPED NAME AND TITLE: Richard S. Clarke III, Vice President of Sales

TELEPHONE (WITH AREA CODE): 813-621-3091

FAX NUMBER (WITH AREA CODE): 813-623-1380

E-MAIL: penbid@peninsular.com

DATE: 04/23/2013

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: dreaves@pasco.k12.fl.us
DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

13-003-SB NON-FOOD EXPENDABLES-WAREHOUSE STOCK TABULATION SHEET

Bid # : 13-003-SB		Penninsular Paper			
Bid Name: Non-Food Expendable Warehouse Stock		5101 East Hanna Ave.			
Board Meeting: 5/7/2013		Tampa, FL 33610			
Renewal and Price update effective July 1, 2013-December 31, 2013					
FNS #	Product Description	Unit Cost	Fixed Fee per unit	Total Price	Brand
FS-001	STRAWS, MILK	\$33.06	\$0.52	\$33.58	Cardinal 651T
FS-002	NAPKINS, 13 X 12	\$25.50	\$0.52	\$26.02	SCA D786 E
FS-003	CONTAINER, DIPPER BOX	\$35.82	\$0.52	\$36.34	Par-Pak 82612
FS-005	ALUMINUM FOIL	\$18.30	\$0.52	\$18.82	Western 286
FS-007	CARRY TRAYS, SMALL	\$18.45	\$0.52	\$18.97	GenPak 8S
FS-009	SLEEVE , PAPER	\$8.84	\$0.52	\$9.36	Stewart Southerlan 03WC
FS-010	GLOVES, DISPOSABLE	\$3.25	\$0.52	\$3.77	Safety Zone GDPE-MED
FS-011	CONTAINER, HINGED-LID, 3 COMPARTMENT	\$13.17	\$0.52	\$13.69	GenPak SN203VW-H
FS-012	PLATES, 6"	\$10.20	\$0.52	\$10.72	Pactiv YTH100060000
FS-013	LINER, PAN 18" X 26"	\$25.17	\$0.52	\$25.69	Durable QPL-25
FS-014	CONTAINER, CLEAR HINGED, SINGLE COMPARTMENT	\$42.39	\$0.52	\$42.91	Par-Pak 02010
FS-015	CUP, 5 OZ. PLASTIC	\$26.50	\$0.52	\$27.02	Dart 5N25
FS-016	CUP, 16 OZ. PLASTIC	\$28.82	\$0.52	\$29.34	Genpak VW16
FS-017	CUP, 10 OZ. FOAM	\$17.74	\$0.52	\$18.26	Master 10D
FS-018	LIDS, for 16 OZ. PLASTIC cup	\$25.92	\$0.52	\$26.44	Fabrikal LRK16/20
FS-019	SPORK STRAW NAPKIN KIT	\$12.50	\$0.52	\$13.02	Nutribon 3606P
FS-022	TRAY, SNACK 5 3/4" X 8 1/2" x 7/8"	\$11.45	\$0.52	\$11.97	Genpak 1002S
FS-023	FILM WRAP	\$10.70	\$0.52	\$11.22	Western 182
FS-029	UTENSILS, KNIVES, PLASTIC	\$5.25	\$0.52	\$5.77	Nutribon 6441
FS-030	UTENSILS, TEASPOONS, PLASTIC	\$5.25	\$0.52	\$5.77	Nutribon 6442
FS-031	UTENSILS, FORKS, PLASTIC	\$5.25	\$0.52	\$5.77	Nutribon 6440
FS-035	SQUAT CUP, 8 OZ	\$11.10	\$0.52	\$11.62	Master Container 8C
FS-037	CONTAINER, CUP, SQUAT, 12 OZ.	\$14.87	\$0.52	\$15.39	Master Container 12C
FS-038	LID, 12 OZ. SQUAT CUP	\$13.34	\$0.52	\$13.86	Master Container L24DV
FS-042	BAG, LUNCH WHITE	\$44.00	\$0.52	\$44.52	Bagcraft 296
FS-043	HAIRNETS	\$10.29	\$0.52	\$10.81	Royal PPR Hat HN 144
FS-046	BAG, CLEAR, COOKIE/SANDWICH	\$8.56	\$0.52	\$9.08	Elkay DP657
FS-057	LID, 8 OZ. CONTAINER	\$18.17	\$0.52	\$18.69	Park-Pak 21879
FS-063	FIVE COMPARTMENT TRAY, PEWTER	\$15.00	\$0.52	\$15.52	Pactiv YTHB0500
FS-065	LID, 10 OZ	\$11.18	\$0.52	\$11.70	Master L10D

