



# DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing

Michael J. Woodall, CPPO, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2112


727/ 774-2221 TDD: 813/794-2484

352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

June 18, 2013

## MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent 

RE: Second Year Renewal of a Five-Year Contract  
RFP #13-005-VJ Long-Term Categorical Food Processing with USDA  
Contracted Vendors  
Cargill Meat Solutions Corp.  
Don Lee Farms  
Gold Kist/Pilgrim's Pride  
Jennie O Turkey  
J R Simplot Company  
JTM Provisions Co.  
McCain Foods  
Tyson

On June 19, 2012, official action (attached) was taken to award the above-referenced RFP to Cargill Meat Solutions Corp, Don Lee Farms, Gold Kist/Pilgrim's Pride, Jennie O Turkey, J R Simplot Company, JTM Provisions Co, McCain Foods, and Tyson. This RFP is a five-year contract, renewable annually based upon mutual consent of both parties. The second year of the agreement will expire on June 30, 2014.

Considering services have been satisfactory, the vendors noted above were contacted to verify their willingness to enter into the second year of this contract under the existing terms and conditions. As such, all companies noted above have all agreed in writing (attached) to do so.

At this time, it is my recommendation to enter into the second year of the contract, covering the term July 1, 2013 through June 30, 2014.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/cla

Attachments

Date/Time: June 12, 2013 08:29:00

(813)794-2000 • (352) 524-2000 • (727) 774-2000 • [www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

The District School Board of Pasco County is System Accredited by AdvancED/Southern Association of Colleges and Schools



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### RFP RENEWAL REQUEST

#### RFP TITLE: RFP 13-005-VJ Long Term Categorical Food Processing With USDA contracted Vendors

  X  

Yes, I agree to renew RFP 13-005-VJ under the same terms and conditions as the existing agreement. The second year period shall be from **July 1, 2013 through June 30, 2014**. (Numerous product lines)

       No, I do not agree to renew RFP 13-005-VJ.

COMPANY NAME: **Cargill Meat Solutions Corp.**

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Matt Smith Vice President \_\_\_\_\_

TELEPHONE (WITH AREA CODE): (316)291-8142 \_\_\_\_\_

FAX NUMBER (WITH AREA CODE): (316)291-2936 \_\_\_\_\_

E-MAIL: john\_o'keeffe@cargill.com \_\_\_\_\_

DATE: 5/9/13 \_\_\_\_\_

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: [cargyela@pasco.k12.fl.us](mailto:cargyela@pasco.k12.fl.us)

DISTRICT SCHOOL BOARD OF PASCO COUNTY

**ATTENTION: Christina Argyelan, Secretary**

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638

(813) 794-2222 (PHONE)

**(813) 794-2111 (FAX)**



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## RFP RENEWAL REQUEST

**RFP TITLE: RFP 13-005-VJ Long Term Categorical Food Processing  
With USDA contracted Vendors**

X

Yes, I agree to renew RFP 13-005-VJ under the same terms and conditions as the existing agreement. The second year period shall be from July 1, 2013 through June 30, 2014. (Numerous product lines)

No, I do not agree to renew RFP 13-005-VJ.

COMPANY NAME: **Don Lee Farms**

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Donald S. Goodman, President

TELEPHONE (WITH AREA CODE): 310-674-3180

FAX NUMBER (WITH AREA CODE): 310-673-7008

E-MAIL: donald@donleefarms.com

DATE: May 7, 2013

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: cargyela@pasco.k12.fl.us

DISTRICT SCHOOL BOARD OF PASCO COUNTY

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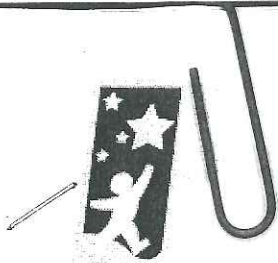
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### RFP RENEWAL REQUEST

**RFP TITLE: RFP 13-005-VJ Long Term Categorical Food Processing  
With USDA contracted Vendors**

Yes we agree  
With requested  
Price Increase.

*6.65*

Yes, I agree to renew RFP 13-005-VJ under the same terms and conditions as the existing agreement. The second year period shall be from July 1, 2013 through June 30, 2014. (Numerous product lines)

No, I do not agree to renew RFP 13-005-VJ.

