



## DISTRICT SCHOOL BOARD OF PASCO COUNTY

Kurt S. Browning, Superintendent of Schools

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638

Department of Purchasing Services  
Michael J. Woodall, CPPO, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
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August 6, 2013

### MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Michael J. Woodall, CPPO, Purchasing Agent *MJW/SMB*

**SUBJECT:** Permission to Place Purchase Order for District Licensing, FileMaker Software SHI

The District has a volume license agreement with FileMaker Inc., allowing use of the entire family of FileMaker products as needed, including work-at-home rights for employees. This software is used extensively throughout the District, from individual desktop databases to District-wide enterprise applications.

The Office for Technology and Information Services (OTIS) is requesting software support for this product line (please reference the attached memo from John Simon, Director and Ed Mutell, Supervisor, OTIS.) The expenditure of \$67,200 to SHI will be funded through capital outlay, and is permitted without formal bid under Florida Administrative Rule 6A-1.012(14). The price has been deemed competitive based on three (3) written quotes received as documentation, on file in Purchasing. The term of the support will be October 1, 2013 – September 30, 2014.

We are requesting permission to place a purchase order in the amount of \$67,200 to SHI. Please contact John Simon or me if you have any questions or concerns.

MJW/az  
Attachments

Date/Time: July 30, 2013 09:42:00



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John W. Simon, Jr.  
Director of Information Services Department  
813/794-2416      352/524-2416  
727/774-2416      Fax: 813/794-2172

To: Michael Woodall, Purchasing Agent

From: Ed Mutell, Supervisor of Information Services *EM*  
John Simon, Jr., Director of Information Services *JS*

Date: August 6, 2013

Subject: District Licensing Purchase of FileMaker Software

The District School Board of Pasco County has a volume license agreement with FileMaker, Inc. that allows the district to use the entire family of FileMaker products as needed, including work at home rights for employees. FileMaker software continues to be used extensively throughout the system from individual desktop databases to district-wide enterprise solutions.

I have received quotes from FileMaker, Inc. and other resellers, and I have been able to obtain a deeply discounted price that is well below the standard volume licensing price of \$91,000. The low bid received from three quotes is from SHI in the amount of \$67,200. I am therefore requesting permission to place a purchase order in this amount to SHI, funded through capital outlay. Approval of this purchase order will allow the continuation of district-wide deployment of FileMaker software with a term of October 2013 – October 2014.

Thank you very much for submitting this request for approval to the School Board.