



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 31, 2012

### MEMORANDUM

**To:** Honorable School Board Members

**From:** Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

**Subject:** Direct Negotiated Contract with Premio Computer Inc.  
eSembler Teacher Gradebook and Parent Access Software  
and Permission to Place Purchase Order

On May 4, 2010, official action was taken to enter into a new contract with Premio Computer, Inc. This program implements an enterprise-wide, electronic gradebook to automate the taking of attendance, support classroom management, facilitate the collection of student grades and enhance parent/school communication.

Every year since 2005, the inception year of the original contract, we have received permission to place a purchase order to Premio to cover maintenance and support services for the software (see attached memo from John Simon, Jr., Director of Information Services and Ed Mutell, Supervisor of Information Services). The contract term will be from September 1, 2012, through August 31, 2013, and is renewable annually at the mutual agreement of the parties. The terms and conditions were approved via email on March 3, 2010, by Nancy Alfonso, Board Attorney. We are permitted to acquire these types of services under Florida Administrative Rule 6A-1.012(14). Funding for this product will continue to be from the general fund.

We are requesting permission to place a purchase order for maintenance and support in the amount of \$79,940. Please contact John Simon or me if you have any questions or concerns.

KDG/mw  
Attachments

Date/Time: July 24, 2012 11:02:00



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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To: Michael Woodall, Buyer Manager

From: Ed Mutell, Supervisor of Information Services *EM*  
John Simon, Jr., Director of Information Services *JSJ*

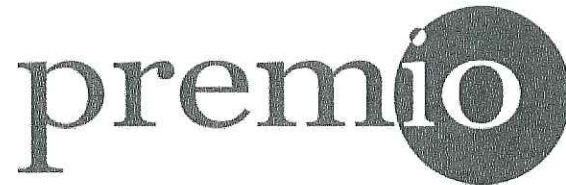
Date: July 17, 2012

Subject: Premio Computer, Inc., eSembler Teacher Gradebook and Parent Access Software

On April 9, 2005, the district awarded a direct negotiated contract to Premio Computer, Inc. This contract established an enterprise-wide electronic gradebook, called eSembler, to automate attendance collection, support classroom management, facilitate student grade collection, and enhance parent/school communication.

A new contract was Board approved on May 4, 2010 with Premio, Inc. to continue the use of eSembler. I am now requesting Board approval to place a purchase order in the amount of \$78,540 to Premio, Inc. to cover the cost of the annual renewal as outlined in the Board approved contract. An additional \$1400 will also be due for Annual State Standards support. Funding for this product will continue to be from the general fund.

If you have any questions about this renewal request or need additional information about the mission critical functions of eSembler, please let me know. Thank you very much for assisting me with this request.



To: Pasco County Public Schools

Re: Annual Support Fees

This document is intended to provide a price quote to Pasco County Public Schools for eSembler Annual Support fees for the period covering September 1, 2012 and ending on August 31, 2013.

All Licensing and Annual Support fees are based on Peak Students. Based on Pasco County Public Schools license plan accommodating up to 70,000 peak students and assuming no student population growth beyond 70,000 peak students for the 2012-2013 school year. You may renew annual support \$78,540. An additional \$1,400 will also be due for Annual State Standards support.

Please feel free to contact me if you require any additional information.

Regards,

A handwritten signature in black ink, appearing to read 'Rob Greer'.

Rob Greer  
VP, Product Management  
eSembler Division