

## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	Books (New) District-Wide		<b>Number of Vendors Notified</b>	209
<b>Bid Number</b>	15-001-DM		<b>Number of Proposals Distributed</b>	56
<b>Date Solicited</b>	March 26, 2014		<b>Number of Vendors Proposing</b>	9
<b>Date Opened</b>	April 28, 2014		<b>Number of "No Bid" Vendors</b>	2
<b>Date Board Presentation</b>	May 20, 2014		<b>Funding Source</b>	Various
<b>Total Savings</b>	N/A		<b>Grand Total of Bid</b>	Est. \$250,000

**Recommendation:**

Recommend acceptance of the highlighted bids as noted on the attached tabulation sheet, as the responsive, responsible bidders having the highest discounts for Part A and Part B and meeting written specifications.

**Term of Contract:**

The intent of this bid is to establish a five-year contract, renewable annually by mutual consent, with up to six (6) vendors; three (3) vendors for "PART A-Store Front" and three (3) vendors for "PART B-Website Prices" to purchase books (new) on an "as-needed" basis. The contract will commence on May 20, 2014 or upon Board approval and continue through May 19, 2015.

**Notations and Exceptions:**

After evaluation of this bid was complete, the Purchasing Services Department found that only one vendor submitted a bid for Part A (Storefront). It has been determined to be in the District's best interest, due to receiving only one bid for Part A, to allow the schools to purchase books from Barnes and Noble utilizing the State of Florida contract #715-001-07-1. This would offer the schools an additional option for further savings and choices when purchasing books at a storefront location. The language contained in this bid allows the District to purchase books utilizing a state contract if it is deemed to be in the Board's best interest.

PART B - Disqualifications: Children's Plus, Inc. did not meet requirements of this bid as they offered discount ranges. Itz Books did not meet requirements as discounts offered were not indicated.

Date/Time: May 14, 2014 09:06:00

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Evaluated By:**

Deb Mateo, Buyer, Purchasing Services Department

**Prepared By:**

Deb Mateo, Buyer, Purchasing Services Department

**Reviewed and Authorized By:**

Nicole Westmoreland, MBA, Purchasing Agent

A handwritten signature in black ink that reads "Nicole Westmoreland". The signature is written in a cursive style and is positioned to the right of the typed name.

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 28, 2014 2:30 PM		Advanced Educational Products	Baker & Taylor, Inc.	Children's Plus, Inc.
BID TITLE: Books (New) - District Wide		2495 Main Street, Suite 230	2550 W. Tyvola Road, Suite 300	1387 Dutch American Way
BID #: 15-001-DM		Buffalo, NY 14214	Charlotte, NC 28217	Beecher, IL 60401
DESCRIPTION		Discount(s) Offered	Discount(s) Offered	Discount(s) Offered
<b>PART A</b>	<b>STOREFRONT LOCATION</b>			
	60% of books from Book List Section:	Y / N	Y / N	Y / N
	Location within 100 mile range	Y / N	Y / N	Y / N
	In-Store Shopping Discount Offered			
	\$50.00 through \$99.99			
	<b>\$100.00 through \$499.99</b>	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>
	\$500.00 through \$4,999.99			
	\$5,000.00 +			
<b>PART B</b>	<b>WEBSITE PRICING</b>			
	60% of books from Book List Section:	Y	Y	Y
	Discount(s) offered			
	\$50.00 through \$99.99	30%	27%	0-30%
	<b>\$100.00 through \$499.99</b>	<b>33%</b>	27%	0-30%
	\$500.00 through \$4,999.99	38%	27%	0-30%
	\$5,000.00 +	42%	27%	0-30%
				<b>NOTE: Ranges will not be accepted</b>
	<b>Exclusions / Additional Information</b>	<b>NOTE: Contact our local representative for possible higher discounts.</b>		
	<b>Local Representative</b>	Jennifer Maiorana jmaiorana@aepbooks.com 716-446-0739		
	<b>WEBSITE</b>	<a href="http://www.aepbooks.com">www.aepbooks.com</a>	<a href="http://www.baker-taylor.com">www.baker-taylor.com</a>	<a href="http://www.childrensplusinc.com">www.childrensplusinc.com</a>