13-003-SB NON-FOOD EXPENDABLES-WAREHOUSE STOCK TABULATION SHEET

Bid # : 13-003-SB		Penninsular Paper			
Bid Name: Non-Food Expendable Warehouse Stock		5101 East Hanna Ave.			
Board Meeting: 5/7/2013		Tampa, FL 33610			
Renewal and Price update effective July 1, 2013-December 31, 2013					
FNS #	Product Description	Unit Cost	Fixed Fee per unit	Total Price	Brand
FS-067	STORAGE BAG, SHEET PAN	\$11.88	\$0.52	\$12.40	Elkay BOR2737HD
FS-069	LID, 2 OZ SOUFFLE	\$20.25	\$0.52	\$20.77	Dart 200PCL
FS-071	SOUFFLE CUP, 2 OZ, PLASTIC	\$22.80	\$0.52	\$23.32	Dart 200PC
FS-072	COVER, BUN PAN RACK	\$10.75	\$0.52	\$11.27	Interplast BR52X80
FS-073	FORK STRAW NAPKIN KIT	\$12.50	\$0.52	\$13.02	Nutribon 3605P
FS-075	FOOD TRAY (BOAT) 2 LB	\$16.34	\$0.52	\$16.86	SQP 8702
FS-076	PORTION TRAY, 8 OZ, BLACK PLASTIC	\$19.32	\$0.52	\$19.84	Parpak 21878
FS-078	BAG, BREAKFAST	\$9.64	\$0.52	\$10.16	Elkay 6G0863015
FS-079	PAPER, FOIL BACKED	\$46.07	\$0.52	\$46.59	Volflex # VOL-FS-004
FS-080	PAPER, FOIL BACKED	\$42.00	\$0.52	\$42.52	Bagcraft 843
FS-081	SANDWICH, 5 INCH CLEAR	\$24.49	\$0.52	\$25.01	Dart C53PST1
FS-082	CUP, 9 OZ. PLASTIC PARFAIT	\$29.00	\$0.52	\$29.52	Fabrikal NC90F
FS-083	DOME LID, 9 OZ. PLASTIC PARFAIT-NO HOLE	\$32.05	\$0.52	\$32.57	Fabrikal DLKC 12/20 NH
FS-084	FLAT LID, 9 OZ. PLASTIC PARFAIT	\$19.44	\$0.52	\$19.96	Fabrikal LKC 12/20 X-slot
FS-088	PORTION CUP TRASLUCENT	\$41.49	\$0.52	\$42.01	Fabrikal PC550
FS-089	LID CLEAR	\$33.54	\$0.52	\$34.06	Fabrikal XL345PC
FS-092	CUP, 12 OZ. PLASTIC	\$37.84	\$0.52	\$38.36	Dart 12CS
FS-093	LIDS, for 12 OZ. PLASTIC cup	\$33.65	\$0.52	\$34.17	Dart 16LCD
FS-103	TABLE COVER ROLL, WHITE	\$7.25	\$0.52	\$7.77	Atlantis 2TCW300
FS-116	NAPKINS, Catering white	\$27.00	\$0.52	\$27.52	SCA NP310A
FS-121	CATERING, PLATE 6"	\$38.96	\$0.52	\$39.48	GenPak BLK06
FS-122	CATERING, PLATE 10"	\$42.15	\$0.52	\$42.67	GenPak BLK10
FS-123	CATERING, BOWL 10 - 12 OZ.	\$41.55	\$0.52	\$42.07	GenPak BLK21
FS-124	CATERING, FORK	\$16.80	\$0.52	\$17.32	Nutribon 6860
FS-125	CATERING, TEASPOON	\$16.80	\$0.52	\$17.32	Nutribon 6862
FS-126	CATERING, KNIFE	\$16.80	\$0.52	\$17.32	Nutribon 6861
FS-127	CATERING, SOUP SPOON	\$16.80	\$0.52	\$17.32	Nutribon 6863
FS-137	TRAY, LARGE ECO 5 1/2" X 8 1/2" x 2"	\$20.40	\$0.52	\$20.92	Southern Champion 0598
FS-140	TRAY, MEDIUM ECO 3lb.	\$11.20	\$0.52	\$11.72	Southern Champion 0525

District School Board of Pasco County Bid Recommendation

Bid Title	Non-Food Expendables – Warehouse Stock “As-Needed”	Number of Vendors Notified	217
Bid Number	13-003-SB	Number of Bids Distributed	44
Date Solicited	September 4, 2012	Number of Vendors Bidding	3
Date Opened	October 4, 2012	Number of Formal “No Bid” Responses	0
Date Board Presentation	November 6, 2012	Funding Source	General Funds
Total Savings	Est. \$47,500	Grand Total of Bid	Est. \$945,943

Recommendation: Recommend acceptance of bid from Peninsular Paper as lowest and best, responsive, responsible bid meeting written specifications.

