



# DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

## Purchasing Services

Michael J. Woodall, CPPO, Purchasing Agent

813/794-2221 Fax: 813/794-2111

727/774-2221 TDD: 813/794-2484

352/524-2221 email: [mwoodall@pasco.k12.fl.us](mailto:mwoodall@pasco.k12.fl.us)

July 30, 2013

## MEMORANDUM

TO: Honorable School Board Members

FROM: Michael J. Woodall, CPPO, Purchasing Agent *MJW*

RE: Client Agreement  
APEX Learning Digital Curriculum Solutions  
Contract #2014000046

The attached contract between APEX Learning Digital Curriculum Solutions and The Office for Career and Technical Education is being forwarded to the Board for approval. The original contract was Board-approved on July 26, 2011. Subsequently there have been two Amendments to the contract with Board approval on July 31, 2012 and September 4, 2012. This contract is renewable annually with two subsequent one-year renewals based upon mutual agreement of both parties. The original contract is on file in Purchasing Services.

At this time, we are requesting approval to enter into the third year of this contract with the attached amendment which will allow the purchase of courses for additional students. The second renewal term will be from August 4, 2013 through August 3, 2014. Funding for this service will be through Title II funds. Please see the attached memo from Mr. Ramon Suarez for further details.

Should you have any questions regarding this matter, please contact Mr. Ramon Suarez or me at your earliest convenience.

MJW/plh

Attachments

Date/Time: July 23, 2013 08:28:00



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7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Office For Career and Technical Education  
Ramon Suarez, Supervisor  
813/ 794-2209 727/ 774-2209 352/ 524-2209  
Fax: 813/ 794-2152  
e-mail: rsuarez@pasco.k12.fl.us

MEMORANDUM  
GEP- 002 13/14

DATE: July 30, 2013

TO: Mike Woodall, Director- Purchasing Department

FROM: Ramon Suarez, Supervisor- Office For Career and Technical Education *RS*  
Rob Aguis, Director- Office For Career and Technical Education *RA*

SUBJECT: Client Agreement for APEX Learning Digital Curriculum Solutions 2013-2014

On July 26, 2011, the above-referenced contract was Board-approved. Subsequently, Amendment One was Board-approved on July 31, 2012 and Amendment Two was approved on September 4, 2012 to reflect additional information on APEX courses, online instruction, professional development and payment schedule. This agreement is renewable annually with two subsequent one-year renewals based on mutual agreement of both parties. The original contract is on file in Purchasing Services.

At this time, we respectfully request your approval to enter into the third year of this contract with the attached amendment to allow for the purchase of courses for additional students. The second renewal term will be from August 4, 2013 through August 3, 2014. Funding for this service will be through Title II.

Approval will allow the Cohort Credit Recovery Program to continue to provide students an alternative instructional model through the use of online curriculum to recover high school credits. Apex Learning is a computer-based curriculum that provides an independent, self directed learning environment for off track students with credit deficiencies giving them an opportunity to graduate from high school with their cohort group.

If you have any questions please contact Ramon Suarez at 42209

RS/mlr

## Apex Learning Price Quote

DISTRICT SCHOOL BOARD OF PASCO COUNTY  
 7227 LAND O LAKES BLVD  
 LAND O LAKES, FL 34638-2826



1215 4th Ave, Suite 1500  
 Seattle, WA 98161

DISTRICT SCHOOL BOARD OF PASCO COUNTY  
 Second Renewal Term (August 4, 2013 through August 3, 2014).

Apex Learning proposes the following digital curriculum and services to meet your goals and objectives.

Digital Curriculum	Unit	Extended Price
Apex Learning Class Tools Achieve courses for a maximum of 1,170 Enrolled Students during the Second Renewal Term (based on the purchase of access for 750 Enrolled Students) Price: 75,000	Unlimited Enrollment Subscription	\$75,000.00
Apex Learning Class Tools Achieve courses purchased for additional students. Access to additional students during the Second Renewal Term Price: \$83.33 per Enrolled Student Qty: 130	Unlimited Enrollment Subscription	\$10,832.90

<b>Total Price</b>	<b>\$85,832.90</b>
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The above prices are valid for 60 days from 6/5/2013 unless stated otherwise above.

If you choose to complete this purchase, Apex Learning requires a signed copy of this price quote and a purchase order for the total price or an executed Apex Learning contract. Please fax the signed price quote and a purchase order to the attention of Marcy Rudowitz at (206) 381-5601.

Payment of all invoices is due 30 days from the invoice date. Apex Learning does not accept payment by credit card.

Please see Attachment A for information regarding the purchase of Apex Learning digital curriculum and services.

Thank you for your consideration of an Apex Learning digital learning solution.

     7/10/2013     Romon Suarez     Supervisor CTE/CEP  
 Signature                      Date                      Printed Name                      Title

Board Chairperson

Date