COMPANY NAME: Gold Kist/Pilgrim's Pride

SIGNATURE: *Michael Rioux*

TYPED NAME AND TITLE: Michael Rioux- Commodity Manager

TELEPHONE (WITH AREA CODE): 678-691-5322

FAX NUMBER (WITH AREA CODE): 972-290-3488

E-MAIL: Michael.rioux@pilgrims.com

DATE: May 16, 2013

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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## RFP RENEWAL REQUEST

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Yes, I agree to renew RFP 13-005-VJ under the same terms and conditions as the existing agreement. The second year period shall be from July 1, 2013 through June 30, 2014. (Numerous product lines)

\* WITH UPDATED PRICING INCLUDED REFLECTING THE ALLOWABLE "PPI"

No, I do not agree to renew RFP 13-005-VJ.

SH

COMPANY NAME: Jennie O Turkey

SIGNATURE: Chad Radick

TYPED NAME AND TITLE: Chad Radick VP of Foodservice

TELEPHONE (WITH AREA CODE): 713-297-1997

FAX NUMBER (WITH AREA CODE): 632-214-1273

E-MAIL: srhuma@j-ofts.com

DATE: 5/23/13

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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208-454-4685

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727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: mwoodall@pasco.k12.fl.us

## RFP RENEWAL REQUEST

RFP TITLE: RFP 13-005-VJ Long Term Categorical Food Processing  
With USDA contracted Vendors

X\*

Yes, I agree to renew RFP 13-005-VJ under the same terms and conditions as the existing agreement. The second year period shall be from **July 1, 2013 through June 30, 2014**. (Numerous product lines)  
\*We will not be able to renew the price of the Sweet Potato Gems 024361. We will need to renegotiate that item.

\_\_\_\_\_

No, I do not agree to renew RFP 13-005-VJ.

COMPANY NAME: J R Simplot Company

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Meghan Swan, Director Customer Marketing

TELEPHONE (WITH AREA CODE): 208-384-8276

FAX NUMBER (WITH AREA CODE): 208-384-8020

E-MAIL: caroline.keegan@simplot.com

DATE: May 7, 2013

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: cargyela@pasco.k12.fl.us

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Yes, I agree to renew RFP 13-005-VJ under the same terms and conditions as the existing agreement. The second year period shall be from July 1, 2013 through June 30, 2014. (Numerous product lines)

No, I do not agree to renew RFP 13-005-VJ.

COMPANY NAME: JTM Provisions Co.

SIGNATURE: [Signature]

TYPED NAME AND TITLE: Brian Hofmeier / Vice President of Education Sales

TELEPHONE (WITH AREA CODE): 513-367-4900

FAX NUMBER (WITH AREA CODE): 513-367-3508

E-MAIL: brianhofmeier@jtmfoodgroup.com

DATE: 5-7-13

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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With USDA contracted Vendors**

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No, I do not agree to renew RFP 13-005-VJ.

COMPANY NAME: **McCain Foods**

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Patrick Davis - Sr. Dir. National Non-Com Sc

TELEPHONE (WITH AREA CODE): 630-8507-4492

FAX NUMBER (WITH AREA CODE): 855-897-0106

E-MAIL: patrick.davis@mccain.com

DATE: 5/8/13

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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## District School Board of Pasco County Bid Recommendation

<b>RFP Title</b>	<b>Long-Term Categorical Food Processing with USDA Contracted Vendors</b>		<b>Number of Vendors Notified</b>	<b>165</b>
<b>RFP Number</b>	<b>13-005-VJ</b>		<b>Number of Bids Distributed</b>	<b>49</b>
<b>Date Solicited</b>	<b>April 9, 2012</b>		<b>Number of Vendors Bidding</b>	<b>15</b>
<b>Date Opened</b>	<b>May 22, 2012</b>		<b>Number of Formal "No Bid" Responses</b>	<b>0</b>
<b>Date Board Presentation</b>	<b>June 19, 2012</b>		<b>Funding Source</b>	<b>Special Revenue</b>
<b>Total Savings</b>	<b>*NA</b>		<b>Grand Total of Bid</b>	<b>**\$1,100,000</b>

**Recommendation:**

Recommend acceptance of proposals as noted on the attached tabulation sheet as the responsive, responsible proposals receiving the highest number of points for Long-Term Categorical Food Processing with USDA Contracted Vendors. This is a multi-awarded RFP with a primary and secondary vendor. Secondary vendors will be utilized in the cases of default by the primary vendors.

