



DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 email: mwoodall@pasco.k12.fl.us

July 30, 2013

MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Bid #13-021-AF, Bard Manufacturing A/C Equipment & Parts
One Year Renewal of One-Year Contract
Baker Distributing Company

On August 21, 2012, official action (attached) was taken to award the above-referenced bid to Baker Distributing Company. This is a one-year agreement which may be renewed for one subsequent one-year term based upon mutual consent of both parties. The first year of the contract will expire on September 16, 2013.

Considering services have been satisfactory, Robert Murray, Manager, Baker Distributing Company was contacted to verify his willingness to enter into a one-year renewal of the contract. As such, Robert Murray has agreed in writing (attached) to enter into the one-year renewal of the contract.

Therefore, at this time, it is my recommendation to enter into a one-year renewal term of the contract with Baker Distributing Company. The renewal term of the contract will cover the period of September 17, 2013 through September 16, 2014.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

MJW/dr
Attachment(s)

Date/Time: July 23, 2013 08:27:00



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BID RENEWAL REQUEST

BID #13-021-AF

BID TITLE: Bard Manufacturing A/C Equipment

✓

Yes, I agree to renew Bid #13-021-AF under the same terms and conditions as the existing bid. The second year period shall be from September 17, 2013 through September 16, 2014.

 No, I do not agree to renew Bid #13-021-AF

COMPANY NAME: Baker Distributing Company

SIGNATURE: Robert P. Murry

TYPED NAME AND TITLE: Robert Murry

TELEPHONE (WITH AREA CODE): 727-847-1047

FAX NUMBER (WITH AREA CODE): 727-842-8045

E-MAIL: rmurry@bakerdist.com

DATE: 6/20/13

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE EMAIL BACK TO: dreaves@pasco.k12.fl.us

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638

(813) 794-2219 (PHONE)

(813) 794-2111 (FAX)

District School Board of Pasco County

Bid Recommendation

Bid Title	Bard Manufacturing A/C Equipment		Number of Vendors Notified	289
Bid Number	13-021-AF		Number of Bids Distributed	26
Date Solicited	July 2, 2012		Number of Vendors Bidding	6
Date Opened	August 1, 2012		Number of Formal "No Bid" Responses	0
Date Board Presentation	August 21, 2012		Funding Source	General
Total Savings	N/A		Grand Total of Bid	Estimated \$35,000

Recommendation: Recommend acceptance of the bid from Baker Distributing Company as noted on the attached tabulation sheet, as lowest and best (i.e. largest discount), responsive and responsible bid meeting written specifications.

Term of Contract: This bid is for a "firm-fixed-percentage-off-manufacturer's list (i.e. discount)" for as needed" Bard Manufacturing A/C Equipment for the Maintenance Department for use throughout the District. The first year of this contract shall be effective from September 17, 2012 through September 16, 2013. It may be renewed for one subsequent one-year term based upon mutual agreement of both parties. It is estimated that annual purchases will be approximately \$35,000 for equipment under this bid.

The District currently has a bid in place for "as-needed" purchases of Bard Manufacturing A/C Parts with estimated annual purchases of \$35,000. The estimated grand total for Bard Equipment and Parts under the above-referenced contracts is \$70,000.

Notations and Exceptions: Recommend rejection of the bids from Gemaire Distributors, LLC bidding the manufacturer Marvair and United Refrigeration bidding the manufacturer Eubank as these manufacturers' equipment are not compatible with the District's currently awarded bid for A/C Parts.

Tie bid between Baker Distributing Company and The Ware Group d/b/a Johnstone Supply is recommended to Baker Distributing Company as they submitted their drug-free workplace documentation as outlined in the bid documents.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

RFPs Evaluated By: Rich McInnis, Air Conditioning Crew Chief, Maintenance Department

RFPs Prepared By: Amy Flack, Buyer, Purchasing Department

Reviewed and Authorized By: Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: August 1, 2012 @ 2:30 PM	Baker Distributing Company	Gemaire Distributors, LLC	The Ware Group d/b/a Johnstone Supply
BID TITLE: Bard Manufacturing A/C Equipment	8410 Redmac Street	2151 W. Hillsboro Blvd., Ste 400	6041-9 Siesta Lane
BID # 13-021-AF	Port Richey, Florida 34668	Deerfield Beach, Florida 33442	Port Richey, Florida 34668
Board Meeting 8/21/12			
DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
BARD Manufacturing Equipment			
Discount	43%	65%	43%
Pricer	Yes	Yes	Yes
* Alternate	Bard	* Marvair	Bard

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: August 1, 2012 @ 2:30 PM	Pat's Pump & Blower	Tropic Supply, Inc.	United Refrigeration
BID TITLE: Bard Manufacturing A/C Equipment	630 W. Church Street	1001 Sawgrass Corporate Parkway	936 A East 124th Avenue
BID # 13-021-AF	Orlando, Florida 32805	Sunrise, Florida 33323	Tampa, Florida 33612
Board Meeting 8/21/12			
DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
BARD Manufacturing Equipment			
Discount	18%	35%	43.5%
Pricer	Yes	Yes	Yes
* Alternate	Bard	Bard	* Eubank