Term of Contract: The intent of this bid is to establish a contract with one vendor to manage, obtain competitive pricing, and coordinate delivery to the District’s Central Warehouse for non-food expendable products on an “as-needed” basis to be utilized by the Food and Nutrition Services Department. The term date of this contract will commence on November 7, 2012 and continue through June 30, 2013.

Notations and Exceptions:

Recommend disqualification of the bid from Daxwell as they did not submit pricing for all sixty (60) non-food products as required in the bid document.

Offers from vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:


Rick Kurtz, Director of Food and Nutrition Services

Bids Prepared By:

Stephanie Bunford, Buyer, Purchasing Department

Reviewed and Authorized By:

Michael J. Woodall, CPPO, Purchasing Agent



District School Board
of Pasco County

NOV 06 2012

Board Approved

13-003-SB NON-FOOD EXPENDABLES-WAREHOUSE STOCK TABULATION SHEET

Bid # : 13-003-SB		Penninsular Paper		Southeastern Paper Group, Inc.		Daxwell	
Bid Name: Non-Food Expendable Warehouse Stock		5101 East Hanna Ave.		3850-7 Port Jacksonville Pkwy		2825 Wilcrest Drive Suite	
Due Date: October 4, 2012 @ 2:30 pm		Tampa, FL 33610		Jacksonville, FL 32226		Houston, TX 77042	
Board Meeting: November 6, 2012							
FNS #	Product Description	Brand	Extended Price	Brand	Extended Price	Brand	Extended Price
FS-001	STRAWS, MILK	Cardinal 651T	\$ 2,518.50	Net Choice 00402 24/500	\$ 2,732.25		No Bid
FS-002	NAPKINS, 13 X 12	SCA D786 E	\$ 26,020.00	SCA D786	\$ 27,020.00		No Bid
FS-003	CONTAINER, DIPPER BOX	Par-Pak 82612	\$ 7,268.00	Par-Pak 82612	\$ 7,374.00		No Bid
FS-005	ALUMINUM FOIL	Western 286	\$ 3,764.00	Durable 91805	\$ 4,360.00	Daxwell J10002275	\$ 3,396.00
FS-007	CARRY TRAYS, SMALL	GenPak 8S	\$ 37,940.00	Genpack 8S	\$ 40,220.00		No Bid
FS-009	SLEEVE , PAPER	Stewart Southerlan 03WC	\$ 1,872.00	Brown 807-3WC	\$ 1,604.00		No Bid
FS-010	GLOVES, DISPOSABLE	Safety Zone GDPE-MED	\$ 5,655.00	Inteplast GL-Large	\$ 5,085.00		No Bid
FS-011	CONTAINER, HINGED-LID, 3 COMPARTMENT	GenPak SN203VW-H	\$ 9,540.00	Genpak SN203VW	\$ 9,855.00		No Bid
FS-012	PLATES, 6"	Pactiv YTH100060000	\$ 3,216.00	Dart 6PWC	\$ 3,573.00		No Bid
FS-013	LINER, PAN 18" X 26"	Durable QPL-25	\$ 24,520.00	McNairn 290001	\$ 26,890.00		No Bid
FS-014	CONTAINER, CLEAR HINGED, SINGLE COMPARTMENT	Par-Pak 02010	\$ 42,910.00	Durable PXT-880	\$ 31,270.00		No Bid
FS-015	CUP, 5 OZ. PLASTIC	Dart 5N25	\$ 1,351.00	SWEETHEART CDE5	\$ 1,417.00		No Bid
FS-016	CUP, 16 OZ. PLASTIC	Genpak VW16	\$ 20,407.50	Fabrikal RK16	\$ 25,252.50		No Bid
FS-017	CUP, 10 OZ. FOAM	Master 10D	\$ 8,710.00	Alt Dart 16TN	\$ 23,490.00		No Bid
FS-018	LIDS, for 16 OZ. PLASTIC cup	Genpak LVW20	\$ 19,867.50	MASTER 10D	\$ 9,085.00		No Bid
FS-019	SPORK STRAW NAPKIN KIT	Nutri-bon 3606P	\$ 65,100.00	Fabrikal RK16	\$ 20,700.00		No Bid
FS-022	TRAY, SNACK 5 3/4" X 8 1/2" x 7/8"	Genpak 1002S	\$ 23,940.00	Alt Dart L16TN	\$ 20,827.50		No Bid
FS-023	FILM WRAP	Western 182	\$ 3,366.00	Nutri-bon 3606	\$ 79,000.00	Daxwell B10001522	\$ 60,750.00
FS-029	UTENSILS, KNIVES, PLASTIC	Nutri-bon 6441	\$ 1,442.50	Anchor 7309482	\$ 30,120.00		No Bid
FS-030	UTENSILS, TEASPOONS, PLASTIC	Nutri-bon 6442	\$ 8,655.00	Goldmax	\$ 4,101.00		No Bid
				Goldmax	\$ 3,362.50	Daxwell A1000139	\$ 1,475.00
				Goldmax	\$ 19,815.00	Daxwell A10001390	\$ 8,850.00