**Term of Contract:**

This is a five-year contract, renewable annually, for the processing of raw, bulk commodity food, into value-added, finished commodity products for beef, pork, chicken, turkey, and potatoes. The contract term shall be effective from July 1, 2012 through June 30, 2013.

**Notations and Exceptions:**

This RFP was solicited on behalf of the POWER Buying Group, a subset of The POWER Plus Group, with the following districts actively participating: Bay, Citrus, Flagler, Highlands, Leon, Nassau, Orange, Pasco, Santa Rosa, and Sumter. This is the first RFP produced for POWER Plus Group, which was formed for the purpose of this contract, to obtain more efficient methods of commodity processing and cost control. The prices are fixed for a one-year period and are based upon the estimated minimum needs of the participating districts. After the first year, price increases/decreases can be made based upon the change in the Producer Price Index and approved by the District School Board of Pasco County Purchasing Agent.

The evaluators listed below scored fifteen (15) proposals according the following criteria: Pricing Methodology (1-30 points), Customer Service Satisfaction (1-20 Points), State of the Art Technology (1-20 Points), Experience (1-20 Points), Supply and Implementation Plan (1-20 Points), Integration Plan (1-20 Points), Marketing Plan (1-10 Points), Training Plan (1-10 Points), Financial Responsibility (1-20 Points), Safety Plan (1-20 Points), Nutrition Plan (1-10 Points) for a possible total of 200 points.

As only one vendor participated in the pork commodity processing section, we request permission to negotiate with interested parties upon Board approval in order to secure a secondary vendor in case of default by the primary vendor.

\*At this time, a savings cannot be determined as the RFP was based on a cost avoidance of "soft costs". Upon the completion of the first year, we will conduct a study/analysis of the contract's performance to learn the cost savings and effectiveness.

\*\* The total indicated is for Pasco purchases only. The estimated total for the cooperative bid is \$6,800,000.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**District School Board  
of Pasco County**

JUN 19 2012

Board Approved

RFP 13-005-VJ

Page 2

**Bids Evaluated By:**

Julie Hedine, Supervisor, Food and Nutrition Services, Pasco County  
Tim Smith, Finance Department, Pasco County Schools  
Kim Blackwell, Director of Food Services, Bay County Schools  
Roy Pistone, Director of Food and Nutrition Services, Citrus County Schools  
Angela Torres, Region Director, Flagler County Schools  
Martha Brown, Director of Food Services, Highlands County Schools  
Cathy Reed, Director of Food Services, Leon County Schools  
Allyn Graves, Director Food Services, Nassau County Schools  
Diane Santoro, Director of Food Services, Orange County Schools  
Stevie Thomas, Director of Food Services, Santa Rosa County Schools  
Luanne Moon, Food Services, Sumter County Schools

**Bids Prepared By:**

Vickie Jones, Interim Buyer

**Reviewed and Authorized By:**

Kendra Goodman, CPPO, CPPB, Purchasing Agent



District School Board  
of Pasco County

JUN 19 2012

Board Approved

District School Board of Pasco County  
Tabulation Sheet

RFP #: 13-005-VJ	Advance Pierre	American Food Group	Asian Food Solutions	Cargill Meat Solutions	Chef's Corner Foods
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	9990 Princeton Rd. Cincinnati, OH 45246	7300 SW 29th St. Oklahoma City, OK 73179	2572 W. SR 426 #2016 Oviedo, FL 32765	151 N. Main St. Wichita, KS 67202	1787 Sabre St. Hayward, CA 94545
<b>Board Approval Date: June 19, 2012</b>	P 513-682-1312	P 405-745-6523	P 888-499-6888	P 316-291-8142	P 510-441-0565
	F 513-874-5150	F 405-745-6575	F 440-848-8488	F 316-291-2936	F 510-441-0150
<b>Beef - Charbroiled</b>					
Pricing Methodology (1-30 Points)	9.75	16.88	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	6.38	13.00	NB	NB	NB
State of the Art Technology (1-20 Points)	14.13	11.63	NB	NB	NB
Experience (1-20 Points)	16.88	14.25	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	11.75	16.38	NB	NB	NB
Integration Plan (1-20 Points)	14.13	14.75	NB	NB	NB
Marketing Plan (1-10 Points)	7.69	5.50	NB	NB	NB
Training Plan (1-10 Points)	5.13	5.38	NB	NB	NB
Financial Responsibility (1-20 Points)	12.13	10.50	NB	NB	NB
Safety Plan (1-20 Points)	10.63	10.75	NB	NB	NB
Nutrition Plan (1-10 Points)	7.44	6.13	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	116.00	125.13	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	116.00	125.13	NB	NB	NB
<b>Beef - Kettle Cooked</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB

