



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
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September 4, 2012

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/gmw*

SUBJECT: Permission to Place Purchase Order for District Licensing, FileMaker Software
Software House International (SHI)

The District has a volume license agreement with FileMaker Inc., allowing use of the entire family of FileMaker products. This software is used extensively throughout the District, from individual desktop databases to District-wide enterprise applications.

The Information Services Department is requesting licensing and software support for this product line (please reference the detailed memo attached from Mr. Ed Mutell, Supervisor of Information Services and John Simon, Director of Information Services. The expenditure of \$67,200 to Software House International (SHI) will be funded through capital outlay, and is permitted without formal bid under Florida Administrative Rule 6A-1.012(14). This represents a reduction of \$4,760 over last year's costs for this service. The term of the support will be through October 31, 2013.

We are requesting permission to place a purchase order in the amount of \$67,200 to SHI. Please contact Ed Mutell, John Simon or me if you have any questions or concerns.

KDG/mw
Attachments

Date/Time: August 28, 2012 12:06:00



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

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To: Kendra Goodman, Purchasing Agent

From: Ed Mutell, Supervisor of Information Services *EM*
John Simon, Director of Information Services *JS*

Date: August 10, 2012

Subject: District Licensing Purchase of FileMaker Software

The District School Board of Pasco County has a volume license agreement with FileMaker, Inc. that allows the district to use the entire family of FileMaker products as needed, including work at home rights for employees. FileMaker software continues to be used extensively throughout the system from individual desktop databases to district-wide enterprise solutions.

I have received quotes from FileMaker, Inc. and other resellers, and I have been able to obtain a deeply discounted price that is well below the standard volume licensing price of \$91,000. The low bid received from three quotes is from SHI in the amount of \$67,200. I am therefore requesting permission to place a purchase order in this amount to SHI, funded through capital outlay. Approval of this purchase order will allow the continuation of district-wide deployment of FileMaker software with free upgrades through October 2013.

Thank you very much for submitting this request for approval to the School Board.



Pricing Proposal
Quotation #: 5734292
Created On: Aug-09-2012
Valid Until: Sep-08-2012

SCHOOL BOARD OF PASCO COUNTY

Ed Mutell

7227 Land-O-Lakes Blvd.
Land-O-Lakes
FL
34639
Phone: (813) 794-2912
Fax:
Email: emutell@pasco.k12.fl.us

Account Executive

Lorraine Kennedy

290 Davidson Avenue
Somerset, NJ 08873
Phone: 561-883-2344
Fax: 732-868-6055
Email: lorraine_kennedy@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 FileMaker - Maintenance (1 year) - 1 seat - EDU - ESLA - level 6 (5000-9999) - Win, Mac FileMaker - Part#: TG684Z/A	7000	\$9.60	\$67,200.00
		Shipping	\$0.00
		Total	\$67,200.00

Additional Comments

Thanks Ed!

To process your order, you can e-mail your request to floridateam@shi.com. You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors. Thanks!

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of academically priced software and hardware from a myriad of manufacturers ... including Microsoft, Symantec, Adobe, Macromedia, Veritas, Corel, Borland, McAfee, Novell, HP, Xerox and more.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.