13-003-SB NON-FOOD EXPENDABLES-WAREHOUSE STOCK TABULATION SHEET

Bid # : 13-003-SB		Penninsular Paper		Southeastern Paper Group, Inc.		Daxwell	
Bid Name: Non-Food Expendable Warehouse Stock		5101 East Hanna Ave.		3850-7 Port Jacksonville Pkwy		2825 Wilcrest Drive Suite	
Due Date: October 4, 2012 @ 2:30 pm		Tampa, FL 33610		Jacksonville, FL 32226		Houston, TX 77042	
Board Meeting: November 6, 2012							
FNS #	Product Description	Brand	Extended Price	Brand	Extended Price	Brand	Extended Price
FS-031	UTENSILS, FORKS, PLASTIC	Nutribon 6440	\$ 4,904.50	Goldmax	\$ 11,262.50	Daxwell A1000138	\$ 5,015.00
FS-035	SQUAT CUP, 8 OZ	Master Container 8C	\$ 4,436.00	Master Container 8C	\$ 4,536.00		No Bid
FS-037	CONTAINER, CUP, SQUAT, 12 OZ.	Master Container 12C	\$ 8,074.00	Master Container 12C	\$ 8,558.00		No Bid
FS-038	LID, 12 OZ. SQUAT CUP	Master Container L24DV	\$ 3,966.00	Master Container L24DV	\$ 4,122.00		No Bid
FS-042	BAG, LUNCH WHITE	Bagcraft 296	\$ 6,678.00	Brown 1417	\$ 5,548.50		No Bid
FS-043	HAIRNETS	Royal PPR Hat HN 144	\$ 8,107.50	RPH144LTDB 20/144 PK	\$ 8,647.50		No Bid
FS-046	BAG, CLEAR, COOKIE/SANDWICH	Elkay DP657	\$ 13,620.00	Elkay DP657	\$ 12,780.00		No Bid
FS-057	LID, 8 OZ. CONTAINER	Park-Pak 21879	\$ 5,607.00	Par-Pak 21879	\$ 5,622.00		No Bid
FS-063	FIVE COMPARTMENT TRAY, PEWTER	Pactiv YTHB0500	\$ 186,240.00	GenPak 10500 Pewter	\$ 205,080.00		No Bid
FS-065	LID, 10 OZ	Master L10D	\$ 558.50	Alt Republic 98015 White	\$ 181,080.00		No Bid
FS-067	STORAGE BAG, SHEET PAN	Elkay BOR2737HD	\$ 2,480.00	Must match FS-017	\$ 571.00		No Bid
FS-069	LID, 2 OZ SOUFFLE	Dart 200PCL	\$ 4,154.00	Elkay BOR2737HD	\$ 2,380.00		No Bid
FS-071	SOUFFLE CUP, 2 OZ, PLASTIC	Dart 200PC	\$ 4,664.00	Amhil ASL2	\$ 4,240.00		No Bid
FS-072	COVER, BUN PAN RACK	Interplast BR52X80	\$ 5,635.00	Amhil ASB200	\$ 3,968.00		No Bid
FS-073	FORK STRAW NAPKIN KIT	Nutribon 3605P	\$ 39,060.00	Interplast BR52X80	\$ 5,870.00		No Bid
FS-075	FOOD TRAY (BOAT) 2 LB	SQP 8702	\$ 20,232.00	GoldMax	\$ 48,870.00	Daxwell B10002150	\$ 36,450.00
FS-076	PORTION TRAY, 8 OZ, BLACK PLASTIC	Parpak 21878	\$ 24,800.00	SQP 8702	\$ 20,148.00		No Bid
FS-078	BAG, BREAKFAST	Elkay 6G0863015	\$ 20,320.00	Par-Pak 21878	\$ 10,000.00		No Bid
FS-079	PAPER, FOIL BACKED	Volflex # VOL-FS-004	\$ 7,454.40	Elkay 6G063015	\$ 19,080.00		No Bid
FS-080	PAPER, FOIL BACKED	Bagcraft 843	\$ 12,756.00	Brown 5C14 2500	\$ 10,132.00		No Bid
				Brown 5C14-G 2500	\$ 16,341.00		No Bid