District School Board  
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JUN 19 2012

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District School Board of Pasco County  
Tabulation Sheet

RFP #: 13-005-VJ	Conagra/Lamb Weston	Don Lee Farms	Gold Kist/Pilgrim's Pride	Jennie-O Turkey	J.R. Simplot
RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors	599 S. Rivershore Lane Eagle, ID 83616	200 East Beach Ave. Inglewood, CA 90302	4067 Northlake Creek Cove Tucker, GA 30084	2505 Willmar Ave. SW Willmar, MN 56201	6360 S. Federal Way Boise, ID 83716
Board Approval Date: June 19, 2012	P 208-388-4284	P 310-674-3180	P 678-691-5322	P 218-998-2140	P 208-384-8276
	F 208-422-2111	F 310-673-7008	F 972-290-3488	F 218-998-2150	F 208-384-8020
<b>Beef - Charbroiled</b>					
Pricing Methodology (1-30 Points)	NB	22.75	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	16.38	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	17.13	NB	NB	NB
Experience (1-20 Points)	NB	16.75	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	17.63	NB	NB	NB
Integration Plan (1-20 Points)	NB	15.50	NB	NB	NB
Marketing Plan (1-10 Points)	NB	10.38	NB	NB	NB
Training Plan (1-10 Points)	NB	9.38	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	17.25	NB	NB	NB
Safety Plan (1-20 Points)	NB	18.13	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	8.13	NB	NB	NB
Primary Award (Possible 200 points)	NB	169.38	NB	NB	NB
Secondary Award (Possible 200 points)	NB	169.38	NB	NB	NB
<b>Beef - Kettle Cooked</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
Primary Award (Possible 200 points)	NB	NB	NB	NB	NB
Secondary Award (Possible 200 points)	NB	NB	NB	NB	NB

District School Board  
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JUN 19 2012