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 28, 2014 2:30 PM		Davidson Titles, Inc.	Follett School Solutions	GL Group, Inc. d/b/a Booksource
BID TITLE: Books (New) - District Wide		PO Box 3538	1340 Ridgeview Drive	1230 Macklind Avenue
BID #: 15-001-DM		Jackson, TN 38303-3538	McHenry, IL 60050	St. Louis, MO 63110
DESCRIPTION		Discount(s) Offered	Discount(s) Offered	Discount(s) Offered
<b>PART A</b>	<b>STOREFRONT LOCATION</b>			
	60% of books from Book List Section:	Y / N	Y / N	Y / N
	Location within 100 mile range	Y / N	Y / N	Y / N
	In-Store Shopping Discount Offered			
	\$50.00 through \$99.99			
	<b>\$100.00 through \$499.99</b>	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>
	\$500.00 through \$4,999.99			
	\$5,000.00 +			
<b>PART B</b>	<b>WEBSITE PRICING</b>			
	60% of books from Book List Section:	Y	Y	Y
	Discount(s) offered			
	\$50.00 through \$99.99	20%	15%	38%
	<b>\$100.00 through \$499.99</b>	20%	15%	<b>38%</b>
	\$500.00 through \$4,999.99	20%	15%	38%
	\$5,000.00 +	20%	15%	38%
	<b>Exclusions / Additional Information</b>			<b>"Short Discount" items i.e. library bound editions, professional development titles, etc. Contact our local Rep for details.</b>
	<b>Local Representative</b>			<b>Sara Bone sbone@booksource.com 800-444-0435, x270</b>
	<b>WEBSITE</b>	<a href="http://www.davidsontitles.com">www.davidsontitles.com</a>	<a href="http://www.titlewave.com">www.titlewave.com</a>	<a href="http://www.booksource.com">www.booksource.com</a>

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 28, 2014 2:30 PM		Itz Books	Perma-Bound Books	Textbook Warehouse
BID TITLE: Books (New) - District Wide		14714 Coloma Lane	617 E. Vandalia Road	936 Curie Drive
BID #: 15-001-DM		Odessa, FL 33556	Jacksonville, IL 62650	Alpharetta, GA 30005
DESCRIPTION		Discount(s) Offered	Discount(s) Offered	Discount(s) Offered
<b>PART A</b>	<b>STOREFRONT LOCATION</b>			
	60% of books from Book List Section:	Y	Y / N	Y / N
	Location within 100 mile range	Y	Y / N	Y / N
	In-Store Shopping Discount Offered	26%		
	\$50.00 through \$99.99	26%		
	<b>\$100.00 through \$499.99</b>	<b>30%</b>	<b>NO BID</b>	<b>NO BID</b>
	\$500.00 through \$4,999.99	30%		
	\$5,000.00 +	35%		
<b>PART B</b>	<b>WEBSITE PRICING</b>	<b>*Disqualified - PART B</b>		
	60% of books from Book List Section:	Y / N	Y	Y
	Discount(s) offered			
	\$50.00 through \$99.99		3%	37%
	<b>\$100.00 through \$499.99</b>		3%	<b>37%</b>
	\$500.00 through \$4,999.99		3%	37%
	\$5,000.00 +		5%	37%
		<b>*Disqualified PART B - Failure to submit Discount(s) offered</b>		
	<b>Exclusions / Additional Information</b>			<b>New Novels, refernce, test prep and classroom literature</b>
	<b>Local Representative</b>	<b>Dolly DePagter</b> ddepagter@yahoo.com 813-294-2135		<b>James Adams</b> sales@tbwarehouse.com 800-796-9152
	<b>WEBSITE</b>	<a href="http://www.itzbooks.com">www.itzbooks.com</a>	<a href="http://www.perma-bound.com">www.perma-bound.com</a>	<a href="http://www.textbookwarehouse.com">www.textbookwarehouse.com</a>