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Bid # : 13-003-SB		Penninsular Paper		Southeastern Paper Group, Inc.		Daxwell	
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Due Date: October 4, 2012 @ 2:30 pm		Tampa, FL 33610		Jacksonville, FL 32226		Houston, TX 77042	
Board Meeting: November 6, 2012							
FNS #	Product Description	Brand	Extended Price	Brand	Extended Price	Brand	Extended Price
FS-081	SANDWICH, 5 INCH CLEAR	Dart C53PST1	\$ 14,832.00	Park Pak 29367	\$ 9,045.00		No Bid
FS-082	CUP, 9 OZ. PLASTIC PARFAIT	Fabrikal NC90F	\$ 73,800.00	Fabrikal NC90	\$ 92,850.00		No Bid
FS-083	DOME LID, 9 OZ. PLASTIC PARFAIT-NO HOLE	Fabrikal DLKC 12/20 NH	\$ 58,626.00	Alt. Dart 9CS	\$ 82,650.00		
FS-084	FLAT LID, 9 OZ. PLASTIC PARFAIT	Fabrikal LKC 12/20 X-slot	\$ 3,992.00	Fabrikal DLKC 12/20 NH	\$ 66,996.00		No Bid
FS-092	CUP, 12 OZ. PLASTIC	Dart 12CS	\$ 28,770.00	Alt. Dart 16LCD	\$ 63,216.00		
FS-093	LIDS, for 12 OZ. PLASTIC cup	Dart 16LCD	\$ 24,427.50	Fabrikal LKC 12/20 X-slot	\$ 4,140.00		No Bid
FS-103	TABLE COVER ROLL, WHITE	Atlantis 2TCW300	\$ 777.00	Alt. Dart L12CS	\$ 4,662.00		
FS-116	NAPKINS, Catering white	SCA NP310A	\$ 2,752.00	Fabrikal KC12T	\$ 30,330.00		No Bid
FS-121	CATERING, PLATE 6"	GenPak BLK06	\$ 3,655.00	Dart 12C 1000	\$ 25,687.50		No Bid
FS-122	CATERING, PLATE 10"	GenPak BLK10	\$ 7,910.00	Straubel PTC40300	\$ 1,265.00		No Bid
FS-123	CATERING, BOWL 10 - 12 OZ.	GenPak BLK21	\$ 5,835.00	SCA NP310A	\$ 2,883.00		No Bid
FS-124	CATERING, FORK	Nutribon 6860	\$ 2,598.00	GenPak BLK06	\$ 3,872.00		No Bid
FS-125	CATERING, TEASPOON	Nutribon 6862	\$ 1,299.00	GenPak BLK10	\$ 8,382.00		No Bid
FS-126	CATERING, KNIFE	Nutribon 6861	\$ 1,299.00	GenPak BLK21	\$ 6,198.00		No Bid
FS-127	CATERING, SOUP SPOON	Nutribon 6863	\$ 1,299.00	Goldmax	\$ 3,165.00	Daxwell A10003288	\$ 2,832.00
FS-137	TRAY, LARGE ECO 5 1/2" X 8 1/2" x 2"	Southern Champion 0598	\$ 5,230.00	Goldmax	\$ 1,611.75	Daxwell A10003292	\$ 1,416.00
FS-140	TRAY, MEDIUM ECO 3lb.	Southern Champion 0525	\$ 7,032.00	Goldmax	\$ 1,611.75	Daxwell A10003295	\$ 1,416.00
Total for all products:			\$ 945,943.40	No Bid	No Bid	Daxwell A10003375	\$ 1,416.00
				*Total for SE Paper excludes items 137 and 140	\$ 981,148.50		Disqualified