Board Approved

District School Board of Pasco County  
Tabulation Sheet

RFP #: 13-005-VJ	JTM Provisions	Ling's	McCain Foods	Schwan's	Tyson
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	200 Sales Dr. Harrison, OH 45030	9658 Remer St. South El Monte, CA 91733	2275 Cabot Drive Lisle, IL 60532	115 West College Dr. Marshall, TN 56258	2200 Don Tyson Parkway Springdale, AR 72762
<b>Board Approval Date: June 19, 2012</b>	P 800-626-2308	P 626-401-1923	P 630-857-4240	P 800-533-5290	P 479-290-3452
	F 513-367-3508	F 626-401-1925	F 630-857-4583	F 507-537-5219	F 479-203-4246
<b>Beef - Charbroiled</b>					
Pricing Methodology (1-30 Points)	20.38	NB	NB	NB	25.25
Customer Service Satisfaction (1-20 Points)	15.88	NB	NB	NB	16.38
State of the Art Technology (1-20 Points)	15.63	NB	NB	NB	17.88
Experience (1-20 Points)	16.25	NB	NB	NB	17.75
Supply and Implementation Plan (1-20 Points)	15.00	NB	NB	NB	17.13
Integration Plan (1-20 Points)	17.75	NB	NB	NB	18.63
Marketing Plan (1-10 Points)	7.88	NB	NB	NB	9.50
Training Plan (1-10 Points)	8.63	NB	NB	NB	9.00
Financial Responsibility (1-20 Points)	16.25	NB	NB	NB	19.00
Safety Plan (1-20 Points)	17.75	NB	NB	NB	16.63
Nutrition Plan (1-10 Points)	8.38	NB	NB	NB	8.38
<b>Primary Award (Possible 200 points)</b>	159.75	NB	NB	NB	175.50
<b>Secondary Award (Possible 200 points)</b>	159.75	NB	NB	NB	175.50
<b>Beef - Kettle Cooked</b>					
Pricing Methodology (1-30 Points)	20.38	NB	NB	NB	25.25
Customer Service Satisfaction (1-20 Points)	15.88	NB	NB	NB	16.38
State of the Art Technology (1-20 Points)	15.63	NB	NB	NB	17.88
Experience (1-20 Points)	16.25	NB	NB	NB	17.75
Supply and Implementation Plan (1-20 Points)	15.00	NB	NB	NB	17.13
Integration Plan (1-20 Points)	17.75	NB	NB	NB	18.63
Marketing Plan (1-10 Points)	7.88	NB	NB	NB	9.50
Training Plan (1-10 Points)	8.63	NB	NB	NB	9.00
Financial Responsibility (1-20 Points)	16.25	NB	NB	NB	19.00
Safety Plan (1-20 Points)	17.75	NB	NB	NB	16.63
Nutrition Plan (1-10 Points)	8.38	NB	NB	NB	8.38
<b>Primary Award (Possible 200 points)</b>	159.75	NB	NB	NB	175.50
<b>Secondary Award (Possible 200 points)</b>	159.75	NB	NB	NB	175.50

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RFP #: 13-005-VJ	Advance Pierre	American Food Group	Asian Food Solutions	Cargill Meat Solutions	Chef's Corner Foods
RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors	9990 Princeton Rd. Cincinnati, OH 45246	7300 SW 29th St. Oklahoma City, OK 73179	2572 W. SR 426 #2016 Oviedo, FL 32765	151 N. Main St. Wichita, KS 67202	1787 Sabre St. Hayward, CA 94545
Board Approval Date: June 19, 2012	P 513-682-1312	P 405-745-6523	P 888-499-6888	P 316-291-8142	P 510-441-0565
	F 513-874-5150	F 405-745-6575	F 440-848-8488	F 316-291-2936	F 510-441-0150
<b>Chicken</b>					
Pricing Methodology (1-30 Points)	NB	NB	20.43	NB	16.43
Customer Service Satisfaction (1-20 Points)	NB	NB	15.00	NB	9.71
State of the Art Technology (1-20 Points)	NB	NB	12.43	NB	14.29
Experience (1-20 Points)	NB	NB	14.86	NB	10.71
Supply and Implementation Plan (1-20 Points)	NB	NB	15.00	NB	9.71
Integration Plan (1-20 Points)	NB	NB	11.14	NB	7.71
Marketing Plan (1-10 Points)	NB	NB	7.29	NB	5.29
Training Plan (1-10 Points)	NB	NB	7.14	NB	5.14
Financial Responsibility (1-20 Points)	NB	NB	12.71	NB	11.43
Safety Plan (1-20 Points)	NB	NB	15.00	NB	12.14
Nutrition Plan (1-10 Points)	NB	NB	8.71	NB	6.71
Primary Award (Possible 200 points)	NB	NB	139.71	NB	109.27
Secondary Award (Possible 200 points)	NB	NB	139.71	NB	109.27
<b>Pork</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
Primary Award (Possible 200 points)	NB	NB	NB	NB	NB
Secondary Award (Possible 200 points)	NB	NB	NB	NB	NB

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RFP #: 13-005-VJ	Conagra/Lamb Weston	Don Lee Farms	Gold Kist/Pilgrim's Pride	Jennie-O Turkey	J.R. Simplot
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	599 S. Rivershore Lane Eagle, ID 83616	200 East Beach Ave. Inglewood, CA 90302	4067 Northlake Creek Cove Tucker, GA 30084	2505 Willmar Ave. SW Willmar, MN 56201	6360 S. Federal Way Boise, ID 83716
<b>Board Approval Date: June 19, 2012</b>	P 208-388-4284	P 310-674-3180	P 678-691-5322	P 218-998-2140	P 208-384-8276
	F 208-422-2111	F 310-673-7008	F 972-290-3488	F 218-998-2150	F 208-384-8020
<b>Chicken</b>					
Pricing Methodology (1-30 Points)	NB	NB	27.57	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	16.57	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	16.43	NB	NB
Experience (1-20 Points)	NB	NB	17.14	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	17.29	NB	NB
Integration Plan (1-20 Points)	NB	NB	17.43	NB	NB
Marketing Plan (1-10 Points)	NB	NB	9.29	NB	NB
Training Plan (1-10 Points)	NB	NB	10.43	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	16.29	NB	NB
Safety Plan (1-20 Points)	NB	NB	15.71	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	6.33	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	170.48	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	170.48	NB	NB
<b>Pork</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	NB	NB

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RFP #: 13-005-VJ	JTM Provisions	Ling's	McCain Foods	Schwan's	Tyson
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	200 Sales Dr. Harrison, OH 45030	9658 Remer St. South El Monte, CA 91733	2275 Cabot Drive Lisle, IL 60532	115 West College Dr. Marshall, TN 56258	2200 Don Tyson Parkway Springdale, AR 72762
<b>Board Approval Date: June 19, 2012</b>	P 800-626-2308	P 626-401-1923	P 630-857-4240	P 800-533-5290	P 479-290-3452
	F 513-367-3508	F 626-401-1925	F 630-857-4583	F 507-537-5219	F 479-203-4246
<b>Chicken</b>					
Pricing Methodology (1-30 Points)	NB	8.29	NB	3.00	24.29
Customer Service Satisfaction (1-20 Points)	NB	8.00	NB	1.43	17.14
State of the Art Technology (1-20 Points)	NB	2.86	NB	2.86	18.29
Experience (1-20 Points)	NB	11.14	NB	2.86	19.14
Supply and Implementation Plan (1-20 Points)	NB	8.14	NB	2.86	18.43
Integration Plan (1-20 Points)	NB	6.86	NB	6.00	18.71
Marketing Plan (1-10 Points)	NB	1.43	NB	1.43	9.57
Training Plan (1-10 Points)	NB	1.43	NB	1.43	9.29
Financial Responsibility (1-20 Points)	NB	5.86	NB	2.86	18.86
Safety Plan (1-20 Points)	NB	10.00	NB	2.86	16.86
Nutrition Plan (1-10 Points)	NB	4.14	NB	1.43	8.57
<b>Primary Award (Possible 200 points)</b>	NB	68.15	NB	29.02	179.15
<b>Secondary Award (Possible 200 points)</b>	NB	68.15	NB	29.02	179.15
<b>Pork</b>					
Pricing Methodology (1-30 Points)	19.00	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	16.00	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	15.29	NB	NB	NB	NB
Experience (1-20 Points)	16.00	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	15.00	NB	NB	NB	NB
Integration Plan (1-20 Points)	17.43	NB	NB	NB	NB
Marketing Plan (1-10 Points)	7.86	NB	NB	NB	NB
Training Plan (1-10 Points)	8.71	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	15.71	NB	NB	NB	NB
Safety Plan (1-20 Points)	17.71	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	8.14	NB	NB	NB	NB
<b>Primary Award (Possible 200 points)</b>	156.85	NB	NB	NB	NB
<b>Secondary Award (Possible 200 points)</b>	156.85	NB	NB	NB	NB

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RFP #: 13-005-VJ	Advance Pierre	American Food Group	Asian Food Solutions	Cargill Meat Solutions	Chef's Corner Foods
RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors	9990 Princeton Rd. Cincinnati, OH 45246	7300 SW 29th St. Oklahoma City, OK 73179	2572 W. SR 426 #2016 Oviedo, FL 32765	151 N. Main St. Wichita, KS 67202	1787 Sabre St. Hayward, CA 94545
Board Approval Date: June 19, 2012	P 513-682-1312	P 405-745-6523	P 888-499-6888	P 316-291-8142	P 510-441-0565
	F 513-874-5150	F 405-745-6575	F 440-848-8488	F 316-291-2936	F 510-441-0150
<b>Potatoes</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	NB	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	NB	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	NB	NB
Experience (1-20 Points)	NB	NB	NB	NB	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	NB	NB
Integration Plan (1-20 Points)	NB	NB	NB	NB	NB
Marketing Plan (1-10 Points)	NB	NB	NB	NB	NB
Training Plan (1-10 Points)	NB	NB	NB	NB	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	NB	NB
Safety Plan (1-20 Points)	NB	NB	NB	NB	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	NB	NB
Primary Award (Possible 200 points)	NB	NB	NB	NB	NB
Secondary Award (Possible 200 points)	NB	NB	NB	NB	NB
<b>Turkey</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	17.50	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	8.50	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	12.67	NB
Experience (1-20 Points)	NB	NB	NB	11.17	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	13.17	NB
Integration Plan (1-20 Points)	NB	NB	NB	12.50	NB
Marketing Plan (1-10 Points)	NB	NB	NB	6.33	NB
Training Plan (1-10 Points)	NB	NB	NB	5.83	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	12.33	NB
Safety Plan (1-20 Points)	NB	NB	NB	16.33	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	7.00	NB
Primary Award (Possible 200 points)	NB	NB	NB	123.33	NB
Secondary Award (Possible 200 points)	NB	NB	NB	123.33	NB

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RFP #: 13-005-VJ	Conagra/Lamb Weston	Don Lee Farms	Gold Kist/Pilgrim's Pride	Jennie-O Turkey	J.R. Simplot
<b>RFP Title: Long-Term Categorical Food Processing with USDA Contracted Vendors</b>	599 S. Rivershore Lane Eagle, ID 83616	200 East Beach Ave. Inglewood, CA 90302	4067 Northlake Creek Cove Tucker, GA 30084	2505 Willmar Ave. SW Willmar, MN 56201	6360 S. Federal Way Boise, ID 83716
<b>Board Approval Date: June 19, 2012</b>	P 208-388-4284	P 310-674-3180	P 678-691-5322	P 218-998-2140	P 208-384-8276
	F 208-422-2111	F 310-673-7008	F 972-290-3488	F 218-998-2150	F 208-384-8020
<b>Potatoes</b>					
Pricing Methodology (1-30 Points)	19.14	NB	NB	NB	20.14
Customer Service Satisfaction (1-20 Points)	11.71	NB	NB	NB	15.57
State of the Art Technology (1-20 Points)	11.43	NB	NB	NB	11.43
Experience (1-20 Points)	16.29	NB	NB	NB	12.57
Supply and Implementation Plan (1-20 Points)	11.43	NB	NB	NB	11.14
Integration Plan (1-20 Points)	14.86	NB	NB	NB	11.43
Marketing Plan (1-10 Points)	6.29	NB	NB	NB	5.86
Training Plan (1-10 Points)	6.14	NB	NB	NB	4.71
Financial Responsibility (1-20 Points)	12.71	NB	NB	NB	12.43
Safety Plan (1-20 Points)	4.57	NB	NB	NB	13.14
Nutrition Plan (1-10 Points)	7.29	NB	NB	NB	4.86
<b>Primary Award (Possible 200 points)</b>	121.86	NB	NB	NB	123.28
<b>Secondary Award (Possible 200 points)</b>	121.86	NB	NB	NB	123.28
<b>Turkey</b>					
Pricing Methodology (1-30 Points)	NB	NB	NB	26.67	NB
Customer Service Satisfaction (1-20 Points)	NB	NB	NB	19.00	NB
State of the Art Technology (1-20 Points)	NB	NB	NB	18.17	NB
Experience (1-20 Points)	NB	NB	NB	18.50	NB
Supply and Implementation Plan (1-20 Points)	NB	NB	NB	18.83	NB
Integration Plan (1-20 Points)	NB	NB	NB	18.50	NB
Marketing Plan (1-10 Points)	NB	NB	NB	9.33	NB
Training Plan (1-10 Points)	NB	NB	NB	8.67	NB
Financial Responsibility (1-20 Points)	NB	NB	NB	18.17	NB
Safety Plan (1-20 Points)	NB	NB	NB	19.17	NB
Nutrition Plan (1-10 Points)	NB	NB	NB	8.83	NB
<b>Primary Award (Possible 200 points)</b>	NB	NB	NB	183.84	NB
<b>Secondary Award (Possible 200 points)</b>	NB	NB	NB	183.84	NB

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